



The New York State Chapter of the Club Management Association of America serves club management professionals throughout Western and Central New York, as well as portions of Northern Pennsylvania. The Chapter is a not-for-profit organization dedicated to advancing the club management profession through education, networking, leadership development, and the promotion of strong relationships among club industry professionals.

Scholarship Awards

The NYS Chapter will award one Manager Scholarship and two Dr. William D. Frye Student Scholarships annually, based on the availability of funds and the merit of the applications received.

Dr. William D. Frye Student Scholarship | \$1,000

Established in honor of Dr. William D. Frye's lifelong commitment to education, mentorship, and the development of future club management professionals, this scholarship provides \$1,000 to support students pursuing careers in club management. Funds may be applied toward tuition expenses or attendance at local or national CMAA student conferences and educational programs.

Eligible applicants must be active members of a CMAA Student Chapter and have current or previous employment or internship experience within the club industry, either locally or out of state. Applicants should be pursuing a career in club management, hospitality, or a related field.

Manager Scholarship | \$2,500

The Manager Scholarship provides up to \$2,500 to support educational opportunities that assist recipients in attaining the Certified Club Manager (CCM) designation. Funds may be applied toward registration fees and reimbursable expenses directly related to travel, lodging, and attendance at CMAA educational programs and events. Scholarship funds may not be used toward CMAA membership dues.

Eligible applicants must be active CMAA members who are dedicated to pursuing the Certified Club Manager (CCM) designation. Applicants may include General Managers, Chief Financial Officers, Assistant General Managers, Department Heads, and other club management professionals.

Application Requirements

Student:

1. Complete the application in its entirety
2. Include a letter of recommendation from a NYS CMAA chapter member
3. Currently or previously employed by a CMAA affiliated Club, or have completed an internship with a CMAA affiliated Club
4. Grade Point Average
5. Show attendance at chapter events
6. Write an essay (between 600-1100 words) addressing the following components:
 - Describe in detail your objectives and goals after graduation
 - Your specific interests within the private club management field

Manager Scholarship:

1. Complete the application in its entirety
2. Include a letter of recommendation from your General Manager or Club President/Board Member
3. Include a letter of recommendation from a NYS CMAA chapter member
4. Enclose a copy of your current resume
5. Write an essay (between 600-1100 words) addressing the following components:
 - Describe in detail your career objectives and goals
 - The reason you wish to pursue your CCM designation
 - Your specific interests within the private club management field

Submit application by mail to Jared Hopkins, CCM by September 15, 2026

Country Club of Rochester

2935 East Ave.

Rochester, NY 14610

*Please Note: All applications, essays, and other required attachments must be typed.
Any application that does not meet all the requirements listed above will not be considered.*

CMAA—New York State Chapter
Dr. William D. Frye Student Scholarship
& Manager Scholarship
FY2026 Application Guidelines

GENERAL INFORMATION

Name: _____ Member ID#: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Fax: _____

Chapter: _____ Years in management/supervisory position in a private club: _____

EMPLOYMENT INFORMATION

Current Employer: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Fax: _____

Title: _____ Number of years at club: _____

Supervisor's Name: _____ Title: _____

Previous Employer: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____ Fax: _____

Title: _____ Number of years at club: _____

Supervisor's Name: _____ Title: _____

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CLUB MANAGEMENT / CMAA INFORMATION

List any CMAA, or other association, continuing education programs you have participated in? Also, if awarded a scholarship what continuing education program are you interested in pursuing?

COMMUNITY ACTIVITIES

List all CMAA, and other community, activities in which you are/have been an active participant

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EDUCATION BUDGET

What dollar amount does your club specifically provide you to support your educational goals? Please include association dues, and funding toward other education programming.

ESSAY

Please attach a 600—1,100 word essay, in which you address the following areas:

Student:

1. Describe in detail your objectives and goals after graduation
2. Your specific interests within the private club management field

Mid-Manager:

1. Describe in detail your career objectives and goals
2. The reason you wish to pursue your CCM designation
3. Your specific interests within the private club management field

Please submit this application and all requirements via mail to Jared Hopkins, CCM
by September 15, 2026
Country Club of Rochester
2935 East Ave.
Rochester, NY 14610

Applicant Signature: _____ Date: _____