











EVENTS	DESCRIPTION	DATE	
<b>2025 Winter Kickoff</b> Seven Springs Mountain Resort 777 Waterwheel Dr, Champion, PA 15622	First event of the year and annual multi-association business reception with 20+ chambers of commerce and other special guests from Western PA. Attendees 500+	<b>Friday</b> <b>Jan 10th</b> 5PM - 8PM	
SPECIAL PARTNER EVENT: NOT INCLUDED IN SPONSOR PACKAGES			
<b>Leadership &amp; Sales Seminar</b> Hotel Indigo 329 Technology Dr, Pittsburgh, PA 15219	Exclusive leadership seminar for top executives to learn the best tools to achieve success. Limited space available.	<b>Wednesday</b> <b>Feb 19th</b> 11:30AM - 4PM	 THE SALES COLLECTIVE
<b>February Business Mixer</b> Hotel Indigo 329 Technology Dr, Pittsburgh, PA 15219	Monthly business mixer with 200-300 business owners and other professionals.	<b>Wednesday</b> <b>Feb 19th</b> 5PM - 8PM	
<b>Great Energy Gathering XI</b> Hilton Garden Inn Southpointe 1000 Corporate Dr, Canonsburg, PA 15317	Pittsburgh's largest annual reception with participation from 30+ regional business and energy associations and Chambers of Commerce. Expected attendees: 1000	<b>Wednesday</b> <b>Mar 19th</b> 6PM - 9PM	
<b>PBEX Members Reception</b> Fogo de Chão 525 Smithfield St, Pittsburgh, PA 15222	New members gather to meet the current members of PBEX. Usually with beverages and/or light fare. Expected attendees: 100+	<b>Wednesday</b> <b>Apr 16th</b> 6PM - 8PM	
SPECIAL PARTNER EVENT: NOT INCLUDED IN SPONSOR PACKAGES			
<b>'Meet the Presidents'</b> David L. Lawrence Convention Center 1000 Fort Duquesne Blvd, Pittsburgh, PA 15222	An upscale, rooftop business reception with 100 Pittsburgh-based Presidents, CEOs, & other leadership. VIP Pre-reception 4:30-6pm: Inaugural Jim Roddey Leadership Awards. Expected attendees: 500+	<b>Wednesday</b> <b>May 21st</b> 6PM - 9PM	
<b>Annual Clay Shoot &amp; Fundraiser</b> Highlands Sporting Clays 199 Teal Dr, Champion, PA 15557	Annual clay shoot, fundraiser, and social event. Enjoy skills games, games of chance, buffet dinner, and business networking.	<b>Monday</b> <b>Jun 9th</b> <b>AM Flight: 8-12PM</b> <b>PM Flight: 12-5PM</b>	
<b>Rival Reveal: Ribbon Cutting</b> RIVAL Pittsburgh 1595 Washington Pike Bridgeville, PA 15017	Ribbon cutting & business mixer with 200 of the area's top professionals and business leaders for a night of connection, celebration, and unforgettable energy.	<b>Wednesday</b> <b>Jun 18th</b> 6PM - 8PM	
<b>July Business Mixer</b> Zone 28 2525 Freeport Rd, Pittsburgh, PA 15238	Monthly business mixer with 200-300 business owners and other professionals.	<b>Wednesday</b> <b>Jul 16th</b> 6PM - 8PM	
<b>13th Annual Golf Outing &amp; Fundraiser</b> Diamond Run Golf Club 132 Laurel Oak Dr, Sewickley, PA 15143	Enjoy a day of 18 holes of golf, skills games, bloody mary bar, craft beer carts, light break, fast, lunch, buffet dinner, chance auction, business networking, and so much more.	<b>Monday</b> <b>Aug 4th</b> 8AM - 7PM	

ANNUAL EVENTS	DESCRIPTION	DATE	
<b>Annual Send Off to Summer</b> Fox Chapel Yacht Club 1366 Old Freeport Rd, Fox Chapel, PA 15238	Annual outside business mixer at the Fox Chapel Yacht Club. Mix and mingle with 400-500 business owners, entrepreneurs, and other executives.	<b>Wednesday Aug 20th</b> 6PM - 9PM	
SPECIAL PARTNER EVENT: NOT INCLUDED IN SPONSOR PACKAGES			
<b>Western PA Legislative Reception (WPLR)</b> CNX Resources Headquarters 1000 Horizon Vue Dr, Canonsburg, PA 15317	Legislative reception with Western PA's regional lawmakers, including state senators and representatives. Special guests to be announced! Event in partnership with Washington County Chamber and MBA.	<b>Thursday Sep 18th</b> 6PM - 8PM	
<b>Birdies, Bogies &amp; Breweries</b> Slippy Rock Golf Club & Events Center 160 Ralston Rd, Slippy Rock, PA 16057	Annual golf outing and social reception with participation from a dozen local breweries featuring a wide selection of craft beers.	<b>Monday Sep 22nd</b> 8AM - 7PM	
SPECIAL PARTNER EVENT: NOT INCLUDED IN SPONSOR PACKAGES			
<b>6th Annual Women Shaping Our Region</b> DoubleTree by Hilton - Cranberry 910 Sheraton Drive, Mars, PA 16046	Seated lunch and panelist discussion featuring six of our region's most highly accomplished women. Sellout anticipated! Event in partnership with the Butler County Chamber. Expected Attendees: 700+	<b>Friday Oct 17th</b> 11:30AM-2:30PM	
<b>PBEX Members Reception</b> Fogo de Chão 525 Smithfield St, Pittsburgh, PA 15222	New members gather to meet the current members of PBEX. Usually with beverages and/or light fare, and typically 50 - 75 guests.	<b>Wednesday Oct 22nd</b> 6PM - 8PM	
<b>OPAL Reception</b> Fogo de Chão 525 Smithfield St, Pittsburgh, PA 15222	High-end networking celebration with special guests and outstanding leaders of the Greater Pittsburgh Region.	<b>Wednesday Nov 19th</b> 6PM - 9PM	
<b>Annual Holiday Party</b> The Priory Hotel 614 Pressley St, Pittsburgh, PA 15212	Join us for the final event of the year, our annual holiday party! No program - just fun, and plenty of business networking during this most festive time of year.	<b>Wednesday Dec 17th</b> 6PM - 9PM	



## 2025 VIRTUAL EVENT SERIES: Bringing the PRO Back Into the Sales PROfession

A 3-part virtual series to learn the secret sauce of many different aspects of the sales process. **Led by Steve Heroux of The Sales Collective.**

<b>Virtual Session #1</b> <b>No More Closing:</b> <i>Harness the Power of Your Sales DNA for Masterful Selling</i>	In this workshop, you'll learn how to sell with integrity and authenticity, moving away from outdated, manipulative sales tactics. Discover how to overcome self-limiting beliefs and unlock your full potential by understanding and improving your Sales DNA.	<b>Friday April 25th</b> 10AM-11:30AM
<b>Virtual Session #2</b> <b>The Goal-Setting Fallacy:</b> <i>Why It's Making You Less Effective in Sales</i>	In this workshop, we'll challenge traditional goal-setting methods and explore how they can hinder your performance. Learn how to shift from goal-centric thinking to activity-focused strategies, boosting productivity and unlocking your full potential without the stress of arbitrary targets.	<b>Friday May 30th</b> 10AM-11:30AM
<b>Virtual Session #3</b> <b>The Sales Success Cycle:</b> <i>From Preparation to Performance</i>	In this workshop, you'll learn how research, preparation, and intentional follow-up lay the foundation for sales success. Master communication skills, including phone, voicemail, and email best practices, while also discovering how to build and leverage a referral engine for sustained growth.	<b>Friday June 27th</b> 10AM-11:30AM

**Additional events and networking opportunities possible as the year progresses.**

**FOR SPONSORSHIP INFORMATION CONTACT JASIKA SHAKER, 412-265-2315 – [jasika@pbex.org](mailto:jasika@pbex.org)**

Event locations and dates are subject to change and some events have a limited capacity for guests. Please visit our website for up to date information and registration. [www.pbex.org](http://www.pbex.org)