
New Zealand Organic Dairy Overview.

Target Audience: Foreign potential customers seeking information to buy organic dairy products from New Zealand.

Updated: December 2024

The Numbers - Dairy – General

21.2 billion - litres of milk annually produced annually in New Zealand Dairy NZ 2024

4.67 million - milking cows in New Zealand Dairy NZ 2023

2 – Co-operative structured dairy companies in New Zealand. Fonterra and Tatua.

The Numbers - Dairy - Organic

184 million- litres of milk under organic management, making it less than 1% of New Zealand's total milk production Live Bio Analysis 2023

\$168 million The 2022-2023 export sales of certified organic dairy products.

43,759 - Estimated organic dairy cows in New Zealand Live Bio Analysis 2023

13 – Known organic exporting dairy operators in New Zealand. Six are listed below.

For further enquiries please contact rick.carmont@organictradenz.com to be introduced to the companies of interest or look them up on our website. Click on "Members & Product Search".

Canary Enterprises	tracey@canaryfoods.co.nz
Fonterra	Andrew.henderson@fonterra.com
Green Valley Dairies	Philip.Pulman@gvd.co.nz
JML Sales	mike.jmlsales@gmail.com
Open Country Dairy	Joe.Clark@opencountry.co.nz
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