President’s Message
2021 was a year of resurgence for the Boys & Girls Clubs of Greater San Diego. While the pandemic continued to garner headlines, our organization turned a difficult situation into a positive for both children and their parents.

When students could not attend school in-person and their parents, who were essential workers, needed to go to work, our organization pivoted to meet their needs. We created PACE (Pathways to Academic and Creative Excellence), which provided an 11 hour day at the Club, where members were assisted with their distance learning and participated in supervised activities after school. This program was recognized on a national level as a semifinalist for the STOP Award for innovation in education.

As conditions warranted it, our organization reopened club sites. Thanks to a Herculean effort by donors, staff and volunteers, all sites were reopened by the beginning of fall. With this accomplished, the organization experienced a new challenge: recruiting sufficient staff to accommodate all the children in need of our services. While staff vacancies and waiting lists for children remained at yearend, we increased salaries and provided incentives in an effort to close the gap.

This progress was made possible by the generous support of our community. Thank you for helping us Change Lives.

Our Mission
To inspire and enable youth to achieve academic success, build good character and responsible citizenship, and make healthy lifestyle choices.

Our Vision for the Future
To serve up to 3,000 children daily in our 19 county wide locations through quality after school and summer camp programs.

2021 Club Facts
114,747 Free & Healthy Snacks/Meals Served
73% of Club Members Live in Low Income Households
117 Military Families Served

Ethnic Breakdown
56% Hisp./Latino
25% White
5% Asian
6% African Am./Black
1% Native Am.
1% Pacific Islander
6% Other/2 or More
FY 2020/2021
FINANCIAL HIGHLIGHTS

REVENUE:

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants</td>
<td>$3,392,682</td>
</tr>
<tr>
<td>Facility Income &amp; Other</td>
<td>$1,477,821</td>
</tr>
<tr>
<td>Dues &amp; Program Fees</td>
<td>$1,255,109</td>
</tr>
<tr>
<td>Special Events</td>
<td>$1,012,061</td>
</tr>
<tr>
<td>Contributions</td>
<td>$987,464</td>
</tr>
<tr>
<td>Foundation &amp; Corporate Grants</td>
<td>$902,472</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$9,031,609</strong></td>
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</table>

EXPENSES:

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>$6,790,830</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$983,642</td>
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<tr>
<td>Fundraising</td>
<td>$163,597</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$7,938,069</strong></td>
</tr>
</tbody>
</table>

*Does not include non-cash revenue and expenses.*

WHERE OUR FUNDING COMES FROM

- Government Grants 38%
- Facility Income & Other 16%
- Dues & Program Fees 14%
- Special Events 11%
- Contributions 11%
- Foundation & Corp. Grants 10%

HOW WE USE OUR RESOURCES

- Program Services 86%
- Management & General 12%
- Fundraising 2%

In 2021
FAMILIES RECEIVED
$234,793 IN SCHOLARSHIP ASSISTANCE

Programs

- After School Programs
- Day Camps
- Licensed Child Care
- Sports Leagues
- STEAM
- Anti-Bullying
- Teen Leadership
- Aquatics
- Dance Classes
- Fitness & Nutrition
- Field Trips
- High School & College Prep
  and so much more!