

Where Are the Opportunities — and How Do You Access Japan?

- 1 | Where is Japan looking for growth?
- 2 | Where does Colorado fit?
- 3 | Who can help you get there?



Different opportunities. Different Japans. Different gateways.

DETAILED RESEARCH APPENDIX / AVAILABLE AFTER THE SESSION

Japan's
Growth Opportunities

Priority
Products & Technologies

Regional
Opportunity Map

Colorado × Japan
Opportunity Analysis

Japan Navigation
Partners

Colorado Is Already Strong where Japan Wants to Grow



Colorado has both. This combination unique and very interesting.

01
AI & Enterprise Software

02
Aerospace / Space / Defense

03
Quantum & Photonics

04
Climate & Energy

05
Life Sciences & Bio

06
Advanced Industry
Semiconductors · Robotics · Manufacturing

EVIDENCE / COLORADO INNOVATION SNAPSHOT

SECTOR	COLORADO EVIDENCE
Software / SaaS	Colorado's largest VC investment category
Aerospace & Defense	Major industry cluster + strong recent VC momentum
Quantum & Photonics	Concentrated research, talent & commercialization ecosystem

SECTOR	COLORADO EVIDENCE
Climate & Energy	Established hard-tech and deployment ecosystem
Life Sciences	Broad biotech, MedTech, diagnostics & digital-health base
Advanced Industry	Semiconductors, robotics, manufacturing & federal research assets

Japan Is Making Its Growth Priorities Explicit

Japan is telling us where it expects future investment, capacity and demand to grow.

17

Strategic Fields



62

Priority Products
& Technologies



US\$2.4T+ (¥370T+)

Projected Public-Private Investment through FY2040

Examples among the 62 priorities / Physical AI · Vertical AI · Semiconductors · Quantum · Space · Bio · Advanced Medicine · GX

EVIDENCE / THE 17 STRATEGIC FIELDS

AI & Semiconductors

Digital & Cybersecurity

Information & Communications

Quantum

Defense

Aviation & Space

Ocean

Shipbuilding

Materials / Critical Minerals

Synthetic Biology & Bio

Drug Discovery & Advanced Medicine

Energy Security / GX

Fusion Energy

Disaster Resilience

Port Logistics

Food Tech

Content

Where Colorado Meets Japan

This is not just sector overlap. It's a growth opportunity for startups.

COLORADO STRENGTH

AI / Enterprise Software

Aerospace / Space / Defense

Quantum / Photonics

Climate / Energy

Life Sciences / Bio

Semiconductors

Robotics / Advanced Industry

JAPAN PRIORITY / GROWTH DEMAND

→ Vertical AI · Enterprise Transformation

→ Space · Defense · Industrial Partnerships

→ Industrial Applications · Sensing

→ GX · Energy · Industrial Deployment

→ Bio · Drug Discovery · Advanced Medicine

→ Manufacturing · Materials · Supply Chain

→ Physical AI · Real-World Deployment

JAPAN CAN PROVIDE / CUSTOMERS · CORP PARTNERS · PoC ENVIRONMENTS · MANUFACTURING & RESEARCH PARTNERS · STRATEGIC CAPITAL

Question for COLORADO Startups and VCs:

Which of you or your portfolio companies could grow faster with Japan?

There Isn't One Japan

Different opportunities require different gateways. Japan is not only Tokyo.



MAIN REGIONAL EXAMPLE

KYUSHU

SPACE · SEMICONDUCTORS · QUANTUM · BIO & HEALTH · ENERGY · PHYSICAL AI
Universities + Startups + Manufacturing + Regional Capital

COLORADO	KYUSHU
Space	SmallSat · Launch · Satellite ecosystem
Quantum	Quantum research · Semiconductor applications
Bio & Health	Research · Clinical translation
Climate & Energy	GX · Industrial deployment
AI / Robotics	Physical AI · Manufacturing · Real-world deployment

PROOF POINT

Kitakyushu is developing an implementation-oriented **Physical AI industrial cluster**, adding a real-world deployment dimension to Kyushu's deep-tech ecosystem.

Strong Capabilities / in Space and small satellites, quantum, life sciences, energy, manufacturing, and increasingly Physical AI and Robotics
Important point is: Find opportunities not only in Tokyo.

How Do You Navigate These Opportunities?



Colorado × Japan / Opportunity Navigator & Business Expansion Partner



NAVIGATION PARTNERS / RIGHT PARTNER, RIGHT JAPAN GATEWAY

Tokyo Innovation Base

“Tokyo” startup ecosystem gateway

WiL

Cross-border VC, “Corporate Investor” network

FFG Venture Business Partners GxPartners

“Kyushu” corporate, university & regional gateway

Quantum Leap Ventures

“U.S.–Japan” early-stage VC founded by N. Idei

Curations

Corporate venture-builder
gateway for “Major Japanese Corporations”

Japan Autophagy Consortium

Provides “Autophagy Certificate Mark” for
Applicable products in Japan for healthy aging

Velocify: Not just about introductions. Market entry · Partnerships · Local operating structure · NewCo or JV

01

Identify the opportunity



02

Assemble the right partners



03

Choose the right structure



04

Build the business together

ありがとう! Thank you!



LinkedIn

Shigeru Sumitomo



CONSELUX

APPENDIX



How We Identified the Opportunities

Where can Japan create meaningful growth opportunities for Colorado startups and VC portfolio companies?



WHAT WE LOOKED FOR

We did not look only for superficial sector matches. We looked for situations where Japan could provide:

MARKET · CUSTOMERS · PARTNERS · PoC / DEPLOYMENT ·
MANUFACTURING · RESEARCH · STRATEGIC CAPITAL

PRIMARY SOURCE GROUPS

Government of Japan / Cabinet Secretariat Cabinet Office METI JETRO Tokyo Metropolitan Government	Regional governments & ecosystem organizations Colorado state & ecosystem organizations Innosphere / PitchBook Universities · Industry associations
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The goal is not to prove that every Colorado startup should enter Japan.

The goal is to identify where Japan can materially accelerate growth.

Japan's New Growth Strategy — At a Glance



OFFICIAL FACT

JULY 21, 2026 Japan formally adopted a new national Growth Strategy and public-private investment roadmaps covering 17 strategic fields.

17

Strategic Fields

WHY IT MATTERS

These roadmaps provide a useful signal of where Japan expects future investment, industrial capacity and demand to develop.



62

Priority Products
& Technologies



US\$2.4T+
(¥370T+)

Projected Cumulative Public-Private
Investment through FY2040

IMPORTANT CAVEAT

US\$2.4T+ (¥370T+) is not committed government spending.

It is the Government of Japan's current projection of cumulative public-private investment across the identified priority technologies through FY2040.

The projections are expected to be refined over time.

OFFICIAL FACT / DATA

The 17 fields, the 62 priority technologies, the FY2040 projection figures and the adoption date are taken directly from the Government of Japan's published roadmaps.

VELOCIFY ANALYSIS / INTERPRETATION

All relevance ratings, Colorado-fit assessments, growth-lever mapping and opportunity interpretation throughout this Appendix are Velocify's own analysis.

FX REFERENCE

US\$1 = ¥155. USD figures are approximate.

All yen-denominated figures in this Appendix are shown as USD first, JPY second.

SOURCE

Government of Japan / Cabinet Secretariat — Japan Growth Strategy

Public-Private Investment Roadmaps for Major Products and Technologies in 17 Strategic Fields — July 21, 2026

<https://www.cas.go.jp/jp/seisaku/nipponseichosenryaku/index.html>



17 Strategic Fields — and Their Relevance to Colorado

RELEVANCE SCALE **VERY HIGH** **HIGH** **SELECTIVE** Ratings are Velocify analysis for the Colorado startup / VC audience — not Government of Japan classifications.

#	STRATEGIC FIELD	COLORADO RELEVANCE
1	AI & Semiconductors	VERY HIGH
2	Digital & Cybersecurity	VERY HIGH
3	Information & Communications	HIGH
4	Quantum	VERY HIGH
5	Defense Industry	VERY HIGH
6	Aviation & Space	VERY HIGH
7	Ocean	SELECTIVE
8	Shipbuilding	SELECTIVE
9	Materials / Critical Minerals & Components	HIGH

#	STRATEGIC FIELD	COLORADO RELEVANCE
10	Synthetic Biology & Bio	VERY HIGH
11	Drug Discovery & Advanced Medicine	VERY HIGH
12	Resources / Energy Security / GX	VERY HIGH
13	Fusion Energy	HIGH
14	Disaster Prevention & Resilience	SELECTIVE / HIGH FOR RELEVANT TECH
15	Port Logistics	SELECTIVE
16	Food Tech	SELECTIVE
17	Content	SELECTIVE

COLORADO SWEET SPOT

AI · SPACE / DEFENSE · QUANTUM · CLIMATE / ENERGY · BIO / HEALTH · SEMICONDUCTORS · ROBOTICS

VELOCIFY ANALYSIS

Relevance ratings are Velocify analysis for the Colorado startup / VC audience. They are not Government of Japan classifications.

OFFICIAL SOURCE / THE 17 FIELDS

Government of Japan / Cabinet Secretariat — Japan Growth Strategy / Public-Private Investment Roadmaps, July 2026 | <https://www.cas.go.jp/jp/seisaku/nipponseichosenryaku/index.html>

From 17 Fields to 62 Priority Technologies

Japan Is Going Beyond Broad Industry Categories



The strategy identifies 62 specific products and technologies — not just sectors.

JAPAN PRIORITY TECHNOLOGY	COLORADO-RELEVANT DOMAIN	JAPAN PRIORITY TECHNOLOGY	COLORADO-RELEVANT DOMAIN
Physical AI / AI Robots	Robotics · Autonomy · Industrial AI	Quantum Sensing / Communications	Photonics · Sensors · Communications
Vertical AI	Enterprise AI · SaaS · Industry-specific AI	Space Systems	Satellites · Autonomy · Components · Data
Semiconductors for Physical Intelligent Systems	Semiconductors · Photonics · Electronics	Advanced Materials	Aerospace · Energy · Semiconductor
Advanced Cybersecurity	Cybersecurity · Enterprise Security	Biomanufacturing	Bio · Industrial Biotechnology
Cloud / Data Infrastructure	Data · Infrastructure Software · AI Compute	Advanced Medicine	MedTech · Digital Health · Therapeutics
Autonomous Systems	Autonomy · Sensors · Robotics	Energy / GX Technologies	Climate Tech · Energy
Quantum Computing	Quantum Hardware · Software · Algorithms	Fusion	Advanced Energy · Materials

KEY TAKEAWAY

What matters is not only the technology itself — but the Japanese industrial ecosystem surrounding it.

HOW TO READ THIS TABLE

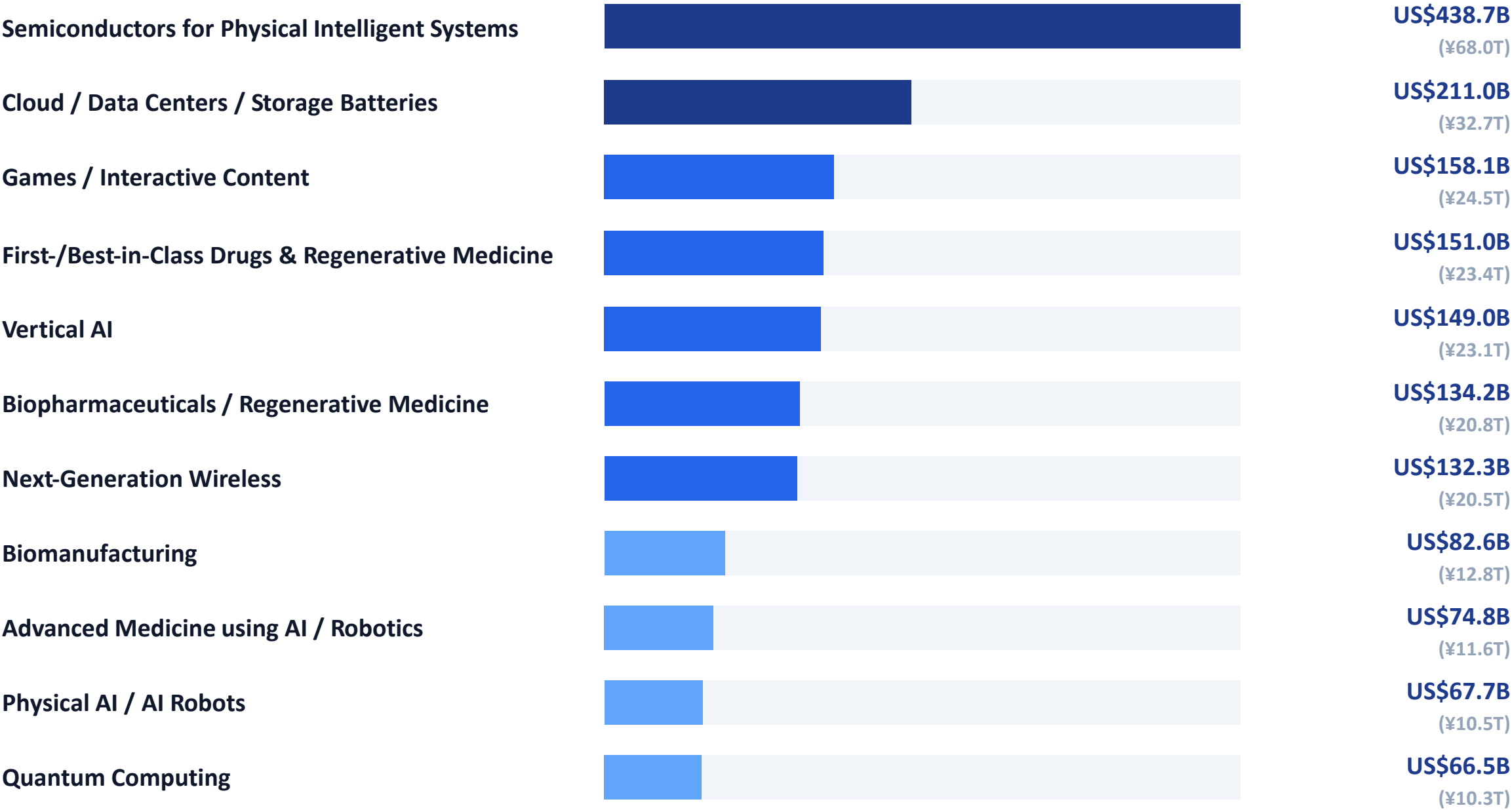
Left column: priority technologies named in Japan's official roadmaps. Right column: the corresponding Colorado-relevant domain — Velocify analysis. Selected entries shown; the roadmaps cover 62 in total.

OFFICIAL SOURCE

Government of Japan / Cabinet Secretariat — Public-Private Investment Roadmaps for Major Products and Technologies in 17 Strategic Fields, July 2026 | <https://www.cas.go.jp/jp/seisaku/nipponseichosenryaku/index.html>

Where the Investment Could Flow

Selected High-Investment Priority Technologies



HOW TO READ THIS

These figures are:

- ✓ a directional signal of expected investment activity
- ✓ public + private combined
- ✓ cumulative projections through FY2040

They are not:

- ✗ committed government budgets
- ✗ guaranteed investment
- ✗ market-size forecasts

DO NOT MISREAD

These are **not market sizes**. They are projected investment flows across public and private sources.

FX REFERENCE

US\$1 = ¥155. USD amounts are approximate.

OFFICIAL SOURCE

Government of Japan — Public-Private Investment Roadmaps, July 2026

<https://www.cas.go.jp/jp/seisaku/nipponseichosenryaku/index.html>

Bar lengths are proportional to the projected cumulative public-private investment figures published by the Government of Japan; the longest bar (Semiconductors for Physical Intelligent Systems, US\$438.7B / ¥68.0T) is set to 100%. Selection of which technologies to display, and their grouping, is Velocify analysis. FX reference: US\$1 = ¥155.

Colorado's VC-Backed Innovation Economy

Colorado Combines Software Scale with Deep-Tech Depth



2025 SNAPSHOT / OFFICIAL DATA

US\$7.46B

Colorado VC investment in 2025

78%

of statewide VC deal activity from key growth industries

US\$2.5B+

invested in SaaS in 2025

2026 MIDYEAR SIGNALS

SECTOR	SIGNAL
Aerospace & Defense	H1 2026 capital already reached approximately 88% of full-year 2025 level
Life Sciences	Tracking ahead of the 2025 pace
Climate / CleanTech	Strong deployment-oriented ecosystem
SaaS	Largest capital destination; high deal volume
Quantum / Photonics	Strong ecosystem; funding can be concentrated in large rounds

WHY THIS COMBINATION IS UNUSUAL

A large software / AI startup base + unusually deep science- and engineering-driven ecosystems

OFFICIAL SOURCES / INNOSPHERE VENTURES · PITCHBOOK

Colorado Venture Capital Report 2025 — innosphere.org/news/colorado-venture-capital-report-2025 | Q2 2026 Colorado Venture Capital Report — innosphere.org/news/report-2026-q2-venture-capital-report
All figures above are reported data. Interpretation of what the combination means for Japan opportunity is Velocify analysis.

Which Colorado Startup Domains Have the Strongest Japan Fit?



Seven domains score highest across all seven assessment criteria. Japan-fit ratings are Velocify analysis.

COLORADO DOMAIN	COLORADO EVIDENCE BASE	JAPAN FIT
AI / Enterprise Software / Cyber	Large VC-backed software base	★★★★★
Aerospace / Space / Defense	Industry + startups + research + government demand	★★★★★
Quantum / Photonics	Highly concentrated research & commercialization	★★★★★
Climate / Energy	Hard tech + deployment-oriented ecosystem	★★★★★
Life Sciences / Bio / Health	Biotech + MedTech + Digital Health	★★★★★
Semiconductors / Electronics	R&D + design + industrial applications	★★★★★
Robotics / Advanced Industry	Manufacturing + autonomy + aerospace	★★★★★

ASSESSMENT CRITERIA / SEVEN AXES

- Technology strength

Startup density

VC activity

Research assets
- Japan demand

Industrial complementarity

Availability of practical gateways

VELOCIFY ANALYSIS

Japan-fit ratings are Velocify analysis using GenAI, based on the seven criteria at left. They are not third-party rankings and not Government of Japan classifications.

SELECTED SOURCES / COLORADO EVIDENCE

- Innosphere / PitchBook

innosphere.org

Colorado Office of Economic Development & International Trade

oedit.colorado.gov · choosecolorado.com
- Elevate Quantum

elevatequantum.org

Colorado BioScience Association

cobioscience.com
- University of Colorado Boulder

colorado.edu



Where Colorado Meets Japan — Full Opportunity Matrix

From Technology Overlap to Portfolio Growth

COLORADO	JAPAN PRIORITY	WHY JAPAN COULD MATTER	GROWTH LEVERS
AI / Software	Vertical AI / Digital	Enterprise transformation · labor shortage · industry-specific demand	Market · Customers · PoC
Space / Defense	Aviation & Space / Defense	Industrial partners · supply chain · strategic demand	Customers · Partners · Manufacturing
Quantum / Photonics	Quantum	Industrial applications · semiconductor · sensing	Research · PoC · Partners
Climate / Energy	GX / Energy / Fusion	Deployment · infrastructure · industrial decarbonization	Deployment · Partners · Manufacturing
Life Sciences	Bio / Advanced Medicine	Pharma · hospitals · universities · clinical collaboration	Research · Market · Capital
Semiconductors	AI & Semiconductors	Manufacturing clusters · materials · equipment	Supply Chain · Partners
Robotics	Physical AI	Manufacturing · logistics · real-world deployment	PoC · Customers · Manufacturing

THE 7 JAPAN GROWTH LEVERS

01 MARKET	02 CORPORATE CUSTOMERS	03 STRATEGIC PARTNERS	04 PoC / DEPLOYMENT	05 MANUFACTURING / SUPPLY CHAIN	06 RESEARCH / TECHNOLOGY	07 STRATEGIC CAPITAL
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Sector overlap is the starting point. The growth levers are what actually move a portfolio company.

SOURCES / METHODOLOGY

Colorado evidence: Innosphere / PitchBook and Colorado ecosystem sources | Japan evidence: Government of Japan Growth Strategy / Regional Industry Cluster Plans | Opportunity

interpretation: Velocify analysis using GenAI

Columns 1–2 map published Colorado and Japan evidence; columns 3–4 ("Why Japan Could Matter" and "Growth Levers") are Velocify analysis.

From Sector Match to Business Opportunity

Japan Entry Does Not Have to Start with "Open a Subsidiary and Sell"

IF YOUR GOAL IS...	THE PATH TYPICALLY RUNS THROUGH...
Sell	Japanese enterprise customer · channel partner
Run a PoC	Corporate · regional company · municipality
Localize the product	Industry partner · operating partner
Co-develop	Corporate · university · manufacturer
Manufacture / scale hardware	Regional supply chain · manufacturing partner
Enter a regulated market	Local specialist · public support · sandbox
Raise strategic capital	VC · CVC · corporate investor
Build long-term presence	Local operating structure · NewCo · JV

POSSIBLE STRUCTURES

- Market entry
- Distribution / Licensing
- Business Partnership
- Local Operating Team
- NewCo
- Joint Venture

USEFUL PUBLIC RESOURCE

JETRO — Invest Japan / Market-Entry Support
<https://www.jetro.go.jp/en/invest/>

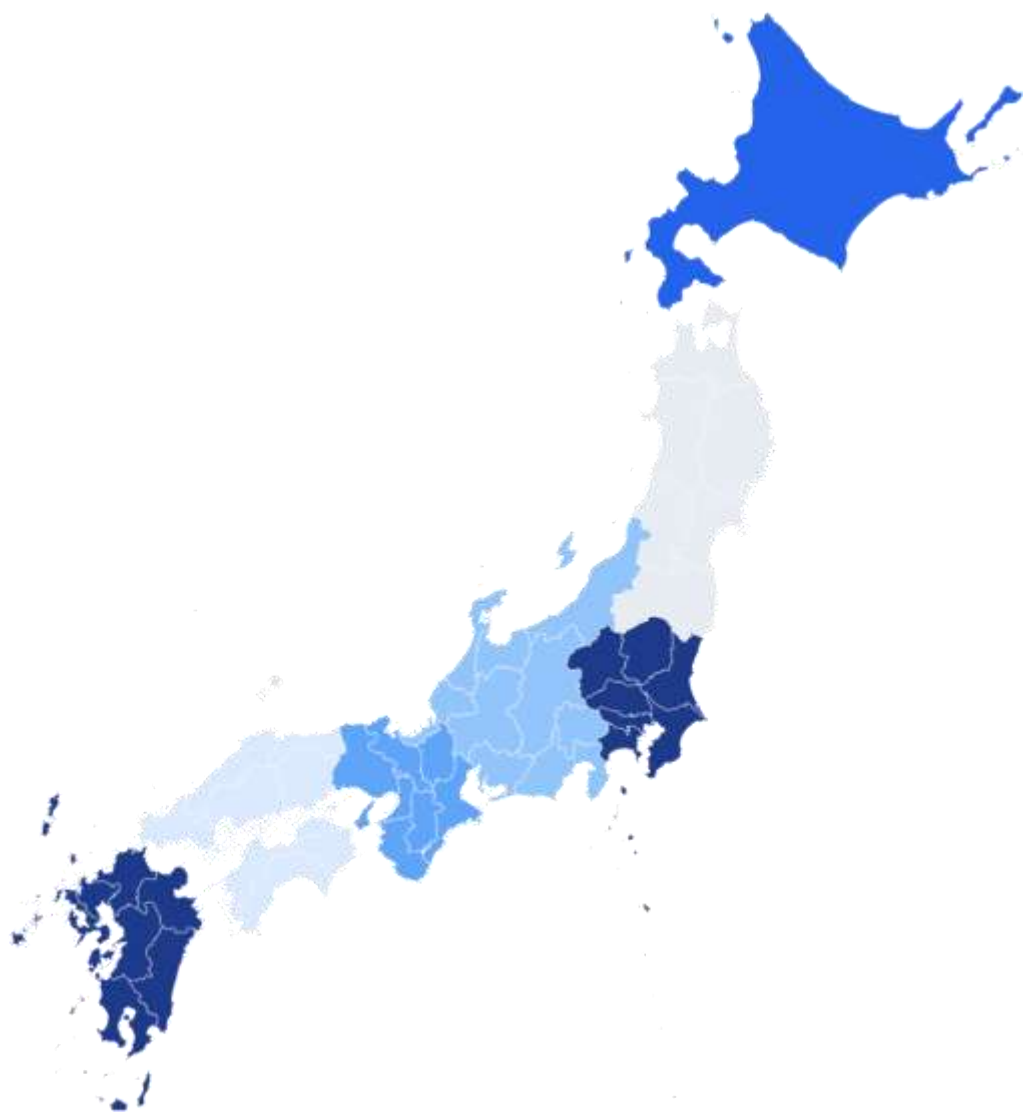
KEY MESSAGE

The right model depends on what you are trying to build.

There Isn't One Japan — Regional Opportunity Map



Follow the Opportunity — Not Just Tokyo



Regional groupings shown for orientation. Map rendered from public prefecture-boundary data; Okinawa omitted for frame compactness.

TOKYO

Corporate HQs · Capital · Startup Ecosystem · Government Programs

HOKKAIDO

Semiconductors · Space · Offshore Wind / Energy

KANSAI

Bio · Advanced Medicine · Advanced Industry · Space

CHUBU

Automotive · Manufacturing · Robotics · Aerospace

SETOUCHI / CHUGOKU

Advanced Manufacturing · Semiconductors · Shipbuilding

KYUSHU

Semiconductors · Space · Quantum · Bio & Health · Energy · Physical AI

EVIDENCE EXAMPLES / OFFICIAL CLUSTER PLANS

REGION	CLUSTER
Kyushu	Semiconductor cluster across all seven prefectures
Kyushu	Offshore wind cluster in Fukuoka / Nagasaki
Kitakyushu	Implementation-oriented Physical AI industrial cluster
Hokkaido	Semiconductor, offshore wind and rocket / launch clusters
Kansai	Bio / advanced medicine and advanced-air-mobility clusters
Setouchi	Next-generation shipbuilding

KEY MESSAGE

Japan's national growth strategy is increasingly being translated into specialized regional industry clusters.

The question is not "should we enter Japan" but "which cluster matches what we are building".

OFFICIAL SOURCE

Government of Japan / Cabinet Secretariat — Regional Future Strategy: Strategic Industry Cluster Plans, 2026

<https://www.cas.go.jp/jp/seisaku/chiikimirai2/sangyo-keikaku/index.html> | Cluster examples above are official plan contents. Regional grouping labels and the Colorado-relevance framing are Velocify analysis.

Kyushu — A Multi-Cluster Deep-Tech Gateway

Why Kyushu Is More Than a Semiconductor Hub



KYUSHU

Southwestern Japan — close to Korea and wider Asia

KEY MESSAGE

Kyushu combines university science, startups, manufacturing, real-world industries and regional capital.

SIX CONNECTED CAPABILITIES

SPACE

Small satellites · Satellite applications · Launch infrastructure

SEMICONDUCTORS

Manufacturing · Materials · Equipment · Supply Chain

QUANTUM

Quantum computing · Devices · Industrial applications

BIO & HEALTH

Research · Translational medicine · University startups

ENERGY / GX

Offshore wind · Energy transition · Industrial deployment

PHYSICAL AI / ROBOTICS

Manufacturing · Automation · Real-world implementation

PHYSICAL AI PROOF POINT

Kitakyushu is developing an implementation-oriented **Physical AI industrial cluster**, reinforcing Kyushu's role as a real-world deployment environment for robotics and industrial AI.

ECOSYSTEM LAYER

LAYER	KYUSHU ASSETS
Universities	Kyushu University · Kyushu Institute of Technology · regional universities
Startup Creation	PARKS
Industry	Global manufacturers · regional mid-sized companies · supply chains
Capital / Finance	FFG · regional VCs · corporate investors
Public Infrastructure	Regional programs · JAXA launch infrastructure

RESOURCES / SOURCES

Kyushu University kyushu-u.ac.jp | Kyushu University Quantum Computing System Center qcsc.kyushu-u.ac.jp | Kyushu Institute of Technology kyutech.ac.jp | PARKS parks-startup.jp | JAXA jaxa.jp · global.jaxa.jp
Government of Japan — Regional Industry Cluster Plans cas.go.jp/jp/seisaku/chiikimirai2/sangyo-keikaku/index.html | Capability grouping and gateway framing are Velocify analysis.



Colorado × Kyushu — A Natural Deep-Tech Bridge

Complementary Assets — Not Identical Ecosystems

COLORADO	KYUSHU	WHAT COULD BE BUILT TOGETHER?
Space / SmallSat / Autonomy	SmallSat research · launch · satellite ecosystem	Components · autonomy · applications · joint R&D
Quantum / Photonics	Quantum computing · semiconductor ecosystem	Devices · sensing · industrial applications
Life Sciences / Bio	Medical research · translational ecosystem	Joint research · clinical translation · biotech / MedTech
Climate / Energy	GX · offshore wind · industrial base	Deployment · hardware · supply-chain partnerships
Semiconductors / Electronics	Major semiconductor cluster	Materials · equipment · testing · design
AI / Robotics	Manufacturing · real-world industries · Kitakyushu Physical AI cluster	Physical AI · industrial AI · robotics · automation · real-world deployment

COLORADO BRINGS

Frontier Technology · Software / AI
Deep-Tech Startups · Entrepreneurship

KYUSHU BRINGS

University Research · Manufacturing · Real-World Industries
Deployment Environments · Regional Capital

The opportunity is to combine complementary capabilities — not replicate each other.

RESOURCE ORGANIZATIONS

University of Colorado Boulder colorado.edu | Elevate Quantum elevatequantum.org | Kyushu University kyushu-u.ac.jp | Kyushu Institute of Technology kyutech.ac.jp | PARKS parks-startup.jp | FFG Venture Business Partners ffg-venture.co.jp
Government of Japan Regional Industry Cluster Plans <https://www.cas.go.jp/jp/seisaku/chiikimirai2/sangyo-keikaku/index.html> | "What Could Be Built Together?" is Velocify analysis, not an announced partnership.

Kyushu's University-to-Startup Engine

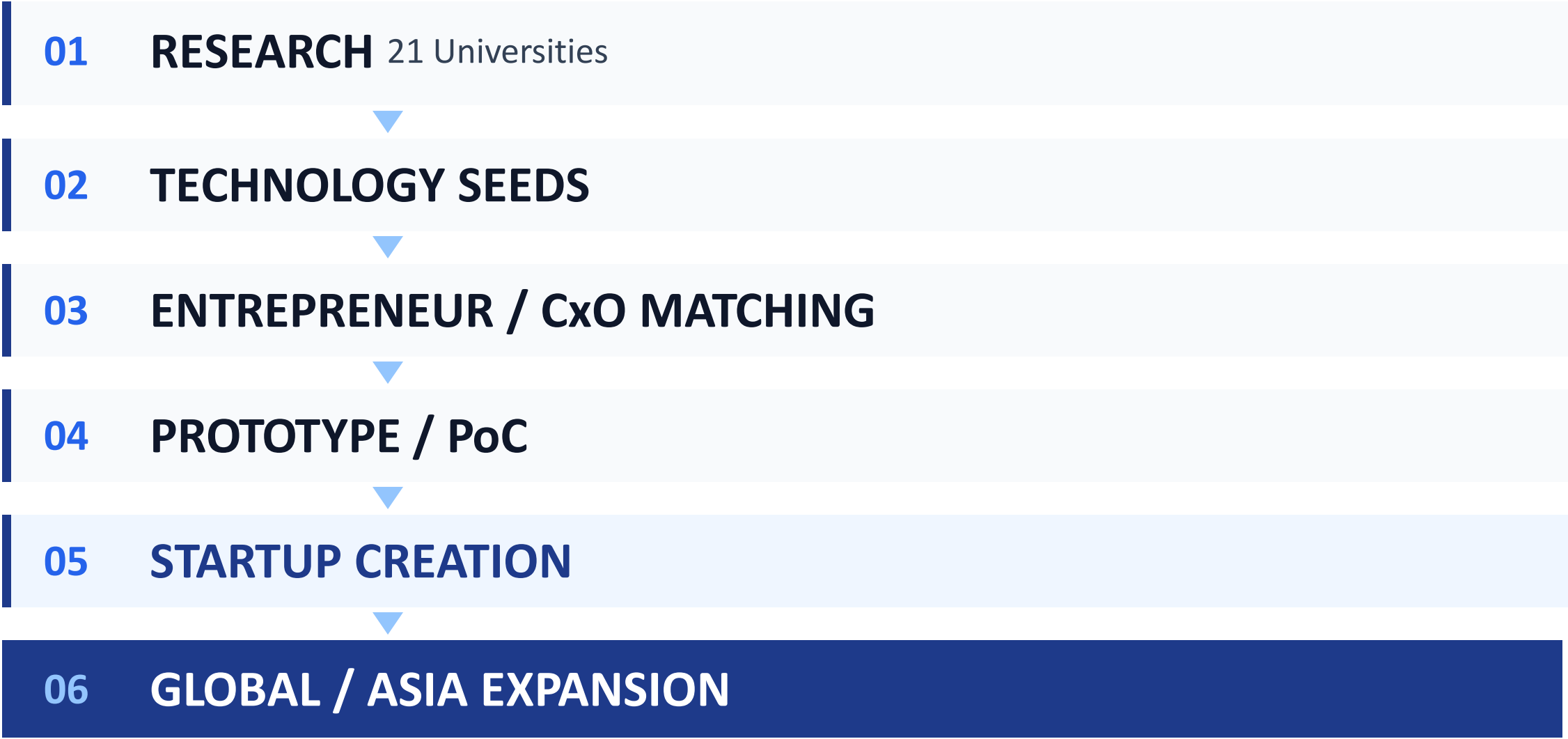
Turning University Science into Startups



MAIN PLATFORM
PARKS

Platform for All Regions of Kyushu & Okinawa for Startup-ecosystem

THE PIPELINE



For Colorado deep-tech companies, Kyushu's universities can be **collaboration and commercialization partners** — not simply academic research institutions.

PARKS 2026

23

participating institutions

Including 21 universities · FFG Venture Business Partners · Kyushu University OIP

LEAD INSTITUTIONS

Kyushu University · Kyushu Institute of Technology

SELECTED DEEP-TECH ASSETS

Kyushu University — Quantum Computing System Center

Hardware · Software · Algorithms · Devices · Applications · Industrial / Social Implementation

Kyushu University — Medical / Life-Science Translation

Drug discovery · Medical devices · Regenerative medicine · Diagnostics · Startup creation

Kyushu Institute of Technology

Small-satellite research · Engineering · Startup commercialization

How to Start Exploring Japan



You Don't Need a Full Japan Strategy to Start

STEP 1

DEFINE THE OPPORTUNITY

What are you trying to achieve?

Sell?
Run a PoC?
Find a partner?
Manufacture?
Raise strategic capital?
Build a local business?

STEP 2

IDENTIFY THE RIGHT JAPAN

Which region / ecosystem fits the opportunity?

Tokyo
Kyushu
Kansai
Hokkaido
Other regional clusters

STEP 3

ASSEMBLE THE RIGHT PARTNERS

Whom you should work with?

Corporate partners
Universities
VCs / CVCs
Manufacturers
Public / ecosystem organizations

STEP 4

CHOOSE THE RIGHT STRUCTURE

Market entry
Partnership
Distribution / Licensing
Local operating structure
NewCo
JV

velocify

Colorado × Japan

Opportunity Navigator & Business Expansion Partner

Market entry · Partnerships ·
Local operating structure ·
NewCo / JV opportunities



Tell us what you are trying to build.

We can help identify the opportunity, assemble the right partners and — where it makes sense — build the business together.

USEFUL RESOURCES

JETRO — Invest Japan

<https://www.jetro.go.jp/en/invest/>

Tokyo Innovation Base — Tokyo Metropolitan Government

<https://tib.metro.tokyo.lg.jp/en>

Government of Japan — Growth Strategy

<https://www.cas.go.jp/jp/seisaku/nipponseichosenryaku/index.html>

Government of Japan — Regional Industry Clusters

<https://www.cas.go.jp/jp/seisaku/chiikimirai2/sangyo-keikaku/index.html>



Tokyo Innovation Base (TiB)

Your Gateway to Tokyo's Startup Ecosystem

A Tokyo Metropolitan Government innovation hub connecting global startups with companies, investors, universities, and collaboration opportunities in Tokyo.

Becoming a “NODE” for innovation around the world.

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About TiB

Operated by the **Tokyo Metropolitan Government**, TiB is an innovation hub where startups, VCs, corporations, universities, and other ecosystem players from Japan and abroad connect, collaborate, and create new opportunities.

TiB at a Glance

480,000+ Visitors	86,000+ Members	2,000+ Events
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TiB status as of August 2026.

Why TiB?

Official Tokyo Gateway

Operated by the Tokyo Metropolitan Government — a credible first point of contact for overseas startups exploring the Japanese Market.

One Place, Many Connections

Connect with startups, corporations, investors, universities, government programs, and ecosystem partners through a single hub.

From Networking to PoC

Designed not only for networking but also for business matching, market-entry support, experimentation, and collaboration.

Powered by Tokyo

Grow startups · Build the ecosystem · Connect Tokyo to the world

What Can You Do at TiB?

Practical activities for overseas startups in Tokyo



Connect

- Meet Japanese corporations and VCs
- Join startup and innovation events
- Build relationships across Tokyo's ecosystem



Explore Japan

- Gather Tokyo market and startup-support information
- Access English-language market-entry consultation
- Understand public and ecosystem resources



Collaborate

- Explore PoC opportunities
- Find potential corporate collaboration partners
- Connect with startups, universities, and ecosystem players



Build & Test

- Business-plan and fundraising support
- Product test marketing and prototyping support
- Opportunities to pitch products and services



Facilities and programs open to ecosystem participants

TiB Services

- CONCIERGE
- EVENTS
- TiB PITCH
- SALON
- STUDIO
- SHOP
- FAB

Market-entry consultation · pitching · networking · business-plan support · test marketing · prototyping



SusHi Tech Tokyo 2027

Tokyo Big Sight · May 20–22, 2027

Join Asia's largest global innovation conference to meet global innovators and create new business opportunities.

2026 event: 60,779 participants · 798 startups · 25,140 business meetings · 103 countries & regions

FOR U.S. VCs — Introduce portfolio companies to Tokyo's corporate, investor, startup ecosystem, and explore collaboration, PoC, and market-entry opportunities.

Tokyo innovation gateway



For U.S. startups & VCs

Exploring Japan? Start with Tokyo Innovation Base. Meet startups, corporations, VCs, universities, and universities, and innovation partners — and explore your first PoC or collaboration in Tokyo.

We welcome collaboration in AI, Climate Tech, Robotics, and other emerging fields.

TiB: <https://tib.metro.tokyo.lg.jp/>

SusHi Tech: <https://sushitech-startup.metro.tokyo.lg.jp/>



Company Overview

Founded in 2013, an independent VC with offices in Silicon Valley and Tokyo, acting as a bridge between startups and Japanese corporations.

Investment Policy

FUND SIZE	An independent VC managing over \$2B in total
TYPICAL INVESTMENT SIZE	N/A
STAGE	Middle to late stage in the US
FOCUS AREAS	B2B SaaS, FinTech, E-commerce, Supply chain, Healthcare, AI Tooling
GEOGRAPHY	US, Europe and Japan

Non-Capital Support

 Introduce lighthouse customers & partners in partners in Japan	 Support country manager recruiting In Japan
 Support PR / marketing initiatives in Japan	 Introduce lawyers, back-office support in Japan

Investment / Support Policy for US Startup

In the US, we focus on middle to late stage, investing in promising startups that can potentially achieve synergies with our Japanese partner companies.

Focus Areas

- B2B SaaS
- FinTech
- E-commerce
- Supply chain
- Healthcare
- AI Tooling



FFG Venture Business Partners (FVP)

Venture Capital × Kyushu (Japan) Business Gateway

Connecting startups with capital, corporate customers, universities,
and growth opportunities through the net work of

Fukuoka Financial Group (FFG)

CONSELUX

Company Overview

FVP is the venture capital arm of Fukuoka Financial Group (FFG), one of Japan's largest regional financial groups. Leveraging FFG's customer base and regional network, FVP invests in startups across Japan and supports business growth, university spinouts, corporate partnerships, and regional innovation.

Investment Profile

≈ **¥10B**

Flagship fund

¥50–100M

Typical check

STAGE	Series A (primary)
SECTORS	University spinouts · AI & DX · Semiconductors · Healthcare · Regional innovation
GEOGRAPHY	Kyushu + nationwide Japan
U.S. COMPANIES	Investment may be considered, particularly where there is a strong strategic connection to Japan
IDEAL FIT	Startups seeking Japanese customers, partnerships, PoCs, or long-term expansion

No.1 Regional Bank in Japan

What FVP provides beyond investment

Corporate & Customer Access

- Companies across the FFG customer network
- Introductions to potential customers and strategic partners
- Partnership and sales-channel development

PoC & Business Development

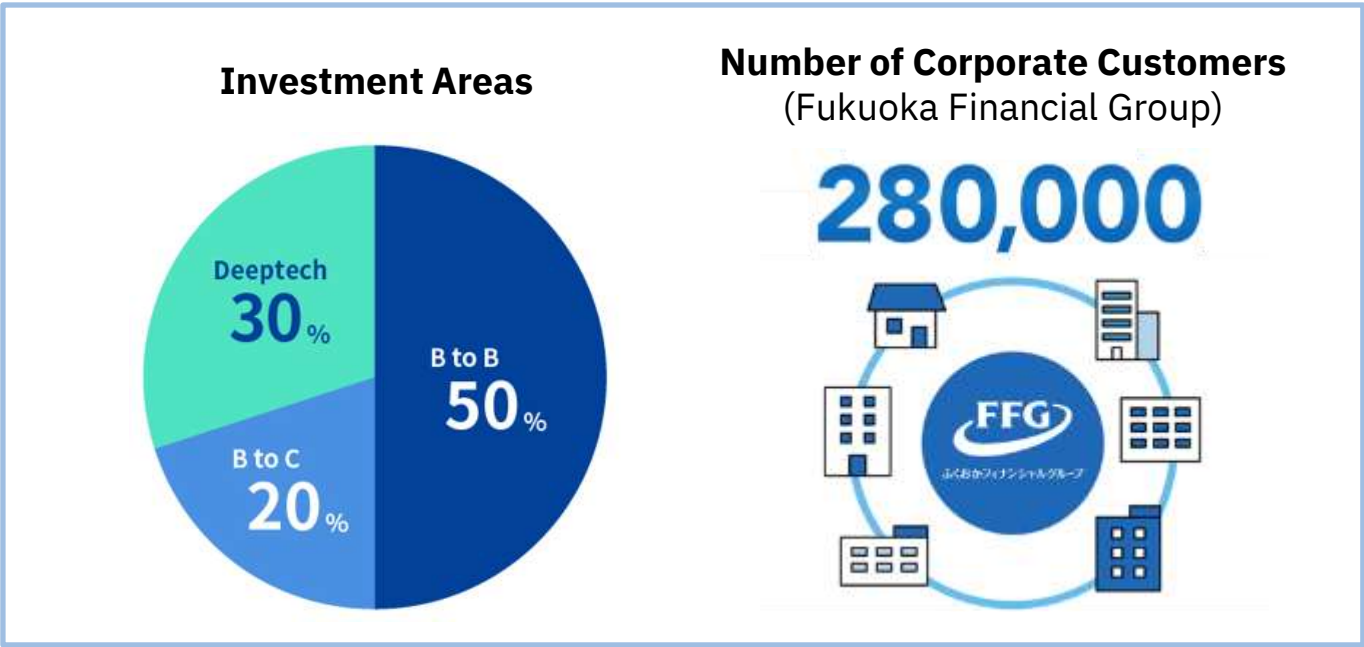
- Connections to potential PoC partners
- Identifying business opportunities in Japan
- Regional companies seeking new technologies and solutions

University & Technology Ecosystem

- Universities and research institutions
- Strong experience supporting university spinouts
- DeepTech, healthcare and semiconductor ecosystems

Capital & Partner Network

- Venture investment from FVP
- Japanese VCs, CVCs, financial institutions and corporations
- Building broader business relationships in Japan



The FFG Advantage

Extensive Corporate Network

FVP can leverage the customer and corporate network of Fukuoka Financial Group to help startups connect with potential customers, partners, and regional businesses.

Financial Group Platform

As the venture capital arm of a major regional financial group, FVP can combine startup investment with broader corporate and financial relationships.

Deep Regional Ecosystem Access

Strong connections across Kyushu — corporations, universities, research institutions, municipalities, and startup ecosystems.

FOR U.S. VCs — FVP can work with your portfolio companies to explore customers, strategic partners, PoCs, investors, and ecosystem connections in Japan.

Why Kyushu — a practical entry market

Semiconductors

Advanced Manufacturing

AI / DX

Healthcare

University DeepTech

Regional Innovation

The FFG network

U.S. Startup

→

FVP · FFG

→

Corporate customers · Universities · Research institutions
Financial institutions · VCs & CVCs · Kyushu Regional ecosystems

A practical entry point into Japan

Expanding into Japan? Let's explore how the FFG network can connect you with customers, corporate partners, corporate partners, PoC opportunities, and Japan's innovation ecosystem.

Japan entry often starts with the right customer, PoC partner, or local relationship — FVP welcomes collaboration with U.S. startups and investors.

Website: <https://www.ffg-venture.co.jp/>



GxPartners

Seed & Early-Stage VC | Japan × Asia Gateway

A Fukuoka-based VC connecting startups with Japanese corporations, regional ecosystems, and Asian partners.



Company Overview

GxPartners is a venture capital firm based in Fukuoka, Japan, investing primarily in seed and early-stage startups. Sector-agnostic, with a focus on AI, DeepTech and Life Sciences. It invests in Japan and internationally — including Taiwan and Singapore — and supports companies expanding into Japan and broader Asia.

Investment Profile

¥2.6B

Total fund size

≈ ¥30M

Typical check

STAGE	Seed / Early
SECTORS	AI · DeepTech · Life Sciences
GEOGRAPHY	Japan · Taiwan · Southeast Asia
U.S. COMPANIES	Direct investment in U.S.-incorporated startups is possible
IDEAL FIT	Startups considering expansion into Japan or Asia

More Than Capital

What GxPartners provides beyond investment

Corporate & PoC Access

- Connections to Japanese corporations and regional companies
- Introductions to PoC and collaboration partners

Japan Market Entry

- Introductions to local business partners
- Marketing support
- Access to legal and accounting professionals

Capital & Ecosystem Access

- Investment from GxPartners
- Connections to corporations, CVCs, financial institutions, municipalities and other VCs

Asia Gateway

- VCs and accelerators across Asia
- Universities and industrial research institutes
- Support for broader Asian expansion

startup event acceleration program

1,600 attendees from Taiwan Thailand and more

50 invested startups include Taiwanese and Singaporean startup

17 LP's that local large corporate and Fukuoka financial group

Why GxPartners?

Cross-border Experience · 50+ investments

Has invested in and supported startups beyond Japan, including Taiwan and Singapore, with partnerships across Taiwan, Korea and Singapore innovation organizations.

Strong Regional Corporate Network · 17 LPs

Funds are backed by major regional corporations and financial institutions, creating potential access to Japanese business partners and PoC counterparts.

Soft-Landing Experience · 1,600+ event participants

GxPartners and the StartupGo!Go! ecosystem support overseas startups entering Japan via mentoring, corporate visits, startup events and local ecosystem connections.

Why Fukuoka

A practical gateway between Japan and Asia — strong startup support, regional corporate networks, and close links to major East Asian ecosystems.

Looking to Japan or Asia? GxPartners can help connect you with investors, corporate partners, PoC opportunities, and local ecosystem resources.

Website: <https://gxpartners.vc/>

GxPartners aims to connect the U.S., Japan, and Asia through investment and startup collaboration.



Quantum Leaps Ventures | QXLV

U.S. Seed VC × Japan Strategic Network

Backing ambitious U.S. founders early — and opening doors to Japan when it can accelerate global growth.

U.S. Seed VC. Japan Advantage. Global Ambition.



Company Overview

QXLV is an independent venture capital firm investing in more than 60 startups across the U.S. and Japan. It focuses on pre-seed and seed-stage founders and leverages its cross-border network to support companies with global ambitions.

Investment Profile

\$50M

Target fund size

\$300K–\$1M

Typical check

Pre-Seed / Seed

Stage

60+

Startups backed

NEW FUND	QXLV III — US Seed
GEOGRAPHY	Primarily U.S.
JAPAN ENTRY	Not required for investment

Focus areas

- AI
- DeepTech
- Robotics
- Enterprise
- Consumer

Beyond capital

Japanese corporate access

Customers & partnerships · BD and PoCs

Japan market entry · when relevant

Fundraising network · U.S. and Japan VCs

Founder support · early through growth

Why QXLV?

Invest early · scale globally · access Japan when it matters

Invest Early

—Pre-seed and seed-stage focus

—\$300K–\$1M typical check

—Backing globally ambitious founders from an early stage

Build in the U.S.

—Active investment in U.S.-based startups

—No requirement to enter Japan

—Support for category-defining businesses in large global markets

Access Japan When It Matters

—Introductions to leading Japanese corporations

—Potential customers, strategic partners, and PoC opportunities

—Market-entry support when strategically relevant

Scale Globally

—Fundraising support and U.S.–Japan VC introductions

—Strategic and operational support

—Cross-border network for long-term growth

The U.S.–Japan bridge



The QXLV Difference Invest in the U.S. → Scale globally → Access Japan when relevant

U.S.-First Investment Strategy

QXLV III is designed primarily for U.S. pre-seed and seed-stage startups.

Japan Is an Advantage — Not a Requirement

Founders do not need a Japan strategy to receive investment, but can access QXLV's Japan network when it creates strategic value.

Cross-Border from Day One

Early-stage venture investing combined with relationships across founders, corporations, investors, and ecosystem partners in both the U.S. and Japan.

FOR U.S. VCs — A trusted co-investor and Japan-side partner: co-investment, Japan market intelligence, corporate introductions, and cross-border investor connections.

For U.S. founders & U.S. VCs

Building something category-defining? Let's talk. QXLV invests in ambitious U.S. founders and can add a differentiated differentiated Japan network as you scale.

You do not need a Japan strategy today — but when Japan becomes relevant, QXLV can help open the right doors.

Website: <https://qxl.v.jp/>



Curations

AI-Powered Corporate Venture Builder | Tokyo Japan

Growth Business Co-Builder for major Japanese corporations.

A gateway to corporate innovation inside major Japanese companies.

A Japan-side co-creation partner for U.S. startups and VCs.



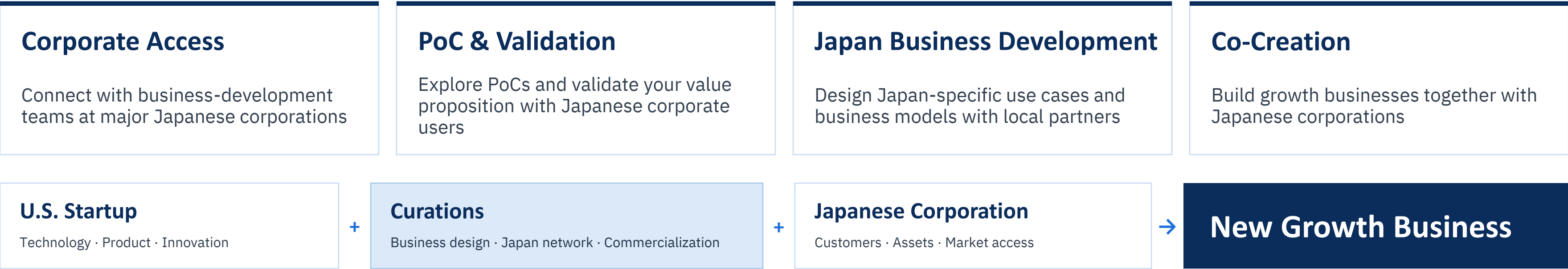
What We Do

Curations co-builds growth businesses with major Japanese corporations — turning technology, data, customer relationships, and other corporate assets into new businesses.



Not strategy advice — Curations stays involved until an idea becomes a real business.

Why Curations for U.S. Startups?



FOR U.S. VCs — Explore what new strategic opportunities Japan could create for your portfolio companies.

ありがとう! Thank you!



LinkedIn

Shigeru Sumitomo