



**METAL FASTENERS
GROUP S.P.A.** 

FM METAL FASTENERS GROUP S.P.A.

Soggetta a direzione e coordinamento di Max s.r.l. Società Unipersonale

Sede Legale e Amministrativa:

Via E. Villa, 3 | 42124 Reggio Emilia (RE) | Italia

P.IVA C.F. Iscr. Reg.Impr.: 00530460351 | SDI: MZO2A0U | REA: 138186

Cap.Soc. € 660.000,00 I.V. | Tel: +39 0522 514602 – 0522 271117

www.fmspa.com | info@fmspa.com | PEC: fmbullonerieviterie@pec.it

FM METAL FASTENERS GROUP S.P.A. COMMUNICATIONS



Evolution of the Global Landscape Strategic Supply Chain Planning

FM REGGIO EMILIA
VIA E. VILLA, 3
42124 Reggio Emilia (RE)
Tel: +39 0522 271117
fmreggioemilia@fmspa.com

FM MILANO
VIA ROMAGNA, 8/10
20098 S.Giuliano Milanese (MI)
Tel: +39 02 98282556
fmmilano@fmspa.com

FM MODENA
VIA TURCHIA 50
41122 Modena (MO)
Tel: +39 059 311300
fmmodena@fmspa.com

FM UDINE
VIA ENRICO FERMI, 57/59
33010 Tavagnacco (UD)
Tel: +39 0432 480580
fmudine@fmspa.com

FM VICENZA
VIA VILLA, 87
36056 Tezze sul Brenta (VI)
Tel: +39 0424 89008
fmvicenza@fmspa.com

FM FIRENZE
VIA VALENTINI, 7 int.17A
59100 Prato (PO)
Tel: 0574 065198
fmfirenze@fmspa.com

Dear Customer

Fastener market is at a breaking point: **old supply rules are changing.**

The current international scenario, marked by geopolitical instability and new trade barriers, requires a true **offensive strategy**. In this context, the continuity of your production line depends on the strength of the partner you choose.

At FM Metal Fasteners Group S.p.A., we have chosen not to be spectators: we have analyzed every variable and strengthened our structure to be, today, your most solid asset.

Critical factors that will determine prices in the coming months:

- **Logistics and Fuels:** The instability of maritime routes and the closure of strategic chokepoints have triggered a significant increase in transport costs and high volatility in distribution.
- **CBAM Mechanism:** The introduction of emission taxation by the European Community and the complexity of reporting will hit smaller, less structured suppliers hard, risking customs blockages.
- **EU Production Saturation:** European production capacity is near its limit and cannot meet total demand; competition for available batches will cause price increases and drastic extensions in delivery times.
- **Energy and Raw Materials:** The constant rise in energy and raw material costs at the source is leading to a series of incremental price adjustments that will certainly continue throughout 2026.

The question every company should ask itself today is: "How will we manage our production in six months if prices continue to rise, European fastener producers cannot meet demand, and material becomes depleted?"

FM Metal Fasteners Group S.p.A. monitors and manages these critical issues at the source, **reserving priority lanes for our customers and absorbing all administrative and bureaucratic burdens** to ensure a fluid, compliant supply, shielded from the blockages that will affect less structured competitors.



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WHAT WE OFFER

The power of physical availability

Our warehouse is not just a storage facility, but a strategic investment in volumes ready on the ground, capable of neutralizing the uncertainty of availability that blocks entire supply chains. **Advanced management of CBAM** burdens and international dynamics is combined with this logistical advantage.

Half-yearly planning

We are not facing an isolated increase, but an incremental trend expected for the coming months. Waiting entails the **risk of rising costs and lower material availability**. Half-yearly planning is the only effective shield against cost escalation.

Our support

Coordinating your needs with our logistics today allows you to freeze prices, avoid price hikes, and **transform market uncertainty** into the certainty of **a linear, protected, and competitive supply**.

FM Metal Fasteners Group S.p.A. sales team is ready to define the action plan for the next half-year with you.

write to:

commerciale@fmspa.com

Best regards,

FM Metal Fasteners Group S.p.A.

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