

# MEMIC EXPRESS IS YOUR PRODUCT FOR SMALL BUSINESSES



## The MEMIC Group is proud to announce MEMIC Express for Small Businesses

**MEMIC Express is the fastest and easiest** way for agents to write workers' comp policies for small business. With more than 25 years of experience, MEMIC is the industry leader in workers' comp for small business. In fact, more than 80% of our book are small employers that have proven profitable and contributed to agent profit sharing.

### MEMIC Express is Made for Main Street

Agents can quickly rate and quote for eligible classes without consulting loss control. That's the MEMIC Express assurance. We know that having a streamlined sales pipeline will help our agent partners close business faster and make more revenue.

### Profitable Appetite for Express Market

Talk to your underwriter to see if your customer is right for us.

- ✓ Dry cleaners
- ✓ Hair salons
- ✓ Restaurants
- ✓ Auto and truck service centers
- ✓ Convenience stores
- ✓ Franchises
- ✓ Small manufacturing businesses
- ✓ Service businesses (accounting practices, tax preparation businesses, etc.)

### IDEAL CANDIDATES

- ▶ Premium of \$500–\$50,000
- ▶ Favorable loss history
- ▶ Fixed locations preferred with limited over-the-road exposure.

### MEET MEMIC

#### STRONG FINANCIALS

AM BEST "A" Rating



#### LOCAL EXPERTS

Claims, Audit, Underwriters and Loss Control are regionally located

#### CLAIMS SERVICE LEADER

More than 90% on-time payment

To submit a quote, contact us at [quickcomp@memic.com](mailto:quickcomp@memic.com)

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## WHY MEMIC EXPRESS IS RIGHT FOR YOUR AGENCY

- ▶ 24-hour approval process
- ▶ Agencies can quickly rate, quote, and issue for eligible classes without consulting MEMIC loss control.
- ▶ 10% commission on new and renewal policies
- ▶ Agencies are eligible for-profit sharing.
- ▶ Agents can easily locate and manage submissions in progress.

## WHY MEMIC EXPRESS IS THE RIGHT INVESTMENT FOR SMALL BUSINESS

- ▶ Consistent pricing year over year
- ▶ Consistent appetite year over year
- ▶ Local claims agents provide jurisdictional claims expertise.
- ▶ Choose our Comp-As-You-Go pay plan to bind with no large deposit required.

## MEMIC EXPRESS ADDED VALUE

Policyholders have access to hundreds of industry-best safety training videos, compliance tools, workshops, webinars, Safety.BLR.com®, HR.BLR.com® and E-ERGO™, our personalized ergonomic assessment tool.

### Sample Accounts Written by MEMIC in 2021

Business Description	Premium
Hair Salon	\$7,750
Tax Preparer	\$5,889
Restaurant	\$3,046
Franchise	\$11,456
Auto Repair	\$14,391

To submit a quote, contact us at [quickcomp@memic.com](mailto:quickcomp@memic.com)



*MEMIC Express is easy  
to use and very user-friendly.  
You can obtain  
a workers' compensation  
quote indication in  
a few simple steps.*



AMANDA ROCKWOOD  
ASSOCIATES OF GLEN FALLS INSURANCE  
MEMIC AGENT

### QUESTIONS ABOUT MEMIC EXPRESS?

- 📞 Call 800-660-1306 and say "Quick Comp"
- ✉ [quickcomp@memic.com](mailto:quickcomp@memic.com)

### QUESTIONS ABOUT WHETHER ACCOUNT MEETS GUIDELINES?

- ✉ [msubmissions@memic.com](mailto:msubmissions@memic.com)

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