

## Blocking & Tackling to Manage Drug Costs

TrueScripts Formulary Guard Program provides a much-needed level of protection for employers against practices that result in higher drug costs. Where other PBMs may “stack” formularies to drive use of higher-cost drugs and PBM rebate revenue, we operate on a conflict-free business model with a goal to deliver the lowest net cost.

- Overpriced generic medications
- New versions of older medications
- Low-cost medications combined into one higher priced medication
- Brands with generic options
- And more

By consistently monitoring the market and providing active formulary management, our **Formulary Guard Program** protects against:



Vimovo	\$2,900
Naproxen + Esomeprazole OTC	\$53
Annual Savings Potential	\$34,164
Diclofenac potassium	\$1,170
Diclofenac sodium	\$43
Annual Savings Potential	\$13,524
Acyclovir Cream	\$540
Acyclovir Ointment	\$64
Annual Savings Potential	\$5,712

These drugs appear in claim files nearly weekly, demonstrating the need to have formulary management with the goal of driving the *lowest net cost* for clients instead of driving PBM revenue.