Quarterly Indicators

Provided by OneKey® MLS

Putnam County



03-2025

The U.S. housing market showed modest improvement in the third guarter of 2025, despite ongoing affordability challenges and a limited supply of existing homes for sale. Mortgage rates began the summer in the mid-to-high 6% range and gradually declined, helping to boost existing-home sales in July before activity leveled off in August. Some economists believe a combination of lower rates and increased inventory could support additional sales gains in the months ahead.

- Single-Family Closed Sales were up 18.7 percent to 260.
- Condos Closed Sales were up 75.0 percent to 49.
- There were no recorded Co-Op sales this guarter.
- Single-Family Median Sales Price increased 1.2 percent to \$610,000.
- Condos Median Sales Price increased 6.8 percent to \$390,000.
- A Median Sales Price could not be calculated this guarter.

Nationally, active listings grew by double digits year-over-year in the third quarter, with the number of homes on the market reaching its highest level since May 2020, according to the National Association of REALTORS®. Although home prices remain elevated in many areas, the pace of growth has slowed, and homes are taking longer to sell than they did a year ago. Buyers entering the market this fall may benefit from increased inventory, greater negotiating power, and a less competitive landscape.

Quarterly Snapshot

+ 25.1%

+ 2.6%

+ 1.5%

One-Year Change in Closed Sales **All Properties**

One-Year Change in Homes for Sale **All Properties**

One-Year Change in Median Sales Price **All Properties**

Residential real estate activity in Putnam County, comprised of single family properties, condominiums, and co-ops. Percent changes are calculated using rounded figures.

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Single Family Homes Market Overview

Key metrics for Single-Family Homes Only for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars		Q3-2024	Q3-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	251	286	+ 13.9%	768	867	+ 12.9%
Pending Sales	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	195	267	+ 36.9%	541	653	+ 20.7%
Closed Sales	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	219	260	+ 18.7%	525	580	+ 10.5%
Days on Market	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	46	42	- 8.7%	49	52	+ 6.1%
Median Pending Price	Q2-2023 Q3-2023 Q4-2023 Q1-2024 Q2-2024 Q3-2024 Q	Q4-2024 Q1-2025 Q2-2025 Q3-2025	\$599,500	\$579,500	- 3.3%	\$580,000	\$601,650	+ 3.7%
Median Sales Price	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	\$602,500	\$610,000	+ 1.2%	\$555,000	\$600,000	+ 8.1%
Pct. of Orig. Price Received	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	100.8%	100.6%	- 0.2%	100.1%	99.7%	- 0.4%
Housing Affordability Index	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	88	86	- 2.3%	95	87	- 8.4%
Inventory of Homes for Sale	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	212	202	- 4.7%			
Months Supply of Inventory	Q3-2021 Q3-2022 Q3-2023	Q3-2024 Q3-2025	3.5	2.9	- 17.1%			

Condos Market Overview

Key metrics for Condominiums Only for the report quarter and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	Q3-2024	Q3-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	39	72	+ 84.6%	113	149	+ 31.9%
Pending Sales	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	36	55	+ 52.8%	99	109	+ 10.1%
Closed Sales	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	28	49	+ 75.0%	87	85	- 2.3%
Days on Market	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	26	37	+ 42.3%	29	43	+ 48.3%
Median Pending Price	Q2-2023 Q3-2023 Q4-2023 Q1-2024 Q2-2024 Q3-2024 Q4-2024 Q1-2025 Q2-2025 Q3-2025	\$342,500	\$445,000	+ 29.9%	\$358,000	\$410,000	+ 14.5%
Median Sales Price	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	\$365,000	\$390,000	+ 6.8%	\$360,000	\$375,000	+ 4.2%
Pct. of Orig. Price Received	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	98.4%	98.5%	+ 0.1%	100.4%	99.3%	- 1.1%
Housing Affordability Index	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	145	134	- 7.6%	147	139	- 5.4%
Inventory of Homes for Sale	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	16	30	+ 87.5%			
Months Supply of Inventory	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	1.5	2.7	+ 80.0%			

Co-ops Market Overview

Key metrics for Co-operatives Only for the report quarter and for year-to-date (YTD) starting from the first of the year.



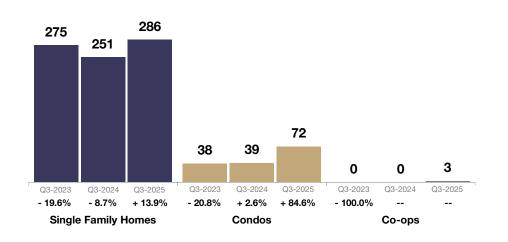
Key Metrics	Histo	orical Sparkt	oars			Q3-2024	Q3-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025	0	3		2	4	+ 100.0%
Pending Sales	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025	0	0		3	0	- 100.0%
Closed Sales	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025	0	0		3	0	- 100.0%
Days on Market	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025				40		
Median Pending Price	Q2-2023 Q3-20	123 Q4-2023 Q1-2024	Q2-2024 Q3-2024 C	04-2024 Q1-2025 Q2	2-2025 Q3-2025				\$175,000		
Median Sales Price	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025				\$175,000		
Pct. of Orig. Price Received	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025				92.0%		
Housing Affordability Index	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025						
Inventory of Homes for Sale	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025	0	2				
Months Supply of Inventory	Q3-2021	Q3-2022	Q3-2023	Q3-2024	Q3-2025	0.0					

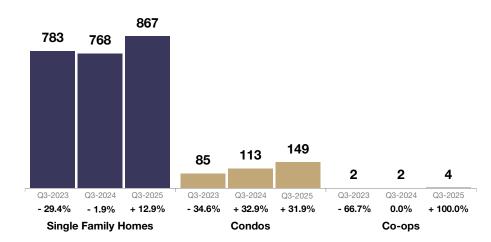
New Listings

A count of the properties that have been newly listed on the market in a given quarter.

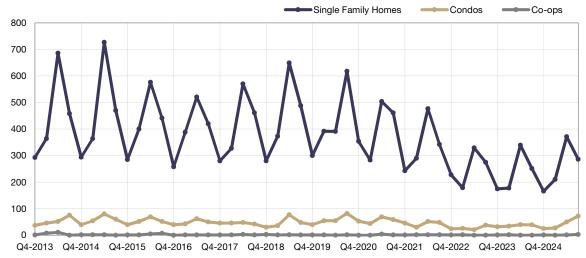


Q3-2025 Year to Date





Historical New Listings by Quarter

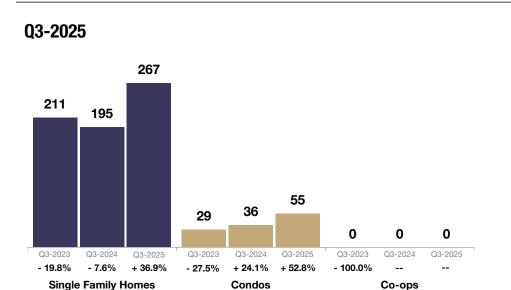


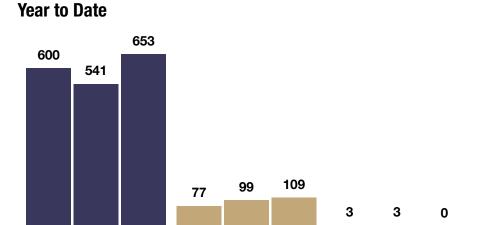
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	228	24	1
Q1-2023	179	26	2
Q2-2023	329	21	0
Q3-2023	275	38	0
Q4-2023	175	32	1
Q1-2024	178	34	2
Q2-2024	339	40	0
Q3-2024	251	39	0
Q4-2024	166	25	1
Q1-2025	210	27	0
Q2-2025	371	50	1
Q3-2025	286	72	3

Pending Sales

A count of the properties on which offers have been accepted in a given quarter.







Q3-2024

+ 28.6%

Condos

Q3-2023

- 24.9%

Q3-2025

+ 20.7%

Q3-2023

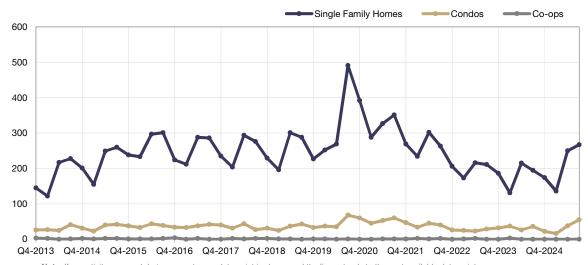
- 35.3%

Q3-2024

- 9.8%

Single Family Homes

Historical Pending Sales by Quarter



Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	206	26	0
Q1-2023	173	25	1
Q2-2023	216	23	2
Q3-2023	211	29	0
Q4-2023	186	32	0
Q1-2024	131	37	3
Q2-2024	215	26	0
Q3-2024	195	36	0
Q4-2024	174	22	0
Q1-2025	136	16	0
Q2-2025	250	38	0
Q3-2025	267	55	0

Q3-2025

+ 10.1%

Q3-2023

- 40.0%

Q3-2024

0.0%

Co-ops

Q3-2025

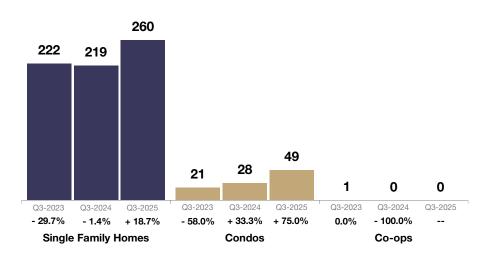
- 100.0%

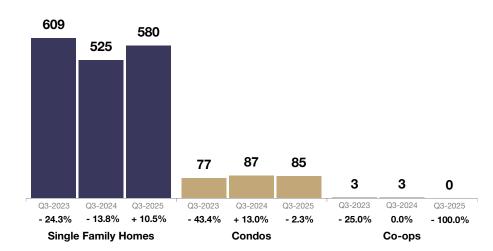
Closed Sales

A count of the actual sales that closed in a given quarter.

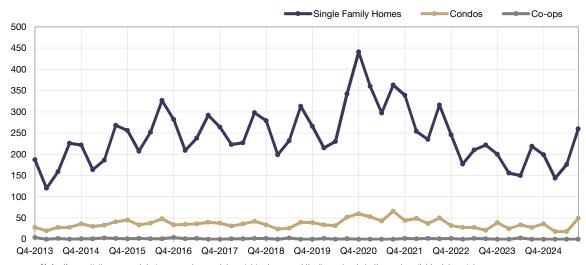








Historical Closed Sales by Quarter



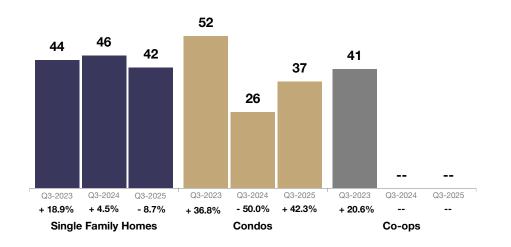
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	246	32	2
Q1-2023	177	28	0
Q2-2023	210	28	2
Q3-2023	222	21	1
Q4-2023	200	39	0
Q1-2024	156	25	0
Q2-2024	150	34	3
Q3-2024	219	28	0
Q4-2024	199	36	0
Q1-2025	144	18	0
Q2-2025	176	18	0
Q3-2025	260	49	0

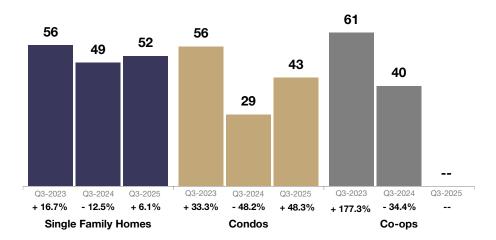
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given quarter.

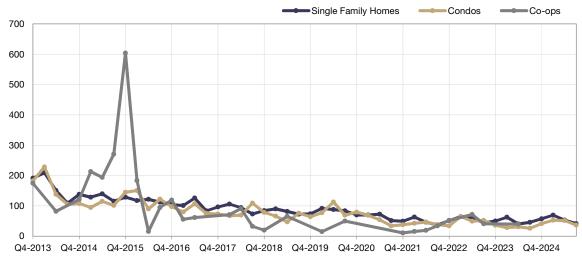


Q3-2025 Year to Date





Historical Days on Market Until Sale by Quarter



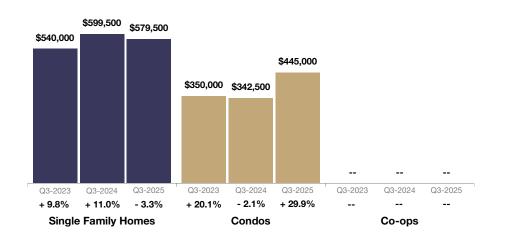
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	52	34	52
Q1-2023	65	65	
Q2-2023	62	49	72
Q3-2023	44	52	41
Q4-2023	50	36	
Q1-2024	63	28	
Q2-2024	41	31	40
Q3-2024	46	26	
Q4-2024	57	42	
Q1-2025	69	53	
Q2-2025	53	52	
Q3-2025	42	37	

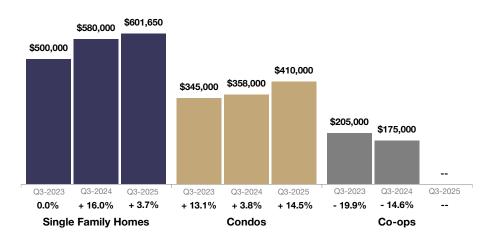
Median Pending Price

Point at which half of the pending sales sold for more and half sold for less, not accounting for seller concessions, in a given guarter.

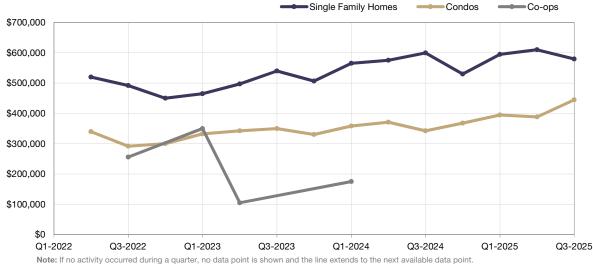


03-2025 **Year to Date**





Historical Median Pending Price by Quarter



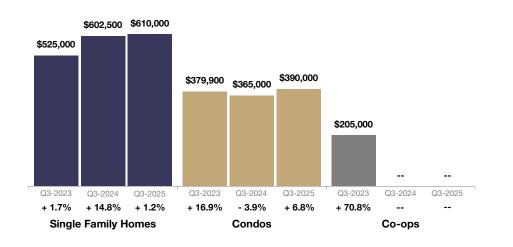
Quarter	Single Family Homes	Condos	Co-ops
Q1-2023	\$465,000	\$332,500	\$350,000
Q2-2023	\$497,000	\$342,500	\$105,000
Q3-2023	\$540,000	\$350,000	
Q4-2023	\$506,500	\$330,000	
Q1-2024	\$565,000	\$358,000	\$175,000
Q2-2024	\$575,000	\$371,000	
Q3-2024	\$599,500	\$342,500	
Q4-2024	\$530,000	\$367,500	
Q1-2025	\$595,000	\$394,653	
Q2-2025	\$610,000	\$388,500	
Q3-2025	\$579,500	\$445,000	

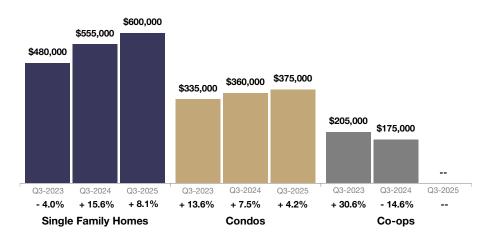
Median Sales Price



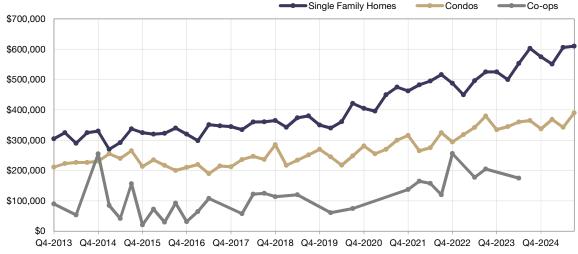


03-2025 **Year to Date**





Historical Median Sales Price by Quarter



Note: If no activity occurred during a quarter,	, no data point is shown and the line extends to the next available data poi	int.

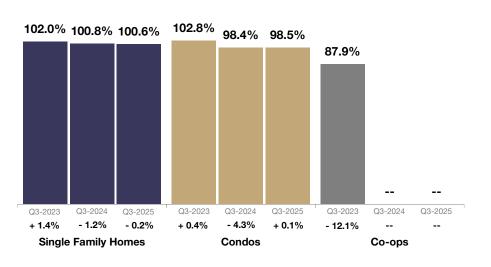
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	\$488,000	\$294,000	\$256,000
Q1-2023	\$450,000	\$318,250	
Q2-2023	\$496,000	\$342,450	\$177,500
Q3-2023	\$525,000	\$379,900	\$205,000
Q4-2023	\$525,000	\$335,000	
Q1-2024	\$500,000	\$345,000	
Q2-2024	\$553,000	\$360,000	\$175,000
Q3-2024	\$602,500	\$365,000	
Q4-2024	\$575,000	\$337,500	
Q1-2025	\$551,000	\$368,750	
Q2-2025	\$606,000	\$343,000	
Q3-2025	\$610,000	\$390,000	

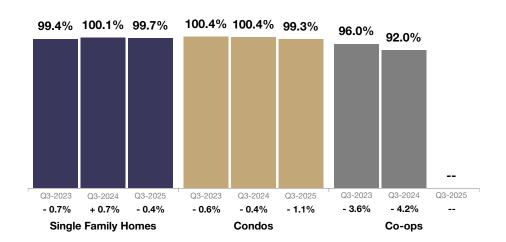
Percent of Original List Price Received



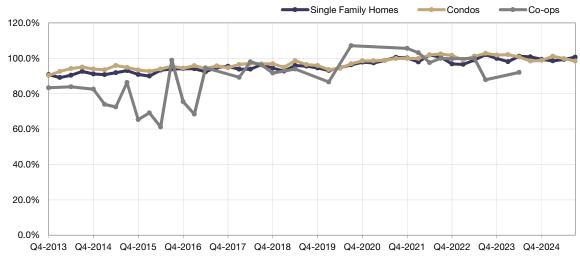
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.







Historical Percent of Original List Price Received by Quarter

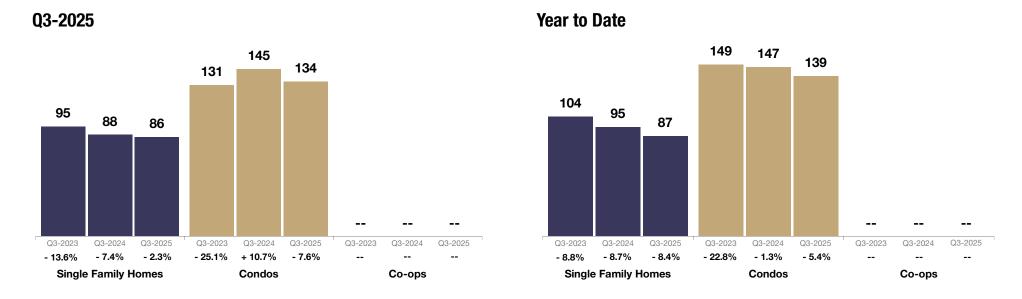


Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	96.8%	101.6%	99.7%
Q1-2023	96.5%	99.0%	
Q2-2023	99.0%	101.2%	100.0%
Q3-2023	102.0%	102.8%	87.9%
Q4-2023	99.9%	101.8%	
Q1-2024	98.1%	102.1%	
Q2-2024	101.2%	100.7%	92.0%
Q3-2024	100.8%	98.4%	
Q4-2024	99.3%	98.8%	
Q1-2025	98.6%	101.2%	
Q2-2025	99.4%	99.8%	
Q3-2025	100.6%	98.5%	

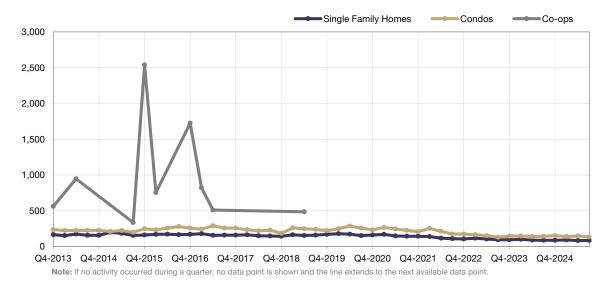
Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Historical Housing Affordability Index by Quarter



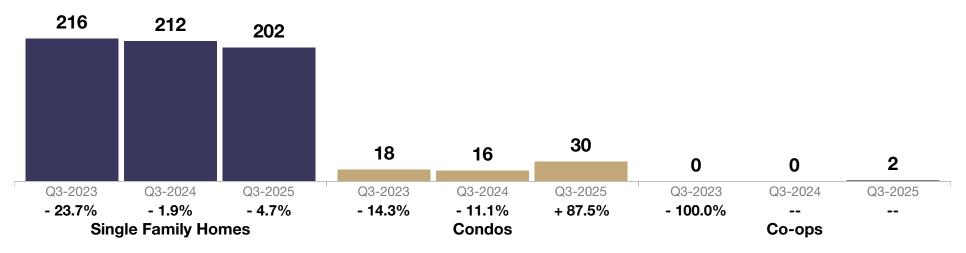
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	106	175	
Q1-2023	118	167	
Q2-2023	105	152	
Q3-2023	95	131	
Q4-2023	94	147	
Q1-2024	102	148	
Q2-2024	91	139	
Q3-2024	88	145	
Q4-2024	89	152	
Q1-2025	93	139	
Q2-2025	84	149	
Q3-2025	86	134	

Inventory of Homes for Sale

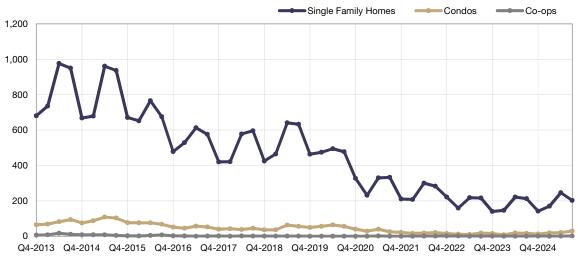
The number of properties available for sale in active status at the end of a given quarter.



03-2025



Historical Inventory of Homes for Sale by Quarter



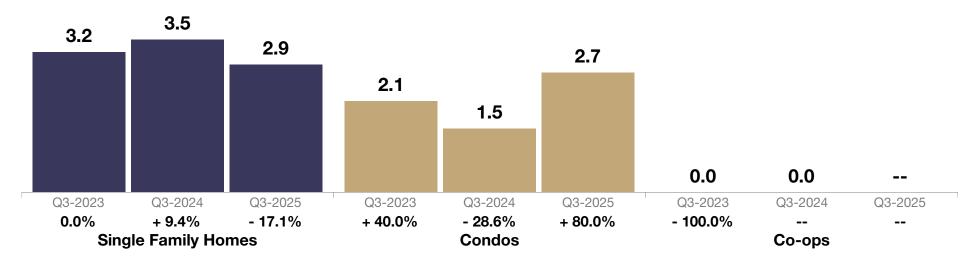
Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	221	15	2
Q1-2023	159	12	2
Q2-2023	218	10	0
Q3-2023	216	18	0
Q4-2023	140	15	1
Q1-2024	146	8	0
Q2-2024	221	19	0
Q3-2024	212	16	0
Q4-2024	142	13	1
Q1-2025	170	19	0
Q2-2025	246	21	1
Q3-2025	202	30	2

Months Supply of Inventory

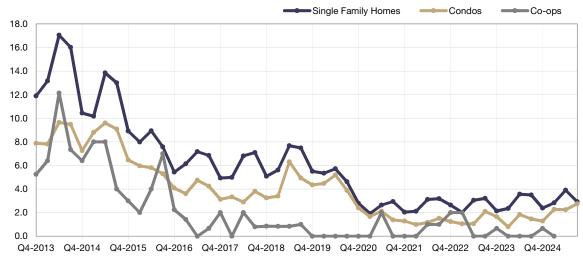




Q3-2025



Historical Months Supply of Inventory by Quarter



Quarter	Single Family Homes	Condos	Co-ops
Q4-2022	2.6	1.2	2.0
Q1-2023	2.0	1.1	2.0
Q2-2023	3.0	1.1	0.0
Q3-2023	3.2	2.1	0.0
Q4-2023	2.1	1.7	0.7
Q1-2024	2.4	0.8	0.0
Q2-2024	3.6	1.8	0.0
Q3-2024	3.5	1.5	0.0
Q4-2024	2.4	1.3	0.7
Q1-2025	2.8	2.3	0.0
Q2-2025	3.9	2.3	
Q3-2025	2.9	2.7	

Total Market Overview



Key metrics for single-family homes, condominiums and co-operatives combined for the report quarter and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	Q3-2024	Q3-2025	Percent Change	YTD 2024	YTD 2025	Percent Change
New Listings	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	290	361	+ 24.5%	883	1,020	+ 15.5%
Pending Sales	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	231	322	+ 39.4%	643	762	+ 18.5%
Closed Sales	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	247	309	+ 25.1%	615	665	+ 8.1%
Days on Market	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	43	41	- 4.7%	46	51	+ 10.9%
Median Pending Price	Q2-2023 Q3-2023 Q4-2023 Q1-2024 Q2-2024 Q3-2024 Q4-2024 Q1-2025 Q2-2025 Q3-2025	\$572,500	\$565,000	- 1.3%	\$549,000	\$580,000	+ 5.6%
Median Sales Price	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	\$576,500	\$585,000	+ 1.5%	\$520,000	\$575,000	+ 10.6%
Pct. of Orig. Price Received	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	100.5%	100.3%	- 0.2%	100.1%	99.7%	- 0.4%
Housing Affordability Index	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	92	89	- 3.3%	102	91	- 10.8%
Inventory of Homes for Sale	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	228	234	+ 2.6%			
Months Supply of Inventory	Q3-2021 Q3-2022 Q3-2023 Q3-2024 Q3-2025	3.2	2.9	- 9.4%			