Local Market Update – August 2025Provided by OneKey® MLS



Sullivan County

Single-Family Homes	August			Last 12 Months			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	140	146	+ 4.3%	1,251	1,373	+ 9.8%	
Closed Sales	68	74	+ 8.8%	680	733	+ 7.8%	
Days on Market Until Sale	67	73	+ 9.0%	85	91	+ 7.1%	
Median Sales Price*	\$362,500	\$422,500	+ 16.6%	\$320,000	\$355,020	+ 10.9%	
Percent of Original List Price Received*	98.8%	94.1%	- 4.8%	94.4%	93.7%	- 0.7%	
Inventory of Homes for Sale	511	614	+ 20.2%	393	471	+ 19.8%	

Condos	August			Last 12 Months			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	0	1		9	15	+ 66.7%	
Closed Sales	1	2	+ 100.0%	7	6	- 14.3%	
Days on Market Until Sale	69	67	- 2.9%	77	68	- 11.7%	
Median Sales Price*	\$224,000	\$173,750	- 22.4%	\$190,000	\$167,500	- 11.8%	
Percent of Original List Price Received*	97.8%	93.9%	- 4.0%	93.0%	82.9%	- 10.9%	
Inventory of Homes for Sale	2	4	+ 100.0%	2	4	+ 100.0%	

Co-Ops	August			Last 12 Months			
Key Metrics	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change	
New Listings	1	0	- 100.0%	3	6	+ 100.0%	
Closed Sales	0	0	0.0%	1	2	+ 100.0%	
Days on Market Until Sale	_			194	79	- 59.3%	
Median Sales Price*	_	_	_	\$45,000	\$107,500	+ 138.9%	
Percent of Original List Price Received*	_			56.3%	90.8%	+ 61.3%	
Inventory of Homes for Sale	2	5	+ 150.0%	1	4	+ 300.0%	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type Rolling 12-Month Calculation Co-Ops -Single-Family Homes Condos -\$400,000 \$300,000 \$200,000 \$100,000

1-2020 A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2021

1-2022

1-2019

1-2023

1-2024

1-2025