## **Local Market Update – August 2025**Provided by OneKey® MLS



## **Orange County**

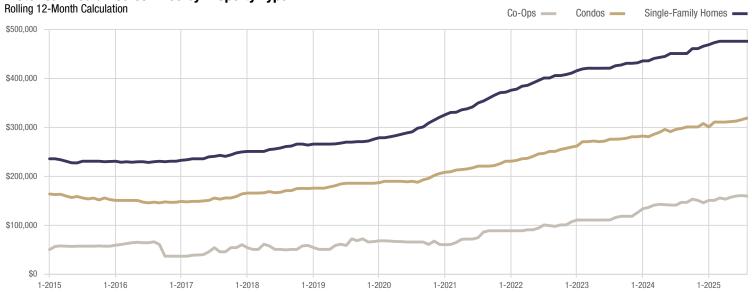
| Single-Family Homes                      | August    |           |          | Last 12 Months |             |          |
|--|-----------|-----------|----------|----------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 8-2024    | Thru 8-2025 | % Change |
| New Listings                             | 358       | 314       | - 12.3%  | 3,469          | 3,588       | + 3.4%   |
| Closed Sales                             | 286       | 269       | - 5.9%   | 2,455          | 2,513       | + 2.4%   |
| Days on Market Until Sale                | 49        | 45        | - 8.2%   | 56             | 60          | + 7.1%   |
| Median Sales Price*                      | \$465,000 | \$490,000 | + 5.4%   | \$450,000      | \$475,000   | + 5.6%   |
| Percent of Original List Price Received* | 99.6%     | 99.6%     | 0.0%     | 98.6%          | 98.2%       | - 0.4%   |
| Inventory of Homes for Sale              | 854       | 908       | + 6.3%   | 757            | 831         | + 9.8%   |

| Condos                                   | August    |           |          | Last 12 Months |             |          |
|--|-----------|-----------|----------|----------------|-------------|----------|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 8-2024    | Thru 8-2025 | % Change |
| New Listings                             | 44        | 43        | - 2.3%   | 469            | 443         | - 5.5%   |
| Closed Sales                             | 33        | 40        | + 21.2%  | 391            | 363         | - 7.2%   |
| Days on Market Until Sale                | 33        | 36        | + 9.1%   | 35             | 45          | + 28.6%  |
| Median Sales Price*                      | \$310,000 | \$335,000 | + 8.1%   | \$297,000      | \$318,250   | + 7.2%   |
| Percent of Original List Price Received* | 101.0%    | 100.0%    | - 1.0%   | 100.2%         | 99.4%       | - 0.8%   |
| Inventory of Homes for Sale              | 75        | 85        | + 13.3%  | 62             | 77          | + 24.2%  |

| Co-Ops                                   | August    |           |          | Last 12 Months |             |          |  |
|--|-----------|-----------|----------|----------------|-------------|----------|--|
| Key Metrics                              | 2024      | 2025      | % Change | Thru 8-2024    | Thru 8-2025 | % Change |  |
| New Listings                             | 2         | 2         | 0.0%     | 25             | 25          | 0.0%     |  |
| Closed Sales                             | 3         | 2         | - 33.3%  | 21             | 22          | + 4.8%   |  |
| Days on Market Until Sale                | 38        | 120       | + 215.8% | 67             | 64          | - 4.5%   |  |
| Median Sales Price*                      | \$159,900 | \$137,250 | - 14.2%  | \$146,000      | \$158,750   | + 8.7%   |  |
| Percent of Original List Price Received* | 100.4%    | 92.6%     | - 7.8%   | 99.5%          | 96.5%       | - 3.0%   |  |
| Inventory of Homes for Sale              | 7         | 8         | + 14.3%  | 6              | 6           | 0.0%     |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## **Historical Median Sales Price by Property Type**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.