



### JOIN US

A Fresh New Take on Travel Homeworking





## REAL FLEXIBILITY. TOTAL FREEDOM

#### Dynamic Packaging Made Simple:

While many homeworking models restrict what you can sell, at Auria Travel you can build holidays your way – including dynamic packaging using DMCs, with no source fees or forced mark-ups. You set the margin.

Work with Who You Want: If there's a supplier you love working with but can't access at your current company – you can with us. Our supplier list is limitless.

## FAIR, TRANSPARENT COMMISSION

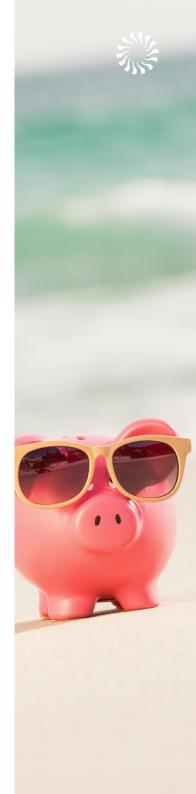
#### Earn More as You Grow:

Up to £1 million annual sales: 70/30 split

£1 million+ sales: 75/25 split

£2 million+ sales: 80/20 split

**Get Paid Earlier:** Commission is paid six weeks before your clients travel, supporting your cashflow and peace of mind.







# TOOLS & SUPPORT THAT ACTUALLY HELP

#### What's Included:

- Microsoft Office licence with an Auria
  Travel email account
- Market leading, end-to-end, travel reservations system
- Personal phone number with appbased access
- Option to include a **laptop** in your package (additional cost)
- Marketing & Mentoring: Get professional marketing support and mentoring from industry experts to help you grow your brand within ours.

# A BRAND THAT'S TRULY DIFFERENT

A Fresh Identity: Inspirational, contemporary and designed to appeal to busy professionals, luxury travellers, families and younger explorers alike.

Not the Same Old Story: We're throwing away the homeworker rule book – with complete flexibility, no unnecessary red tape, and a real commitment to fairness.









#### MARKET-LEADING TRAVEL RESERVATIONS SYSTEM

- All homeworkers get access to our market leading travel reservations system.
- Search and compare thousands of travel components in seconds
- Drag and drop shopping basket functionality, tailoring any itinerary to your customer's needs.
- Continuous updates to incorporate new airlines, routes, hotels and latest trends.
- Instant documentation, reminders, updates, vouchers and tickets.
- Streamlined processes, freeing up valuable time, allowing you to focus on exceptional customer service.

#### KEY FEATURES

- Quickly load flights, accommodation, tours and transfers
- Dynamically package itineraries in minutes
- Quickly produce and send attractive and informative quotes, designed to support your conversion rate
- Allow your customers to manage their bookings
- Automatic generation of travel documentation
- Training and support







# AND THERE'S MORE...

- High Street Presence: Our retail branches with Auria Travel will add credibility with your customers and back your business with a visible high street brand.
- Access to **fam trips** (allocated fairly no cliques!)
- **Webinars** and supplier events
- Option to join CLIA (at additional cost)
- No Tie-In Periods: Leave when you want.
  Your earned commission will still be paid.
- Sell What You're Passionate About: Whether it's family breaks, cruise, tailor-made luxury, weddings or multi-centres you choose your niche and we support it.

# WHO ARE WE LOOKING FOR?

- You've worked in travel for at least 6 months.
- You have your own client base (even if small).
- You're ready to build your sales with the support of our team.
- Join Auria Travel Where Travel Agents
  Lead the Way. Be part of a genuinely
  unique new homeworking model flexible,
  fair and future-focused. If you're tired of
  being just another number, or limited by
  other homeworking set-ups, it's time to
  make the move.

Contact us today to find out how to become a Travel Partner with the next generation of independent travel agents.







# BECOME A TRAVEL PARTNER WITH AURIA TRAVEL - WHERE TRAVEL AGENTS LEAD THE WAY

Be part of a genuinely unique new homeworking model – flexible, fair and future-focused. If you're tired of being just another number, or limited by other homeworking set-ups, it's time to make the move.



#### COMPETITOR COMPARISON

feature /benefit	AURIA Travel	AGENCY 1	AGENCY 2	AGENCY 3	AGENCY 4	AGENCY 5
Unlimited suppliers	Yes – any you want	Restricted list	Restricted list	Broad but limited	Limited list	Training required
Dynamic packaging incl. DMCs	Yes, no markups or source fees	⊗	⊗	Some flexibility	⊗	⊗
Commission on web bookings	Yes – full ownership if via your page	⊗	⊗	⊗	⊗	⊗
Tech package included	Yes (quote tool, Office, phone line)	Extra cost	✓ Partial	⊗	⊗	<b>⊗</b>
Mentoring & marketing support	✓ Included	✓ Limited	Strong	Limited	8	Basic group training
Commission split (starting)	✓ 70%	<b>6</b> 0–65%	<b>6</b> 0%	<b>⊘</b> 60–70%	<b>⊘</b> 60–70%	✓ Variable
Commission paid before travel	6 weeks prior	× Post-travel	♥ Post-travel	Nost-travel	× Post- travel	Post- travel
Bricks & mortar presence	✓ Yes	✓ Yes	Online only	8	✓ Limited presence	8
No tie-in period	Leave anytime	3–6 months notice	Contract required	8	8	8
Fair FAM trip access	Yes – fair allocation	Often same agents chosen	X Heavily competitive	⊗	⊗	8
Minimum entry	6 months' experience + some client base	Open to all levels	Extensive application	Often invitation- based	Franchise fee applies	Franchise model

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