

## THE 1 MAIN GOAL

Best to make this a financial goal so it's very clear when you've achieved it.

## 3 PRIORITIES

What are three measurable priorities to help you reach your one main goal?

1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

## 5 STRATEGIES

List five strategies to accomplish each priority. Ask yourself, "What needs to be true in order for me to achieve {priority}?"

1) _____	1) _____	1) _____
2) _____	2) _____	2) _____
3) _____	3) _____	3) _____
4) _____	4) _____	4) _____
5) _____	5) _____	5) _____

\*1-3-5 Keller Williams GPS

### Link short-term realities to long-term goals.

Yearly goals are great...and don't stop there. Identify quarterly goals and short-term wins (monthly goals based on your annual goal) to keep you motivated for the long game.

### Setting a goal is both addition and subtraction.

You will be adding tasks to your plate when focusing on 1-3-5. Evaluate what unnecessary tasks you can remove from your to-do list. This frees up your time to actually achieve your 3 priorities and 5 strategies.

### Have a system of accountability.

Some of us can motivate ourselves. Others, like myself, benefit from a little push. Set up a system of accountability... from reminders on your calendar to time blocking. Better yet, grab a buddy, mentor or coach to check on your achievements. This will make sure you chase your goal and don't create any excuses.

If a plan doesn't work, change the plan, not the goal.