

## Loan Participation Opportunity September 2025

We are pleased to present an opportunity to purchase a participation in a high-quality member business loan. The originating financial institution has a good track record for quality originations and will hold at least 10% of the loan and service the loan on behalf of participants.

Loan Type: Commercial Real Estate
Property Type: 90-unit Apartment Complex
Loan Purpose: Refinance of bridge loan

Property Location: Memphis, TN Loan Amount: \$8,000,000

Participation Available: Up to \$3,700,000.

LTV: 63% LTV

Note Rate: 7.04% fixed for ten years

Servicing Spread: 0.50%

Net Rate to Buyer: 6.54%

Term: 10 Years

Repayment: 3-years interest only; then pymts. based on 30 yr. amortization.

Collateral: First Deed of Trust, Assignment of Rents

Guarantees: One personal guaranty and one corporate guaranty.

Arrangement Fee: 25 basis points of the participation paid by the buyer.

## Other Factors:

The property was acquired in 2022. \$5 mm renovation completed interior, exterior and common areas. The property has 90-units on 4.5 acres. The property is 96% occupied.

The property qualifies for a PILOT lease which provides tax discount if 40% of tenants @ 60% of AMI. UW proforma DSCR> 1.3x; UW Proforma Global DSCR>2.2x. Guarantor FICOs 756. ONW> \$150 million.

If you would be interested in learning more about this opportunity, please contact Judy Sandberg at <u>judysandberg@gsgllc.com</u> or 540-773-5800.