

## Loan Participation Opportunity July 2025

We are pleased to present an opportunity to purchase a participation in a high-quality member business loan. The CU originator of the loan has a good track record for quality originations and will hold 15% and service the loan on behalf of participants.

Loan Type:	Commercial Real Estate
Property Type:	Fully occupied 8-unit multi-family property
Loan Purpose:	Refinance
Property Location:	Brooklyn, NY
Loan Amount:	\$2,000,000
Participation Available:	\$1,700,000
LTV:	55% LTV
Note Rate:	6.375% for 5 years; resets at 250 + 5-year; 6.375% floor
Servicing Spread:	0.25%
Net Rate to Buyer:	6.125%
Loan Term:	10 years
Price to Seller:	Par
Repayment:	Monthly payments based on 30-year amortization.
Collateral:	First Deed of Trust and Assignment of Rents on property.
Guarantees:	Two full personal guarantees provided
Arrangement Fee:	25 basis points of the participation paid by the buyer.

## Other Factors:

The property is 100% occupied with 8 residential units on 4 floors. The building was constructed in 1931 and renovated in 1988 and has 5500 SF. The property has two 2-BR units; six 1-BR units; 7 units are free market rent and 1 is rent stabilized. UW DSCR 1.25x ; Global DSCR> 1.7x. Guarantor FICOs 704/763. NW>\$23 mm; Liquidity>\$1 million.

If you would be interested in learning more about this opportunity, please contact Judy Sandberg at <u>judysandberg@gsgllc.com</u> or 540-773-5800.