

## CLOUD FOUNDATION

# HIGH-IMPACT CLOUD ARCHITECTURE BLUEPRINT

YOUR PLAN IN 6 WEEKS

The fastest way to a secure, scalable, and compliant cloud.

Too many cloud projects fail before they scale: unclear architecture, missing governance, and rising security risks. Whether you're new to the cloud or trying to fix what grew too fast, our **Cloud Architecture Blueprint** brings structure where it matters most.

We assess where you stand, cut through the complexity, and give you what you need to move forward: a clear plan, permission control, and a structure that holds. No fluff. Just a foundation built to perform.

## CHALLENGE

## THE HIDDEN COST OF RUSHING IN

Embracing the cloud often reveals more friction than freedom. Companies either rush in without a strategy and end up with fragmented setups, or they delay decisions out of uncertainty. In both cases, the result is the same: a fragile foundation that can't scale, secure, or comply.

**Lacking a clear account structure, IAM strategy, and network governance, the cloud turns into a risk – instead of a growth platform. The real challenge isn't cloud adoption. It's doing it right.**

## SOLUTION

## CLARITY FIRST. STRUCTURE THAT HOLDS

We start with a sharp assessment of your IT landscape, governance, and security setup. Then we translate your reality into a visual blueprint: structured, actionable, and aligned with best practices.

For those already in the cloud, we identify gaps and recommend what needs fixing. New to the cloud? We lay out what needs building. **Zoi provides independent guidance for a well-architected account structure – grounded in best practices and deep expertise across all major hyperscalers. You get everything you need to make the right calls.**

## BENEFITS

## CLARITY. CONTROL. CLOUD THAT WORKS.

### 1. Security Built In

Strong IAM, smart governance, and network control – baked in from day one, not patched on later.

### 2. Structure You Can Act On

A clearly mapped target state that cuts through the complexity – so your team knows what to build, why it matters, and how to move fast with confidence.

### 3. Scale Without Sprawl

The blueprint delivers a structured architecture with clear account design, IAM, and service policies – supporting scalability, efficiency, and cost control while avoiding the pitfalls of disorganized deployments.

### 4. Experts Who Think Ahead

You don't just get advice – you get real architecture work from people who've done this at enterprise scale. We guide you through assessment and design, ensuring your foundation fits your business and anticipates what's next.

# WHAT'S NEXT?

## WHAT HAPPENS IN 6 WEEKS?

01

### WEEK 1-2 ASSESSMENT

Kickoff and deep-dive workshops to understand your setup, goals, and risks. We analyze your structure, IT landscape, cloud maturity, and compliance needs. If you're already in the cloud, we audit your current setup. You receive a clear assessment and gap analysis.

02

### WEEK 3-4 BLUEPRINT DEVELOPMENT

We turn insights into a tailored plan: account structure, IAM, network design, governance. Everything visualized and aligned with best practices. If you're starting fresh, we build from the ground up. If not, we highlight what needs fixing.

03

### WEEK 5-6 REVIEW & NEXT STEPS

We present the blueprint, walk you through the details, and collect feedback. You get clean documentation – and a clear path from blueprint to build.

# WHAT YOU GET?



#### 1. Enterprise Assessment Report:

Full analysis of your current setup – including security, IAM, networking, and governance gaps.

#### 2. Cloud Architecture Blueprint:

Custom diagrams and documentation of your future-ready cloud foundation.

#### 3. Blueprint Presentation & Review:

Interactive session to align stakeholders, gather feedback, and prepare for next steps.

# WHY WITH US?

Zoi is a cloud-native consultancy with a proven track record across industries and hyperscalers. We build architectures that scale, secure infrastructures that comply, and foundations that hold up.

With over a decade of experience and a pragmatic, tech-driven approach, we help you reduce complexity, mitigate risk, and unlock real value from the cloud. We're not here to theorize. We're here to build what works.

## ABOUT ZOI

Zoi is a leading cloud-native specialist and tech consulting company with headquarters in Stuttgart, Germany, and Barcelona, Spain. Together with partners such as AWS, Google, Microsoft, and SAP, Zoi accelerates the digital evolution in manufacturing, retail, and healthcare in particular – AI-driven, business-focused, and with the highest delivery culture.

With over a decade of cloud experience and more than 450 employees in six countries, Zoi develops innovative full-stack solutions in the public cloud.



Migration and Modernization Services Competency  
IoT Services Competency  
SAP Services Competency  
DevOps Services Competency  
Retail Services Competency



**YOUR CLOUD'S MISSING A PLAN. LET'S DRAW ONE.**



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