MIGRATION MADE MEASUREABLE

## **CLOUD MIGRATION: READINESS CHECK & ROADMAP**

Before you move to the cloud, know what you're moving - and why it pays off.

What's in scope? What will it cost? What will it deliver? Our Readiness Assessment evaluates your migration potential across technical, financial, security, and operational dimensions. We map your application landscape, uncover dependencies, identify risks, and estimate potential savings. Your outcome: a high-level migration strategy, a defensible business case, and a tailored roadmap designed to secure funding, align stakeholders, and move forward with confidence.



## CHALLENGE

## THE PROBLEM ISN'T TECHNOLOGY -IT'S COMPLEXITY

Most organizations lack a clear view of their application landscape. Legacy systems, SAP, IoT, and custom apps all require different approaches, but are rarely assessed accordingly. Hidden dependencies and cost drivers often surface too late.

Meanwhile, stakeholders pull in different directions: IT wants control, business speed, operations stability, and security compliance. And without clear answers on cost and value, decisions stall before they begin.

## SOLUTION

## **CLARITY, DIRECTION AND A REALISTIC PLAN TO MOVE FORWARD**

Our Cloud Readiness Assessment provides a pragmatic starting point for your migration. We deliver a structured overview of all in-scope applications, estimated savings, major risks, and a high-level roadmap to support internal alignment and decision-making.

We analyze workloads, assess operational readiness, security posture, and regulatory implications, without overengineering the process. Structured interviews with IT and business stakeholders help surface critical gaps and expectations.

4 BENEFITS

## **MAKE YOUR MOVE MATTER**

#### 1. De-risk the **Cloud Journey**

Identify critical dependencies, security gaps, and operational risks early to prevent disruption later and build confidence from day one.

2. Optimize Costs & **Maximize ROI** 

Understand total cost of ownership and potential savings up front so decisions are based on facts, not assumptions.

## 3. Accelerate Agility & Innovation

Prioritize your workloads and define the right path, whether that's rehost, replatform, or refactor - to realize cloud value faster.

#### 4. Embed Security from Inception

Integrate security and compliance into your target architecture early to avoid costly remediation and meet regulatory demands from the start.

# WHAT'S NEXT?

DHASE

## **OUR APPROACH**

**PHASE** 

**INITIATE & ALIGN** ■ Evaluate current Clarify business drivers, map initial application infrastructure, app landscape, landscape, and align dependencies, and

- stakeholders. Start security posture high-level financial including compliance assessment. and data sensitivity.
  - Refine the asset inventory.

gaps.

Review operational

readiness and identify

capability or training

PHASE

- Define migration strategies per workload, sketch target architecture, and outline change and training needs.
- Refine inventory for financial planning and estimate TCO and ROI.

#### PHASE ROADMAP 8 RECOMMENDATION

- Finalize the migration roadmap, including prioritized workloads, risk mitigation, operational readiness. and change strategy.
- Present key findings and recommendations to leadership to drive alignment and buy-in.

# WHAT YOU GET?



## **Application &**

in-scope applications with key characteristics ARR, and migration

**Workload Inventory** 

## **Cloud Migration** Roadmap

migration waves, risks, and key enablers (architecture, operations, compliance,

Strategic phasing of

## **Executive Pitch Deck** Tailored summary to

AWS/Hyperscaler funding applications.

## **ABOUT ZOI**

Zoi is a leading cloud-native specialist and tech consulting company with headquarters in Stuttgart, Germany, and Barcelona, Spain. Together with partners such as AWS, Google, Microsoft, and SAP, Zoi accelerates the digital evolution in manufacturing, retail, and healthcare in particular - Al-driven, business-focused, and with the highest delivery culture. With over a decade of cloud experience and more than 450 employees in six countries, Zoi develops innovative full-stack solutions in the public cloud.













**LET'S DEFINE YOUR FIRST STRATEGIC STEP TOWARD CLOUD** 

