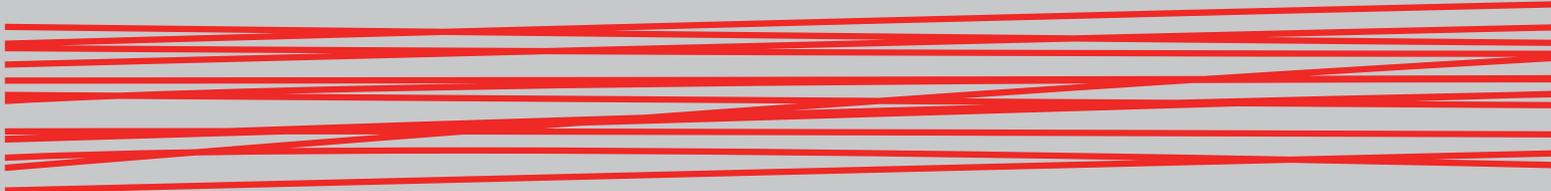


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studio legale

MILANO | ROMA | LUSSEMBURGO



WE GROW UP
TOGETHER
WITH OUR CLIENTS

MILANO | ROMA | LUSSEMBURGO

ABOUT US

“ BLB Law Firm was founded in 2008 with a clear and well-defined objective: to modernize the legal profession by aligning it ever more closely with market demands and the profound social and economic transformations that have reshaped the business landscape.

Throughout the years, we have navigated significant cultural, economic, geopolitical, and social shifts, positioning ourselves as trusted advisors working alongside our clients.

Globalization, the advent of social networks, the rise of cryptocurrencies, the Internet of Things, the expansion of the startup ecosystem, and, more recently, the pervasive influence of artificial intelligence, none of these developments have left us indifferent.

On the contrary, they have allowed us to identify opportunities where others saw challenges, pushing us beyond the traditional boundaries of a profession once thought to have reached the limits of its capacity for innovation.

With a forward-thinking approach, we have embraced ambitious projects that are now integral to our practice. We have established country-specific desks and specialized practice areas to support our clients in developing strategic business relationships with key global partners. Furthermore, we have created a dedicated task force for startup consulting and venture capital, reinforcing our ability to provide tailored legal support in these dynamic sectors.

Through a strong network of professionals and other contributors, we ensure efficient, rapid, and multidisciplinary legal services, extending our reach well beyond Italy's borders.



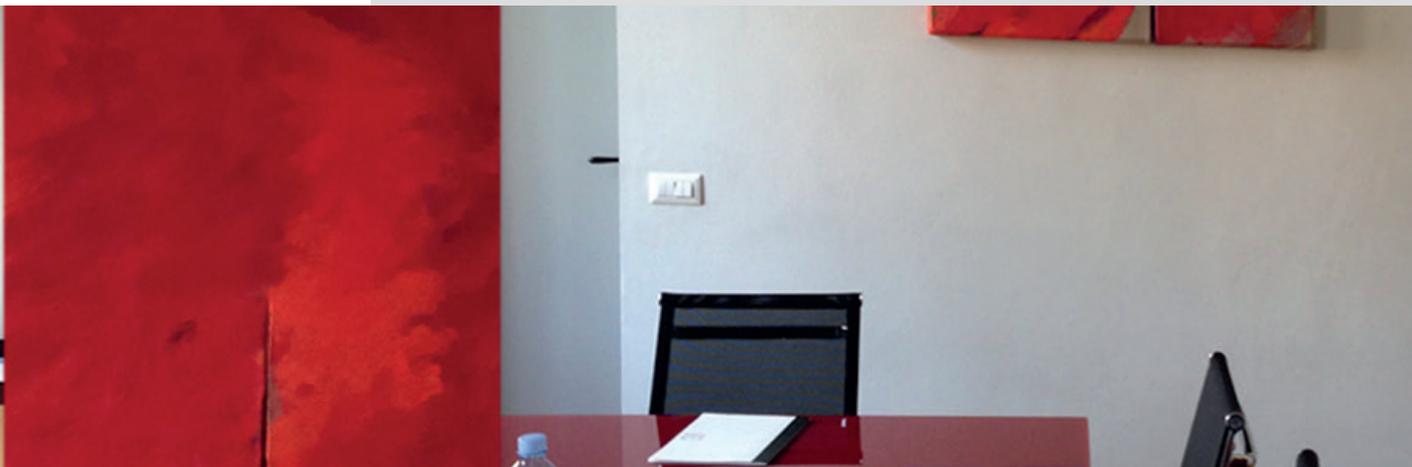
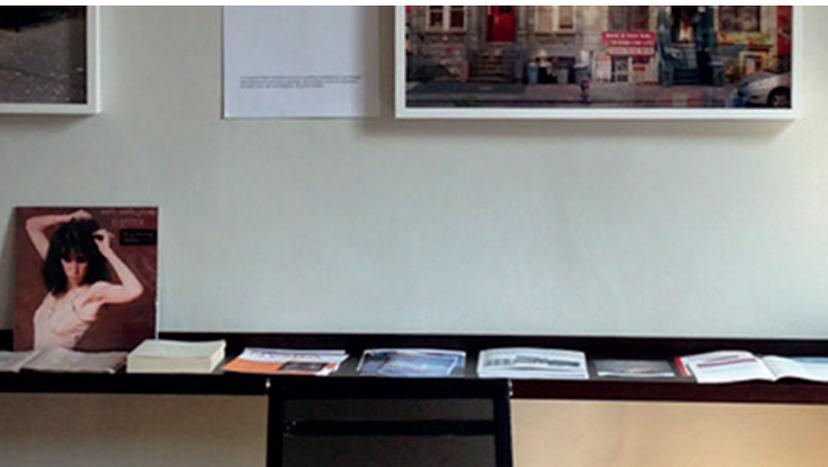
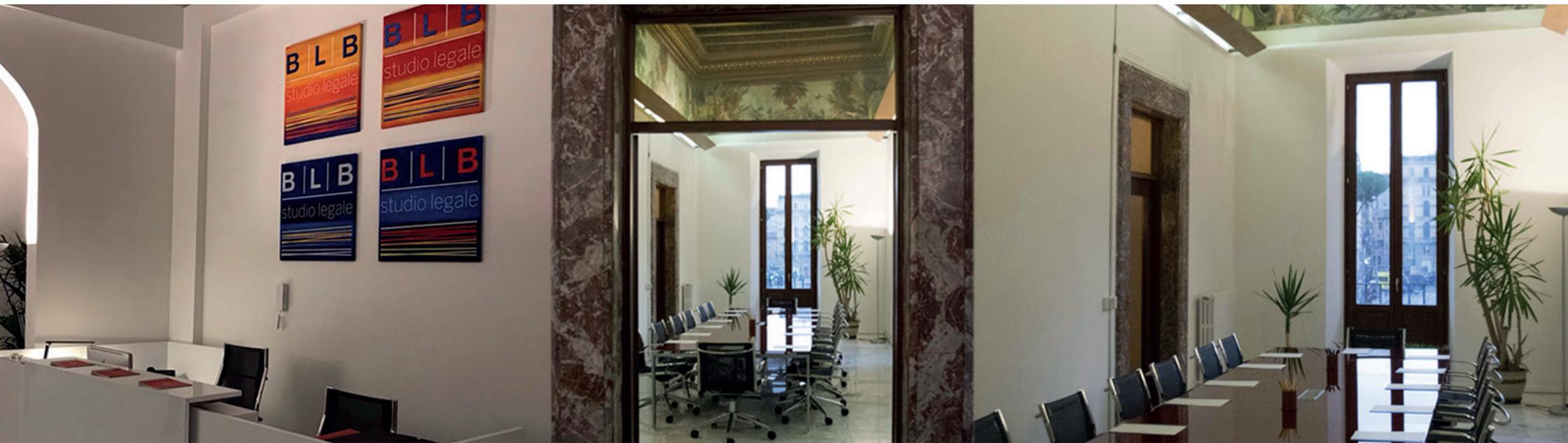


“ And we do not intend to stop here.

Our objective has always been, and will continue to be, to stand by our clients, anticipating their needs and providing bespoke legal solutions rather than standardized services.

Our team is composed of highly skilled professionals who not only share our core values and ambitions but also demonstrate unwavering dedication, expertise, and passion in delivering exceptional client service. Many of our lawyers have gained significant international experience, having worked in foreign law firms, while some are qualified to practice not only in Italy but also in other jurisdictions, including France and Luxembourg.

We take great pride in offering comprehensive legal services, committed to supporting our clients in every aspect of their business with efficiency, precision, and effectiveness.



Areas of expertise

COMMERCIAL LAW

BLB's Commercial Law department operates with the fundamental objective of growing alongside our clients—not merely as a result of them. Our professionals have always worked in close collaboration with both Italian and foreign entrepreneurs, assisting them in establishing and expanding business relationships with clients and suppliers.

Our support extends well beyond the mere drafting and negotiation of contractual clauses and agreements; we actively contribute to identifying business development opportunities, both within Italy and internationally. In addition, BLB provides comprehensive assistance in trade compliance, ensuring full adherence to international commercial regulations applicable to import and export activities.

With extensive expertise in both national and international contract law, our team has successfully advised leading Italian and multinational companies across major industrial sectors, including aviation, IT, insurance, chemical, manufacturing, food, luxury, and entertainment.





LITIGATION & ARBITRATION



“ Our firm is committed to identifying the most effective and advantageous solutions for our clients, always striving for the swiftest resolution of disputes.

Our litigation team, based in Milan and Rome, represents clients in commercial, corporate, and civil disputes, whether before national courts or through arbitration and alternative dispute resolution (ADR) mechanisms. BLB's partners are admitted to the Italian Supreme Court and higher courts and have extensive experience in ad hoc, national, and international arbitration, including proceedings before the Milan Chamber of Arbitration as well as two prominent Chinese arbitration and mediation institutions.

In addition to handling complex disputes, our department also oversees civil and commercial litigation of a more ordinary nature across Italy, while also providing legal assistance in disputes arising in other jurisdictions.

M&A AND CORPORATE LAW

“ BLB Law Firm has extensive experience in mergers and acquisitions, as well as corporate law, including contentious matters.

We advise leading Italian and multinational corporations, as well as small and medium-sized enterprises, on structuring and executing extraordinary transactions, both on the buy-side and sell-side. Our team oversees the entire due diligence process and drafts all necessary transactional documents, including confidentiality agreements, letters of intent, term sheets, share purchase agreements, shareholders' agreements, and ancillary contracts. Furthermore, we handle anti-trust notifications and Golden Power filings with the relevant authorities in Italy and abroad.

In addition to transactional support, BLB provides continuous corporate governance assistance, preparing and reviewing corporate documentation such as shareholder and board meeting minutes, proxies, declarations, and other relevant records.

Thanks to the expertise of our professionals, the strength of our international desks, and our extensive global network, BLB specializes in cross-border M&A transactions, spanning multiple jurisdictions from the United States to the Far East.

Our corporate law team also assists clients throughout the company incorporation process, drafting and reviewing articles of incorporation and shareholder agreements while coordinating all necessary professionals, including notaries, technical consultants, and tax advisors. Our goal is to act as a true “one-stop shop,” delivering comprehensive and seamless legal solutions tailored to our clients' needs.

ADMINISTRATIVE LAW

“ BLB Law Firm has a team of highly skilled professionals with extensive experience

in interacting with public authorities on behalf of our clients, both during negotiations and throughout administrative proceedings.

Our areas of expertise encompass urban development law and public procurement law. In the field of urban development, we provide legal guidance on procedural matters related to obtaining concessions and licenses, as well as litigation services with a particular focus on spatial planning and building violations. In the field of



public procurements, we assist both public entities and private companies, leveraging our practitioners' proven expertise in contentious and non-contentious matters.

We provide comprehensive legal support at every stage of the public procurement process, from the initial tendering phase to contract execution. Furthermore, we offer out-of-court assistance through continuous interactions with relevant supervisory authorities, ensuring compliance with applicable regulations and mitigating potential risks.

BANKING & FINANCE

BLB's Banking & Finance department provides legal consultancy on a broad range of financial transactions, with a particular focus on the acquisition of non-performing loans (NPLs). Our team offers end-to-end assistance in loan sale operations, covering all phases from legal due diligence to administration and debt recovery, both through judicial and extrajudicial means.

Additionally, we advise domestic and foreign clients operating in the banking, financial, and insurance sectors on legal and regulatory matters related to invest-

ment services, asset management, banking and payment services, insurance. Our firm specializes in regulatory compliance, assisting clients with authorization procedures for regulated activities, ownership structure modifications, cross-border service provision, contract drafting and review, and the establishment of investment funds under Italian law.



TAX

BLBTax, the tax advisory division of BLB, provides comprehensive accounting and taxation services, offering both routine and extraordinary support.

Our firm delivers a full spectrum of accounting, corporate, administrative, tax, financial, and audit services, ensuring ongoing and tailored assistance to both businesses and individuals. Many of our professionals serve as members of internal supervisory bodies, such as Boards of Statutory Auditors, bringing their experience to corporate governance.

Beyond administrative and tax compliance, BLBTax offers specialized consultancy in both domestic and international taxation. We assist clients during tax audits and disputes, providing legal opinions, valuations, and reports while ensuring full compliance with periodic tax obligations. Our expertise extends to VAT, transfer pricing, customs regulations, monopolies, and income tax declarations.

Furthermore, we support clients in corporate finance matters, including due diligence, business valuations, M&A transactions, insolvency proceedings, corporate restructuring, financial planning, budgeting, and investor relations.

LABOR LAW

“ BLB Law Firm has developed extensive expertise in labor law, providing comprehensive consultancy on all aspects of employment regulation, including social security and welfare matters.

Our Labor Law department acts as a strategic partner for HR managers in medium and large enterprises, assisting them in their daily operations while offering guidance on complex matters such



as corporate restructuring, severance pay (TFR) and stock option plans, workforce reductions, and the negotiation of collective bargaining agreements at both primary and secondary levels. Our professionals represent corporate clients in industrial relations before all relevant national and international authorities. Additionally, we serve as trusted advisors to top executives and corporate professionals in employment-related disputes. Thanks to our significant litigation experience, we prioritize solutions that align corporate objectives with legal compliance, ensuring a seamless integration between labor law and our broader corporate law practice.

PRIVACY LAW



With the development of data protection regulations and the introduction of the accountability principle under EU Regulation 2016/679 (GDPR), data governance has become a critical intangible asset for businesses.

Recognizing the growing importance of privacy compliance, BLB Law Firm has long prioritized this area, assisting clients in the design and implementation of tailored corporate privacy strategies. Our expertise extends to legal representation before the Data Protection Authority, ensuring regulatory compliance and mitigating exposure to legal risks.

Leveraging the extensive experience of our professionals and collaborators, BLB serves as a trusted partner for companies and entrepreneurs seeking not only to safeguard their data but also to enhance their business through effective data management and governance strategies.



INFORMATION TECHNOLOGY & CYBERSECURITY

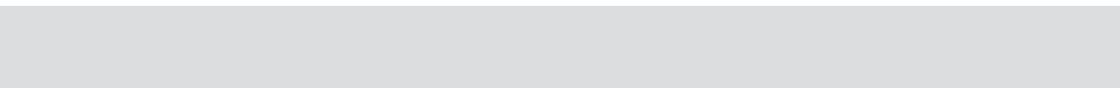
The field of information technology is inherently complex and continuously evolving, posing ever-new challenges for legal professionals. Beyond possessing a thorough understanding of the applicable regulatory framework, Lawyers must, not only have a deep understanding of the applicable regulatory framework, but also cover the technical intricacies and market dynamics that shape IT-related transactions. BLB has demonstrated its expertise in this sector by advising leading companies in the IT industry, providing tailored legal solutions that align with the rapid pace of technological advancements.

One of the most strategically significant areas within IT today is cybersecurity. **BLB offers both legal and technical assistance—both in contentious**

and non-contentious matters—addressing the emerging challenges of digital crime.

Our expertise encompasses illegal activities associated with modern communication technologies, including cybercrimes committed via the internet, social networks, cyberspace, and the metaverse.

Our firm primarily assists businesses, which are increasingly targeted by data breaches, digital extortion, and cyber-attacks. Our consultancy services cover a broad spectrum of cybersecurity-related matters, from advising on the implementation of technologies, programs, and processes designed to safeguard computers and networks to supporting digital forensics operations aimed at identifying, collecting, and preserving digital evidence.



INTELLECTUAL PROPERTY & ANTITRUST

BLB provides clients with a comprehensive range of legal services in the fields of intellectual and industrial property, offering expert assistance in matters related to patents, trademarks, copyright infringement, unfair competition, antitrust regulations,

trade secrets, know-how protection, and the safeguarding of the “Made in Italy” mark.

With extensive experience in intellectual property law, our team advises both Italian and international businesses in judicial and extrajudicial proceedings. Furthermore, through strategic collaborations with leading international law firms, we offer clients seamless global assistance, ensuring protection of their intellectual property in multiple jurisdictions.

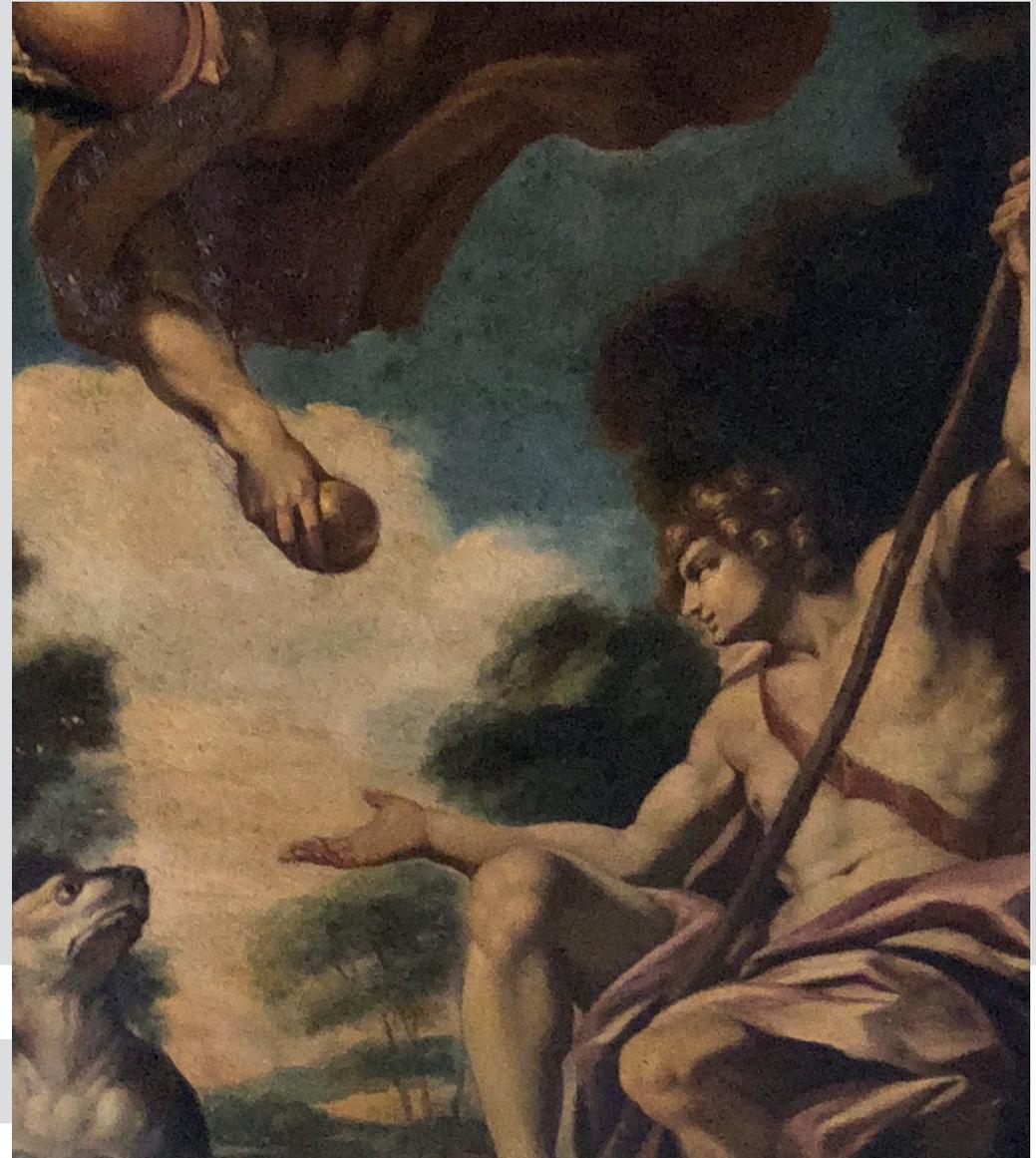
Our services encompass the entire lifecycle of intellectual property management, from filing trademark and patent applications with relevant administrative offices worldwide to representing clients in disputes concerning industrial property rights infringement.



CONSUMER LAW

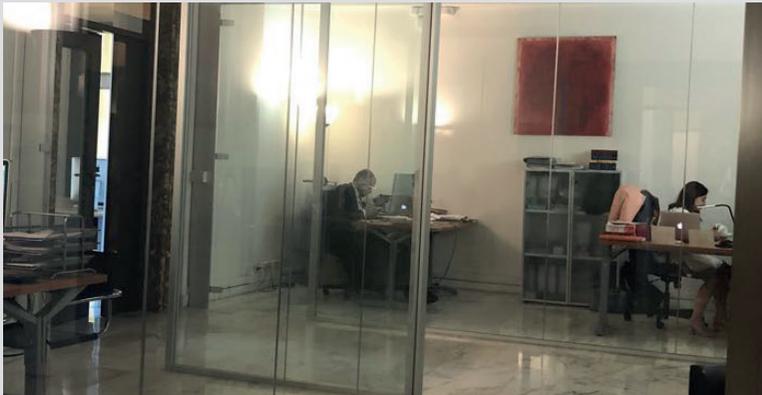
BLB offers extensive expertise in consumer law, a critical legal area for companies involved in the production and distribution of consumer goods. The introduction of the Consumer Code in 2005—continuously updated to adapt to technological advancements that have transformed product sales—has imposed significant legal obligations on businesses.

Our firm provides clients with tailored assistance in navigating consumer protection regulations, ensuring full compliance with the evolving legal framework while proactively addressing potential risks. We also support companies in resolving disputes arising from consumer rights issues, leveraging our in-depth knowledge of industry-specific regulations and best practices.



CORPORATE LIABILITY UNDER THE ITALIAN LEGISLATIVE DECREE 231/2001

Corporate administrative liability plays a pivotal role in fostering sound and responsible business management. To ensure full compliance with the Italian Legislative Decree 231/2001, as several times amended, companies require a trusted legal partner capable of designing, implementing, and continuously updating effective organizational and management models in response to regulatory developments.



BLB possesses extensive expertise in this field, drawing on the specialized knowledge of our professionals. Our approach begins with a comprehensive risk assessment related to corporate liability, followed by the development of customized compliance programs. We support businesses in implementing robust internal control mechanisms, designing training programs, and adopting risk mitigation strategies to enhance corporate governance and regulatory adherence.

INNOVATION

“ At BLB, we have assembled a team of highly skilled lawyers who are both experts in and passionate about innovation and emerging technologies.

Our professionals operate at the intersection of advanced technology and the legal field, particularly in the rapidly evolving sector of legaltech. We provide cutting-edge legal consultancy and solutions, supporting businesses, startups, and institutions in the development and implementation of emerging technologies—foremost among them, Artificial Intelligence—while ensuring full regulatory compliance and the protection of rights.



BLB STARTUP & VENTURE CAPITAL

“ Firmly believing in the potential of startups within both the Italian and international economic landscape, we have established a dedicated task force of professionals

capable of delivering all the technical-legal support necessary for businesses to successfully enter the market. To further enhance our offer, we have developed a specific advisory service tailored to startups, which allows for the integration of complementary professionals alongside the legal team.

In particular, our experts assist startups in a range of key activities, including: drafting articles of incorporation and



bylaws, setting up the corporate vehicle, preparing and negotiating contractual agreements with potential investors (such as investment agreements and shareholders' agreements), and drafting business-related contracts (for instance, for web-based activities, terms and conditions of use for the website, sales agreements, service supply contracts, engineering contracts, procurement contracts, and more). Additionally, we provide guidance on privacy-related matters, including the preparation of privacy policies, and offer consultancy on intellectual and industrial property rights, assisting clients in trademark registration both in Italy and in major international markets. For years, we have also advised clients operating in the venture capital sector, supporting them in the investment evaluation phase through due diligence and in the subsequent structuring of entry and exit strategies. This includes the preparation of tailored and precise investment contracts, such as SAFE agreements, always adapted to the specific circumstances of each transaction.

OUR INTERNATIONALLY-ORIENTED ACTIVITIES

“ From the very beginning, BLB has recognized the strategic importance of establishing strong and reliable relationships with international partners.

These partnerships enable us to assist our clients with legal matters that involve cross-border elements and require transnational expertise.

Our strong international focus has driven us to seek alliances in the world's major legal markets with firms that share our values and methodologies. As a result, we have established a network of dedicated desks focusing on different geographical areas, including the Asia Desk, USA Desk, Spain Desk, France Desk, and Dubai Desk.

Furthermore, recognizing Luxembourg's growing significance as a global financial hub, we have made a direct investment in this key market. In 2024, we launched BLBInLaw

Luxembourg, a dedicated office staffed by a team of highly experienced professionals who provide national and international clients with comprehensive legal solutions for cross-border transactions and domestic market operations. Luxembourg continues to strengthen its position as the world's second-largest investment fund center after the United States. Consequently, BLBInLaw has developed a particular specialization in this area, offering clients a wide range of legal services tailored to their needs.

Our commitment to international cooperation is further demonstrated by BLB's exclusive membership as the Italian representative of the Law Firm Alliance (LFA)—a prestigious network comprising over fifty independent law firms and more than 2,500 lawyers across North and South America, Europe, and Asia. Through this strategic alliance, BLB significantly expands its ability to provide legal assistance across the world's major markets, ensuring that clients receive the same level of dedication and expertise that defines our Italian practice.

LUXEMBOURG

“ BLBInLaw Luxembourg is a partnership that brings together attorneys qualified to practice in Luxembourg, France, and Italy, offering cross-border legal expertise with a global outlook.

Reflecting the international character of the Grand Duchy, BLBInLaw operates beyond Luxembourg's borders, establishing strategic collaborations in France, Italy, the Middle East, and the Indian Ocean region. The partnership is led by Me Louis Patrick Houbert,



a Luxembourg-qualified lawyer (Avocat à la Cour) authorized by the Luxembourg Bar Association to practice across all areas of Luxembourg law and judicial proceedings (List V).

BLBInLaw provides global legal assistance through its partnerships with BLB Studio Legale in Italy and Lafran & Associés in France. This combined expertise enables the firm to serve as a premier legal platform for cross-border transactions, seamlessly integrating traditional legal services—such as consultancy and litigation—with emerging areas of law, including FinTech, artificial intelligence, and innovative technologies.

LUXEMBOURG



“ LOUIS PATRICK HOUBERT

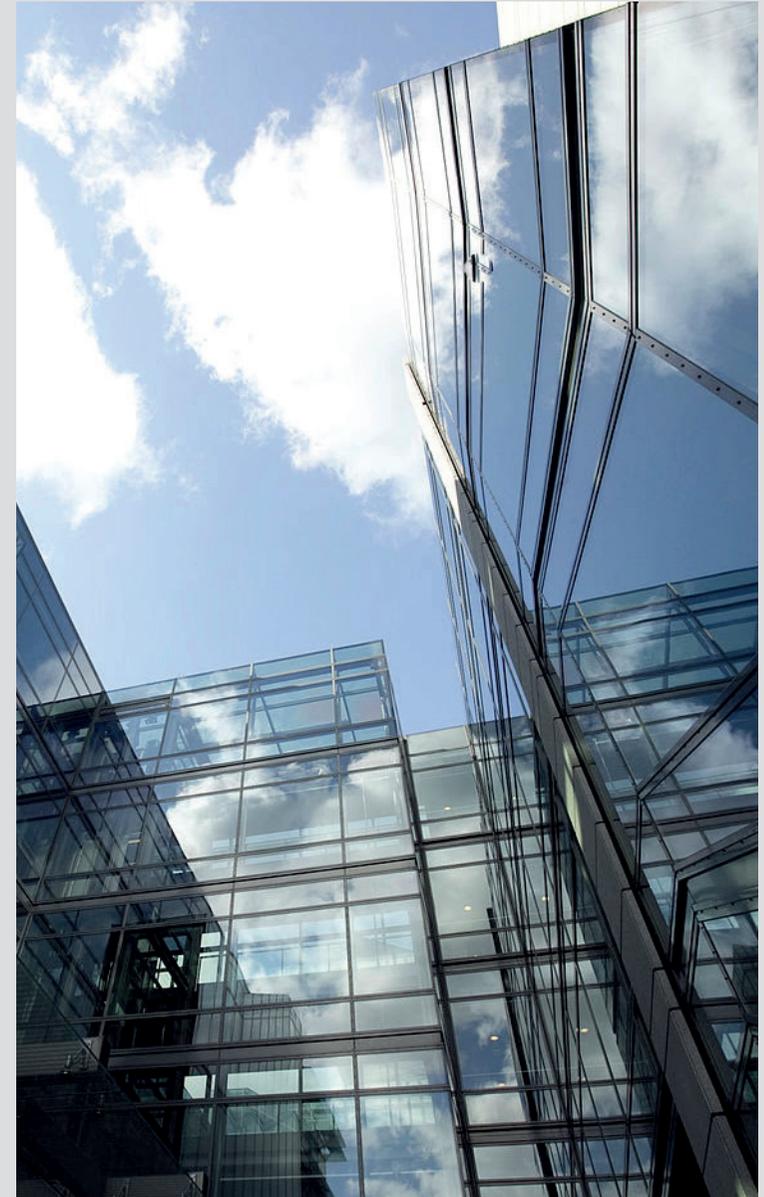
Based in Luxembourg since 2006, Louis Patrick Houbert earned a Ph.D. in Private Law from Aix-Marseille III University in 2010. He also holds two master's degrees in Maritime and Transport Law and International Business Law from the same institution.

After completing his legal training in France in the early 2000s, Patrick gained extensive experience in Luxembourg, specializing in corporate law, mergers, and acquisitions (M&A), and financial regulations. Until 2014, he served as Managing Director of a financial services firm regulated by the Commission de Surveillance du Secteur Financier (CSSF) in Luxembourg.

From 2015 to 2023, Patrick worked as an independent attorney, collaborating with a prominent mid-sized law firm in Luxembourg, where he further refined his expertise in cross-border transactions, corporate advisory (M&A, investment funds, corporate reorganizations, and migrations), commercial litigation, and debt recovery. He has also developed a specialization in asset unfreezing and has acted as a voluntary liquidator, including for regulated investment funds.

Alongside his work in Luxembourg, he has maintained a legal practice in France, focusing on commercial law, intellectual property, and new technologies.

Patrick currently serves on the boards of several investment funds and companies in Luxembourg. Fluent in French, English, and Italian, he also speaks Mauritian Creole, reflecting his multicultural professional background.



CHARITY & PRO BONO



Firmly believing that the legal profession plays an important role in civil society, we dedicate a part of our activities to pro-bono services for people in need and for charitable associations.

A number of our practitioners are indeed district lawyers for the City of Milan, providing citizens with free legal advice including criminal, civil, family, and administrative law. BLB is also a proud partner and supporter of Anna4Children, a charity supporting an Indian orphanage south of Bangalore, currently hosting fifty-seven children. BLB Studio Legale reaches out to its clients and collaborators for donations to help children living in the orphanage.



EDITORIAL ACTIVITIES

Thanks to our extensive experience across multiple legal disciplines and a highly pragmatic approach aligned with the realities of legal practice, BLB has established itself as a trusted and authoritative voice within the legal community. Our reputation extends beyond potential clients to include legal scholars, professional associations, and industry organizations.

Our expertise is regularly acknowledged by prestigious legal journals, which frequently invite us to contribute articles and monographs on current legal issues and topics of significant interest.

Demonstrating our steadfast commitment to advancing legal scholarship, BLB has collaborated for many years with *Il Sole 24 Ore*, publishing the authoritative handbook *Responsabilità e Risarcimento*. This continuously updated guide serves as a key resource for legal professionals, providing in-depth analysis of civil liability and compensation for damages—a complex and evolving field that requires nuanced legal interpretation.



Our professionals



Alessandro Benedetti

With extensive experience in corporate and commercial law, mergers and acquisitions, and private equity, Alessandro Benedetti specializes in structuring joint ventures and handling international transactions that involve multiple legal systems, with a particular focus on the United States and China. A member of the *New York State Bar Association (NYSBA)* and the *Shenzhen Arbitration Commission*, Alessandro is based in our Milan office and is also qualified to represent clients before the Italian Supreme Court (*Corte di Cassazione*).



Donato Silvano Lorusso

Donato Silvano Lorusso practices civil, commercial, and financial law, bringing a strong background in litigation and corporate restructuring. As member of the *New York State Bar Association (NYSBA)*, he has played a pivotal role as the coordinator of an international task force dedicated to the standardization of e-commerce contracts. Based in our Milan office, Donato Lorusso is also qualified to represent clients before the *Corte di Cassazione*.



Mario Benedetti

Specializing in civil and administrative litigation, Mario Benedetti has developed significant expertise in privacy and antitrust law. His academic contributions include serving as a professor of constitutional law at the "*Scuola Allievi Agenti della Polizia di Stato*", alongside publishing numerous legal articles and case commentaries. Qualified to represent clients before the *Corte di Cassazione*, Mario is based in our Rome office.

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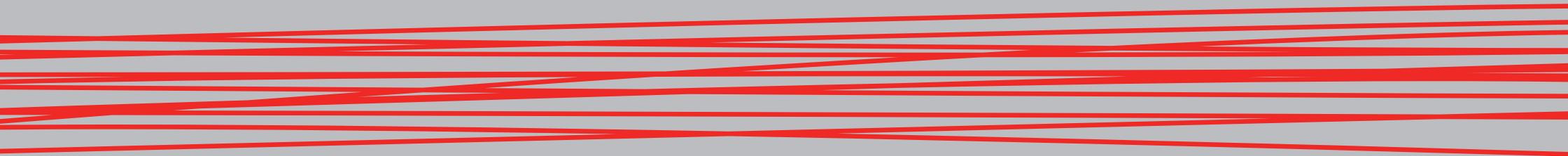
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