

Connecting people with opportunities.



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Who We Are

For the last seven years, TradeConnex has been connecting skilled professionals and labourers to quality work opportunities in the construction, civil and renewable energy sectors.

Founded by Ollie Gordon, who has an extensive history in the construction and recruitment industries, the company, which has been built from the ground up, has quickly grown into an indisputable force.

Partnering with some of the biggest names in each sector, TradeConnex has approximately 1450 clients and is working on 250 projects at any given time. We have the scope to provide blue collar, white collar and labourer staff to any project of any size within the sectors we service.

Central to our philosophy is a profound desire to serve – both our valued clients, and the broader world. So, when you choose to partner with TradeConnex, you're working with a company that is dedicated to making a difference. Sure, we save costs, mitigate risk, reduce stress and help our clients scale their business. But more importantly, we say what we do and we do what we say knowing that, in the end, integrity is what matters most.

We're here to build long term relationship with reliable businesses and the candidates who will best suit the short to long term roles they need to fill – to connect people and cultivate opportunities.

We believe in:



Leading by example, not just by words – we show that it's possible to succeed in recruitment by putting relationships and outcomes before revenue.



The power of cultivating culture – we know a culture of care, collaboration, transparency and advocacy, an environment where people feel valued, considered and supported, breeds loyalty.



Going the extra mile – doing 'just enough' is not adequate, we surpass expectations to deliver exceptional results for our clients time and time again.



We're here to help you unlock your potential.

Our Values

PURPOSE:

Connecting people with opportunities

MISSION:

By July 1st, 2028, we have consistently averaged 450+ temporary workers per week, collectively achieving 1 million billable hours annually. Additionally, we have successfully placed 500 professionals annually into their dream roles, enabling them to achieve their personal goals.



COMMUNICATION:

we have a straight line of open and honest communication



LOYALTY & RESPECT:

we create mutual loyalty & respect with our team, clients & employees



HIGH PERFORMERS:

we have a can do attitude & achieve what we say we will



SUPPORTIVE:

we have a supportive and welcoming community; we are family



SERVICE:

we always go the extra mile



INNOVATIVE:

we innovate & constantly improve



TRUSTWORTHY:

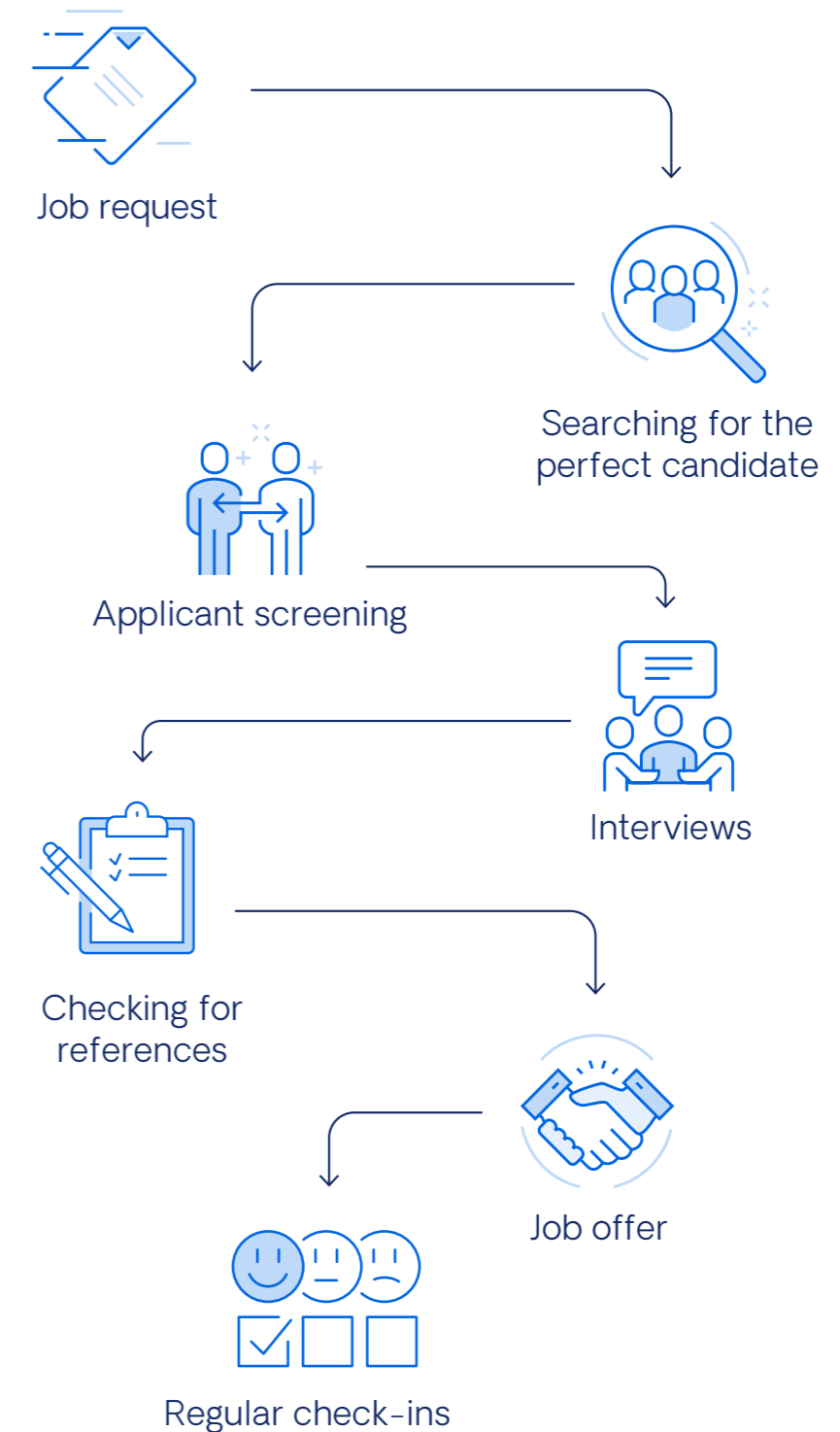
we are trustworthy & love to help



LEADERSHIP:

we demonstrate extreme ownership

Our Process



The TradeConnex Difference

TradeConnex has never been afraid of making waves in the recruitment industry. Bent on disrupting the status quo and driven by a deep-set desire to always do the right thing, our genuine care for the people who work for us is what sets us apart. Here are a few of our other notable points of difference.



On-site partnership

We go beyond simple recruitment to offer uniquely personalised services that lighten the HR load and streamline labour hire processes for our clients where needed. Yes, we can supply with all of the blue and white collar staff you need for the duration of your project. But our on-site rep will also manage our candidates – including all aspects of their HR – so you only have to handle each candidate's on-site training and task allocation.

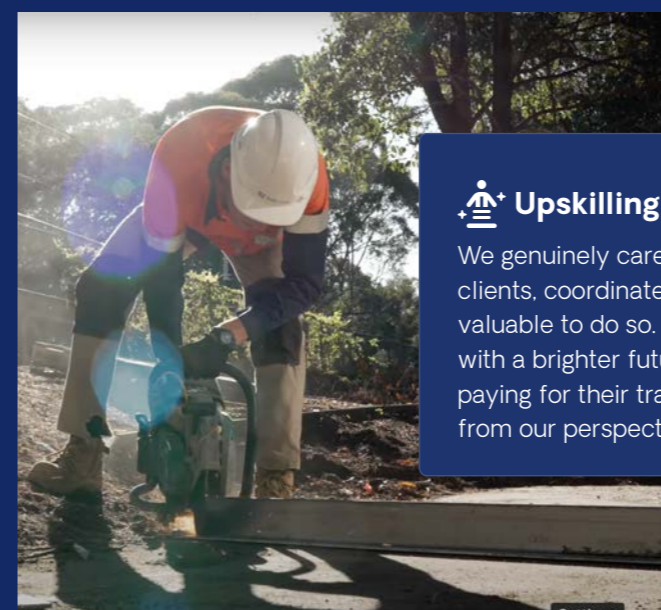
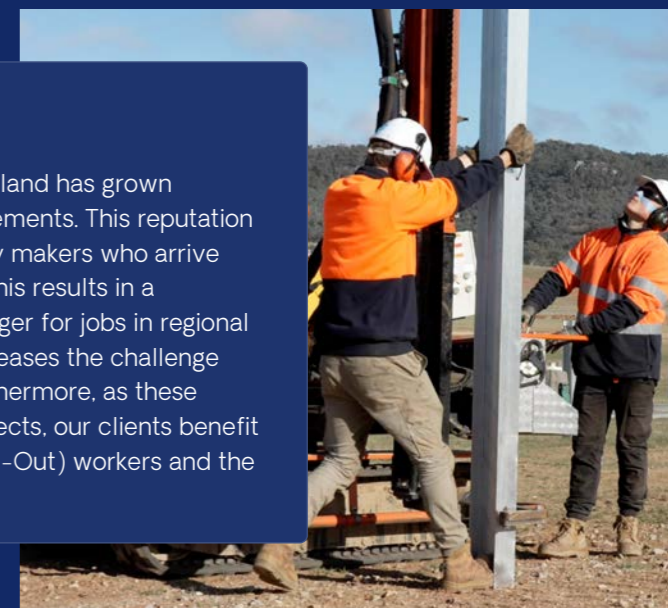


Local opportunities

In addition to our international recruitment, we place a strong emphasis on hiring locally as well. This approach not only supports the local community and economy but also contributes to a diverse and dynamic workforce. By balancing both local and international talent, TradeConnex ensures a robust and adaptable team, capable of meeting various project demands and enriching the overall work culture with a blend of perspectives and skills. This strategy also underscores our commitment to sustainable and community-centric business practices, fostering goodwill and strengthening our local network.

Strong Overseas connections

TradeConnex's strong reputation in the UK and Ireland has grown organically, bolstered by word-of-mouth endorsements. This reputation precedes the company, attracting working holiday makers who arrive already familiar with TradeConnex's operations. This results in a substantial pool of uniquely skilled candidates, eager for jobs in regional areas to meet their visa requirements. This influx eases the challenge of sourcing quality recruits for regional roles. Furthermore, as these candidates often relocate for the duration of projects, our clients benefit by reducing their dependence on FIFO (Fly-In Fly-Out) workers and the associated extra costs.



Upskilling and training

We genuinely care about our recruits and will, in consultation with our clients, coordinate upskilling and additional training where it will be valuable to do so. It's important to us that those who work for us leave with a brighter future. Plus, we understand that by upskilling recruits and paying for their training, we're investing back in the industry. It's a win win from our perspective.

The TradeConnex Difference



♀ Higher female ratio

TradeConnex supports greater gender equality and the growing presence and influence of women in industries traditionally dominated by men. We have a growing pool of women recruits in both blue- and white-collar positions through all the sectors we service.



🧘 Workplace wellness

We invest in ensuring our recruits are healthy, happy and well with offerings such as mental health talks as well as regularly organised initiatives that create a sense of community and comradery like on-site barbecues.

👥 Dedicated team

Our team work endlessly to help clients find accommodation and help them settle into the area when relocating. Should a candidate require transportation to and from the site, we have company vehicles that we can supply at a small additional cost that are more economical than car hire companies.



🤝 Community investment

TradeConnex values giving back to the community and having a positive impact wherever we go. We sponsor various sports teams locally in the regions we are guests in as well as charities and other local businesses. Some of the incredible teams we've had the honour to support include our MD Ollie's very own hometown GAA team, Clan Na Gael camogie team, and the beloved Randwick football team – to name just a few.

Capabilities and Services

General: TradeConnex is fully certified and accredited across all relevant sectors we service.

We partner with clients on projects of varying sizes including:

- ✓ Transportation
- ✓ Powerplants
- ✓ Sewerage and water systems
- ✓ Roads
- ✓ Subdivisions
- ✓ Geotechnical
- ✓ Rail works
- ✓ Tunnel building
- ✓ Airport construction
- ✓ Bridge building
- ✓ Dam, harbour and irrigation initiatives
- ✓ Large-scale public works projects

We partner with clients on projects of varying sizes including:

- ✓ Residential such as housing estates and high rises
- ✓ Industrial such as distribution centres
- ✓ Commercial premises

We partner with clients on projects of varying sizes including:

- ✓ Solar farms
- ✓ Wind Farms
- ✓ Hydropower
- ✓ Power stations
- ✓ Transmission lines
- ✓ Battery storage



I have worked with Ollie and the team for a number of years. They're extremely professional and responsive to our labour needs.

Julian Stambe - Director - Virtus Infrastructure

How We Support Your Success

We recognise that each project has unique recruitment requirements and so we offer a range of options to suit your needs.

Permanent, contract or temp recruitment

Looking for a long-term, temporary or contractor recruit to fill a permanent role? We have an extensive pool of exceptional talent to draw from and can help you to find the ideal candidate for white and blue collar roles all around Australia.

Recruitment process outsourcing (RPO)

Transfer all or part of your recruitment processes to TradeConnex and we will assume responsibility of the design and management of part or all of the recruitment process, depending on what you require. We're experts in our industry and work with our clients to understand the nuances and cultural aspects of their organisation to find the best fit. Plus, we have the resources to scale our recruiting capacity to meet your hiring demands. It all adds up to a streamlined recruitment process that saves time and energy while reducing the cost per hire.

Managed service provider (MSP)

As an MSP, we can manage your company's contingent workforce including all temporary workers, independent contractors and other freelancers. We'll oversee the entire lifecycle of the contingent workforce management, including procurement, on site management and payment of these workers so all you need to do is train them in their daily tasks and oversee their work.

Payroll

If you're keen to save yourself the time and headaches of handling payroll, we can assume this aspect of your operation for all employees within your organisation.

Price work

In some instances, you may prefer to set a predetermined fee for the entire installation process, regardless of the time or resources consumed to complete it. This is especially beneficial for projects where the scope is clearly defined and unlikely to change.



Positive, professionalism, quality, responsiveness and value.

John Jenkins - Project Manager - Radeski Earthmoving

Top Talent We Source - Blue Collar



- ✓ Machine operators
- ✓ General labourers
- ✓ Carpenters
- ✓ Electricians
- ✓ Plumbers
- ✓ Scaffolders
- ✓ Concreters
- ✓ Steel fixers
- ✓ Mechanical Fitter
- ✓ Boilermakers

- ✓ Renewables Labourers
- ✓ Office/Project Admins
- ✓ Bricklayers
- ✓ Civil Labourers
- ✓ Rail Labourers
- ✓ Trade Assistants
- ✓ HR & MR Drivers
- ✓ Riggers & Dogman
- ✓ Crane Operators
- ✓ Heavy Machine Operators

Top Talent We Source - White Collar



- ✓ HR management
- ✓ Construction management
- ✓ Project management
- ✓ Site management
- ✓ Site engineering
- ✓ Civil engineering
- ✓ Quantity surveying
- ✓ Mechanical supervising
- ✓ Mechanical engineering
- ✓ Sustainability Advisor
- ✓ HSE Advisor

- ✓ Project Coordinators
- ✓ Finance Managers
- ✓ Project Administration
- ✓ Land Surveying
- ✓ Electrical Engineers
- ✓ Estimator
- ✓ Project Planner / Scheduler
- ✓ Contracts Admin
- ✓ Junior Engineers
- ✓ Design Engineers

Past Projects

Renewable Project Overviews



West Wyalong Solar farm

TradeConnex is proud to have played a vital role in the success of the West Wyalong Solar Farm, covering approximately 280 hectares in Wyalong, NSW, this 107 MWdc project stands as a shining example of sustainable energy innovation. With construction now complete, the solar farm operates at full capacity, generating an impressive 238,000 MWh of clean, renewable electricity annually.

Our contribution to this remarkable venture involved supplying skilled labour staff, ensuring the project's seamless execution. By partnering with PSD Energy on this transformative initiative, TradeConnex actively contributed to the generation of power for 39,600 homes, saving 190,400 metric tonnes of carbon emissions and effectively taking 63,400 fuel-burning cars off the roads each year. This collaboration underscores TradeConnex's commitment to facilitating the growth of sustainable energy solutions and marks a significant milestone in our journey toward a greener, more sustainable future.



Tailem Bend Solar farm – SFC

In the vanguard of renewable energy, TradeConnex proudly contributed skilled labour to the Tailem Bend 2 Hybrid Project. The Tailem Bend 2 Hybrid Project is the second stage of the Tailem Bend Project and is immediately co-located, with the Tailem Bend Solar 1 Project that is situated immediately south of Substation Road. The Hybrid Project incorporates a second solar farm, a battery energy storage system, and the construction of a new bay in the existing Coorong Substation.

The 128.5 MW project will comprise 87 MW of solar with 41.5 MW of battery energy storage, is set to power 35,000 homes annually while reducing 207,000 tonnes of CO2 emissions. Construction began in April 2022, marking a significant step towards clean energy in South Australia.



Rye Park Wind Farm

The Rye Park Wind Farm, strategically located north of Yass and east of Boorowa in New South Wales, represents a significant stride in sustainable energy within the Southern Tablelands and the South-West Slopes near Rye Park township. Spanning the local government areas of Hilltops, Upper Lachlan, and Yass Valley, this project unfolds across 11 km of predominantly stock farming land, emphasising a careful integration into the existing rural landscape.

TradeConnex, a key player in the success of the Rye Park Wind Farm, demonstrated its commitment to the project by sourcing skilled labour through its labour hire services. By supplying experienced and qualified staff, TradeConnex played a pivotal role in ensuring the smooth execution of the project, aligning with the broader goal of harnessing wind resources for clean and renewable energy in this picturesque region of New South Wales.

Civil Project Overviews



WestConnex Project

The WestConnex is a joint project between New South Wales and Australian Governments, designed to provide transport relief across Sydney.

Scheduled for completion in 2023, the WestConnex is a 33km motorway network stretching from the M4 at Parramatta in the West to Haberfield in the east. The M4-M5 Link — a critical component of the WestConnex tunnel — connects the Rozelle Interchange to the M8 at St Peters. In fact, the WestConnex project is the city's largest-ever transport project.

Operating on a massive scale, the WestConnex has involved a huge amount of contractors in taking it from concept to execution. And that's where TradeConnex comes in.

Here at TradeConnex, we've been fortunate enough to provide over 100 workers consisting of Skilled Tradesmen, Machine Operators & Labourers and support four different clients with constructing the WestConnex tunnel. We have also been fortunate to have worked on various project sections, including the M4 tunnel, M5, M8, and the M4-M5 Link.

This project required us to recruit across a number of different sectors. Sourcing the right team members for WestConnex jobs was essential, given the scope of the project and the number of different skill sets required. By working with the trade community across the city and beyond, we were able to deliver our portion of the project on time and to expectations, despite outside complications like COVID-19 and the resultant work restrictions.

We're honoured to have played a part in its construction and been able to work on a project that reduces daily commuters' time travelling to work each day. When it opens in 2023, we'll be proud to have contributed to its creation.



Rozelle interchange

In Sydney's transport network, the Rozelle Interchange stands as a pivotal development, ushering in a new era of connectivity and efficiency. This cutting-edge underground motorway interchange is a key component of Sydney's infrastructure, designed to seamlessly integrate the M4-M5 Link Tunnels with the City West Link and provide an innovative underground bypass of Victoria Road between the Iron Cove Bridge and Anzac Bridge. Additionally, it lays the groundwork for the forthcoming Western Harbour Tunnel, marking a significant advancement in urban transport planning.

At TradeConnex, we are proud to have been instrumental in contributing to the Rozelle Interchange project, having mobilised a formidable team of over 75 workers consisting of Skilled Tradesmen, Machine Operators & Labourers. Our professionals, known for their expertise and dedication, have played a crucial role in the project's progression, showcasing our capability to meet the demands of large-scale, complex infrastructure initiatives.

We take pride in our ability to deliver a highly skilled workforce that not only meets but exceeds the project requirements, ensuring timely and efficient project execution.

Past Projects

Civil Project Overviews



Sydney Metro Project Overview

At TradeConnex, we are proud to have been a part of the Sydney Metro West project. To date, we have provided over 100 workers, including skilled tradesmen, machine operators, labourers, and support staff, and we are currently still involved in recruiting for Sydney Metro jobs in the ongoing construction of this massive transport system. We work across various industries, project sectors, and sections of the completed Sydney Metro line routes and the ongoing Sydney Metro West project.

The city-wide Sydney Metro project required us to recruit on a large scale across different sectors, including expert machine operations, electricians, and general labourers. It was crucial to source the right team members with various skill sets to get the first phases of the Sydney Metro line routes and stations working in time. The accessible and contemporary rail network ensures full mobile coverage, upgraded concourses and platforms, and station wayfinding and signage system design improvements.

We are proud to have been a part of the Sydney Metro line and our ongoing contribution to the upcoming Sydney Metro West project, which will connect the upcoming Western Sydney International Airport and its surrounding regions.

Building and Construction sector



Building and Construction sector Moorebank Distribution Centre

The Woolworths Moorebank National Distribution Centre (MoNDC) initiative involves the creation of a new 66,600m² semi-automated warehouse, complete with a fully automated terminal and precinct. This groundbreaking project is at the forefront of innovation, utilising state-of-the-art automation to construct customised pallets tailored for specific aisles in individual stores. The primary goal is to enhance on-shelf product availability by facilitating faster restocking, reducing congestion in stores, and fostering a safer work environment with decreased manual handling for the dedicated teams.

TradeConnex played a pivotal role in this transformative project, contributing 25 skilled workers encompassing forklift operators, general labourers, dogmen, riggers, and trade assistants. Their involvement underscores the critical workforce support needed to bring the cutting-edge technology to life, ensuring the successful implementation of a system that enables quicker, safer, and more efficient year-round deliveries to stores. 2023, we'll be proud to have contributed to its creation.



Arnott's Distribution Centre

The introduction of the Arnott's Group's state-of-the-art automated distribution centre in Huntingwood, Western Sydney, marks a groundbreaking stride in the company's strategic vision for both domestic and international growth. Strategically located near the group's largest biscuit manufacturing site, this £65 million advanced distribution hub serves as the linchpin for over 60 percent of the group's national inventory, fostering substantial advancements in operational efficiency. Its advantageous location also positions it in close proximity to key distribution hubs for pivotal retail partners.

Spanning an impressive 43,000 square metres, the facility boasts an expanded capacity, now accommodating over 28,000 pallets—nearly quadrupling its previous capability. The incorporation of one-touch logistics, leveraging robotics automation, defines the facility's cutting-edge operational framework. This includes touch point automation and introduces a revolutionary palletising system featuring a towering 35-metre-high bay, underscoring the company's unwavering commitment to pioneering technology in logistics management.

Notably, TradeConnex played an integral role in this transformative project, supplying a skilled workforce that included solar panel installers, working-at-heights labourers, and general labourers. Their contribution was instrumental in bringing the innovative facility to fruition, showcasing TradeConnex's expertise and dedication to excellence on this remarkable site.

Past Projects

Building and Construction sector



The Art Gallery of New South Wales

The groundbreaking Sydney Modern Project at the Art Gallery of New South Wales was unveiled on 3rd December 2022.

This £344 million endeavour, a pioneering collaboration between the government and philanthropy, showcases a new, expansive SANAA-designed building that doubles exhibition space and seamlessly integrates indoor and outdoor areas. The revitalisation of the existing structure by Tonkin Zulaikha Greer Architects meticulously preserves original features, elevates the visitor experience, and champions sustainable operations. Setting a new global standard, this project masterfully harmonises art, architecture, and landscape in one of the world's most breathtaking urban settings. In this transformative journey, TradeConnex played a pivotal role, enhancing the project's success by providing exceptional labour hire solutions. Their contribution ensured the seamless realisation of this visionary project, underscoring TradeConnex's commitment to excellence in every aspect of execution.



I couldn't recommend TradeConnex more, I have worked with them many times and have always had a seamless experience.

Declan White - Founder and Managing Director - Monford Group

Key Personnel



Ollie Gordon

Managing Director of TradeConnex

Ollie Gordon, Managing Director of TradeConnex, began his career as an apprentice carpenter in Ireland, accumulating six years of international experience. While in Glasgow, he pursued distance learning and earned a BEng in Construction Management. Relocating to Perth in 2011, Ollie excelled as a Project Engineer, gaining insights into construction office dynamics.

In 2015, he transitioned to a role as a 360-recruitment consultant, learning the intricacies of business operations. Fuelled by a long-standing dream, Ollie established TradeConnex in October 2016. As the driving force behind the company, he focuses on continuous improvement and fosters a vibrant work culture. Ollie's enthusiasm and positivity permeate the workplace, creating a dynamic environment that extends beyond regular hours. Notable achievements include the successful completion of the first solar job in Manildra, NSW, marking a proud moment for the company's growth and the collaboration of its 40-strong team.



Marlee Bray

General Manager at TradeConnex

Originally from Manchester, Marlee brings a diverse skill set, including a Bachelor's Degree in Accounting and Finance. With a background as a logistics manager and project administrator for a high-end renewable energy provider, Marlee led a successful team that completed five solar projects, notably contributing to two of Australia's largest solar farms. His extensive knowledge and experience in renewable energy are invaluable to TradeConnex.

Marlee is already making waves within the company developing and improving financial processes. His senior leadership and project management skills are helping to streamline our systems and the daily running off the company as a whole. On a personal level we see Marlee as an extremely driven and focused individual who has blended into our company culture seamlessly. We are excited about Marlee's future here at TradeConnex and are thankful he is now apart of the team.



Joe Kinahan

Operations Manager, Specialising in the Civil & Infrastructure

With a background in both Construction and Business Management, Joe is dedicated to overseeing all aspects of construction, particularly in trades and labour recruitment. His main focus is connecting suitable candidates with the right job placements and cultivating long-lasting relationships with respected clients, achieved through regular on-site visits and engagement with company offices.

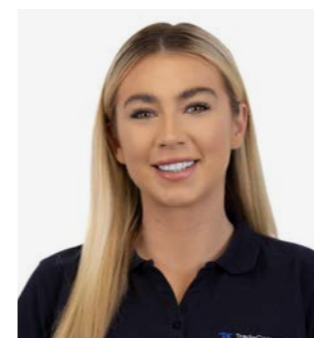
TradeConnex has had the privilege of providing over 100 workers and supporting four different clients in the construction of the WestConnex tunnels. Joe has played a crucial role in ensuring the successful progress of this project.



Katie-Marie Moore

Renewable Energy Recruitment Consultant

Having commenced her sales career at 19 and relocating to Australia from the UK four years ago. Her unwavering commitment to connecting with individuals and her dedication to guiding candidates toward their perfect positions within the renewable energy industry are standout attributes. Within the white-collar recruitment division of the company, Katie has played an instrumental role, adeptly placing numerous project managers, engineers, and estimators in coveted roles, showcasing her significant impact in the industry.



Sophie Rooney

Renewable Energy Recruitment Specialist

Originally from Liverpool, Sophie has been living in Australia for 5 years and brings with her a wealth of experience, having spent over 4 years working in the renewables sector, including multiple solar farms. In her spare time, Sophie is a house DJ and loves going to music festivals. She also has a sausage dog called Dougie, who is also a new member of the TradeConnex office team.



Clodagh Hanvey

Social Media Marketing Manager

Originally from County Down in Ireland, Clodagh relocated to Australia in December 2023, drawn by the allure of the Australian sunshine. She brings with her an extensive background in event marketing, having worked with leading organisations like the Daily Mirror and ITV in the UK. Clodagh is passionate about staying ahead in the industry, with a keen focus on keeping up with the latest social media trends and video editing techniques.

Key Personnel

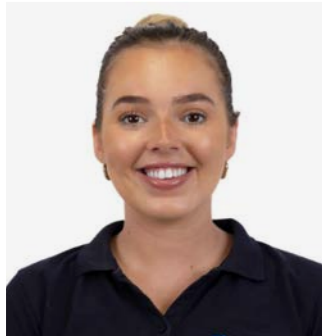


Dylan Tracey

Civil and Infrastructure White Collar Recruitment Consultant

Dylan Tracey is a Recruitment Consultant Upon graduating with a Bachelor's Degree in Business and Management, Dylan began his career in recruitment straight out the door, focusing on the sourcing and placing professionals with some of the top Tier 1 and Tier 2 contracts across Ireland and the UK. With a keen focus on building strong relationships with both candidates and clients, Dylan consistently achieved successful placements while ensuring a seamless recruitment experience for all parties involved.

Now based in Australia, he is focused on the Civil and Construction industries, tasked with expanding TradeConnex's presence across QLD. Dylan caters to the needs of professionals seeking opportunities and employers searching for top talent. With a keen eye for identifying potential and a deep understanding of the industry, he is adapted to matching candidates with the right roles, contributing to the growth and success of both individuals and organisations.



Chloe Cashman

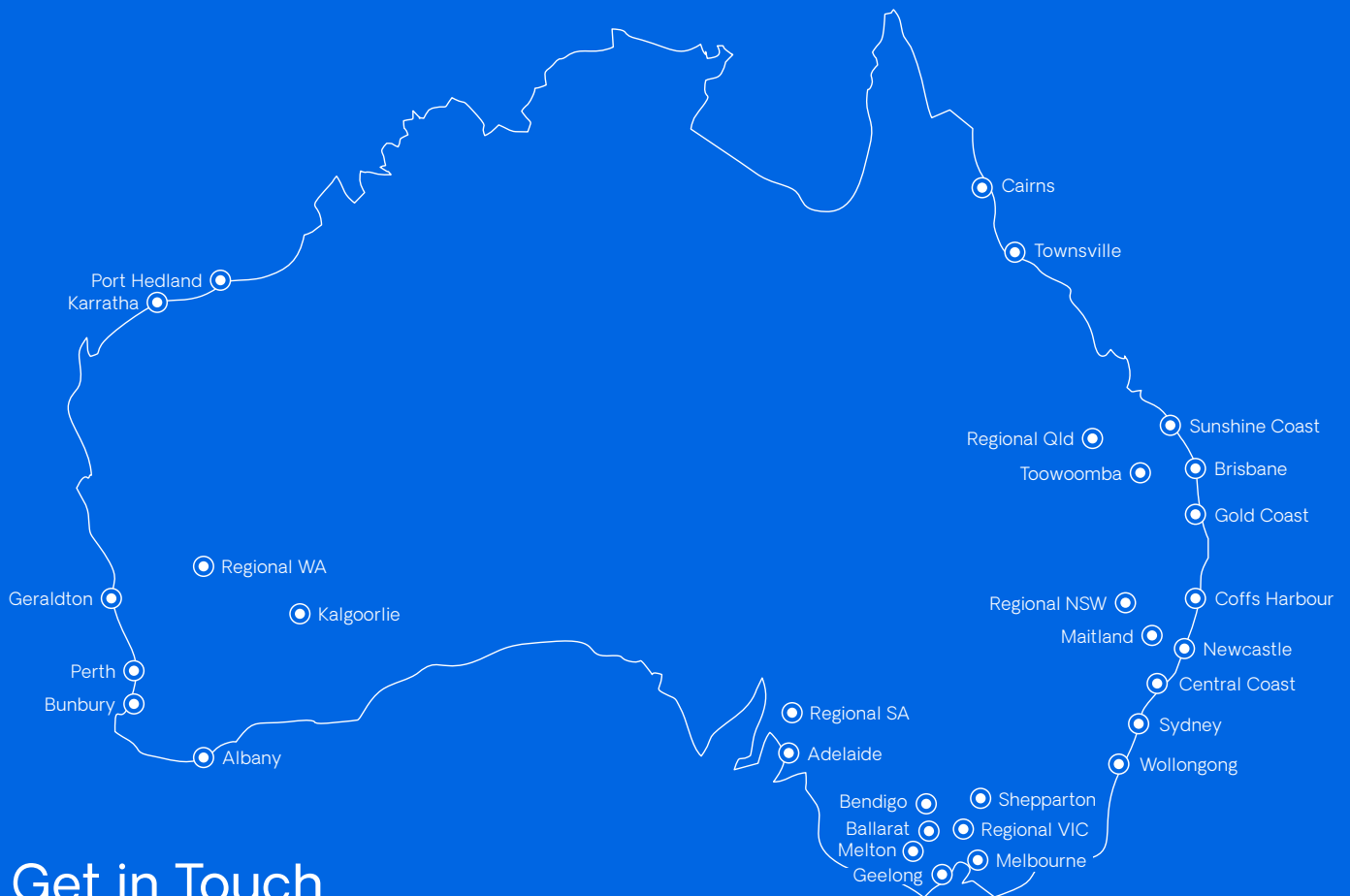
Recruitment Consultant specialising in Civil and Construction

Chloe Cashman stands out as a distinguished Recruitment Consultant specialising in the Civil and Construction sectors. Originating from Cork, she holds a Bachelor of Arts in Physiology and Sociology, further complemented by a Masters in Management and Marketing. Chloe is passionate about delivering top-tier service, cultivating strong partnerships with both clients and candidates.

Her experience as an on-site coordinator for a large-scale renewables project under TradeConnex has given her a comprehensive understanding of the renewable energy, civil, and construction industries. Now focusing on Civil and Construction, Chloe excels in providing exceptional service, ensuring her clients feel valued and supported. She is devoted to creating opportunities for professional and personal growth, with building human connections at the heart of her work.



TradeConnex operates Australia wide.



Get in Touch

Watch our brand video



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