

# CONTINUAL IMPACT LLC

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**Pictured:** Pam Vecellio – Teaching, Learning and Coaching; Chris Bujak – Developing and Testing

## Continual Impact: Helping to achieve results beyond what is thought possible

**INTERESTED IN INCREASING YOUR COMPANY'S** Growth? Productivity? Capacity? How about solving problems for customers and in your teams' work processes? Continual Impact's goal is to do just what its name suggests: help companies improve at a rate greater than before and maybe even more than what is thought possible.

Since its creation in 2006, Continual Impact has been helping companies achieve high performance with a "win-win-win-win" philosophy – creating benefits for the company, its customers, its people, and the surrounding communities.

The partners at Continual Impact, Chris Bujak and Pam Vecellio, bring passion and broad experience to their clients, with organization-wide performance improvement or focus on solving specific issues. "We live here and work here just like you and are committed to helping our community's success. That's what motivates us," said Vecellio.

Continual Impact has created an integrated and practical approach for achieving fast benefits and creating a culture of improvement. "We use a process and tools to leverage the best of what was learned from the quality, lean, six sigma and employee engagement efforts of the past. The most important factor however in the journey to achieving high performance is your **people** – engaging their creativity and giving them the opportunity, skills, and support to solve your organizations' challenges," said Bujak.

Continual Impact works with clients to identify priority improvement areas, help project teams apply an improvement toolkit to achieve benefits,

and teach and coach a client-customized improvement "roadmap." Their role-based education emphasizes hands on application to make the learning "stick." "One of the things that we've been told makes us unique is that we not only teach, we also do a first project or application together ... It solidifies that learning, it gets immediate benefits, and it really is very practical. If we're going to teach you something, within a matter of days or weeks we want to be doing it with you to get immediate results," Vecellio said.

Continual Impact has used their approach and experience with organizations in manufacturing and service sectors, public health organizations and government agencies. They have helped teams improve processes virtually anywhere in an organization. "For us it has never just been about the shop floor. While each organization is unique, every organization and process has the same goal – adding more value to customers, improving efficiency by eliminating waste, and growing the capacity of their people,"

Bujak said.

Bujak and Vecellio genuinely enjoy working with their clients. "It's a lot of fun helping people achieve things they might not have thought possible. Seeing an improvement team reduce cycle time or labor content by 30 to 40 percent, even 80 percent, with better quality AND have it be easier to do is fantastic. It is also not unusual to hear: 'the team solved a problem in a week that has been here for years.' Equally important to us are the people who are proud of the results and want to be part of the next improvement. That is what Continual Impact is about," Bujak said. ■

