

AFTA AMBULANCE REMOUNT

Announcement:-Anticipation to Award

Number:-SAUT25-26/06

Closing-Date:-02/9/2026

Posting-Date:-02/26/2026

Contact:-Keisha Robinson

Contact-Email:-krbinso@sautech.edu

Contact-Phone:-870-574-4515

Address: PO Box 3499, Camden, AR 71711

ANTICIPATED AWARDEE

TRANSPORTATION EQUIPMENT SALES CORPORATION (TESCO)

BID TABULATION-See Attached

VENDOR PRICING-See Attached

TABLE 1: AFTA AMBULANCE REMOUNT (to be used in determining low cost)

VENDOR NAME	Tesco					
Description	Per Unit Cost	Per Unit Cost	Per Unit Cost	Per Unit Cost	Per Unit Cost	Per Unit Cost
AFTA AMBULANCE REMOUNT						
TOTAL COST	\$ 192,725. ⁰⁰ -	\$ -	\$ -	\$ -	\$ -	\$ -

VENDOR NAME						
Description	Per Unit Cost					
AFTA AMBULANCE REMOUNT						
TOTAL COST	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

 2-26-26
 Hope Cheatham 2-26-26
 2/26/26

BID PRICE SHEET



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BID SIGNATURE PAGE

PROSPECTIVE CONTRACTOR'S INFORMATION

Company:				Transportation Equipment Sales Corporation (TESCO)			
Address:				6401 Seaman Rd			
City:		Oregon		State:		OH	
				Zip Code:		43616	
Minority, Veteran, or Women-Owned				<input checked="" type="checkbox"/> Not Applicable		AR Certification #:	
<small>At least 51% owned by one or more minority persons</small>						_____	

PROSPECTIVE CONTRACTOR CONTACT INFORMATION
Provide contact information to be used for Solicitation related matters.

Contact Person:	Greg Shanks	Title:	Bid Manager
Phone:	(419) 720 - 7466	Email:	Gshanks@tescobus.com

CONFIRMATION OF REDACTED COPY

- YES, a redacted copy of submission documents is enclosed.
- NO, a redacted copy of submission documents is not enclosed. I understand a full copy of non-redacted submission documents will be released if requested.

If a redacted copy of the submission documents is not provided with Prospective Contractor's response packet, and neither box is checked, a copy of the non-redacted documents, except for financial data (other than pricing), will be released in response to any request made under the Arkansas Freedom of Information Act (FOIA). See the *Proprietary Information* Section of the Solicitation.

REQUIRED CERTIFICATIONS

By signing and submitting a response to this Solicitation, Prospective Contractor represents, warrants, and certifies that they are not a Scrutinized Company and they do not currently and shall not for the aggregate term of a resultant contract:

- Boycott Israel.
- Knowingly employ or contract with illegal immigrants.
- Boycott Energy, Fossil Fuel, Firearms, or Ammunition Industries.
- Employ a Scrutinized Company as a contractor.

Prospective Contractor further represents, warrants, and certifies that it shall not become a Scrutinized Company during the aggregate term of a contract resulting from this solicitation.

An official authorized to bind the Prospective Contractor to a resultant contract **shall** sign below. The signature below signifies agreement that any exception that conflicts with a Requirement of this Solicitation may cause the Prospective Contractor's bid to be rejected.

Authorized Signature:  **Title:** Bid Manager

Printed/Typed Name: Greg Shanks **Date:** 2 / 20 / 26

OFFICIAL BID PRICE SHEET

The Ambulance Remount **must** include at a minimum **all** the requirements listed in the Specifications in Section 2.

Any exceptions to the specifications indicated must be clearly pointed out. Otherwise, it will be considered that items offered are in strict compliance with these specifications and the successful bidder will be held responsible for delivering a vehicle meeting these specifications.

If your bid does not include **all** the requested items then document on the Exceptions Page in this Bid Response Pack.

ITEM	MAKE	MODEL	QUANTITY	UNIT PRICE	TOTAL
AMBULANCE (Remount)	Ford E450 Chassis	Lifeline Type III	1	\$192,725.00	\$192,725.00

DELIVERY

Delivery is requested as soon as possible after the receipt of order. Contractor must state below the estimated date of delivery to the Academy. Extended delivery dates may be considered when in the best interest of the State. Pricing shall include all shipping and handling, and a training session on the apparatus.

Estimated Delivery Date after receipt of Purchase Order 90 - 120 Days ARO (Estimated delivery by 7/10/26)

WARRANTY



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TESCO[®]

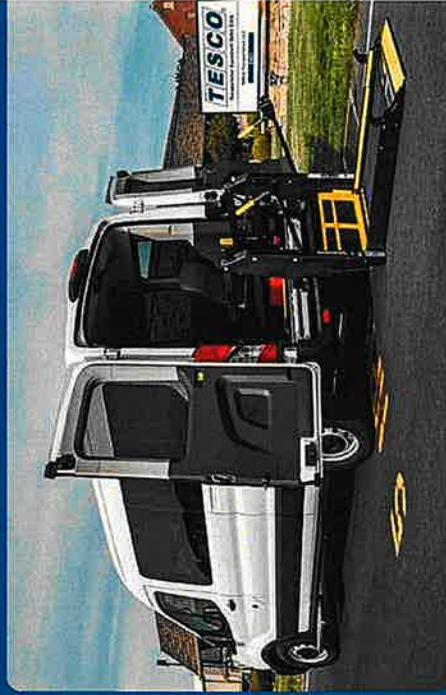
EMERGENCY VEHICLES

**Ambulance Remount
Proposal**

Prepared for

**Southern Arkansas
University Tech**

Due 2 / 26 / 2026



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MAIN: info@tescoev.com

PARTS: parts@tescobus.com

SERVICE: service@tescobus.com

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TESCO RESPONSE



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IFB Response

Since 1968, TESCO has given its customers the service and expertise they deserve, granting the company its *Proven Quality* and *Trusted Name*. TESCO is a third-generation family-owned company, that's been in business for over 57 years. TESCO is also the second largest bus and specialty vehicle dealer in the USA, while providing bus and ambulance repair / remount services as well. Within TESCO, more than one hundred and twenty employees are dedicated to providing quality dependable vehicles for government contracts, mass transportation, and specialty use all throughout the US. TESCO works directly with 'Wright Industries' for Ambulance repairs and remounts, a KKK Certified manufacturer out of Goshen, Indiana who will be conducting all work for this project. More information on TESCO Emergency Vehicles can be found at www.tescoev.com

Locations

TESCO/TSV holds 2 main locations in Oregon, Ohio strategically placed about 3 miles apart. Both facility addresses are listed below:

6401 Seaman Road Oregon, Ohio 43616
5434 Navarre Avenue Oregon, Ohio 43616

TESCO Personnel

Jeff Pappas

Vice-President & Account Representative

Jeff's efforts focus on new business development and process improvements through the use of innovative marketing and the adaptation of new technologies. Jeff will be available to assist in all aspects of procurement and after sales-support. During Jeff's time he administered bus contracts in commercial and transit applications for many states including Michigan, Ohio, Indiana, Kentucky, and West Virginia along with countless individual transit agencies. Jeff's contact information is jpappas@tescobus.com or (419) 720 - 7451.

Greg Shanks

Specialty Executive / Bid Manager

Greg has been an Account Manager and Specialty Executive with TESCO for over ten years. Greg serves as our TESCO Specialty Bid Manager and has substantial knowledge on the equipment used in our vehicles and overall build process. Greg will be able to assist your team throughout the entire build to make sure deadlines are met. Greg's contact information is Gshanks@tescobus.com or (419) 720 - 7466.

Fred Isch

Ambulance Sales

Fred is recently new to TESCO and brings a wealth of knowledge and experience to the ambulance side of the company, as he was a Chief Operating Officer at his previous EMS job. Fred is very familiar with ambulances and will be able to assist on this contract wherever needed. Fred's contact information is Fred.isch@tescoev.com or (419) 469 - 0300.

www.tescoev.com • 6401 Seaman Rd, PO Box 167230, Oregon, OH 43616

Chris Magsig**TESCO Graphics Manager**

Chris oversees all of the TESCO graphics department, which includes designing, printing, and graphics installation. Chris has over 25 years of design/printing/install experience, and works directly with our customers to assure them their graphics will be completed to expectations.

Fred Mahaney**Service Manager**

Fred has worked as an ASE Certified Mechanic for over 20 years. Fred's ample knowledge of vehicle mechanics has helped him throughout his career as TESCO's Vehicle Service Manager.

Wright Industries**Ambulance Repair/Remount**

Wright Industries is a KKK Certified Ambulance manufacturer that TESCO works with for ambulance repairs and remounts. Wright Industries will be conducting the repairs and remount for this project, while TESCO facilitates communication between SAU Tech and Wright Industries, ensuring a smooth process and ending with a quality ambulance remount on a New chassis.

Proposed Project: Ambulance Refurbish and Remount**Lead Time: 90 -120 Days from Order**

Please know that this type of project is common for TESCO and Wright Industries, and that work will be conducted in an efficient manner with the level of quality SAU Tech expects. The lead time for this project is set for 90-120 days, or less depending which option is chosen, from the date we receive the order. Thank you for the opportunity to bid on this project. We hope we receive the chance to work together!

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TESCO QUOTE



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