# JERASH HOLDINGS (US), INC.

Nasdaq: JRSH

September 2025



#### FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, including statements relating to earnings expectations and future plans regarding capital expenditures, acquisitions and manufacturing capacity. The terms and phrases "commitment," "guidance," "expects," "would," "will," "continuing," "drive," "believes," "indicate," "look forward," "grow," "outlook," "plan," and similar terms and phrases are intended to identify these forward-looking statements. Forward-looking statements are based on estimates and assumptions made by Jerash Holdings in light of its experience and its perception of historical trends, current conditions and expected future developments, as well as other factors that Jerash believes are appropriate in the circumstances, including but not limited to general economic conditions, expectations regarding business performance, strategy and prospects, and confidence in cash flow generation or profitability.

Many factors could cause Jerash's actual results, performance or achievements to differ materially from those expressed or implied by the forward-looking statements, including, without limitation: risks related to the ongoing COVID-19 pandemic; any failure to close the proposed acquisition of an additional manufacturing facility in Amman, Jordan, or to otherwise expand manufacturing capacity; competition; reliance on key personnel; and difficulties in forecasting financial results. These risk factors and others relating to Jerash that may cause actual results to differ from these forward-looking statements are set forth in annual and periodic filings with the U.S. Securities and Exchange Commission, copies of which may be obtained at www.sec.gov. These factors should be considered carefully, and readers should not place undue reliance on forward-looking statements. Jerash has no intention and undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



### ABOUT JERASH

- Contract manufacturer of premium global apparel
- Trusted partner for leading, high-profile consumer brands
- Six facilities located near Amman, Jordan
- State-of-the art manufacturing capabilities, producing approximately 20 million pieces annually
- Successful track record of growing production capacity
- Known for exceptional product quality and reliable ontime delivery
- Focused on responsible growth



### CONSISTENT EXPANSION

2000

 Jerash began operations in Jordan, with one factory and fewer than 100 workers 2013-2014

Established
 Jerash's 2nd
 and 3<sup>rd</sup>
 factories

2019

- Established 54,000 sq ft satellite workshop
- Acquired 4th factory
- Acquired 3 acres of land to build more manufacturing facilities and employee housing
- Acquired 49,000 sq ft site to build housing facility

2021-2022

- Commenced construction of a 189,000 sq ft housing facility
- Acquired 6th factory, with 71,000 sq ft manufacturing facility

2024-2025

- Entered strategic collaboration with leading manufacturer in South Korea
- Expanded capacity at existing facilities by 15%

2001

Jordan-US Free
 Trade Agreement,
 first FTA US signed
 with an Arab country

2018

- Signed agreement with Jordanian Ministry of Labor to set up a satellite workshop, 5th factory
- Completed IPO

2020

- Received FDA, ISO
   Designations for PPE products
- Expanded ESG and responsible growth Initiatives

2023

- Entered European market
- Expanded customer base thru strategic partner seeking to switch production to Jordan



### WHY JERASH?

#### Trusted global manufacturer

 Operations in Jordan provide incentives, with modest reciprocal tariff from U.S. and duty-free to EU, UK and others

#### Global customer base

- Long history with top global brand customers
- Expanding new customer activity

#### Strategically positioned

- Global customers increasingly interested in shifting production away from China and Southeast Asia
- Capturing greater opportunities



### STRATEGIC GLOBAL MANUFACTURE







75%

Workers from Bangladesh, Sri Lanka, India, Myanmar and Nepal

- Manufacturing in Jordan mitigates tariff concerns, labor costs, trade tensions
- 20M pieces annual capacity as of June 30, 2025, and growing
- Expanding customer base beyond U.S., with increasing presence in Europe
- Recently added first strategic partnership with Hansoll Textile, a leading South Korea-based global apparel group, to produce major initial order for one of the largest U.S.-based multinational and omnichannel retailers
- Added MENA region sourcing team to reduce dependency in Asia for raw material and shorten lead time
- Attractive partner to other manufacturers whose customers are interested in shifting production to Jordan



### JORDAN DRIVES PROFITS

Low-cost, high-quality manufacturing economy

Global crossroads for highly skilled workforce

 Recognized as apparel manufacturing center by world-renowned brands and retailers

 Long-standing DUTY-FREE agreements with EU, UK and others; low reciprocal tariffs from the U.S.



# RECENT TARIFF DEVELOPMENTS ACCELERATE GROWTH OPPORTUNITIES

#### Global Challenges creating opportunities for Jerash

 Current reciprocal tariffs from the U.S. accelerating global brands' decisions to diversify manufacturing partners to tariff-friendly countries

#### Jerash's Competitive advantage

- Current U.S. tariff rates\* on imports from Jordan vs. China and other major apparel manufacturing countries in Asia:
  - ✓ Jordan 15% (new reciprocal tariff, previous free trade agreement with the U.S. entered in 2001)
  - ✓ China 30% (currently under trade negotiations, extending reduced tariff period until November 10, 2025)
  - ✓ India 50% (25% effective August 7, 2025; additional 25% effective August 27, 2025)
  - ✓ Vietnam 20% (additional 40% tariff targeting goods deemed "trans-shipped")
  - ✓ Indonesia 19%
  - ✓ Cambodia 19%



<sup>\*</sup> Tariff rates may change based on ongoing negotiations and policy shifts.

#### GROWING DEMAND FROM GLOBAL CUSTOMER BASE

Dillard's

PEBBLE BEACH

Longstanding relationships with top global brands









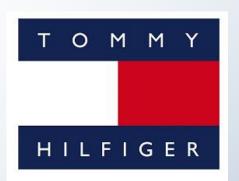
















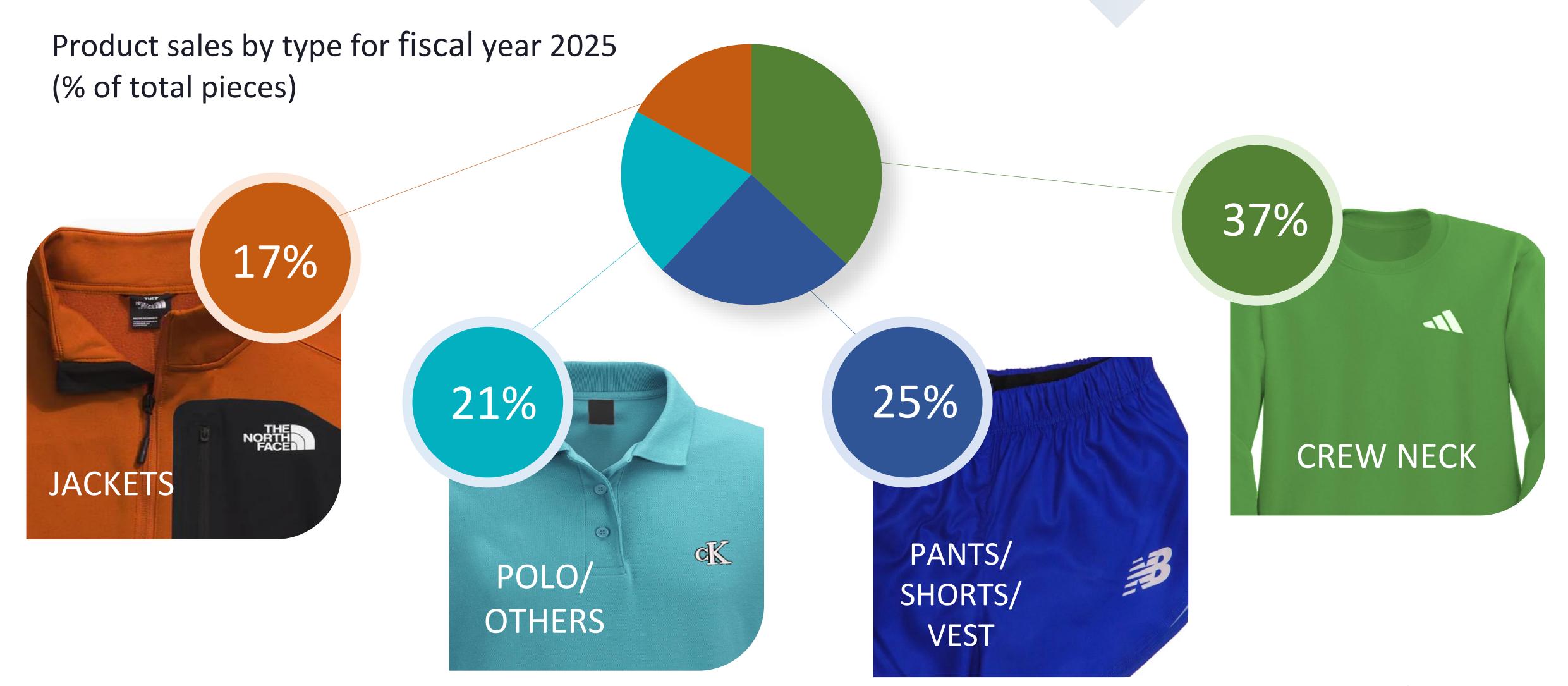








### DIVERSIFYING PRODUCT OFFERINGS



### BUSINESS STRATEGY + INCREASED UTILIZATION

- Effectively reducing revenue seasonality
- Balancing production capacity for better utilization year-round
- Expanding customer base and product mix
- Annual revenue seasonality steadily improved to 56% in first half of FY2025 from more than 70% in first half of fiscal year seven years ago



## RECOGNIZED RESPONSIBILITY

 Highly credentialed workplace, with certifications from global agencies, Jordanian regulators and global branded customers

 Recognized by the United Nations for providing stable employment to Syrian refugees in Jordan, with equal pay

 Partner with Jordanian government to provide sustainable employment to 500+ women through the Al-Hasa sewing workshop

Operating two child daycare centers to provide more job opportunities for parents

 Adding solar energy to facilities to produce up to half of the electricity consumed, converting to LED lighting and expanding greenery programs

 Committed to the environment, using higher quality environmentally friendly inks in screen printing

 Dedicated to high standards of U.S. corporate governance, including highly qualified independent directors



Supporting the work of women in the supply chain

The North Face IWD

Collection was made by an allfemale Jerash garment factory in
Jordan that is expected to provide
600 jobs in the area.



### FINANCIAL HIGHLIGHTS & OUTLOOK

#### Q1 FY2026:

Revenue: \$39.6 million

Gross margin: 15.4%

Net income: \$325,000, \$0.03 per diluted share

#### Q2 FY2026 Outlook:

Q2 Revenue: \$40-\$42 million

Gross margin goal: 15-16%

#### **Q4 FY2025** (ended March 31):

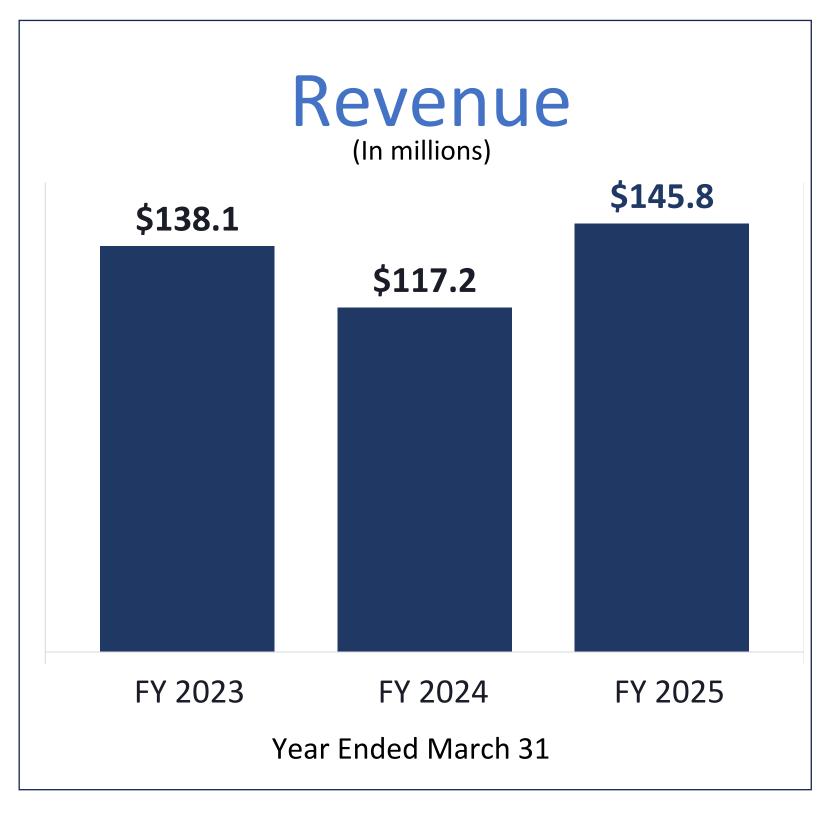
Revenue: \$29.3 million

Gross margin: 17.9%

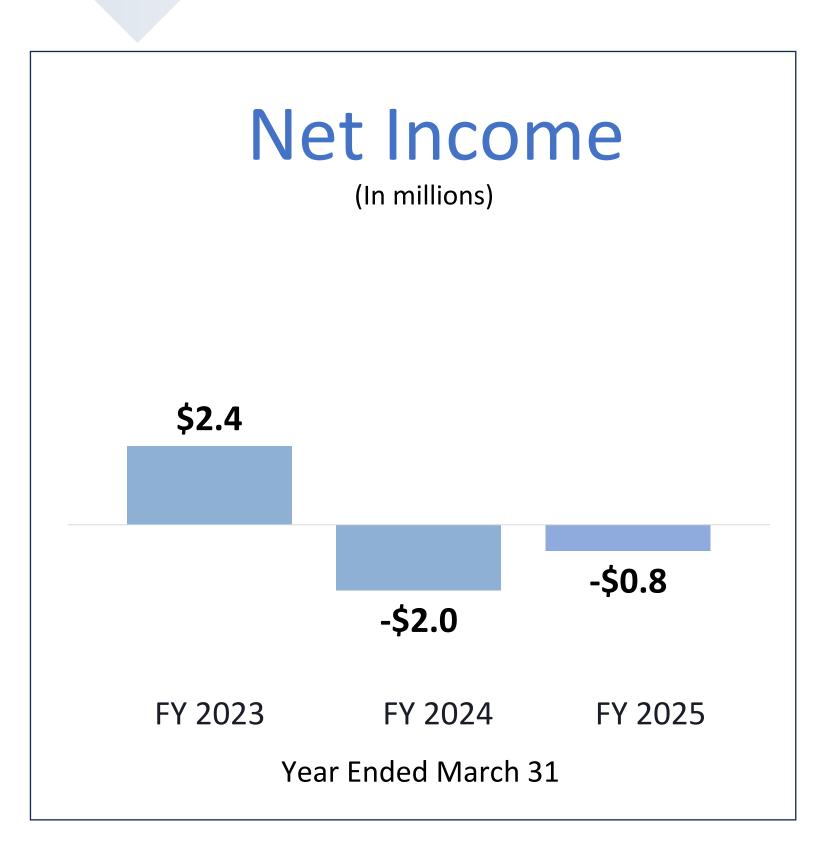
Net loss: \$144,000, \$0.01 per share



#### FINANCIAL RESULTS







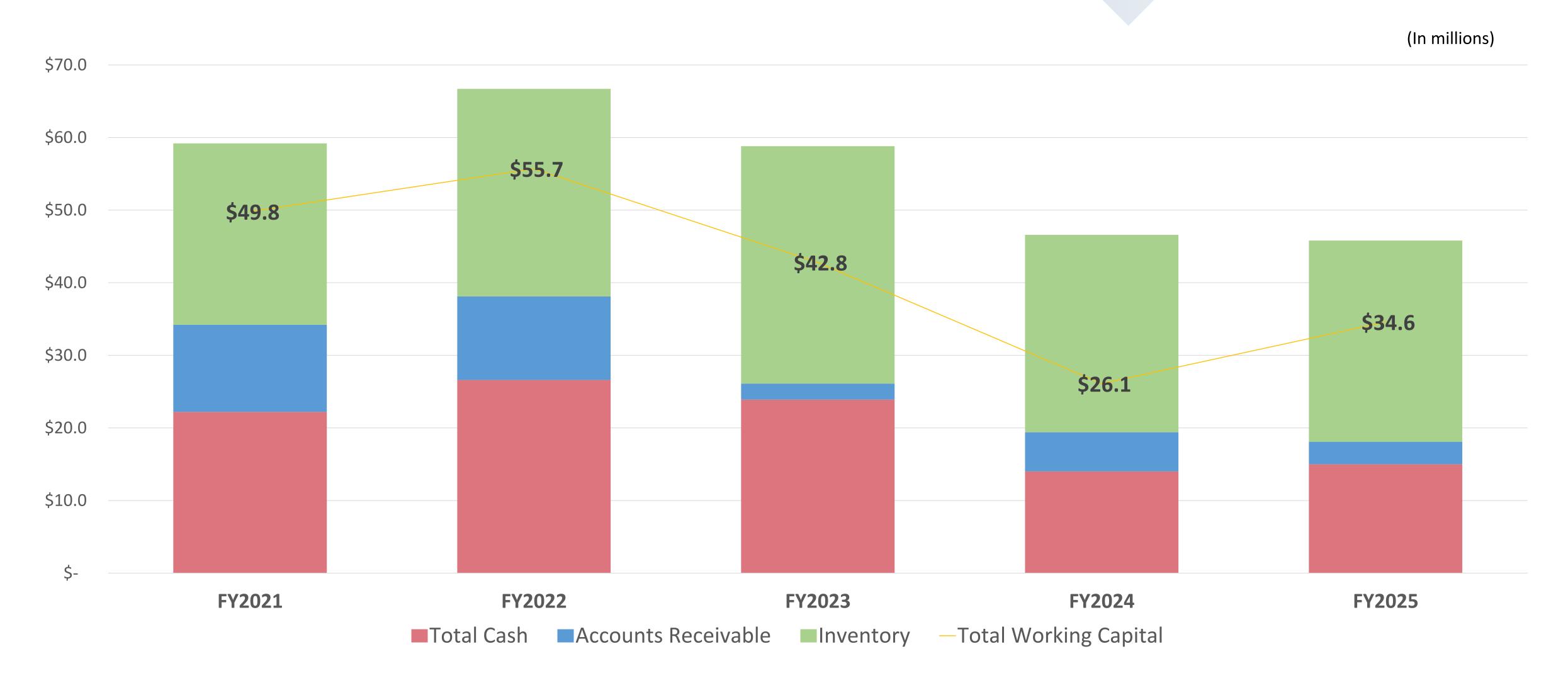
#### Middle east regional instability impacted gross margin and earnings in FY2024 and FY2025:

Logistics disruption due to port closures and congestion triggered supply chain interruptions, delays in production delivery, and higher material costs during the two years period.

As of August 2025, both import and export logistics have normalized.



#### WORKING CAPITAL PERFORMANCE





### STABLE BALANCE SHEET ENABLE EXPANSIONS

(in thousands)	June 30, 2025	March 31, 2025
Cash and Restricted Cash*	\$7,502	\$15,064
Accounts Receivable	9,979	3,076
Inventories	27,317	27,705
Property, Plant & Equipment	24,912	25,034
Other Assets	12,029	12,097
Total Assets	\$81,739	\$82,976
Credit Facilities	4,769	4,512
Accounts Payable	6,178	6,507
Income Tax Payable	1,404	1,305
Other Liabilities	6,598	7,495
Total Liabilities	\$18,949	\$19,819
Stockholders' Equity	\$62,732	\$62,816
Liabilities and Shareholders' Equity	\$81,739	\$82,976

Solid financial foundation to support strategic growth



<sup>\*</sup> Cash at the end of the quarter was lower due to substantially higher receivable balance caused by logistics interruptions. The receivables were all collected in July.

# WHY INVEST IN JERASH HOLDINGS

- Growth momentum:
  - ✓ New opportunities afforded by recent reciprocal tariffs
  - ✓ Proven success attracting and retaining premium global branded customers
  - ✓ Ability to meet demand through physical expansion of manufacturing operations
- One of the largest contract apparel manufacturers in Jordan; trusted partner for leading global apparel brands
- Unique advantages of operating in Jordan:
  - ✓ Low-cost manufacturing environment
  - ✓ Stable western ally, with friendly ties; modest reciprocal tariff from the U.S.; free trade with EU, UK and others
  - ✓ Global trend continues to diversify supply chains away from China and Southeast Asia to Jordan, as a stable and low/duty-free country



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September 2025

