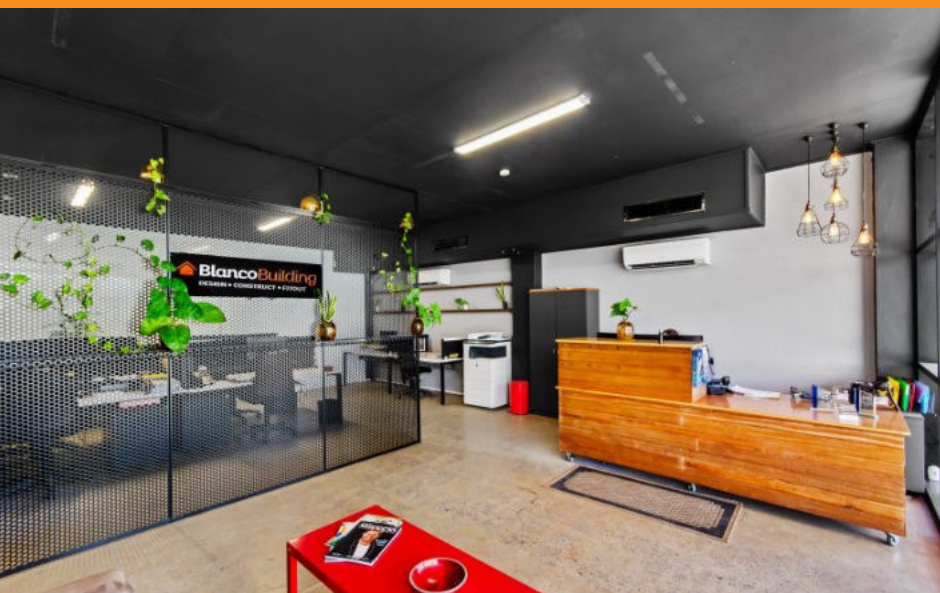


Capabilities Statement





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Blanco Building is a multi-award winning and innovative building firm servicing all areas of remote and rural Queensland. We are innovative and think outside the square, but pride ourselves on delivering exceptional, old-fashioned customer service.

Whether it is a commercial, rural or industrial project, Blanco Building builds every job like it's our own.

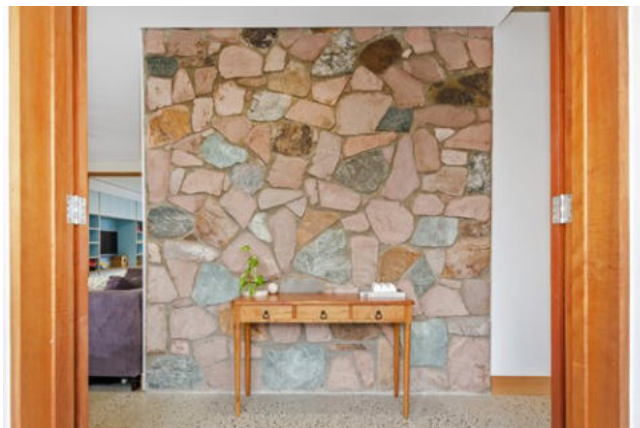
Since being established in 2013, Blanco Building has undergone rapid growth and has taken out major industry awards. We are known as one of north Queensland's leading industrial and commercial builders with a reputation of quality.

We pride ourselves on quality craftsmanship and attention to detail. We also believe that communication is the key to successful project delivery and successful working relationships, so it's something we focus on and work hard at.

Together with our in-house building designer, administration, project management, quantity surveying and town planning professionals, we work with our licensed construction crews, who have a wealth of knowledge and experience, to deliver your project on time and on budget.



AWARD WINNING



Blanco Building is a member of Queensland Master Builders and has been awarded:

- ✓ Master Builders Queensland – Winner
Housing - Home Renovation/Remodeling Project
\$576,000 - \$1 million
- ✓ Master Builders Queensland – Winner
Trade Contractor/Specialty - Best Residential Kitchen
- ✓ Master Builders Queensland – Winner
Major – House of the Year



COMPANY HISTORY



Blanco Building was formed in 2013 by proud born and raised North Queensland couple Glenn and Melanie Blanco. Together with our design, administration and project management teams and our licensed construction crews, we have a wealth of knowledge and experience to oversee your project whatever your specific needs, purpose and budget.

Blanco Building is small enough to give our clients old-fashioned, personalised customer service, but our team consists of the industry's top people, and we strive for the highest standards in all that we do.

Whether your project is for commercial, industrial, government or rural purposes, we can offer you all the services you need to design, construct and fit-out your project all under the one roof. We have experts in drafting, project management, town planning, community engagement, quantity surveying, marketing and interior design.

We are multi-award winning builders with many satisfied customers across regional and remote Queensland.



QUALITY & SERVICE



Blanco Building has a strong positive local identity as a provider of quality workmanship and, along with our own in-house Quality Assurance Systems, we maintain third party certifications to QMS ISO 9001:2015, EMS ISO 14001:2015 & OHSMS ISO 45001:2018 .

We are also PQC Level 2 registered with the whole-of-government central register for pre-qualified building consultants and contractors

We have a dedicated in house Quality Management team to ensure our works are completed to the highest standard.



Blanco Building is committed to achieving high standards of health and safety in all aspects of our business. Our systems and procedures maintain third party certifications to QMS ISO 9001:2015, EMS ISO 14001:2015 & OHSMS ISO 45001:2018 .

Blanco Building is focused on reducing risk and preventing injury and illness amongst our employees, sub-contractors and the community arising from our operations and the use of our products.

The implementation of a comprehensive safety management system ensures that standards are well defined, and responsibilities are made clear. The significant involvement of all employees and subcontractors in attaining health and safety objectives is sought and encouraged.

Health and safety objectives involve:

- ✓ Compliance with all statutory requirements as a minimum standard
- ✓ Ensuring the provision of safe work methods, procedures, premises and plant
- ✓ Providing appropriate OH&S training for all employees
- ✓ Training employees to be aware of their responsibilities
- ✓ Using continuous improvement principles to achieve best-practice standards
- ✓ Competent management of change in our plant, systems or products
- ✓ Appropriate rehabilitation for all ill or injured employees, on and off the job



REDUCING RISK

We are focused on reducing risk and preventing injury and illness amongst our employees, sub-contractors and community



NO COMPROMISE

No task will be undertaken if health, safety, environmental or quality standards will be compromised.



PROJECT MANAGEMENT



Blanco Building has invested heavily in the latest computer software, which is used to assist the project management of your job. The system provides a critical path and cost analysis and can keep up to date on the progress of the project.

Any unforeseen interruptions to the project program can be rescheduled with ease. Blanco Building employs experienced Project Managers with tertiary qualifications and capabilities to professionally manage the most complex of projects.

Blanco Building can confidently coordinate all activities of any size project including design, manufacture, supply and installation - meaning our clients only have to deal with one point of contact.

We use a range of industry-best practice systems, tools, policies and processes to ensure the delivery of the highest quality construction solutions on time and within budget.



ACCREDITATIONS



Accreditations & Associations

LICENCES

QBCC Licence Number—1261443

Australian Business Number—71 164 726 550

Australian Company Number—164 726 550

ASSOCIATION MEMBERSHIPS

Master Builders Member



KEY TEAM MEMBERS



GLENN BLANCO
Managing Director



MELANIE BLANCO
Corporate Communications



HENDRIK OLIEVER
Project Manager / Contracts Administrator



JANDEEPAN MAHENDRAN (JD)
Quantity Surveyor / Project Manager



JADE PHIPPS
Carpenter / Site Supervisor



ABI BATTERSBY
Administration Manager



CAROLYN DELLIT
Finance Manager

**GLENN BLANCO**

Managing Director

Professional Experience

Glenn is an experienced QBCC licensed builder with first-class project management and organisational skills. Blanco Building was awarded three major awards at the Queensland Master Builders Awards 2017, including House of the Year, Best Renovation Project, Kitchen of the Year.

Glenn has over 20 years' experience on the tools both in the building industry and in the mining and industrial sectors. He is personally involved with every Blanco Building project from the design, construct and fit-out stages. His organisational and negotiation skills ensure projects are delivered on time and budget. Glenn has high standards of workmanship and customer service and commands the same first-class expectations from his build crews.

Project Experience

- Hutchinson's/Aurizon - design and construction of industrial storage and workshop facilities across Northern and Central Queensland
- Queensland Education, construction of a multi-use recreational building, Swayneville State School
- Mornington Shire Council, design and manufacture of new Mornington Island airport and managers office
- Hinchinbrook Shire Council, aged friendly bench seats and shelters project, Ingham
- Downer, design and construction of storage facilities for the solar farm, Townsville
- RCG, design and construction of operations maintenance office and workshop storage for the solar farm, Collinsville
- Origin Energy, design and construction of administration building and operation stations, Townsville and Mackay

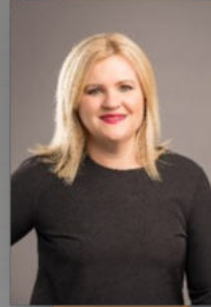
Skills

- Project management
- Contract administration
- Building supervisor
- Stakeholder management
- Financial management
- Strong negotiation skills
- Extensive experience and an established network with consultants and subcontractors across north and central Queensland
- Knowledge and experience of OHS policies, procedures and processes

Education and Qualifications

- QBCC licensed builder—Open Builder #1261443
- Certificate IV in Business Management

Email: glenn@blancobuilding.com.au

**MELANIE BLANCO**

Corporate Communications

Professional Experience

Melanie is an award-winning journalist and corporate communications/marketing professional with over 20 years' experience both in Australia and the United Kingdom. She has worked in management roles in the private and corporate sectors as well as Federal, State and Local Government. Melanie has extensive experience in community engagement and, more recently, interior design. She has also developed and implemented two award-winning internal and community safety campaigns for Ergon Energy.

Skills

- Media engagement and writing
- Analysis, planning and implementation of strategic stakeholder engagement communications and marketing plans
- Coordinate and manage media/stakeholders on emerging/crisis issues
- Identification of potential risks or emerging issues as well as opportunities to enhance and protect reputation and brand
- Preparation of briefing material, sensitive correspondence, speeches, media material, annual reports
- Excellent verbal communications and presentation skills to act as a frontline spokesperson
- Crisis management
- Grant/tender writing
- Event management
- Business development
- Workshop facilitation
- Web content writing
- Social Media Management
- Interior design - material and joinery selections, colour choices, lighting

Education and Qualifications

- Bachelor of Journalism, majoring in Marketing
- Diploma of Interior Design
- Diploma of Management
- Qualified International Association for Public Participation (IAP2) community engagement practitioner

Email: melanie@blancobuilding.com.au

OUR PEOPLE



HENDRIK OLIEVER

Project Manager /
Contracts Administrator

Professional Experience

Hendrik has a Bachelor of Science degree in Construction Management

He has held varied roles in the construction industry, including:

- Contracts Administrator
- Project Manager
- Operations Manager
- Site Manager

Skills

- Project management
- Superintendency
- Contract administration
- Document control
- Stakeholder management
- Budget, time and cost control

Education and Qualifications

- Bachelor of Construction Management

Email: hendrik@blancobuilding.com.au



ABI BATTERSBY

Administration Manager

Professional Experience

Abi is the first point of contact for our customers and ensures the smooth running of the Blanco Building offices. She supports our sales team to oversee tenders and client/contractor liaison.

Skills

- Customer service and reception
- Accounts payable and receivable
- Document Control
- Preparation of contracts and tenders
- Liaise with builders/contractors and suppliers
- Manage Quality Management system
- Manage Health and Safety system

Email: admin@blancobuilding.com.au



JANADEEPAN (JD) MANHENDRAN

Quantity Surveyor / Estimator

Professional Experience

JD has extensive tertiary qualifications from the United Kingdom and has spent the past seven years working as a Senior Quantity Surveyor in Singapore before joining Blanco Building in 2019.

Skills

- Cost planning and reporting
- Contract administration/management
- Project management
- Financial control
- Procurement/tendering
- Risk assessment and feasibility studies
- Legal and safety compliance

Education and Qualifications

- MSc in Construction Project Management
- BSc (Hons) Quantity Surveying
- HND Quantity Surveying

Email: estimating@blancobuilding.com.au



CAROLYN DELLIT

Accounts Manager

Professional Experience

Carolyn works behind the scenes overseeing the financial operations of the business. She has over 30 years experience working in a variety of industries including health, hospitality and education.

Skills

- Monitoring of day-to-day financial operations
- Preparation of statutory accounts
- Financial advice and reporting
- Establish accurate forecasts and minimise risk

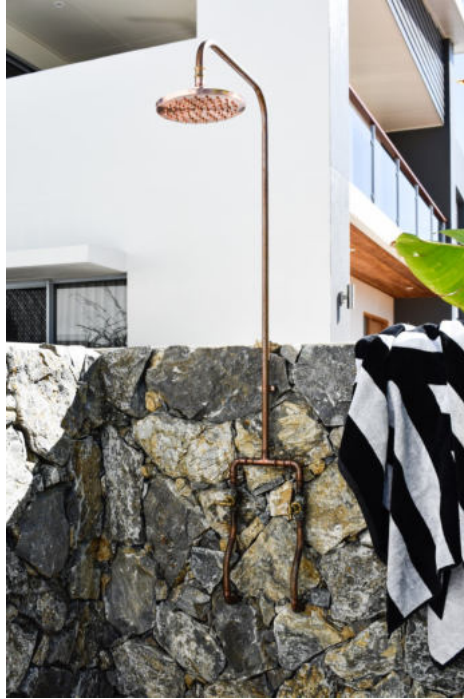
Education and Qualifications

- Bachelor of Business

Email: carolyn@blancobuilding.com.au

PROJECTS—RESIDENTIAL

Blanco Building has designed and constructed many new luxury home building projects and renovations across North Queensland.



PROJECTS—GOVERNMENT

Blanco Building has designed, manufactured and constructed many projects for both Queensland Government and private independent schools

Townsville Community Learning Centre

Manufacture and construct of new covered awning

Hermit Park State School

Amenities block upgrade and renovations

Rollingstone State School

Classroom upgrades and renovations

Ayr State High School

Classroom upgrades and renovations

Home Hill State High School

Classroom upgrades and renovations

Swayneville State School

Design, manufacture and construction of new school multi-purpose recreational sporting facility

Annandale State School

Classroom upgrades and renovations

Townsville West State School

Classroom upgrades and renovations

Bohlevale State School

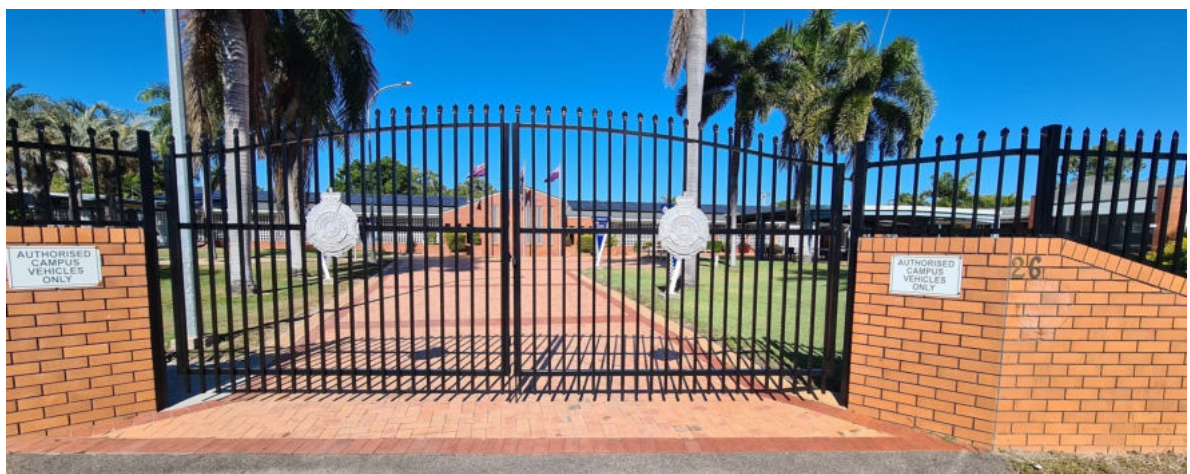
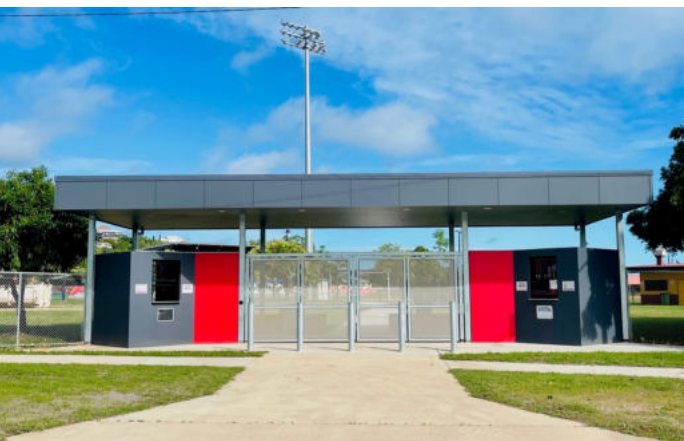
Design and construct of new shade cover

Vincent State School

New administration office / access walkway



PROJECTS—GOVERNMENT



PROJECTS—COMMERCIAL

Blanco Building has designed, manufactured and constructed many projects for commercial and industrial clients across Queensland, including many projects in remote locations.

Pacific Hydro Houghton Solar Farm, Giru

Administration/control building and maintenance workshop

Medal Investments, Townsville

Administration and maintenance workshop facility

Mornington Island

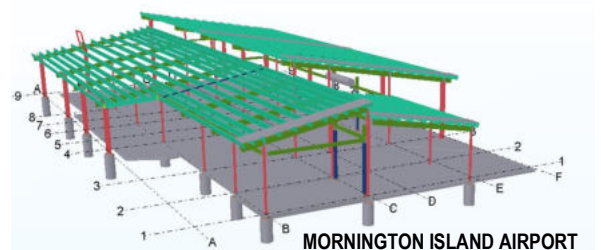
New airport terminal

Aurizon Networks Depots—Queensland Rail, Merinda & Blackwater

Administration buildings and workshop/storage facilities

Hinchinbrook Shire Council, Ingham

Aged friendly bench seats and shelters project



Blanco Building has designed, manufactured and constructed many projects for community organisations including local sporting clubs and charity organisations.

Townsville Tourist & Lifestyle Village

New recreation and entertaining area

Blue Care

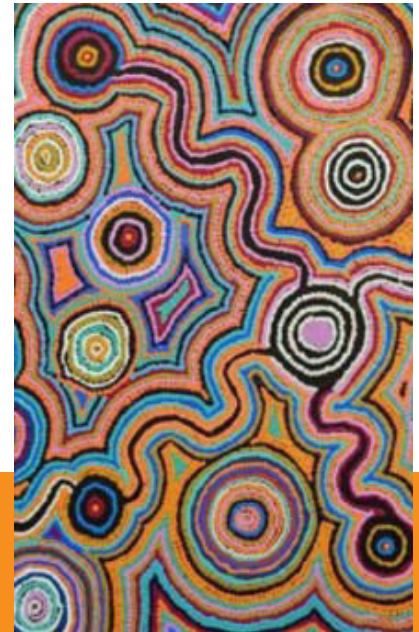
Staff outdoor shelters

Administration amenities renovation



TOWNSVILLE TOURIST & LIFESTYLE VILLAGE





Working with Aboriginal and Torres Strait Islander people and their communities

Blanco Building acknowledges the Traditional Custodians of the land on which we work and live and recognise their continuing connection to land, water and community. We pay respect to Elders past, present and emerging.

Blanco Building work with traditional owners and work to achieve the following when working in Indigenous communities:

- Awareness that Indigenous workers have obligations to their community outside of core business hours and reflecting this in work practices
- Commitment to consultation with the Indigenous community in developing project guidelines
- Ensure that organisational policies are culturally appropriate
- When working with Indigenous families the focus may need to include the collective family not just the individual referred to services; be mindful of extended family dependants
- Ensuring that Indigenous clients feel safe within environments that services are being delivered e.g. work sites and office spaces are culturally appropriate in a physically sense

WHY CHOOSE US



1. Old-fashioned values and workmanship

We treat our customers as friends and share in the excitement of every build. We handpick the North's best, qualified trades who share and follow our high expectations and take pride in their work.

2. Quality and affordability

We have solid working relationships with many of the country's leading industry suppliers, so we stand behind our all-Australian products and our price.

3. Design and construct

We have an in-house team of qualified professionals who are experts in drafting, design, town planning, marketing, project management which means that we can deliver a project from concept to completion without the need to go anywhere else. This means only dealing with one company which means less stress for you and more accountability for us. All of these services are included in the price – it's all part of the service we offer, so make an appointment today.

4. Award-winning industry leaders

We are Master Builders Award multi-award winners, and QBCC licensed builders who keep up to date with the industry's latest trends, innovations and legislation. We have been awarded three Queensland Master Builders NQ awards including the major House of the Year award; Kitchen of the Year; and Best Renovation. We also possess all the required insurances to protect you during construction.

5. Licensed builders

Not only is Glenn, the owner of Blanco Building, an experienced licensed builder with over 20 years of "on the tools" building experience, but we only use licensed builders to lead our build crews, not just any backyard shed installer.

6. Turn-key solution

We design it, we make it, and we build it. Our business is based on offering a complete building service, allowing us to take the hassles away from you by carrying out council approval, engineering, concrete slabs and full construction by our licensed builders. We have our qualified building designer and interior designer based at our Townsville office. Blanco Building does it all – from concept to completion.

7. Long-lasting relationships

We are committed to delivering a great experience, every time, for every customer. As we are local, family-owned business, Blanco Building is also pleased to provide a comprehensive after-sales service. We have many repeat customers and referrals from customers who are happy with the way we do business.

8. Substance and reliability

We have built thousands of buildings across North Queensland and beyond.

9. Remote locations

We are proud to work in many remote locations across Queensland. The experience of our crews, our resources and our preparedness ensure we can take on any job no matter where it is.

10. Community

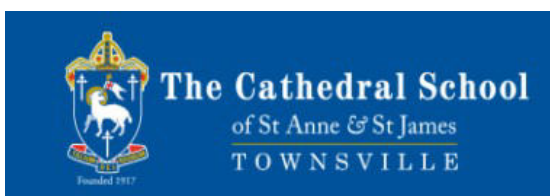
We are proud to support the local communities in which we live and work with local sponsorships and support of important community programmes.

11. Integrity and trust

Free, no-obligation site visits and detailed "no surprise" fixed price quotes deliver certainty and peace of mind.



GLENCORE Australia



CONTACT US

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