

RAYMOND A. DEMEO

Master Certified Cleaning & Restoration Professional

IICRC Registration #77507

Email: ray@letthesunshine.net

Phone: (339) 222-8792

Location: Waltham, MA

PROFESSIONAL SUMMARY

Highly qualified cleaning and restoration specialist with extensive training and certification in multiple service areas. Dedicated professional with expertise in carpet care, water damage restoration, upholstery cleaning, and specialized cleaning services. Committed to providing exceptional service with skill, honesty, and integrity to deliver the highest standard of care and expertise to customers.

MARKET DOMINANCE & DIFFERENTIATION

As one of the region's most comprehensively certified cleaning and restoration professionals, Ray DeMeo offers clients an unmatched combination of technical expertise, industry leadership, and service excellence. With certifications across 20+ specialized areas, master-level qualifications, and active participation in industry standards development, clients receive solutions from a true authority who helps shape the industry itself. Ray's role in rewriting the ANSI/IICRC S800 Standard demonstrates his expertise is recognized at the highest levels of the profession. His specialized training in trauma scene cleanup, subfloor inspection, and color repair, combined with his board leadership experience, positions him uniquely in the market to handle the most challenging restoration projects while providing strategic insight that competitors simply cannot match. This exceptional combination of technical mastery and industry leadership creates an unmistakable competitive advantage and assures clients they are working with not just a certified professional, but an industry leader who sets the standards others follow.

CERTIFICATIONS & QUALIFICATIONS

Institute of Inspection Cleaning and Restoration Certification (IICRC)

- Registrant in good standing through January 31, 2027 (Reg #77507)
- Certified in multiple specialized areas including:
 - Carpet Cleaning
 - Commercial Carpet Maintenance

- Upholstery & Fabric Cleaning
- Substrate & Subfloor Inspection
- Resilient Flooring Maintenance
- Leather Cleaning
- Color Repair
- Stone, Masonry & Ceramic Tile
- Wood Floor Maintenance
- Odor Control
- Fire & Smoke Damage Restoration
- Rug Cleaning
- Health & Safety
- Carpet Repair & Reinstallation
- Water Damage Restoration
- Floor Care
- Trauma & Crime Scene
- Journeyman Water Restorer
- Master Textile Cleaner
- Master Fire & Smoke Restorer

National Academy of Floor Covering Training (NAFCT)

- Subfloor Preparation Certificate of Completion - August 6, 2023
- Report Writing, Subfloor Preparation and Resilient Inspection - August 4, 2023

International Cleaning and Restoration Association (ICRA)

- Carpet Cleaning - September 2019
- Tufted Carpet Repair - November 2018

Sealed Air/Diversey Care Training

- Certificate of Completion - 2017

- Diversey Care Building Service Contractor Training Program

Clean Care Seminars

- Applied Senior Carpet Inspector Course - November 16, 2013
 - Professional training in carpet inspection techniques according to Commissioner requirements for evaluation and warranty protection

Bane-Clene Institute

- StoneTech Professional Training Class - August 25, 2005
- Rx for Wood Training Class - August 25, 2005

Additional Professional Training

- Hard Surface Product Maintenance - April 2020
- Trauma Scene Cleanup - February 2019
- Health & Safety Technical Course - February 2007
- Trauma and Crime Scene Cleanup - November 2018
- Microbial Warrior Experience - GHS Course - October 2013
- HIDE-IT Leather Cleaning and Identification Course - February 2008
- Commercial Carpet Cleaning Technician (CCMT) - September 2017
- "Strategies For Success" Business Training Program - February 2005
- The Professional Small Business Management Program - May 2006
- Small Business Access in Waltham Business Lab Program - March 2006
- Fabric Pro Upholstery Specialist Course - January 2018
- Forbo Floor Care Technician - April 2015
- WEBINAR - Integrating NFPA 70B & 70E Standards and Emerging Issues in Control of Silica Dust Hazards - November 2023
- Jon-Don Cleaning & Restoration Education - Various Certifications:
 - All Hands-On Carpet Repair Workshop - August 2015
 - Trauma Scene Cleanup Course - December 2016

Safety Training

- Asbestos Awareness Training - August 2010
- 2-Day Health & Safety Technical Course - February 2007
- Global Harmonized System (GHS) Course - October 2013

PROFESSIONAL LEADERSHIP & INDUSTRY INVOLVEMENT

Board Positions & Leadership Roles

- **NICFI Board Member & Secretary - May 2025 to Present**
 - Elected to Board of Directors and voted as Secretary
- **New England Institute of Restoration and Cleaning - January 2009 to December 2010**
 - Board Member and Director of Events

Industry Standards Development

- **ANSI/IICRC S800 Standard Committee Member - March 2022 to December 2023**
 - Served on committee and concise body that helped rewrite the ANSI/IICRC S800 Standard for Professional Inspection of Textile Floor Coverings
 - Contributed expertise to industry-wide standards that guide professional inspection practices

PROFESSIONAL MEMBERSHIPS

- CFI Member #T0761 - Technical Certification for Carpet Installation
- IICRC Registrant #77507 (Current through January 2027)
- NICFI Member (Board Secretary - 2025 to Present)

CORE SKILLS & EXPERTISE

- Carpet Cleaning, Inspection & Installation
- Upholstery & Fabric Cleaning
- Water Damage Restoration
- Fire & Smoke Damage Restoration
- Trauma Scene Cleaning
- Hard Surface Cleaning & Restoration

- **Odor Control & Remediation**
- **Color Repair**
- **Commercial Maintenance**
- **Health & Safety Compliance**
- **Stone & Tile Cleaning**
- **Leather Cleaning & Care**
- **Wood Floor Maintenance**
- **Subfloor Preparation and Inspection**
- **Report Writing for Insurance and Warranty Claims**

REFERENCES

Professional references available upon request