





# what's inside

- 1 LABOR SOLUTIONS
- 7 BREAKFAST
- 9 PRODUCE
- 13 SOUPS & SALADS
- **14** BASES & SAUCES
- 15 FULLY COOKED PROTEIN
- 21 SEAFOOD
- 23 DESSERT
- **25** READY MADE MEALS



# Make Your Restaurant a Great Place to Work

### OFFER PROFESSIONAL DEVELOPMENT AT ALL LEVELS

Most employees receive foundational on-the-job training, though employees do wish they received more career advancement training. Opportunities for professional development are critical to employee satisfaction and, subsequently, lower turnover rates.

### CREATE A GROWTH PATH FOR YOUR EMPLOYEES

A big contributor to restaurant turnover is having overqualified employees who feel they are stuck in entry-level positions. It's crucial to think of all new hires and existing employees as potential managers and operators, making proper training a vital strategy for long-term growth and retention. Make the paths to higher level jobs at your restaurant clear and attainable.

### CHANGE YOUR MANAGEMENT STYLE

A simple strategy for retaining talent is considering your approach to managing staff. Open communication and transparency will strengthen the relationship between the owner and staff. Try involving your employees in the high-level decisions that will affect their everyday routine, for example. This will help foster a culture of trust and empower everyone involved.

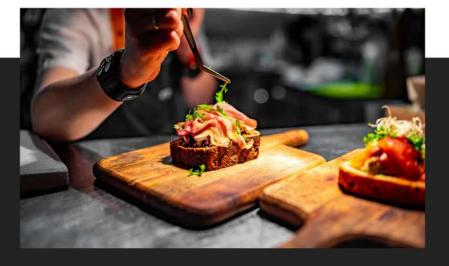
TOP REASONS
RESTAURANT
EMPLOYEES LEAVE A
RESTAURANT JOB

24% Wasn't paid enough

Life circumstances outside the restaurant

Didn't have good relationship with manager

No opportunities for growth



# LATE-NIGHT COOKING CLASSES

At Chicago's upscale Blackbird, Chef Ryan Pfeiffer hosts late-night cooking classes in his kitchen after hours for his chefs and others from nearby restaurants. Previous "After School Demos" have taught chefs how to break down a whole pig, Japanese fish-slaughtering and how to prepare a French galantine.

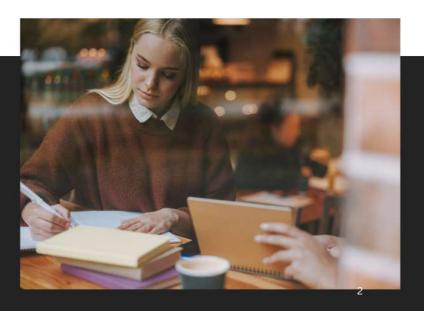


Fast casuals such as Honeygrow, Hopdoddy Burger Bar, and Tender Greens are looking to use education as a tool, not only to help existing employees grow and become better workers, but also as an enticement for others, especially younger generations, to join and remain with their teams.

Tender Greens has developed an educational initiative dubbed the Sustainable Life Program.a six-month paid internship offered to emancipated foster youth interested in the culinary arts.

Reach out to your community for support.

Build relationships with local
organizations, high schools, college fairs
and after-school programs to offer free
training or skill-building workshops to
people in exchange for a term of
employment. Becoming a pillar of the
community sets the foundation for
harmonious partnerships where the
restaurant will get staff, and the
employees will receive a valuable skill set
as they enter the labor market.



### HOMEWORK HOUR.

Imagine getting paid to do homework!?!

A well-established restaurant contacted the Guidance Department of their local School District. An idea was proposed where the students that had an interest in working at the Restaurant could get dropped off right after school, clock in and do their homework for an hour while getting paid.

# Strategic Recruiting

### CREATE A STAFF REFERRAL PROGRAM

If you already have some great employees, odds are they know other restaurant workers who are also great at what they do. Enlist their help in the hiring process by implementing an employee referral program. Offer a bonus to any staff member who refers someone you end up hiring. They'll help spread the word about your job openings.

# UTILIZE SOCIAL MEDIA MARKETING

The younger generations react to short, personalized videos on social media platforms, like Facebook, Instagram, Twitter, LinkedIn, TikTok, and YouTube.
Create a video showcasing your brand, company culture, work environment, and employee benefits.

## TRANSFORM YOUR JOB DESCRIPTIONS

Ensure that the job requirements clearly outline each position's requirements, duties, and expectations. This will help you attract suitable candidates and make onboarding easier. Tell job seekers who you are, what you do, and why you do it—don't be afraid to get to the heart and soul of your business.

# Throw a Hiring Party

Hold hiring parties that offer free food in a festive atmosphere with on-site applications and on-the-spot interviews. Some sites report receiving twice the number of applications needed to fill open positions.





# WHERE TO POST YOUR JOB LISTING

- Career Builder
- Craigslist
- Culintro
- Facebook
- Indeed
- Good Food Jobs

- Jobs on the Menu
- LinkedIn
- Monster
- Poached
- Snagajob
- Culinary Agents

# leveraging technology

While the restaurant industry finds its footing, technology can help ease some of the challenges that stem from the ongoing labor shortage. Here's how to make the most of tech tools to streamline your workflow and take some of the pressure of the staff you do have.

# plato

Introducing a new way to integrate robotics into the hospitality industry. Plato multiplies your workforce and amplifies your service environment to create a memorable guest experience.

# A Service Robot Made for <u>everyday tasks</u>

### **HELPING STAFF**

Plato helps staff by delivering food and drinks directly to guests via voice command or tablet.



### REDUCE RISK

With 25,000 slip and fall accidents every day in the US, Plato creates a safer work environment by alleviating workload for staff and reducing risk for work related injuries.



### **IMPROVE SERVICE**

Outpace the competition and drive sales by allowing staff to spend more time with guests, increasing table turnover rate and "wow" factor of Plato.









# Pay your compliments, to the chef.

The first platform that connects "back of house" staff with their patrons, allowing diners to send some love to everyone that made it happen, from the head chef to the dishwasher.

# We help you and your staff get paid.

We provide everything you need to start receiving tips from customers and getting your staff paid!

# Onboard

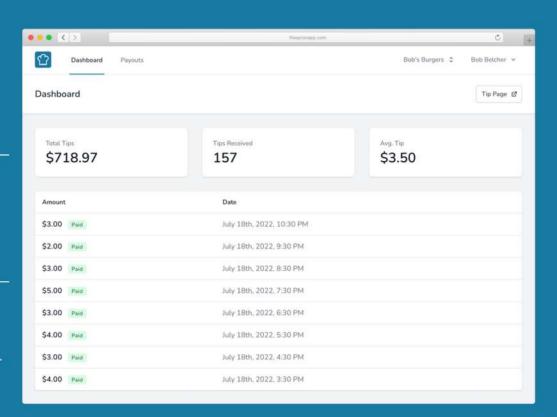
Create a team, then invite and manage your staff members.

# Collect

Display our QR code to patrons and watch as the tips roll in!

# **Payout**

Determine who gets what and send the tips their way.





# BREAKFAST TIME

# **FULLY COOKED BACON**

008518	BACON PRE COOKED EXTRA THICK	2/150 CT	DAILYS
873009	BACON PRE COOKED 300CT	2/1.5 LB	PACKER
	BACON TOPPING 1/2" FC	2/5 LB	HORMEL
870610	BACON 1 PERFECTLY COOKED 18/22	2/144 SLC	HORMEL
870602	BACON ROUND PRECOOKED	1/192 CT	HORMEL

# **FULLY COOKED SAUSAGE**

416657 871014	SAUSAGE LINK CHICKEN FC 1.4 OZ SAUSAGE PATTY 20Z FC	1/10 LB 1/10 LB	JONES FARMLAND
871005	SAUSAGE PORK LINK FC SKNLS	1/10 LB	FARMLAND
091604	SAUSAGE SWEET LINK FC	1/10 LB	PREMIO
416658	SAUSAGE PORK LINK 1.6 OZ	1/10 LB	JONES

# **POTATOES**

	HASH BROWN PATTIES OVENABLE HOME FRIES SLICE 3/16	240/2.12 OZ 6/5 LB	CAVENDISH SIMPLOT
833051	POTATO DICED SEASONED	6/5 LB	CAVENDISH
	POTATO PANCAKE OLD EURO	6/5 LB	SIMPLOT
700283	POTATO TOTS (NUGGETS) GOLDEN	6/5 LB	CAVENDISH

# **EGGS & OMELETTES**

055001	EGG HARD COOKED	2/10 LB	NEWBURG
051912	EGG HARD COOKED PEELED	12/12 CT	PAPETTI
410021	EGG PATTY SCRAMBLED ROUND	120/1.5 OZ	PAPETTI
893042	EGG PATTY VEGAN	120/2 OZ	JUST EGG
054001	EGG SCRAMBLED COOKED	8/2.5 LB	EGG LOW
171232	EGG SCRAMBLED MIX CN	6/5 LB	PAPETTI
171205	OMELETTE CHEESE	72/3.5 OZ	PAPETTI
171201	OMELETTE HALF MOON WESTERN	60/3 OZ	JUNO CHEF
171211	OMELETTE PLAIN 5.5	84/3 OZ	PAPETTI

# **HEAT & SERVE**



BELGIAN WAFFLE SQUARE KRUSTEAZ, 72/2.4 OZ # 931450



WAFFLE HOMESTYLE ROUND EGGO, 144/1.23 OZ # 123077



GTF VANS, 12/8 CT # 939604



BUTTERMILK PANCAKES EGGO, 144/1.36 OZ # 123078



BELGIAN WAFFLE STICKS WGR KRUSTEAZ, 216/.78 OZ # 931468



FRENCH TOAST STICKS PAPETTI, 100/2.6 OZ # 520101



FRENCH TOAST WGR STICKS RICH'S, 12/2 LB # 931456



FRENCH TOAST WGR STICKS BAKE CRAFTERS, 2/5 LB # 926056



FRENCH TOAST CINNAMON SWIRL PAPETTI, 100/2.5 OZ # 520100



DUTCH WAFFLE WHOLE GRAIN J&J, 1/48 CT # 931471



BUTTERMILK BISCUIT BAKED, EASY SPLIT PILLSBURY, 120/2.25 OZ # 041026



BISCUIT SANDWICH SAUSAGE, EGG & CHEESE JIMMY DEAN, 12/4.9 OZ # 231303

# **PASTRIES & MUFFINS**

# THAW & SERVE

ITEM#
914617
921012
922399
915165
928820
928819
921161
120908
120907
120901

# DESCRIPTION CROISSANT LG BAKED BUTTER CINNAMON ROLLS THAW/SERVE DANISH ASST IW 3OZ T&S DANISH MINI SQUARE ASSORT MUFFIN MINI .9OZ BLUEBERRY T&S MUFFIN MINI .9OZ CHOC CHUNK MUFFIN WGR CRAN APPLE YOGURT SCONE BLUEBERRY PAN & BAKE SCONE CINNAMON CHIP P&B SCONE CRANBERRY ORANGE P&B

PACK SIZE
48/3 OZ
24/6 OZ
24/3 OZ
120/1.6 OZ
108/.9 OZ
108/.9 OZ
12/5.8 OZ
80/4 OZ
80/4 OZ
80/4 OZ

BRAND
PILLSBURY
DAVIDS
CHEF PIERRE
DIMITRIA
CHEF PIERRE
CHEF PIERRE
MORRISON
DAVIDS
DAVIDS
DAVIDS



DOUBLE CHOCOLATE CHIP MUFFIN ITEM #921105 12/6 OZ



CHOCOLATE CHIP BAKED MUFFIN ITEM #921135 12/6 OZ



BANANA NUT MUFFIN ITEM #921137 12/6 OZ



CORN MUFFIN ITEM #921134 12/6 OZ



FRENCH TOAST MUFFIN ITEM #995488 12/6 OZ



RED VELVET YOGURT MUFFIN ITEM #995489 12/6 OZ

# **BATTERS & DOUGHS**

ITEM#	DESCRIPTION
995435	MUFFIN BATTER APPLE CINN BURST
921116	MUFFIN BATTER BANANA NUT
995444	MUFFIN BATTER BLUEBERRY
995447	MUFFIN BATTER CHOC CHIP
995428	MUFFIN BATTER CINN COFFEE CAKE
995446	MUFFIN BATTER CORN
995403	MUFFIN BATTER CRAN ORANGE NUT
921128	MUFFIN BATTER DBL CHOC CHIP
995463	MUFFIN BATTER FRENCH TOAST
995448	MUFFIN BATTER HEALTHY HARVEST
995408	MUFFIN BATTER LEMON FLAVORED
120869	MUFFIN BATTER LEMON POPPY
995425	MUFFIN BATTER PISTACHIO FLAV
995449	MUFFIN BATTER RAISIN BRAN
921215	MUFFIN BATTER RED VELVET
915358	CINNAMON DOUGH ROLL
041035	DANISH DOUGH SLAB
120904	SCONE DOUGH ASST CINN/BLUE/RAISN
120908	SCONE DOUGH BLUEBERRY IQF
120907	SCONE DOUGH CINNAMON CHIP IQF
120901	SCONE DOUGH CRANBERRY ORANGE IQF
120910	SCONE DOUGH PUMPKIN IQF

PACK SIZE	BRAND
2 / 8 LB	<b>BAKE N JOY</b>
2 / 8 LB	DAVIDS
2 / 8 LB	DAVIDS
2 / 8 LB	DAVIDS
2 / 8 LB	<b>BAKE N JOY</b>
2 / 8 LB	DAVIDS
2 / 8 LB	BAKE N JOY
2 / 8 LB	
2 / 8 LB	DAVIDS
2 / 8 LB	DAVIDS
2 / 8 LB	BAKE N JOY
2 / 8 LB	DAVIDS
2 / 8 LB	BAKE N JOY
2 / 8 LB	DAVIDS
2 / 8 LB	DAVIDS
100/3 OZ	PILLSBURY
2/15 LB	PILLSBURY
80/4 OZ	DAVIDS
80/4 OZ	DAVIDS



# FRESH CUT PRODUCE

ITEM#	DESCRIPTION	PACK SIZE	ITEM#	DESCRIPTION	PACK SIZE
751247	BEANS GREEN CLIPPED	2/5 LB	752521	LETTUCE SHREDDED 1/8	4/5 LB
751600	BEANS WAX CLIPPED	2/5 LB	685062	MANGO CHUNKS 1 INCH	1/5 LB
750940	BROCCOLI FLORETS	2/5 LB	107573	ONION JULIENNE	2/5 LB
109337	BROCCOLI FLORETS	4/3 LB	751161	ONION RED DICED	1/20 LB
109335	BRUSSEL HALVES	2/3 LB	109149	ONION WHOLE PEELED YELLOW	4/5LB
107330	BRUSSEL SPROUTS SHAVED	2/3 LB	751910	ONION YELLOW DICED	4/5 LB
751021	CABBAGE GREEN SHREDDED	4/5 LB	751493	ONION YELLOW SLICED	1/20 LB
751020	CABBAGE RED SHREDDED	4/5 LB	255526	ORANGE WEDGES	50/2 OZ
685058	CANTALOUPE CHUNK 1 INCH	1/5 LB	102454	PEPPER DICED TRICOLOR 4/5#	1/20 LB
752151	CARROT DICED 1/2 IN	4/5 LB	751162	PEPPER GREEN DICED	1/20 LB
750180	CARROTS DICED 1/4 IN	2/5 LB	705890	PEPPER GREEN QUARTERED	2/5 LB
103350	CARROTS JULIENNE SLICED	2/5 LB	705889	PEPPER RED QUARTERED	2/5 LB
751200	CARROTS MATCHSTIX	4/5 LB	751177	PEPPER YELLOW DICED	1/20 LB
751260	CARROTS STICKS	4/5 LB	109754	PEPPER YELLOW DICED	1/20 LB
109704	CELERY CHOPPED	4/5 LB	752889	PEPPER YELLOW STRIPS	1/5LB
751460	CELERY STICKS (5# BG)	4/5 LB	685055	PINEAPPLE CHUNK 1 INCH	1/5 LB
752004	COLESLAW MIX SHRED	4/5 LB	685067	PINEAPPLE CHUNK CUPS 1 INCH	65/4 OZ
109823	COLLARD GREENS CHOPPED	4/2.5 LB	255626	POTATO SWEET CRINKLE CUT	12/16 OZ
107409	CUCUMBER DICED SKIN ON 1/4	2/5 LB	751045	TOMATO DICED	2/5 LB
80840	FRUIT SALAD MIX CANT,PINE,DEW,GRAPE	65/4 OZ	751777	TOMATO PLUM DICED 1/4	1/20 LB
110686	GRAPES RED NO STEM	2/5 LB	751046	TOMATO SLICED	2/5LB
685075	HONEY DEW, PINEAPPLE, CANTALOPE RED GRAPE	2/5 LB	685068	WATERMELON CHUNK CUPS 1 INCH	65/4 OZ
685060	HONEYDEW CHUNKS 1 INCH	1/5 LB	255678	WATERMELON CHUNKS 1 INCH	2/5 LB
110702	LEMON SLICED 1/4 INCH	2/5 LB	685061	WATERMELON CHUNKS IINCH	1/5 LB
751115	LETTUCE CHOPPED ROMAINE 6/2LB	6/2 LB	751033	YELLOW SQUASH CHUNKS	2/5 LB
878343	LETTUCE ROMAINE SHREDDED	6/2 LB	725887	ZUCCHINI CHUNKS	2/5 LB



SHAVED BRUSSEL SPROUTS # 107330 - 2/3 LB



PICO MIX # 751887 - 2/5 LB



TRI COLOR PEPPERS DICED # 102454- 1/20 LB



CARROTS JULIENNE # 103350- 2/5 LB



MANGO DICED # 752524- 2/5 LB



BABY BAKER HALVES WITH HERBS & PARMESAN ITEM # 479156 - 6/2.5 LB



**POTATO DICED LARGE** 3/4" SKINLESS ITEM # 700245 - 6/5 LB



ROASTED ROSEMARY REDSKIN POTATOES ITEM # 831501 - 6/2.5 LB



BABY BAKER WHOLE ROASTED WITH GARLIC & OIL ITEM # 479155 - 6/2.5 LB



POTATO SLICE 3/16 HOME FRIES ITEM # 833003- 6/5 LB

# PRE-PROCESSED PRODUCE

# **VEGETABLES**

ITEM #	DESCRIPTION	PACK SIZE	BRAND
530591	ARTICHOKE HEARTS 40/50CT	6/88 OZ	ROLAND
530500	ARTICHOKE HEARTS MARIN/QTR	6/67 OZ	ROLAND
841217	AVOCADO CHUNKY PULP	6/2 LB	AVO-KING
481470	AVOCADO HALVES	4/3 LB	AVO-KING
700344	AVOCADO PULP HARVEST FRESH	6/3 LB	SIMPLOT
942395	BROCCOLI FLORETS W/P	12/2 LB	SIMPLOT
883110	CORN CUT FLAME- ROASTED	1/20 LB	SIMPLOT
883113	CORN CUT SIMPLY SWEET	12/40 OZ	SIMPLOT
841216	GUACAMOLE ORIGINAL	12/1 LB	AVO-KING
841214	GUACAMOLE SOUTHWESTERN	12/1 LB	AVO-KING
841224	GUACAMOLE WESTERN STYLE	12/1 LB	AVO-KING
391210	PEPPERS RED ROASTED	6/88.2 OZ	ROLAND
682579	SPINACH CHOPPED IQF	1/20 LB	SIMPLOT
521240	TOMATOES CRUSHED W/BASIL	6/#10	FURMANO
520646	TOMATOES DICED	6/#10	FURMANO
520627	TOMATOES STEWED	6/#10	FURMANO

# **FRUIT**

ITEM #	DESCRIPTION	PACK SIZE	BRAND
479158	APPLES FUJI ROASTED	6/2.5 LB	SIMPLOT
250617	FRUIT TROPICAL IN JUICE	6/81 OZ	DOLE
915516	IQF BANANA SLICED	1/20 LB	VALLEY FRESH
843008	IQF BLACKBERRY	1/10 LB	VALLEY FRESH
843006	IQF BLUEBERRIES	1/30 LB	VALLEY FRESH
922011	IQF CRANBERRIES WHOLE	2/5 LB	VALLEY FRESH
845217	IQF MANGO CUBE	2/5 LB	VALLEY FRESH
220632	IQF PINEAPPLE CHUNKS	1/22 LB	VALLEY FRESH
843003	IQF STRAWBERRIES	2/5 LB	VALLEY FRESH
845217	MANGO CUBES DICED IQF FRUIT	2/5 LB	DOLE
222414	PINEAPPLE CRUSHED	12/20 OZ	DOLE
250667	PINEAPPLE SLICED PIJ	6/107 OZ	DOLE
222417	PINEAPPLE TIDBITS IN JUICE	6/#10	DOLE

# VEGGIE BLENDS





CALIFORNIA BLEND ITEM # 684745- 12/2 LB

broccoli, cauliflower & carrots



STIR FRY SUPREME VEGETABLE BLEND

ITEM # 651921 - 12/2 LB broccoli, peas, carrots, corn, onion, celery



MONTEREY BLEND ITEM # 941508 - 8/3 LB

broccoli, cauliflower, carrots & yellow carrots



SONOMA BLEND ITEM # 941500 - 8/3 LB

broccoli, sugar snap peas, orange & yellow carrots



SWEET CORN & JALAPENO BLEND ITEM # 883009 - 6/2.5 LB

sweet & white corn, jalapeno, green onion, garlic & cilantro



MIREPOIX BLEND ITEM # 99589 - 12/2 LB

onion, carrot & celery



FLAME ROASTED PEPPER & ONION ITEM # 833088 - 6/2.5 LB

onion, green & red bell peppers flame roasted with olive oil



UNSEASONED PEPPER & ONION

ITEM # 700303 - 6/2.5 LB

onion, green & red bell peppers



TUSCAN BLEND ITEM # 700231 - 8/3 LB

green beans, carrots, yellow squash, zucchini & red bell pepper



### SICILIAN BLEND ITEM # 944815 - 6/4 LB

green bean, carrots, cauliflower, red pepper, yellow pepper, onions



### NORMANDY BLEND ITEM # 944816 - 6/4 LB

broccoli, cauliflower, sliced carrots, zucchini, yellow squash

# VALUE ADDED COMMODITY PRODUCE

<b>CELERY</b>	CELERY DICED	CELERY STICKS
#751082	#109704	#751460
24 count 60 min of labor (diced) 50 min of labor (sticks)	4/5lb bags ZERO Labor	4/5 lb bags ZERO Labor
Gross Weight = 60lb	Gross Weight = 201b	Gross Weight = 20lb
60% Yield	100% Yield	100% Yield
Case Cube = 1.8	Case Cube = .82	Case Cube = .82
Net Weight = 36lb	Net Weight = 20lb	Net Weight = 20lb

CAULIFLOWER #751091	CAULIFLOWER FLORETS #109338	CAULIFLOWER RICE #751340
12 count	4/3lb bags	6/2 lb bags
25 minutes of Labor	ZERO Labor	ZERO Labor
Gross Weight = 28 lb	Gross Weight = 12 lb	Gross Weight = 11lb
35% Yield	100% Yield	100% Yield
Case Cube = 1.45	Case Cube = .41	Case Cube = 1
Net Weight = 9.8 lb	Net Weight = 12 lb	Net Weight = 11 lb

<b>CARROTS</b> #751010	CARROTS MATCHSTICK #751200	CARROT STICKS #751260	DICED CARROTS #752151
50 lb 180 min of Labor (sticks) 150 min of Labor (shredded)	4/5 lb bags ZERO Labor	4/5 lb bags ZERO Labor	2/5 lb bags ZERO Labor
Gross Weight = 50lb	Gross Weight = 20lb	Gross Weight = 20lb	Gross Weight = 10lb
65% Yield	100% Yield	100% Yield	100% Yield
Case Cube = 1.63	Case Cube = 1.01	Case Cube = 1.01	Case Cube = .56
Net Weight = 32.5lb	Net Weight = 201b	Net Weight = 20lb	Net Weight = 101b

<b>CABBAGE</b> #751080	SHREDDED CABBAGE #751021	<b>RED CABBAGE</b> #751089	SHREDDED RED CABBAGE #751020
50 lb box	4/5 lb bags	14-16 ct	4/5 lb bags
70 minutes of Labor	ZERO Labor	70 minutes of Labor	ZERO Labor
Gross Weight = 50lb	Gross Weight =20lb	Gross Weight = 50lb	Gross Weight = 20lb
65% Yield	100% Yield	65% Yield	100% Yield
Case Cube = 2.63	Case Cube = 1.04	Case Cube = 2.63	Case Cube = 1.04
Net Weight = 32.5lb	Net Weight = 20lb	Net Weight = 32.5lb	Net Weight = 20 lb

# Value Added Produce

- Triple Washed
- Ready to Serve
- Zero Waste
- Takes up less space in your cooler.

### BROCCOLI #751090

14 count Broccoli 30 minutes of Labor

Gross Weight = 25 lbs 40% Yield

Case Cube = 1.52 Net Weight = 10 lbs

# BROCCOLI FLORETS #750940

2/5 lb bags ZERO Labor

Gross Weight = 10 lbs 100% Yield

Case Cube = .96 Net Weight = 10 lbs

# **SOUPS**

# HEAT & SERVE

ITEM#	DESCRIPTION	PACK SIZE	BRAND
400716	SOUP BISQUE LOBSTER MAINE	4/4 LB	BLOUNT
400718	SOUP BROCCOLL & CHEDDAR CHEESE	4/4 LB	BLOUNT
400760	SOUP CHICKEN & DUMPLING ABF	4/4 LB	BLOUNT
400740	SOUP CHICKEN KALE & SW POTATO	4/4 LB	BLOUNT
400826	SOUP CHICKEN LEMON ORZO	4/4 LB	BLOUNT
400717	SOUP CHICKEN NOODLE	4/4 LB	BLOUNT
962029	SOUP CHICKEN NOODLE	4/4 LB	BLOUNT
400722	SOUP CHOWDER NEW ENGLAND CLAM	4/4 LB	BLOUNT
400719	SOUP CREAMY TOMATO GTF	4/4 LB	BLOUNT
961310	SOUP ITALIAN WEDDING	4/4 LB	BLOUNT
700742	SOUP MINESTRONE	4/4 LB	BLOUNT
400715	SOUP SHRIMP AND ROAST CORN	4/4 LB	BLOUNT
400721	SOUP TURKEY SAUSAGE AND KALE	4/4 LB	BLOUNT

# **PRE-MADE SALADS**

ITEM#	DESCRIPTION	PACK SIZE	BRAND
530676	BEETS SALAD SLICED	6/10 #	PACKER
070101	CHICKEN SALAD	4/4 LB	SALLY SHERMAN
070248	COLE SLAW ZTF	2/10 LB	SALLY SHERMAN
070230	COLESLAW	1/30 LB	SALLY SHERMAN
682276	COLESLAW HOMESTYLE	2/5 LB	DON'S
682277	MACARONI SALAD	2/5 LB	DON'S
070233	MACARONI SALAD PAIL	1/30 LB	SALLY SHERMAN
070243	MACARONI SALAD ZTF	2/10 LB	SALLY SHERMAN
070232	POTATO SALAD PAIL	1/30 LB	SALLY SHERMAN
070242	POTATO SALAD ZTF	2/10 LB	SALLY SHERMAN
517223	SEAWEED SALAD FROZEN	4/2 KG	EMERALD
070111	TUNA SALAD ZTF	2/4 LB	SALLY SHERMAN

# SOUP AS AN INGREDIENT

Prepared foods used as ingredients can also save a lot of time in the kitchen. Soup is an especially great option for this type of approach, because it can boost the flavor of just about anything it's added to.

Using tomato soup as a base for making an Indian-inspired butter chicken entree can help operators offer on-trend ethnic dishes in a fraction of the time.



TOMATO SOUP LRS #950491, 4/4 lb



Turn your
French onion
soup into an
onion dip by
adding cream
cheese, sour
cream, roasted
garlic and
crispy fried
onions.



FRENCH ONION SOUP #400704, 4/4 lb



Combine roasted red pepper and smoked gouda bisque with mayonnaise and add an innovative flavor to your sandwich offerings or use as a dipping sauce.



RED PEPPER & SMOKED GOUDA BISQUE #950457, 4/4 lb



# **BASES & SAUCES**

# Saving time on slow cooking

Speed-scratch ingredients such as flavor concentrates are great for applications that normally involve lengthy cooking times or a degree of culinary expertise, such as stocks, soups, bastes and marinaded items, where it can otherwise take hours to develop flavors.

# **BASES**

ITEM #	DESCRIPTION	PACK SIZE	BRAND
450691	BASE BEEF STOCK NO MSG	6/1 LB	EMERALD
450688	BASE CHICKEN NO MSG	6/1 LB	EMERALD
450698	BASE CLAM STOCK NO MSG	6/1 LB	EMERALD
450692	BASE CRAB STOCK NO MSG	6/1 LB	EMERALD
680093	BASE HAM NO MSG	12/1 LB	MAJOR
450694	BASE LOBSTER STOCK NO MSG	6/1 LB	EMERALD
450705	BASE MUSHROOM	6/1 LB	EMERALD
995102	BASE POBLANO ROASTED	6/13.6 OZ	MINORS
450689	BASE PORK STOCK NO MSG	6/1 LB	EMERALD
451240	BASE SEAFOOD NO MSG	6/1 LB	ELITE
450693	BASE SHIRMP STOCK NO MSG	6/1 LB	EMERALD
451230	BASE SOUP CREAM	6/25.22 OZ	LEGOUT

# LIQUID CONCENTRATED BASES/PASTES

ITEM #	DESCRIPTION	PACK SIZE	BRAND
450356	BASE BEEF LRS PASTE GTF	6/1 LB	GOLD LABEL
453005	BASE BEEF PASTE FLV	1/20 LB	MAJOR
450355	BASE CHICKEN PASTE LRS GTF	6/1 LB	<b>GOLD LABEL</b>
450603	BASE CLAM ULTIMATE	6/1 LB	KNORR
450359	BASE VEGETABLE ROASTED PASTE	6/1 LB	<b>GOLD LABEL</b>

# **SAUCES & GRAVIES**

ITEM #	DESCRIPTION	PACK SIZE	BRAND
451342	MIX GRAVY BEEF INSTANT	8/12.16 OZ	LEGOUT
451345	MIX GRAVY TURKEY	8/1 LB	LEGOUT
460448	MIX SAUCE AU JUS	16/3.3 OZ	LEGOUT
460622	SAUCE & MARINADE SESAME GARLIC	4/.5 GAL	ASIAN MENU
940205	SAUCE CHIMICHURRI	3/30 OZ	ARMANINO
450401	SAUCE HOLLANDAISE	4/30.2 OZ	KNORR
450802	SAUCE MIX DEMI GLACE	4/28 OZ	KNORR
160677	SAUCE MIX DEMI GLACE	4/38 OZ	CUSTOM CULINAR

# SCRATCH QUALITY LESS LABOR

Mix sour cream
with fire-roasted
poblano flavor
concentrate to
ramp up the flavor
of classic fish
tacos, garnished
with pickled
cabbage and thinly
sliced red onions



FIRE ROASTED POBLANO FLAVOR CONCENTRATE

#995102, 6/13.6 oz

# LIQUID BASE CONCENTRATION

Knorr

# **BEEF FLAVOR**

#451225, 4/32 oz

# CHICKEN FLAVOR #451226, 4/32 oz

# **VEGETABLE FLAVOR**

#451227, 4/32 oz

# **FULLY COOKED MEATS**

READY TO GO!



PORK **OSSO BUCCO** HORMEL, 6/2 CT #091242



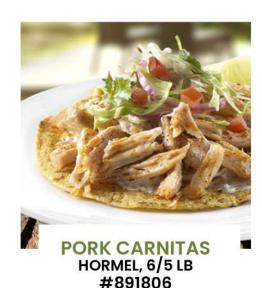






#009333

RIB BITS B/I SMITHFIELD, 2/5 LB #091154







COOKED ANGUS FREIRICH, 1/10 LBA #683415



SHORT RIBS FREIRICH, 4/5 LB #091150



SHORT RIB BONEWERKS, 20/12 OZ #450805

# **MEATBALLS**

MEATBALLS ALL BEEF

**NONNA'S,** #413355, 160/1 OZ #413340, 80/2 OZ

MEATBALLS BEEF & PORK NONNA'S, 160/1 OZ #413360

MEATBALLS CHICKEN & BEEF BUONA VITA, 160/1 OZ #861603

MEATBALLS BEEF & LAMB BUONA VITA, 2/5 LB #413353



ITEM#	DESCRIPTION	PACK SIZE	BRAND
683415	BEEF POT ROAST COOKED ANGUS	1/10 LBA	FREIRICH
450815	BEEF SHORT RIBS BRAISED	25/9.3 OZ	BONEWERKS
680072	BEEF TACO FILLER FC	4 / 5 LB	JTM
007887	BRATWURST LINK 4-1 FC FROZ	1 / 10 LB	SCHMALZ
918006	CHORIZO CRUMBLES VGT FC	2 / 5 LB	NONNA'S
871601	GYRO MEAT SLICES CKD	4/4 LB	CHICAGO
872422	GYRO SLICES BEEF/LAMB FC	2 / 5 LB	KRONOS
683391	PORK BELLY RUBBED SMOKED	6/1.5 LBA	BROOKWOOD
091834	PORK PULLED CHUNKY CKD	2/5 LB	BROOKWOOD
093035	PORK SHANK FC OSSO BUCO	6/3 LB	FARMLAND
091238	PORK WINGS RIBEEZ FULLY CKD	1/11 LB	HATFIELD
962801	PULLED PORK COOKED FRZ NO SAUCE	4/2.5 LB	SMITHFIELD
870631	RIBS ST LOUIS FC HICKORY	8 / 2PC	SMITHFIELD
008095	VEAL FORESHANK OSSO CKD SAUCE	12/12-16 OZ	CATELLI
413307	TURKEY MEATBALLS .50 OZ FC	2/5 LB	CAROLINA
009498	TURKEY BREAST FC S/O BRWN & SRV	2/10 LBA	MICHIGAN
009450	TURKEY BREAST OVEN BRWN FC	2/8.5 LBA	MIGHIGAN
009873	SKNLSBF RIBEYE STEAK BNLS CHOICE	20/8 OZ	DRISCOLL
091154	PORK BRISKET RIB BITS SMOKED	2/5 LB	SMITHFIELD





# **GAIN EFFICIENCIES**

- SERVE EVERY OUNCE OF PROTEIN PURCHASED
- KNOW EXACT PORTION COST FOR EVERY ITEM
- UNIFORM SIZE & COOKING TIME
- DON'T PAY FOR UNUSED BY-PRODUCT
- INVENTORY BUFFER/FEWER SHORTAGES

# **MAXIMIZE LABOR**

- REDUCE SKILL LABOR COSTS FOR TRIMMING, SKINNING & BONING
- REDUCE LABOR COSTS FOR INVENTORY CONTROL
- LESSEN STAFF SAFETY CONCERNS/LOWER INSURANCE COSTS

# **MANAGE INVESTMENT COSTS**

- SMALLER PHYSICAL INVENTORY
- GREATER EFFECTIVENESS
- REDUCE SPOILAGE
- REDUCE COOLER SPACE & EQUIPMENT NEEDS

# THE BOTTOM LINE



At first glance portion control steaks seem more expensive than buying subprimals. However in the long run, they are much more cost effective when considering labor hours, waste, & butchery skills of your team.

Let the Cutshop experts do the work for you!

# **PRE-PORTIONED MEATS**

ITEM #	DESCRIPTION	PACK SIZE
RIBEYE		
009873 871639 871666	BF RIB STEAK BNLS CHOICE BF RIB STEAK BONE/IN CHOICE BF RIB STEAK COWBOY FRNCH CHOICE	20/8 OZ 10/16 OZ 10/16 OZ
TENDERI	LOIN	
008073 007846 871589	BF TENDERLOIN STEAK METRO 60Z BF TENDERLOIN STK C/C 1855 80Z BF TENDERLOIN MEDALLION 3PC 90Z	32/6 OZ 20/8 OZ 60/3 OZ
T-BONE	& PORTERHOUSE	
871693 871694 117412 871709	BF PORTERHOUSE STEAK CHOICE BF PORTERHOUSE STEAK CHOICE BF TBONE STEAK CHOICE BF TBONE STEAK CHOICE	10/16 OZ 9/18 OZ 14/12 OZ 12/14 OZ
STRIP S	TEAK	
007793 009452 007792	BF STRIPLOIN B/I C/C ANGUS BF STRIPLOIN BNLS C/C CHOICE BF STRIPLOIN BNLS PUB CHOICE	10/18 OZ 20/8 OZ 20/8 OZ
HANGER	STEAK	
007867 007891	BF HANGER STK PORTION CHOICE 100Z BF HANGER STK PORTION CHOICE 80Z	20/10 OZ 10/8 OZ
FLAT IR	ON STEAK	
404648 091010	BF FLAT IRON BLADE STK CHOICE 8OZ BF FLAT IRON BLADE STK CHOICE 10OZ	20/8 OZ 16/10 OZ
<b>SHORT I</b>	RIB	
008373 009970 008814 871054	BF SHORT RIBS BNLS CUT BF SHORT RIBS LOLLIPOP 12OZ BF SHORT RIB TOMAHAWK 17OZ BF 1/2" KOREAN SHORT RIBS 4OZ	10/16 OZ 14/12 OZ 10/16-18 O 1/10 LB
PORK		

# FULLY COOKED POULTRY



HORMEL #009860 - 27/6 OZ

410110







#410110

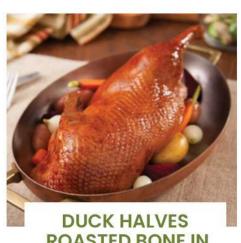


#411543



PERDUE, 1/15 LB #410564

DUCK WING DRUMETTES MAPLE LEAF, 5/2 LB #009761







PART BONE MAPLE LEAF, 2/12 CT #006794

# FULLY COOKED POULTRY



# 3 REASONS TO ADD FULLY-COOKED CHICKEN TO YOUR KITCHEN

LABOR

Reduce the labor spent managing that prep work and cook times.

2 SAFETY There are r

There are many uncertainties associated with cooking raw chicken, including cross contamination, over-cooking, or the risk of serving undercooked meat

QUALITY

Depending on who cooks the raw chicken, it's likely to be inconsistent from plate to plate, whether it's overcooked or undercooked.



### **CHICKEN BREAST**

ITEM#	DESCRIPTION	BRAND	PACK SIZE
400134	CHICKEN BREAST FILETS GRILLED RED LABEL FC	TYSON	40/4 OZ
410532	CHICKEN BREAST FILETS GRILLED RED LABEL FC	TYSON	54/3 OZ
822119	CHICKEN BREAST ITALIAN GRILLED FC	PACKER	1/10 LB

### **BREADED CHICKEN FILET**

ITEM#	DESCRIPTION	BRAND	PACK SIZE
410350	CHICKEN BREAST FILLET BRD FC	GARIMARK	2/5 LB
410305	CHICKEN BREAST FILET BRD ITALIAN FC	GARIMARK	35/4.7 OZ
410520	CHICKEN BREAST FILET BRD ITALIAN FC	TYSON	34/4.7 OZ
411100	CHICKEN BREAST FILET BRD MILD FC	TYSON	40/4 OZ
410526	CHICKEN BREAST FILET BRD NAE HOMESTYLE FC	TYSON	46/3.5 OZ

### **CHICKEN WINGS**

ITEM#	DESCRIPTION	BRAND	PACK SIZE
820502	CHICKEN WING OF FIRE CKD	TYSON	2/5 LB
730235	CHICKEN WING ROTISSERIE CKD	PERDUE	2/5 LB
900323	CHICKEN WING ZING BNLS BRD CKD	PIERCE	2/5 LB
821143	CHICKEN WINGETTES CKD 2NDS	BRAKEBUSH	1/10 LB

# DICED CHICKEN

1/2 " WHITE & DARK MEAT WAYNE FARMS, 1/10 LB #007865

1/2" BREAST MEAT TYSON, 2/5 LB #938012

1/2" BREAST MEAT PIERCE, 2/5 LB #090007

# **CHICKEN STRIPS**

BREAST STRIPS CHAR GRILLED HARVESTLAND, 2/5 LB #411582

BREAST STRIPS GRILLED TYSON RED LABEL, 2/5 LB #410524

FAJITA BREAST STRIPS W/ GRILL MARKS PIERCE, 1/10 LB #821508

# **PULLED CHICKEN**

BBQ PULLED CHICKEN HORMEL, 2/5 LB #091235

BREAST MEAT PULLED TYSON, 2/5 LB #680424

WHITE & DARK MEAT PULLED TYSON, 2/5 LB #822001

# **SEAFOOD**

# **RAW IQF PORTIONED**

ITEM #	DESCRIPTION	PACK SIZE
960617	CATFISH FILLET 5-7 OZ	1/15 LB
960999	CATFISH FILLET 7-90Z	1/15 LB
362436	COD LOIN RAW IQF 4 OZ	1/10 LB
362434	COD LOIN RAW IQF 6 OZ	1/10 LB
961004	FLOUNDER FILLET IQF 3-5	1/10 LB
960614	HADDOCK FILLETS 6-8 OZ	1/10 LB
25507	MAHI MAHI 80Z PORTIONS IVP	1/10 LB
963011	MAHI MAHI IQF 60Z	26/6 OZ
680351	MAHI MAHI PIECES 1-3 OZ	1/10 LB
961318	RED SNAPPER 6-8 OZ FILLET	1/10 LB
961234	SALMON ATLANTIC FILLET 4OZ	40/4 OZ
961625	SALMON ATLANTIC FILLET 80Z	1/10 LB
961325	SALMON FAROE ISLAND 6 OZ	1/10 LB
301496	SALMON POKEY FRESH CUT	1/10 LB
961611	SEA BASS CHILEAN S/L 80Z IQF	1/10 LB
961264	TILAPIA FILLET 3-5OZ	1/10 LB
961261	TILAPIA FILLET 5-70Z	1/10 LB
960415	TUNA POKE CUBES	1/10 LB
961627	TUNA STEAK 40Z SKNL BNLS	1/10 LB



# **BREADED & BATTERED**



**SHRIMP TEMPURA 21/25 TAIL ON**ITEM #480537 - 4/2.5 LB



SHRIMP COCONUT BREADED 16/20 ITEM #480525 - 4/2.5 LB



SHRIMP POPCORN BUTTERMILK ITEM #962039 - 4/2.5 LB



CALAMARI T&T DIPT N' DUSTED ITEM #965046 - 6/2 LB



CALAMARI RINGS BREADED ITEM #965066 - 6/2 LB



BREADED CLAM STRIPS ITEM #191288-6/1LB LB



BREADED SCALLOPS 26/30 CT ITEM #960007 - 4/2.5 LB



FISH PATTIES 4 OZ BREADED ITEM #100012 - 1/10 LB



COD BREADED RECTANGLE 3 OZ ITEM #300260- 1-10 LB



COD NUGGETS BREADED 1 OZ ITEM #901312 - 1/10 LB

# BEER BATTERED SEAFOOD

















# **DESSERTS**

# SPEED SCRATCH

How do you capture that dessert-craving customer when there's no pastry chef on staff, and the kitchen already is slammed? Some operators are going the speed-scratch route, starting with ready-made components and adding fresh ingredients and flourishes back-of-house to create signature desserts.

### MIXES

ITEM #	DESCRIPTION	BRAND	PACK SIZE
120640	MIX BROWNIE DBL DARK CHOCOLATE	GHIRADELLI	4 / 7.5 LB
120667	MIX BROWNIE FUDGE DECADENT	KRUSTEAZ	6 / 7 LB
123005	MIX CAKE CINNAMON STREUSEL	GENERAL MILLS	6 / 4.66 LB
012236	MIX CAKE DEVILS FOOD	CONTINENTAL	6 / 5 LB
001724	MIX CAKE GINGERBREAD	HOSPITALITY	6 / 5 LB
121223	MIX CAKE LEMON	DUNCAN HINES	12/15 OZ
121277	MIX CAKE RED VELVET	PILLSBURY	1/50 LB
120623	MIX CAKE WHITE COMPLETE	CONTINENTAL	6 / 5 LB
012994	MIX CAKE YELLOW	KRUSTEAZ	6 / 5 LB
120676	MIX DONUT NUGGET CAKE	BAKE N JOY	1 / 50 LB
ITEM#	DESCRIPTION	BRAND	PACK SIZE
012991	MIX CREME BRULEE	PASTRYI	1 / 11 LB
863611	MIX MERINGUE	IRCA	6 / 2.2 LB
682663	MIX MOUSSE CHOCOLATE DARK	PARIS	5 / 2.2#
682668	MIX MOUSSE WHITE CHOCOLATE	PARIS	5 / 2.2#

### FROZEN DOUGHS

ITEM #	DESCRIPTION	BRAND	PACK SIZE
932580	DOUGH FILO #10	KONTOS	24/1 LB
932502	DOUGH FILO #4 14X18	KONTOS	24/1 LB BOX
915512	DOUGH PASTRY PUFF	PILLSBURY	2/15 LB
915125	DOUGH PASTRY PUFF 5X5 SQUARE	PILLSBURY	120/2 OZ
915123	DOUGH PASTRY PUFF 10X15 ZTF	<b>PILLSBURY</b>	20/12 OZ
915124	DOUGH PASTRY PUFF 5X5 SQUARE	PENNANT	120/2 OZ
931009	DOUGH PASTRY PUFF SHEET 10X15	PENNANT	20/12 OZ
477665	DOUGH PIE SHEET FROZEN	PILLSBURY	1/17 LB

### **FILLINGS RTU**

ITEM #	DESCRIPTION	BRAND	PACK SIZE
112029	CREAM CANNOLI WITH CHOC CHIPS	BROOKLYN	4/1.5 LB
220700	FILLING APPLE	HIGHLAND	6/#10
404005	FILLING BAVARIAN CREAM RTU	DAWN	1 / 35 LB
400627	FILLING BLUEBERRY	HIGHLAND	6/#10
526489	FILLING CHOCOLATE SILK	KARP'S	1 / 20 LB
400692	FILLING PUMPKIN	LIBBY	24 / 15 OZ
681277	FILLING STRAWBERRY	HIGHLAND	6 / #10

# **READY- TO FILL**

Delicious vessels ready to be filled with mousse, ganache, pastry cream, fruit, and more. The perfect base for your sweetest creations!



# 147853- Large 48/1.06 oz, Pannellino # 174860- Mini 3" 120/.5 oz, Siciliano # 147861- Chocolate Dip Mini 3" 120/.6 oz, Siciliano



SWEET BUTTER TART SHELL Round, 2" 1/96 ct, Pidy #863090



TART SHELL MINI Square, 1.5" 1/240 ct, Pidy #863105



TART SHELL FLUTED SWEET
BUTTER
4"
72 ct, Pidy
#863070



SHELL CUP SPICY ASSORTMENT 1.25" 1/96 ct, Pidy #863114

# INDIVIDUAL DESSERTS

# SIMPLY SERVE

Individual desserts will save you time, labor & money. Preportioned sweets make it easy for your culinary team to simply heat & serve without any waste and also leave your customers satisfied at the end of a great meal.



LIL RED VELVET

Rich red velvet cake is layered with sweet cream cheese filling and finished with a dark chocolate feather garnish. David's Cookies

#121269 24/5.25 oz



Enjoy rich chocolate cake layered with dark chocolate, milk chocolate & white chocolate mousse and finished with dark chocolate curls. David's Cookies

#121549, 24/5.75 OZ



A refreshing duo of brightly flavored mango & guava cheesecakes on a classic graham crust topped with a light mango mousse and finished with toasted almonds. David's Cookies

#121268 24/6 oz



Junior's famous cheesecake in a mini version!

2 oz - #121323 1/24 ct 4 oz - #121337 2/18 ct



Layers of yellow cake soaked in coffee and dark rum sandwiched with a light mascarpone mousse. Finished with a dusting of cocoa powder and a chocolate covered espresso bean.

#121209, 24/4 oz



A rich, moist hand crafted chocolate ganache is surrounded by a delectable chocolate cake. Simply heat and enjoy! (Heat & Serve) *David's Cookies* 

#121267 24/4 oz

# READY MADE MEALS



# PACKAGED & DELIVERED IN A HEAT RETAINING DISPOSABLE PAN





### LASAGNA VEGETABLE WHITE SAUCE ITEM # 860417 - 4/96 OZ

Freshly made noodles and whole grains layered with sea salt, spinach, broccoli, carrots, a blend of five cheeses, and breadcrumbs.



### CREAMED CHIPPED BEEF ITEM # 860209 - 4/76 OZ

Tender slices of chipped beef set in a rich, delicious lightly seasoned cream sauce.



### CHICKEN PARMESAN ITEM # 860407 - 4/62 OZ

Seasoned chicken lightly coated with breadcrumbs, covered in chunky tomato sauce and topped with Parmesan and mozzarella.



### STUFFED CABBAGE WITH BEEF SAUCE ITEM # 860201 - 4/92 OZ

Seasoned beef, long grain rice and spices hand-folded into tender cabbage leaves,topped with rich, chunky tomato sauce.



### SALISBURY STEAK WITH GRAVY TRAY

ITEM # 860211 - 4/69 OZ

Freshly ground beef mixed with onions, rolled oats, and seasonings, oven-roasted for tender texture and smothered with hearty gravy.



### MEATLOAF WITH BROWN GRAVY ITEM # 860451- 4/58 OZ

Ground beef, onions, tomato puree, green peppers and oats, smothered with a savory brown gravy.



### **BEEF STEW** ITEM # 860452 - 4/72 OZ

With sliced carrots, russet potatoes, peas, onions and spices.



### MACARONI & CHEESE WHITE CHEDDAR ITEM # 860208 - 4/64 OZ

Al dente cavatappi pasta smothered in a creamy white cheddar sauce featuring 9month aged Sharp Cheddar Cheese from New York.



### SCALLOPED POTATOES ITEM #850402- 4/4.5 LB

Slices of select potatoes in smooth and savory white sauce sprinkled with chives.

# **NOTES**

# **NOTES**

