



HELLO & WELCOME CHAD EVER PRESIDENT OF EVER STUDIOS

WHY DIGITAL MATTERS FOR YOUR MISSION

- Program Seekers (the people you help)
- Donors (individuals & businesses who fund you)
- Grantors (foundations reviewing your submissions)

→ All three are checking your website, search results, and Google profile before taking action.

WHAT HAPPENS WHEN PEOPLE SEARCH FOR YOU

Breakdown of traffic types:

- Direct (they know you)
- Referral (shared by others)
- Organic Search (they Google "teen social media safety," "donate to child protection nonprofit," etc.)

YOUR WEBSITE = A GUIDED JOURNEY FOR 3 CORE PERSONAS

structure matters

Visitors should not have to guess what to do next.

Your homepage should guide:

- Program Seekers → "Get Help" / "Our Services"
- Donors → "Donate," "Impact Stories," "Sponsorship Opportunities"
- Grantors → "About Us," "Mission & Financials," "Our Outcomes"

SEO 101: HOW TO HELP GOOGLE HELP YOU simplified 3 pillars

- Relevance Do you mention what people are actually searching for?
- Trust Are others talking about/linking to you?
- Structure Can Google (and people, and AI) navigate your site easily?

Quick wins:

- Add location-based keywords: "Pontiac nonprofit," "Michigan child abuse prevention"
- Turn FAQs into searchable blog posts
- Use <h1>, <h2> headings properly
- Create individual pages for each program

QUICK WINS TO START 2026 RIGHT

Action Steps:

- Claim or update your Google Business Profile
- Review homepage for persona pathways
- Add 1 FAQ or "how to" article tied to your mission
- Ask a partner or sponsor to link to your website

WHAT'S NEXT FOR YOU

3 paths to action:

- DIY: Try what you learned today
- Guided: Book your free 1:1 consult
- Done-for-you: Let Ever Studios handle it





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