THE OFFICIAL NEWSLETTER OF ADDMORE Services LLC



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### Ending the Year With The New ADDMORE

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Looking back, ADDMORE Services has come a long way since it started in 2020. From establishing the company, making a name for itself, acquiring clients, and growing its team, it has definitely been a very eventful and exciting journey. Of course, we are not just stopping here. In the contrary, we mark this as our new beginning.

ADDMORE has started by thinking outside the box. Now, we put emphasis on how we focus on our client's business and help them when they outsource to us. That's why from today onwards, we have decided to do an overhaul on our branding and identity to further strengthen this purpose.



# **ADDMORE** SERVICES Focus on your Core Business and Outsource

AUTOCAD · QUANTITY SURVEYING · ESTIMATION · PLANNING & CLAIMS

Starting on December 2021, this is ADDMORE Services, a professional technical services company for the architectural, engineering, and construction industry, offering its primary services—AutoCAD, Quantity Surveying, Cost Estimation, and Planning & Claims.

Headquartered in Las Vegas, Nevada, with a team of licensed architects, civil engineers and quantity surveyors in Manila and Cebu, Philippines, the company's key markets include the USA, Australia, UK, Dubai, and Ireland.

Visit our website at <u>www.addmoreservices.com</u> for more details.

### THE FOUR PILLARS: AN INTRODUCTION



In total, ADDMORE Services lists 12 professional and technical services under its roster, using state-of-the-art tools to give us the leading edge. While all our services remain, we have decided to shift the focus to our four main pillars: AutoCAD 2D & 3D, Quantity Surveying, Cost Estimation, and Planning & Claims.

## THE FOUR PILLARS: AN INTRODUCTION

#### AUTOCAD 2D & 3D

The first pillar of ADDMORE is AutoCAD service. ADDMORE offers premium-quality AutoCAD 2D & 3D services while ensuring affordable rates and quick turnaround time. Our team has extensive experience working on several design and architectural projects. Our team's expertise has developed over time, enabling them to provide accurate and precise modeling images and drawings.



#### QUANTITY SURVEYING

The second pillar of ADDMORE is Quantity Surveying. ADDMORE ensures a seamless experience with clear communication and quick turnaround time when providing affordable and accurate services pertaining to quantity surveying, claim, and contract administration. Our contract specialists and quantity surveyors strive to deliver only premium-quality services during pre-contract, contract, and postcontract periods via top-notch in-house quality and accuracy.







## THE FOUR PILLARS: AN INTRODUCTION

#### COST ESTIMATION

The third pillar of ADDMORE is Cost Estimation. ADDMORE houses a team of professional estimators or quantity surveyors to determine the quantities of work included in the overall scope of a project after carefully analyzing the plans and objectives. They help to obtain a complete overview of costs before the commencement of the project. Our team consists of highly qualified professionals with global experience in using cutting-edge digital estimating software to ensure quality and accuracy.

#### **PLANNING & CLAIMS**

The fourth pillar of ADDMORE is Planning & Claims. ADDMORE has expanded its horizons to combine expert construction planning services to our pre-existing claim services to help business report, plan, and monitor all resources, costs, and activities related to the project, using Primavera P6. Our team can work with you to create a robust, in-depth project plan that is exhaustive in terms of resources, sequencing, budget, responsibilities, and activities needed to be undertaken for timely post completion.





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## ANNOUNCEMENT: CLOSING 2021 AND WELCOMING THE NEW YEAR



Our offices will be closed on the 23rd of December and will reopen on the 4th of January, 2022. Enjoy the holidays!

## WELCOMING THREE NEW MEMBERS TO OUR GROWING TEAM





### MIA GUIALA

#### **Business Development Manager**

Mia has joined our team by October this year, taking on the challenge on further improving the Business Development and Sales Management of ADDMORE Services. With her strong determination, character and more than 20 years of Business Development and Sales experience, she fills in her post to steer ADDMORE to a better direction with new and well-developed sales and marketing strategies.

### BERNADETTE BONTUYAN Sales & Marketing Manager

We welcome Bernadette this November as ADDMORE's Sales & Marketing Manager. She brings with her more than 18 years of experience in meeting sales goals and working with diverse teams to produce results. Bernadette is also well-versed in the sales and operations of companies in the architectural and interior design industries.





#### ARMIE LARGO Financial Manager

Armie is a Certified Public Accountant with 18 years of solid experience in all facets of accounting, from bookkeeping to financial reports and analysis, before joining ADDMORE as Financial Manager. Armie now handles the responsibility of supervising and managing the company's financial reports, budget, accounting and all kinds of financial analyses, helping to ensure our continued viability.

## YEAR-END REVIEW: A BUSINESS BORN OUT OF THE PANDEMIC

The unprecedented impact of the COVID-19 pandemic on the global economy has created a number of serious challenges for all the businesses around the globe and the construction industry in particular. Millions of plans, projects, and ventures were put on hold, a significant number was forced to close down—the effect has definitely varied from the severity of the impact from region to region. While the world grapples to keep everyone's health and safety in line, businesses had to execute temporary but immediate measures to keep afloat during its peak.

The architecture, engineering and construction industry has been forced to adapt to significant challenges and formulate project-by-project solutions to mitigate the delays and other impacts caused by COVID-19 while protecting commercial interests. Given the gravity of the situation, it would have seem impossible to even think of opening up a business at that time. But such is not the case for ADDMORE.

Despite the serious implications the pandemic has brought to everyone, it ironically has become a silver-lining for the birth of ADDMORE Services. Remote work found its sudden moment and has become in demand, giving the company its big leverage.

Formed and founded by president and managing member, Colin Anthony Addley on October 2020, ADDMORE Services braved through the challenges of offering professional and technical services to the currently adjusting AEC industry, providing scalability and cost-efficient remote output.

Looking back to more than a year since ADDMORE started, everyone from the management and core members can definitely say that it has been a tough, rocky yet at the same time, enjoyable and uplifting journey. We've learned big important lessons everyday, reviewed and critically analyzed our plans and strategies, witnessed our team growing and continuously improved our offers and services to our clients.

While the threat of the pandemic is still upon us, the team at ADDMORE Services endeavors to strengthen the commitment to current and future clients, and to nurture the professional and technical skills of each member comprising the company.





# Happy Holidays from ADDMORE!

Get more ADDMORE updates on the daily through our social media channels and website





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