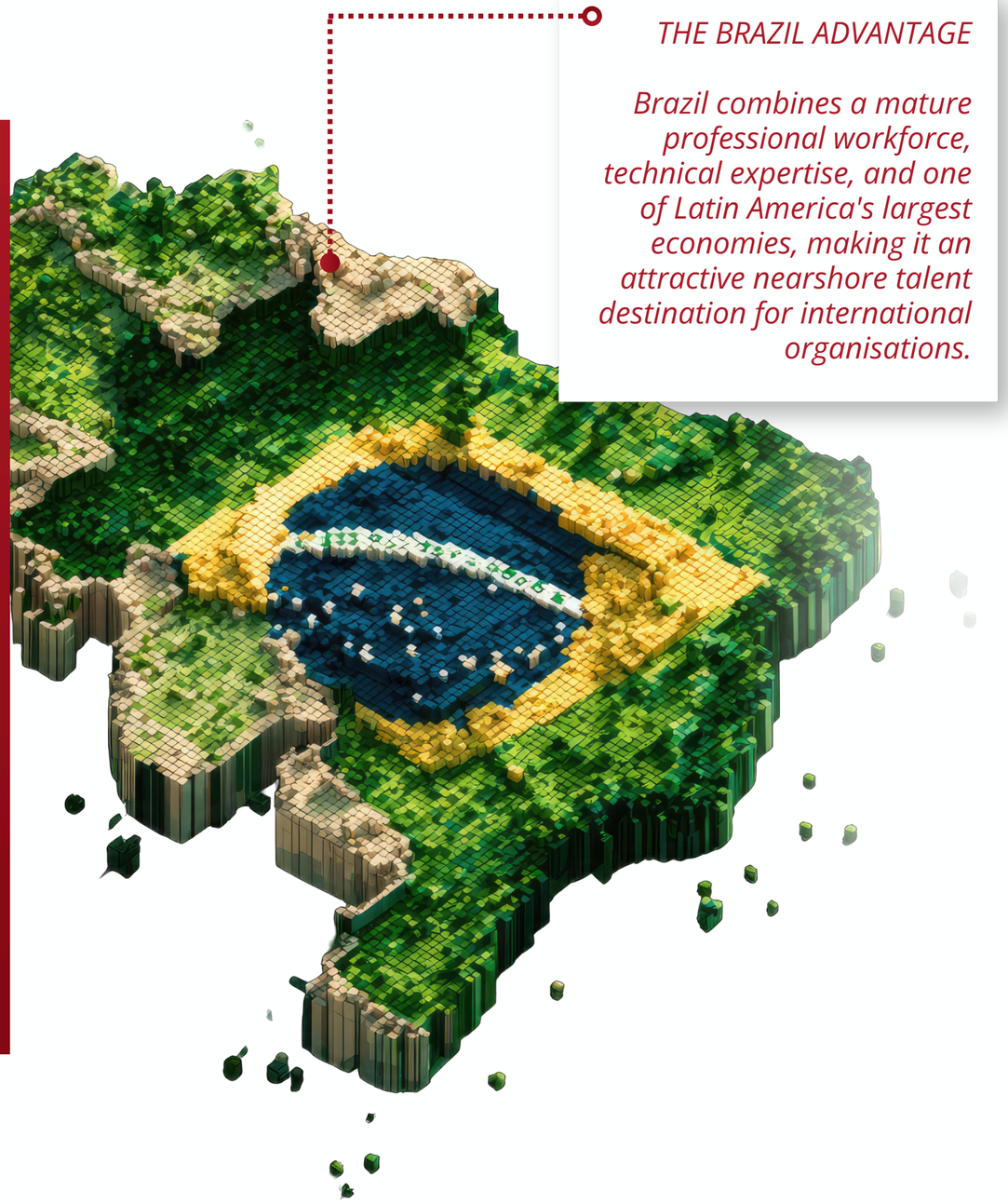
ADDMORE SERVICES
Architectural, Engineering, and Construction
Professional and Technical Offshore Outsourcing

BRAZIL TALENT HUB OVERVIEW



Brazil | Latin America

www.addmoreservices.com



THE BRAZIL ADVANTAGE

Brazil combines a mature professional workforce, technical expertise, and one of Latin America's largest economies, making it an attractive nearshore talent destination for international organisations.

BRAZIL AT A GLANCE

As the largest economy in Latin America, Brazil offers one of the region's deepest professional talent markets. With a diverse industrial base, strong engineering tradition, and extensive higher education network, Brazil provides access to highly capable professionals who can support international AEC businesses.

For ADDMORE, Brazil expands our ability to source experienced professionals across architecture, engineering, construction, commercial operations, and technical project support.

Official Name
Federative Republic of Brazil

Capital
Brasília

Population
215+ million

Official Language
Portuguese

Currency
Brazilian Real (BRL)

Time Zone
UTC-2 to UTC-5 (major business centres operate within favourable overlap for North America)

BRAZIL: LATIN AMERICA'S LARGEST PROFESSIONAL TALENT MARKET

Major metropolitan areas have developed into centres for engineering, architecture, construction, technology, manufacturing, finance, and professional services.



Brazil has one of the largest pools of university-educated professionals in the region.

WHY IT MATTERS TO AEC

Brazil offers ADDMORE access to professionals supporting every stage of project delivery, including:

- Architecture
- Engineering
- BIM
- Project Management
- Estimating
- Quantity Surveying
- Technical Documentation
- Operations Support

KEY TALENT CENTRES

São Paulo
Architecture, Engineering, Construction, Finance, Business Services

Rio de Janeiro
Engineering, Infrastructure, Energy, Project Management

Belo Horizonte
Engineering, Mining, Technology, Industrial Design

Curitiba
Manufacturing, Engineering, Architecture, Operations

WHY BRAZIL FOR AEC TALENT?

Global AEC firms continue to seek larger, more diverse talent markets capable of supporting complex project delivery.

Brazil provides ADDMORE with access to one of the region's most established professional workforces.

EXTENSIVE PROFESSIONAL WORKFORCE
A broad supply of experienced technical and commercial professionals.

STRONG ENGINEERING HERITAGE
Brazil has decades of experience across infrastructure, commercial construction, industrial engineering, and manufacturing.





SCALABLE TALENT
Build teams ranging from individual specialists to multidisciplinary project groups.

BUSINESS MATURITY
International companies have long established operations throughout Brazil, contributing to a globally experienced workforce.

COST-EFFICIENT EXPANSION
Increase technical capacity while maintaining greater flexibility over staffing costs.

REGIONAL DELIVERY HUB
Brazil strengthens ADDMORE's diversified Latin American talent strategy.



FOR ADDMORE

São Paulo strengthens our ability to identify professionals capable of integrating into international AEC project teams.

SÃO PAULO: BRAZIL'S BUSINESS & PROFESSIONAL CAPITAL

São Paulo is the largest commercial city in South America and one of the continent's most significant professional talent markets.

Home to thousands of multinational organisations, engineering firms, architecture practices, financial institutions, and technology companies, São Paulo provides access to an extensive network of experienced professionals.

SÃO PAULO ADVANTAGE

Large Professional Workforce
One of the largest concentrations of skilled professionals in Latin America.

Leading Universities
Home to renowned institutions producing highly qualified graduates across technical disciplines.

International Business Environment
A mature corporate ecosystem with an extensive multinational business presence.

Strong Engineering & Design Capability
A well-established talent base supporting architecture, engineering, and construction projects.

Established Corporate Infrastructure
Robust business, technology, and commercial infrastructure that supports global operations.

Excellent Global Connectivity
Strong international transport and digital connectivity enable seamless collaboration with global clients.

WHY BUILD AN AEC TEAM IN BRAZIL?

Large Technical Workforce
Access professionals across architecture, engineering, BIM, project management, estimating, and commercial disciplines.

Experienced Industry Professionals
Many professionals possess experience supporting multinational businesses and complex construction projects.

Regional Coverage
Recruit talent from multiple major cities depending on project requirements.

Scalable Growth
Start with one specialist or expand into dedicated multidisciplinary teams.

Geographic Diversification
Strengthen workforce resilience through ADDMORE's multi-country talent strategy.

Technical Capability
Professionals familiar with modern design software, BIM workflows, construction documentation, and project coordination.

Long-Term Team Integration
Professionals work directly within your systems and operating standards.

AEC Expertise
Talent sourced by a company that understands architecture, engineering, BIM, estimating, and technical project delivery.





THE BRAZIL OPPORTUNITY FOR GLOBAL AEC FIRMS

Project demands continue to increase while experienced technical professionals remain difficult to recruit locally.

Brazil provides another strategic source of skilled professionals who can support long-term project delivery.

GREATER CAPACITY
Expand production capability without proportionally increasing local overhead.

MORE SPECIALISED TALENT
Access professionals across multiple technical disciplines.

STRONGER TEAM STRUCTURE
Develop integrated teams aligned with your workflows.

FLEXIBLE SCALING
Increase or decrease capacity according to project demand.

Intelligent resourcing built specifically for AEC businesses.

BRAZIL'S AEC TALENT LANDSCAPE

ADDMORE focuses on professionals who directly contribute to architecture, engineering, and construction workflows.

ARCHITECTURE & DESIGN

Architects
Architectural Designers
CAD Drafters
Revit Professionals
Construction Documentation Specialists
Rendering Professionals

ENGINEERING

Structural Support
MEP Drafting
Engineering Documentation
BIM Specialists
VDC Support

COMMERCIAL

Estimators
Quantity Surveyors
Cost Planning Support
Project Coordinators
Commercial Administration

BUSINESS OPERATIONS

CRM Support
Sales Support
Proposal Preparation
Project Administration
Technical Documentation
Operations Support





The objective is to improve project performance, not simply increase headcount.

TALENT BUILT AROUND THE AEC WORKFLOW

Rather than recruiting generic staff, ADDMORE identifies professionals based on where they strengthen project delivery.

PRE-CONSTRUCTION

Estimating
Takeoffs
Tender Support
Cost Planning
Proposal Documentation

DESIGN

Architectural Drafting
Revit
BIM
Construction Documentation
MEP Coordination
Shop Drawings

PROJECT DELIVERY

Project Coordination
Technical Documentation
Scheduling
BIM Coordination
VDC Support

BUSINESS SUPPORT

Sales Administration
CRM
Reporting
Operations
Project Support



Nearshore talent should feel connected to the project, not separated from it.

NEARSHORE COLLABORATION WITH BRAZIL

Brazil provides excellent working-hour overlap with North American businesses, enabling stronger collaboration than many traditional offshore locations.

LIVE PROJECT COMMUNICATION
Participate in meetings during the client workday.

FASTER DECISION MAKING
Questions and revisions can be resolved quickly.

TEAM INTEGRATION
Professionals remain connected through Teams, Zoom, Slack, and client systems.

RESPONSIVE SUPPORT
Technical teams remain accessible throughout active project hours.

IMPROVED PROJECT VISIBILITY
Managers maintain direct communication with integrated team members.

THE ADDMORE BRAZIL TALENT MODEL

Brazil becomes another strategic component of ADDMORE's Professional Offshore Talent Services.

ELITE TALENT

Senior-level professionals providing advanced technical capability, leadership, and specialist project support.

Potential Roles

- Senior Architects
- Senior BIM Specialists
- Project Managers
- Lead Estimators
- Senior Technical Professionals

CORE TALENT

Experienced professionals responsible for consistent day-to-day technical production and project support.

Potential Roles

- Architectural Drafters
- Revit Professionals
- Estimators
- Project Coordinators
- Technical Documentation Specialists

SMART ASSIST

Graduate-level and support professionals handling essential tasks that improve team productivity.

Potential Roles

- Project Administration
- CRM
- Scheduling
- Data Management
- Documentation Support

The three-tier structure enables clients to balance expertise, productivity, and cost efficiency while building scalable teams.



BUILD YOUR PROFESSIONAL OFFSHORE DIVISION

Whether you require one professional or a multidisciplinary team, ADDMORE builds talent structures around your business.

Elite Talent - *Senior BIM Manager*
Provides technical leadership, quality oversight, and coordination across the project team.

Core Talent - *Revit Professionals (2), Estimator & Architectural Drafter*
Deliver high-quality BIM models, construction documentation, architectural drafting, and cost estimating that keep projects coordinated, accurate, and construction-ready.

Smart Assist - *Project Administrator & Documentation Support*
Provide project coordination, document control, scheduling support, and administrative assistance to ensure organised and efficient project delivery.



ONE TEAM. DIFFERENT LEVELS OF EXPERTISE.

A fully integrated offshore team combining leadership, technical expertise, and operational support to work seamlessly within your business.

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WHY ADDMORE FOR BRAZIL?

AEC Industry Expertise
We understand the complexities of architecture, engineering, and construction projects, enabling us to source professionals who contribute from day one.

Human-Centred Recruitment
We recruit professionals based on technical capability, communication skills, and their ability to integrate seamlessly into your existing team.

Structured Talent
Our Elite, Core, and Smart Assist framework provides the right balance of leadership, production capacity, and operational support.

Client Integration
Your dedicated professionals work within your software, standards, workflows, and communication processes as a true extension of your business.

Global Reach
Brazil complements our established talent network across Latin America, the Philippines, South Africa, India, and Sri Lanka, giving clients access to a broader pool of specialised expertise.

Built to Scale
Whether you need a single specialist, a dedicated project team, or a complete Professional Offshore Division, we build flexible solutions that grow alongside your business.



Not simply staffing.
Strategic intelligent resourcing designed for long-term project success.

ADDMORE GLOBAL TALENT NETWORK

LAS VEGAS
Headquarters
Strategic leadership
Client relationships
Global operations

LATIN AMERICA
Architecture
Project Management
Estimating
Quantity Surveying
Technical Support
Nearshore AEC Talent

PHILIPPINES
Architecture
Interior Design Support
BIM
CAD
Rendering
Operations

SOUTH AFRICA
Takeoffs
Estimating
BIM
VDC
Engineering

INDIA
CAD
Shop Drawings
Revit
MEP Support

SRI LANKA
Quantity Surveying
Shop Drawings
Revit
CAD



Global talent. Structured around project requirements.



FROM TALENT SEARCH TO TEAM INTEGRATION

01. DISCOVER
We take time to understand your business, project requirements, and long-term staffing objectives.

02. DEFINE
Identify the roles, technical skills, and experience needed to build the right team.

03. SOURCE
Recruit and assess qualified professionals from Brazil's extensive talent market.

04. SELECT
Present candidates who best match your technical requirements, culture, and working style.

05. INTEGRATE
Onboard professionals into your systems, workflows, and communication processes for a seamless transition.

06. SUPPORT & SCALE
Provide ongoing support while helping your team grow and adapt as project demands evolve.

The ADDMORE recruitment process is designed to identify professionals who become productive members of your team from day one.



INTEGRATED INTO THE WAY YOU WORK

Your ADDMORE professionals are selected to support your operating environment.

YOUR SOFTWARE

Revit
AutoCAD
Navisworks
Bluebeam
Microsoft 365
Project Platforms

YOUR COMMUNICATION

Microsoft Teams
Zoom
Slack
Email
Client Meetings

YOUR STANDARDS

BIM Standards
Drawing Standards
Documentation Procedures
Quality Control
Project Workflows

YOUR TEAM

Professionals collaborate with your architects, engineers, estimators, BIM managers, project managers, and leadership.

Your business. Your systems. Your standards.

A HUMAN-LED APPROACH TO GLOBAL TALENT

Technology continues to reshape project delivery.

AI will continue transforming AEC.

But successful projects still depend on capable professionals who understand construction, communication, and collaboration.

ADDMORE builds teams around people.

CAPABILITY
Can the professional perform the required role?

COMMUNICATION
Can they collaborate effectively with the client team?

INTEGRATION
Can they adapt to established workflows and standards?

ACCOUNTABILITY
Can they take ownership of their responsibilities?

GROWTH
Can they develop as the client's requirements evolve?



Human expertise remains at the centre of intelligent resourcing.

A DIFFERENT APPROACH TO AEC RESOURCING

TRADITIONAL OUTSOURCING

Vendor-controlled delivery
Limited transparency
Generic staffing

TRADITIONAL STAFF AUGMENTATION

Individual hires
Minimal oversight
Limited structure

THE ADDMORE MODEL

AEC-focused recruitment
Integrated professionals
Elite, Core & Smart Assist
Professional Offshore Divisions
Project-specific outsourcing
Long-term workforce planning
The right professionals.
The right structure.
The right project outcomes.



NOT JUST MORE PEOPLE.

The right capability, in the right structure, for the right work.

ADDMORE: EXPERTS FOR PEOPLE & SOLUTIONS

SOLUTIONS

Project Specific Outsourcing

(with a follow-the-sun, 16-hour-day advantage)

Perfect for short-term needs, overflow work, or specialized tasks — we step in when your in-house team needs backup.

- Architectural Drawings, BIM, and Rendering Services
- Quantity Takeoffs and Cost Management
- Project Management, FF&E Sourcing and Consultancy
- MEP & Structural Services
- F&B Hospitality Design and Consultancy
- AI Teams



PEOPLE

Professional Talent Outsourcing

(With Intelligent Resourcing)

Intelligent resourcing by dedicated, full-time professionals from one person to a team and even a combination from the tiers to create a Professional Offshore Division (POD) that becomes part of your team.

- Elite Talent: Senior-level professionals who integrate seamlessly into your team for advanced design support services, project management, quantity takeoff and estimating, or BIM support.
- Core Talent: Experienced technical and documentation professionals providing daily project consistency and accuracy to architects, estimators, and project managers.
- Smart Assist: Graduate-level professionals who support architects, estimators, and project managers with essential tasks like data entry, scheduling, and spreadsheet management.

Consultancy Services

ADDMORE Services provides expert consultancy for owners, developers, hospitality groups, specialist contractors, and general contractors delivering high-end interior environments. Our mandate is simple: protecting your project from concept to completion.

In high-end interior projects, every stakeholder has their own agenda. ADDMORE is the only party at the table whose sole focus is protecting the owner, strengthening the contractor, and ensuring every specialist trade delivers to the standard the project demands.

We offer three core service areas:

- **Owner's Representation** — Protecting your schedule, budget, design intent, and brand standards from day one through to handover.
- **Specialist Contractor Oversight** — A structured A-Z workflow ensuring specialist trades deliver on time, on scope, and to the quality expected of high-end environments.
- **GC Consultancy** — Operational and technical support for small-to-medium general contractors looking to compete in the luxury market.





BRAZIL AS PART OF YOUR GLOBAL DELIVERY STRATEGY

Brazil strengthens ADDMORE's global talent network by providing access to one of Latin America's largest and most experienced professional workforces.

Combined with our worldwide talent hubs, clients can build teams based on:

- Technical Expertise
- Project Requirements
- Time Zone Alignment
- Business Growth
- Long-Term Workforce Strategy

Build capacity without sacrificing quality.

Build smarter with ADDMORE.

BUILD YOUR AEC TEAM IN BRAZIL

ADDMORE SERVICES
Architectural, Engineering, and Construction
Professional and Technical Offshore Outsourcing

Whether you need one technical professional or a complete Professional Offshore Division, ADDMORE helps you build the right team for your business.

Intelligent Resourcing Experts for People & Projects

Las Vegas, Nevada, USA
Global Talent Hubs: Philippines | Latin America | South Africa | India | Sri Lanka



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