



Mitchel Lucero

Senior Vice President of Strategy

Mitchel Lucero knows how to take a struggling team to the top — and how to take a top team further. With a career built on leading organizations through competitive pressure, rapid change, and high-stakes performance environments, he has spent more than two decades studying what separates leadership teams that execute from those that stall. Before Teamalytics, Mitchel served as SVP of Sales for Decisioneering, where he held ownership of top and bottom-line performance for the Crystal Ball Global Business Unit. His team's results provided the revenue inflection that led to Decisioneering's acquisition by Oracle in 2010. Prior to that, he spent a decade at MCI WorldCom as a multiple award winner, leading teams across sales, service, and marketing — building the commercial and organizational instincts that define how he works with clients today.

At Teamalytics, Mitchel leads business development and strategy — serving as the primary connection between the firm's senior advisory capabilities and the organizations that need them. He brings a practitioner's directness to every client conversation: identifying the organizational and leadership constraints that are limiting growth, focusing quickly on what will actually move results, and matching the right Teamalytics resources to the right challenge. His ability to lead struggling teams and elevate high-performing ones reflects the same leadership philosophy that drives the Teamalytics method — that removing constraints, not adding complexity, is what unlocks performance.

Mitchel has led engagements and client relationships across private equity, manufacturing, oil and gas, retail energy, real estate, healthcare, technology, and sports and entertainment.

Mitchel and his wife, Tamara, live in Colorado Springs, Colorado.



CAREER HIGHLIGHTS

- Former SVP of Sales, Decisioneering — led the revenue performance that drove acquisition by Oracle
- 10 years at MCI WorldCom
- Multiple award winner leading teams across sales, service, and marketing
- 15+ years at Teamalytics leading business development and strategy across PE, energy, manufacturing, and technology