



## Kai Munshi

*Senior Advisor*

Kai Munshi has operated in environments where the cost of poor leadership is measured in lives, not lost revenue. From the U.S. Marine Corps infantry to the Secret Service's Special Operations Counter Assault Team, he learned what elite performance under pressure actually requires — and what it exposes in the people around you.

Before Teamalytics, Kai served as COO of the world's largest law enforcement training academy, leading a team of executives overseeing 2,600 employees and contractors and managing a \$400M annual budget. After that role, he founded and built a business to profitability within its first month, then launched a consulting firm focused on helping organizations build performance through culture-driven strategy.

At Teamalytics, Kai works with leaders across industry sectors with an emphasis in government, retail, financial, and food and beverage sectors — bringing a practitioner's directness to surfacing behavioral friction, building accountability, and developing the leadership standards that allow teams to execute when it matters.

Kai and his wife, Sheri, live in St. Simons Island, Georgia.



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### EDUCATION

BA, International Studies, SUNY College of Brockport

Executive Coach Certification, American University

### CAREER HIGHLIGHTS

- Former COO, world's largest law enforcement training academy — 2,600 employees, \$400M budget
- U.S. Marine Corps infantry veteran; U.S. Secret Service Special Agent, Special Operations Counter Assault Team