

# coffee and quality



**From Data to Action:  
Strategies for Quality, Usability, and Impact**

# Introduction



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THE WALL STREET JOURNAL.

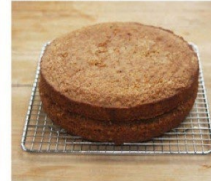


"For starters, I think we should find out who made the coffee that day."

Data



Information



Presentation



Knowledge



# Welcome

Which path would you take?

*fb/simplistacieblog*



# Grow where planted: Conditions



Photo Credit: Daniel Benoit

**Leadership buy-in and support** for using data and evaluation

**Resources** including staff that are allocated and/or committed to data and evaluation practices

**Commitment to continuously learning and growing** as an organization

**Established data and evaluation practices**

# Grow where planted: Practices

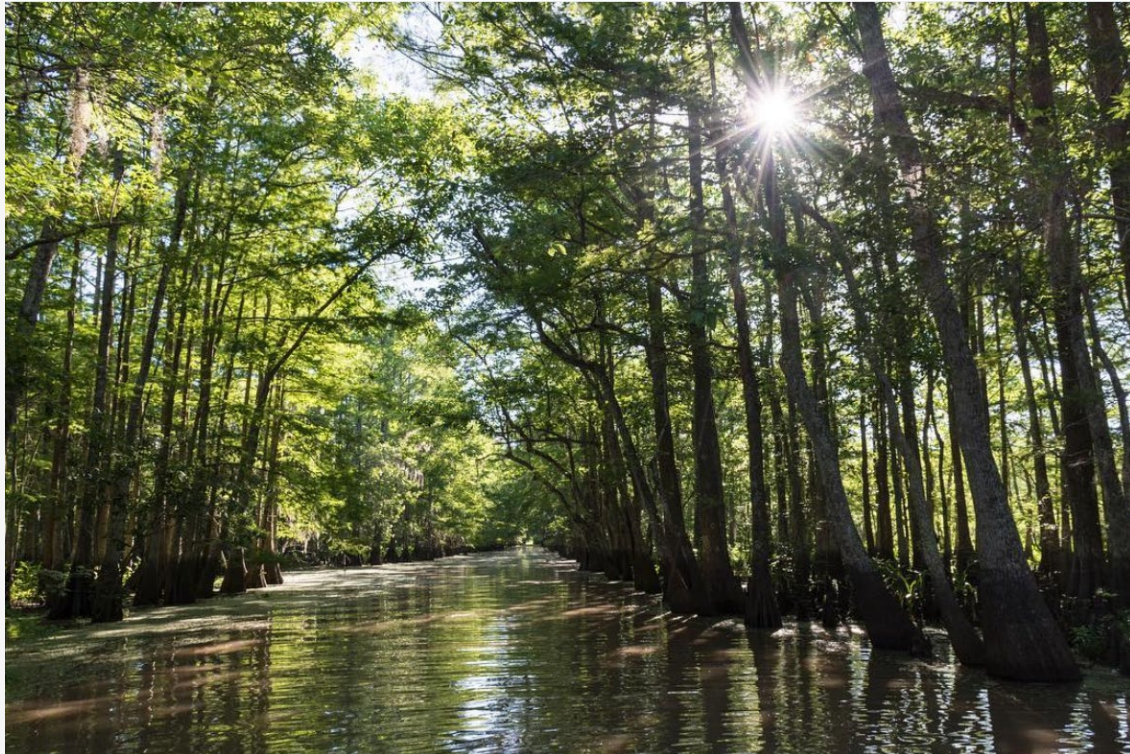


Photo Credit: Daniel Benoit

Strategies for collecting and using data

Logic models

An evaluation and Continuous Quality Improvement (CQI) plan

A data dictionary (i.e., codebook)

Documentation on procedures for analysis

Measurements of outputs, outcomes, and targets

Visualizations of results from data analysis to communicate value

# Grow where planted: Practices

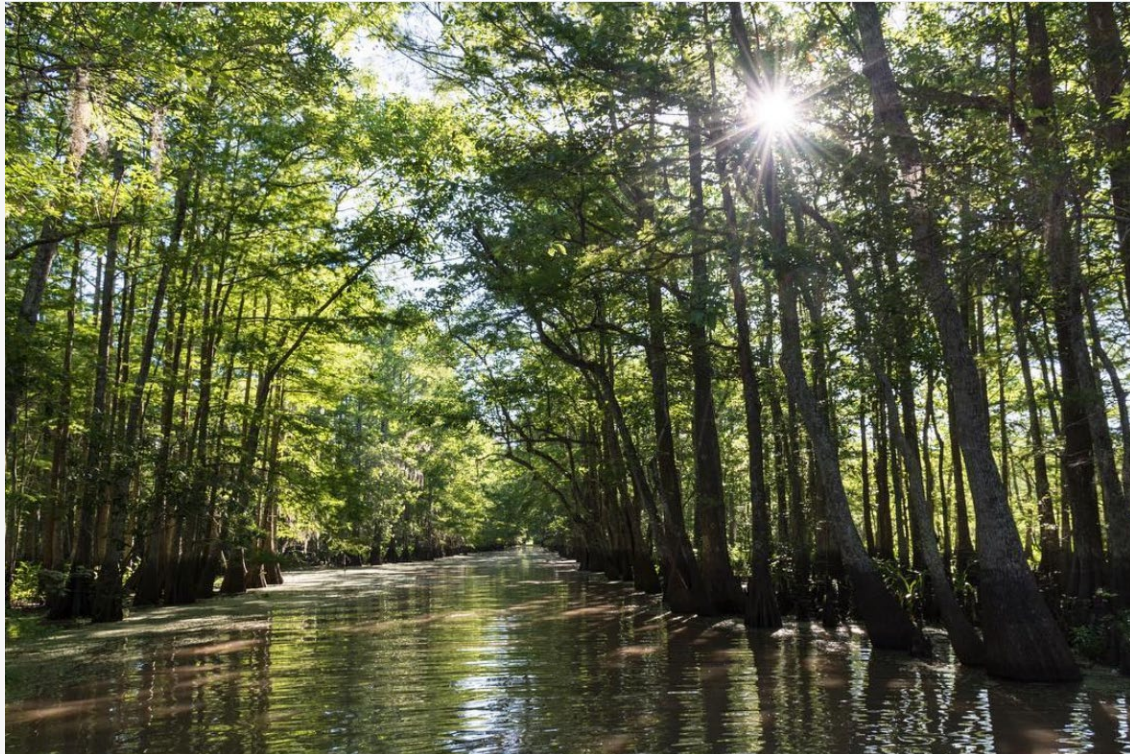


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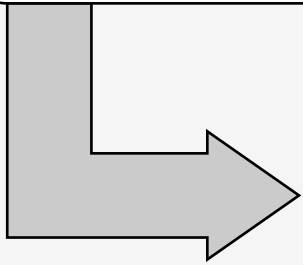
Measurements of outputs, outcomes, and targets

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# Data practices that support quality data

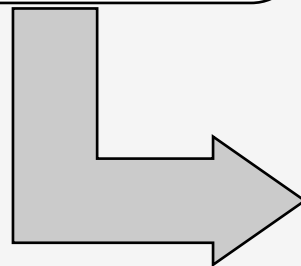
## Data strategy

- is a vision (purpose) for how your program will collect, store, manage, share and use data



## Data inventory & procedure

- tells you what type of data you have, where it's located, and what you do with it (documentation on procedures for analysis)



## Data dictionaries

- tells you specifics for the individual data records and what they contain (valid values, recode values, full text descriptions)

# Dirty data



**Inaccurate data that  
disrupts your database and  
negatively impacts the  
integrity and usability of  
your data.**

# Most common types of dirty data



## Duplicate Data

Repetitive leads and account information



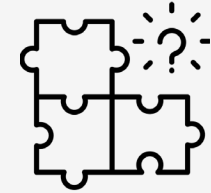
## Insecure Data

Not compliant to regulations



## Outdated Data

Old and irrelevant information



## Incomplete Data

Missing records or values



## Inaccurate Data

Fake or unreliable information



## Inconsistent Data

Non-standard values



## Hoarded Data

Unused data, or data that is multiple locations

# Guess the dirty data

A nonprofit organization has two records for the same client in their database. One record is under "John Smith" and another under "J. Smith," leading to confusion across program teams.

**Duplicate**

An employee stores a file containing unencrypted donor credit card information in a shared cloud folder, exposing sensitive data to unauthorized staff members.

**Insecure**

A nonprofit continues to use a list of email contacts from 5 years ago for their newsletter. Many addresses are no longer valid, resulting in bounced emails and missed outreach opportunities.

**Outdated**

A survey dataset lacks responses for the question about household income, making it difficult to analyze the relationship between income and education level.

**Incomplete**

A data entry mistake results in a donor's contribution being recorded as \$1,000 instead of \$10,000, leading to incorrect financial reporting.

**Inaccurate**

In one database, a client's state is recorded as "TX" while in another, it's written out as "Texas," leading to challenges in merging datasets for analysis.

**Inconsistent**

A program manager keeps detailed donor engagement notes in a personal spreadsheet instead of the shared CRM system, making it difficult for others to access important information when needed.

**Hoarded**

# Tips for keeping data clean



## Duplicate Data

Run a check and merge duplicates



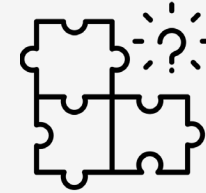
## Insecure Data

Delete unusable records and use legally-compliant software system



## Outdated Data

Purge before important to new systems



## Incomplete Data

Automate data capture for comprehensive records



## Inaccurate Data

Monitor data entry points, curb arrival in the system



## Inconsistent Data

Follow a centralized approach and standard file-naming conventions



## Hoarded Data

Focus on data for critical periods and remove everything else

# More tips to support data integrity

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## Metrics

- Accuracy and precision
- Completeness
- Consistency

## Spot checking

- Dependent or related fields
- Identify rules
- Identify potential issues
- Verify with source

## Descriptive Statistics

- Count
- Mix/Max
- Average/Mean
- Standard Deviation

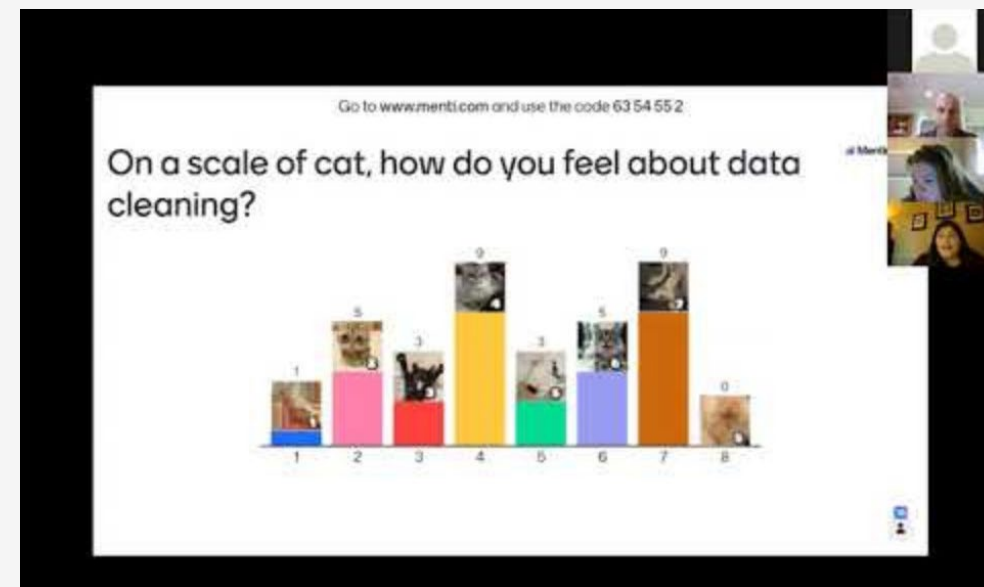
## Compare results

- Previous results
- Expected results

# Learn and grow with Coffee & Quality



[Watch the Coffee & Quality virtual session](#)



[Watch the Coffee & Quality virtual session](#)

# Guided by data and research, the integrated client journey (ICJ)

## An integrated approach

### Three areas of focus ...

- 1 Right agency expertise connected



- 2 Integrated coaching and client support

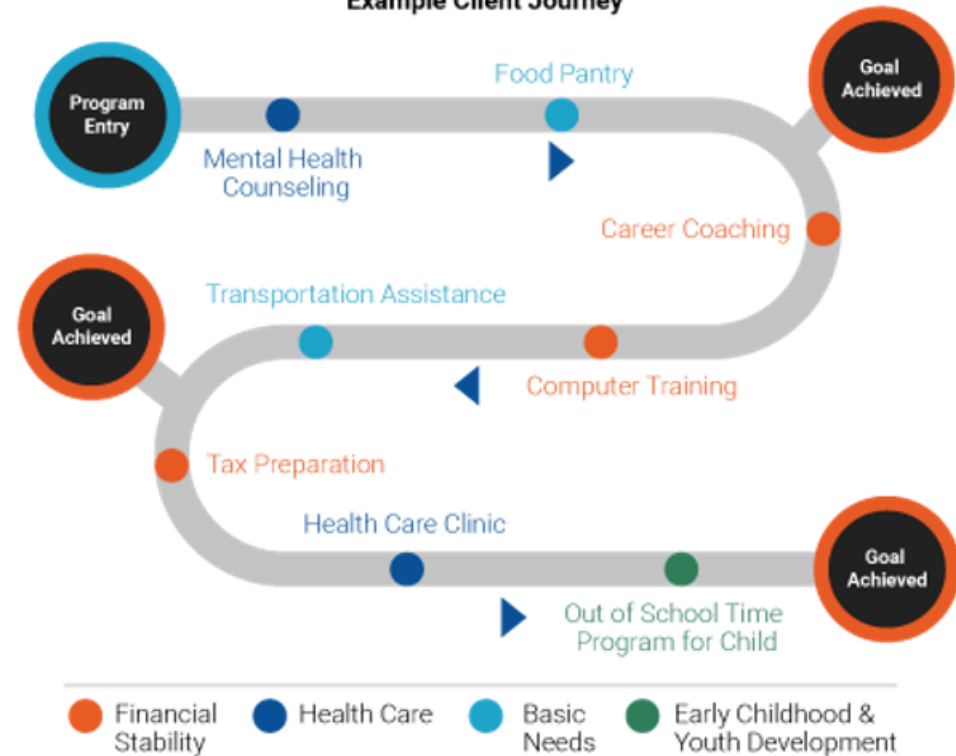


- 3 Client journey tool and resource map



### ... to create an Integrated Client Journey

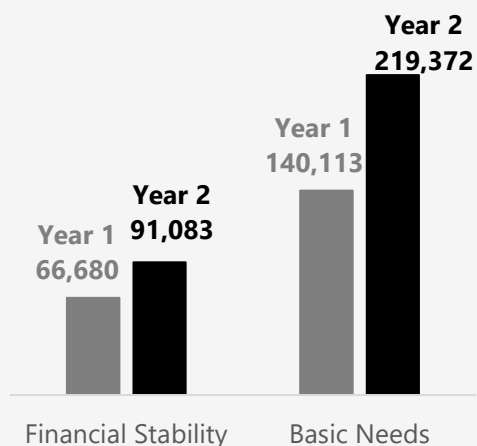
#### Example Client Journey



# Using data for action

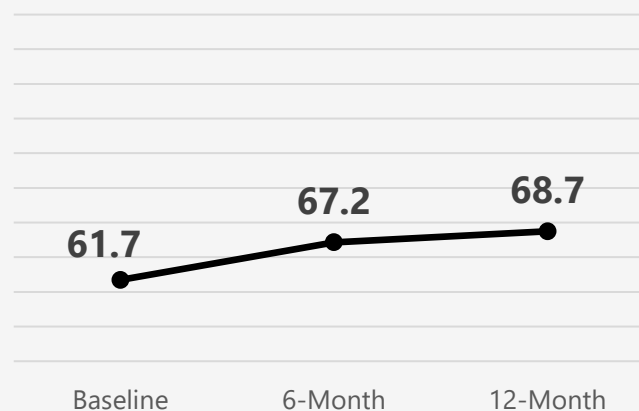
# 717,482

Collaborative effort brings about **more clients served**



Overall, individuals **increase their self-sufficiency and well-being** as they journey toward financial stability while working with a navigator

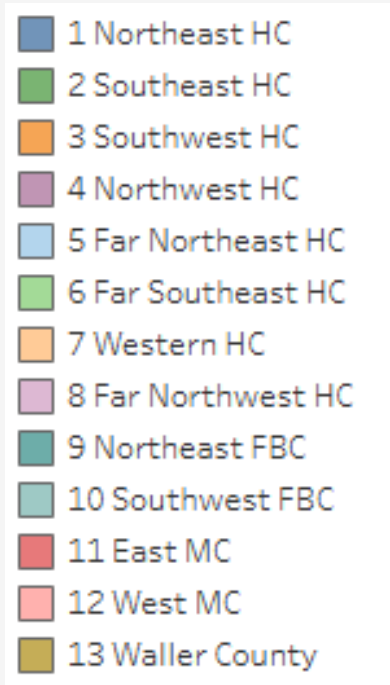
Self-Sufficiency and Well-Being



**Legal services as critical need** for clients on their path to financial stability

# Using data for action (from)

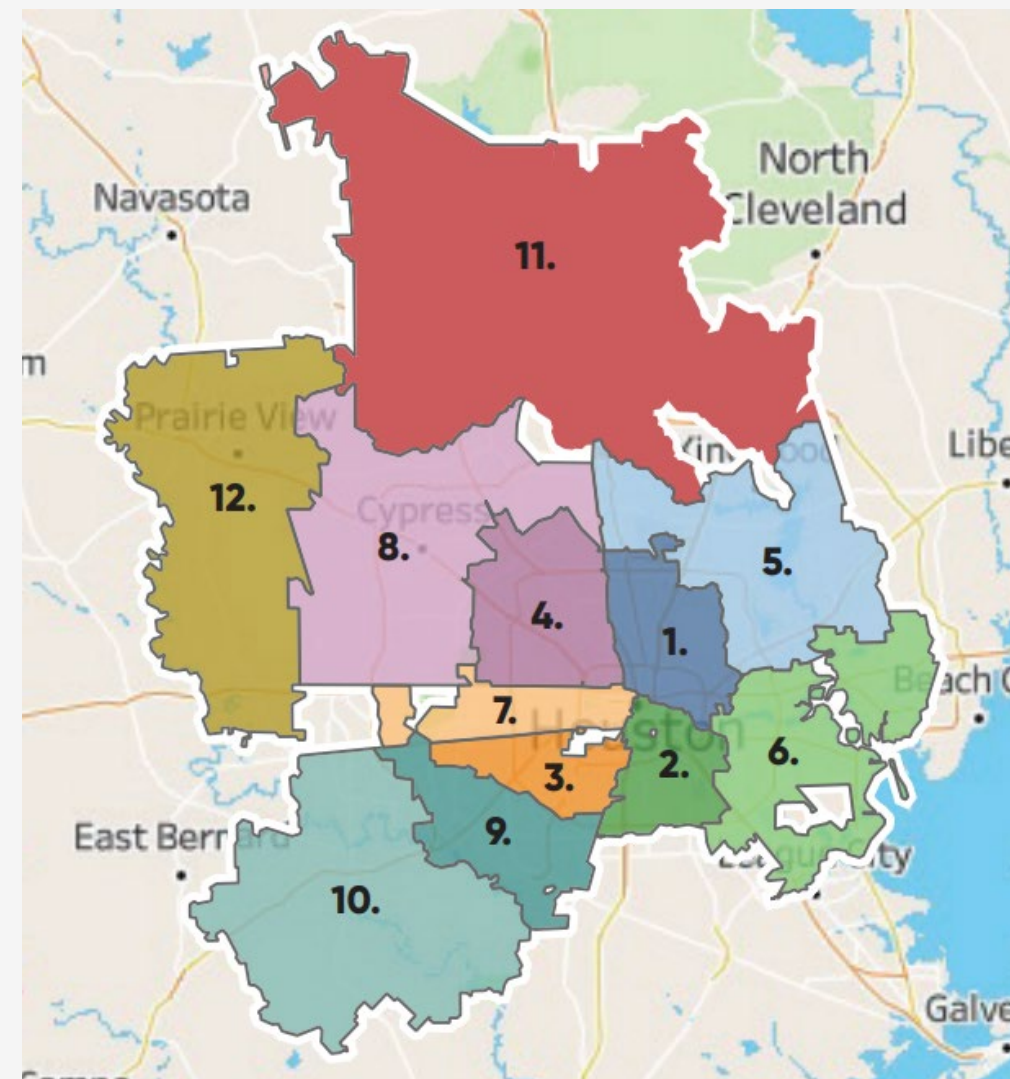
**Regional Approach** using  
ALICE data, 211 data and  
community-level data



# Using data for action (to)

- |                     |                       |
|---------------------|-----------------------|
| 1. Northeast HC     | 7. West HC            |
| 2. Southeast HC     | 8. Far Northwest HC   |
| 3. Southwest HC     | 9. Northeast FBC      |
| 4. Northwest HC     | 10. Southwest FBC     |
| 5. Far Northeast HC | 11. Montgomery County |
| 6. Far Southeast HC | 12. Waller County     |

Interactive Regional Dashboard:



# Reflection – One minute

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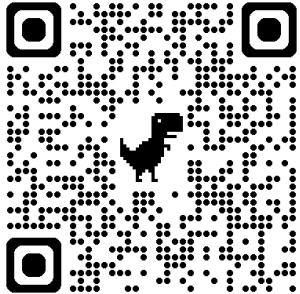


**One** key takeaway you learned

**One** question you still have

**One** action you will take based on what you learned

# Opportunities to engage with Coffee & Quality



Attend **Coffee & Quality** quarterly sessions

**Check out introductory videos** for basics on data, evaluation and CQI

Explore library of **past Coffee & Quality recordings**

Dig into **findings from Case Study** via webinar and research brief

Watch out for **Fellows Program & Learning Cohort applications**

Go to webpage **[www.unitedwayhouston.org/coffee](http://www.unitedwayhouston.org/coffee)** to learn more