# Tech Path Decision Guide

A Step-by-Step Tool to Choose the Right Next Move



TECH

GUIDE

# Step 1: Friction Identification

Answer honestly:

- **Where does work slow down?**

  _____

  _____

- **Where do mistakes happen?**

  _____

  _____

- **Where do people bypass the system?**

  _____

  _____

# Step 2: Constraint Mapping

Identify constraints:

- **Budget**
- **Time**
- **Team capacity**
- **Compliance**
- **Growth goals**

# Step 3: Path Indicators

**Optimization Indicators**

- Tools mostly work
- Confusion comes from usage
- Reports exist but aren't trusted

**Integration Indicators**

- Manual re-entry exists
- Data lives in multiple systems
- Visibility requires extra effort

**Custom Indicators**

- Workarounds are permanent
- Growth increases complexity
- Tools force bad compromises

# Step 4: Risk Awareness

**Ask:**

- **What happens if we do nothing?**

  _____

  _____

- **What breaks if volume increases?**

  _____

  _____

- **Where are we most exposed?**

  _____

  _____

# Step 5: Decision Confidence Check

A good decision should feel:

- **Logical**

- **Calm**

- **Justified**

- **Explainable**

If it feels rushed or reactive, pause.

# Next Step

If you want help validating your conclusion:

**Let's Talk Tech**
https://calendly.com/wowsuccessteam/let-s-talk-tech

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