WOW
Success
Team
Bizness Engineering

Scale-Ready Scorecard

A diagnostic tool for owner-operators who want to scale
without becoming the bottleneck

1. Scale Readiness Assessment

Score your business 1–5 in each area:

Leadership
- I spend most of my time leading, not doing - _____
- Decisions don't bottleneck at me - _____
- My team knows how to solve problems without me- _____

Systems
- We have clear SOPs - _____
- Our tools are integrated - _____
- Workflows are predictable and repeatable - _____

Team
- Roles are clearly defined - _____
- Team members own outcomes, not just tasks - _____
- We have a weekly rhythm of accountability - _____

Tech
- CRM is used consistently - _____
- Job tracking is centralized - _____
- Automation handles repeatable tasks- _____

Owner Dependency
- The business can run for 5 days without me - _____
- I'm not needed for approvals - _____
- I don't manage chaos - _____

Total Score: _____

2. Score Interpretation

0–25:
 Your business depends heavily on you. Scaling now will increase stress.

26–40:
 You have structure, but gaps will slow or stall growth unless fixed.

41–60:
 You're ready for meaningful scaling — refine, automate, and grow with confidence.

3. Your Scale Plan

Choose 3 scale-limiting areas to fix this quarter:

1._____
2._____
3._____

Suggested focus areas:

- Sales → ops handoff
- Team ownership
- Automation implementation
- Leadership rhythm
- SOP library

Conclusion

If your score is under 45, you're leaving growth on the table.

Let's build the systems that support the next level — without burning you out.

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