

BUSINESS TECH HEALTH DIAGNOSTIC

A Practical Self-Assessment for Business Owners



HOW TO USE THIS DIAGNOSTIC

For each statement below, score yourself:

- 0 = Not true at all
- 1 = Somewhat true
- 2 = Mostly true
- 3 = Completely true

Be honest. This is for clarity, not judgment.



1. VISIBILITY & DATA

- ___ 1. I know exactly where to find accurate, up-to-date business data
- ___ 2. I trust the reports I look at
- ___ 3. There is one clear “source of truth” for key information
- ___ 4. I don’t rely on spreadsheets to fill system gaps
- ___ 5. I can answer basic business questions without digging

Section Total: ___ / 15



2. PROCESSES & FLOW

- ___ 6. Our core processes are clearly defined
- ___ 7. Team members know what to do without constant clarification
- ___ 8. Work moves through the business consistently
- ___ 9. Handoffs between people or systems are clear
- ___ 10. The system supports how we actually work

Section Total: ___ / 15



3. TOOL ALIGNMENT

- ___ 11. Each tool we use has a clear purpose
- ___ 12. We're not paying for overlapping functionality
- ___ 13. Tools are integrated where it makes sense
- ___ 14. Manual re-entry is minimal
- ___ 15. Adding new tools feels intentional, not reactive

• Section Total: ___ / 15



4. TEAM ADOPTION

- ___ 16. The team understands why the system exists
- ___ 17. The system makes their work easier
- ___ 18. Training was practical, not overwhelming
- ___ 19. The system supports accountability
- ___ 20. Work doesn't get lost or duplicated

Section Total: ___ / 15



5. SCALABILITY AND RISK

- ___ 21. The system would hold up if volume increased
- ___ 22. Compliance and risk are considered
- ___ 23. We're not dependent on one person to "know everything"
- ___ 24. We could onboard someone new without chaos
- ___ 25. The system supports where we're going next

Section Total: ___ / 15



Your Score

- 60–75: Strong foundation, optimization opportunities
- 40–59: Functional but fragile — improvements needed
- Below 40: The system is actively working against you

WHAT THIS TELLS YOU

This diagnostic does not mean you need:

- New software
- A complete rebuild
- A massive investment

It does mean:

- Something needs attention
- The problem is solvable
- Guessing will cost more than clarity



NEXT STEP (OPTIONAL, BUT POWERFUL)

If you want help interpreting your results and deciding what actually matters next:

Let's Talk Tech:

[Schedule a free discovery session with
WOWSuccessTeam](#)

