

# BUSINESS SYSTEM Upgreade Checklist

Stop patching problems. Start building systems that scale.





## 1. KEY ATZEAS TO AUDIT

#### Check all that apply:

| We use verbal handoffs for projects or jobs               |
|---|
| Our sales process lives in someone's head                 |
| We use email or text to assign tasks                      |
| Our team doesn't follow a central system                  |
| I get interrupted for "quick questions" all day           |
| There's no real-time dashboard for job status or capacity |
| We've outgrown our current CRM or project tool            |
| We have zero documented SOPs                              |
| Our automations are outdated, clunky, or nonexistent      |
| I'm doing way too much myself                             |

If you checked 3 or more, you need a system upgrade ASAP.





## 2. PRIORITIZE YOUR FIXES

### Pick your top 3 priority areas to address this month:

| Priority Fix Area | Tool(s) to<br>Support | Who Will Lead<br>This Fix? | Timeline to Complete |
|-------------------|-----------------------|----------------------------|----------------------|
|                   |                       |                            |                      |
|                   |                       |                            |                      |
|                   |                       |                            |                      |





### 3. YOUR UPGRADE ROADMAP

Build your action plan:

Step 1: \_\_\_ Document key processes

Step 2: \_\_\_ Centralize task tracking (DevStride / ClickUp /

Monday)

Step 3: \_\_\_ Build dashboards for visibility

Step 4: \_\_\_ Set up automations for repeat tasks

Step 5: \_\_\_ Train team and assign ownership





Schedule a free discovery session with WOWSuccessTeam





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