

● Presented by Biznorth

Conversations that Drive Performance

31 JULY 2026

18:30AM – 3:30PM

HILTON HOTEL, DARWIN

The formula for performance is behaviour + environment. When leaders create the right environment for the right people, results follow.

What most often happens is the people are right, but the environment isn't, it's not clear, accountable or safe. Performance suffers.

This one-day workshop gives leaders at every level a proven system — and the conversation skills to create an environment of clarity, accountability and psychological safety.

● **REBECCA HOUGHTON**

Australia's Leading Middle Management Expert



● **ANNETTE GILLANDERS**

Your Host



You'll take away:

- A SIGNED COPY OF REBECCA'S BESTSELLER MORE IMPACT MORE EASILY, AVAILABLE FOR PURCHASE.
- A PERSONALISED ACTION PLAN
- A CLEAR DIAGNOSIS OF YOUR INFLUENCING APPROACH.

What you'll learn

- Remove personal barriers holding back your influencing power
- Practical techniques to shift behaviours and increase impact from day one
- Neuroscience for leaders — what makes people tick
- Benchmark your leadership against 1,000+ Australian managers
- Goal-setting that feels conversational, yet crystal clear
- Accountability conversations without micromanaging
- Balancing compassion with accountability in tough conversations
- Commit to a live workplace experiment with real accountability for results

\$320 + GST Standard Pass

\$275 + GST Early Bird **Offer Ends 30th June*

\$250 + GST AHRI Members

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