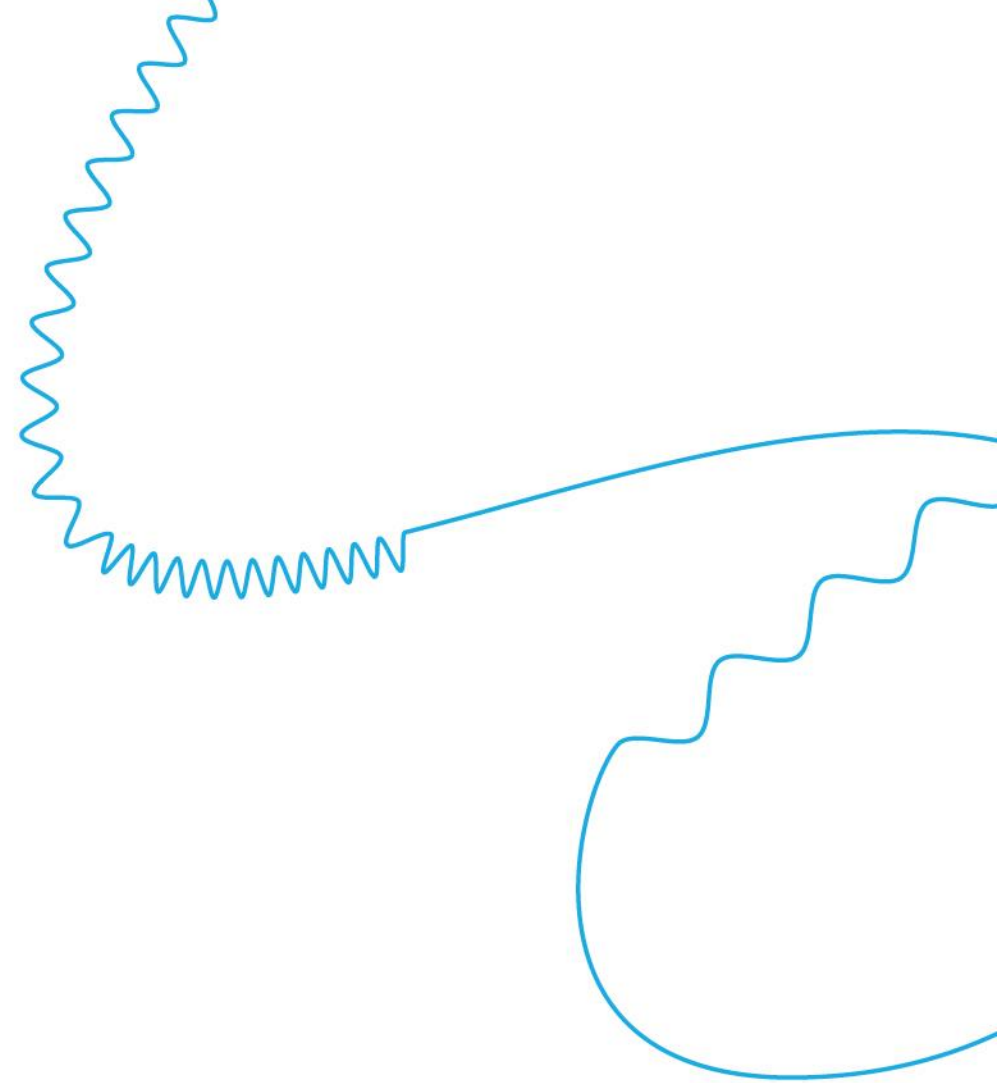




First Quarter 2023 Financial Results

May 4, 2023



Forward-looking statements and disclaimer

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, including statements regarding: anticipated sales, including the timing of sales, under advance purchase agreements in 2023, which may not be realized; expected new contracts for COVID-19 vaccines; Moderna's expectations regarding the commercial COVID-19 market and its preparations for and ability to effectively compete in such a market; Moderna's preparations for potential RSV and flu vaccine launches in 2024; the estimated addressable markets for Moderna's respiratory franchise and expected timing for the franchise to generate cash; the potential for an updated formulation of mRNA-1010 to lead to improved immune responses against influenza B strains and enable licensure through accelerated approval; Moderna's plans with respect to its individualized neoantigen therapy (INT), including plans to initiate a Phase 3 study in adjuvant melanoma in 2023 and rapidly expand to additional tumor types, including non-small cell lung cancer; Moderna's ability to rapidly make mRNA-4157 available to patients and to identify populations that could benefit from INT; the timing of data from Moderna's ongoing clinical trials; Moderna's capital allocation priorities, including anticipated spending on R&D for 2023; and Moderna's 2023 financial framework. In some cases, forward-looking statements can be identified by terminology such as "will," "may," "should," "could," "expects," "intends," "plans," "aims," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these words. The forward-looking statements in this presentation are neither promises nor guarantees, and you should not place undue reliance on these forward-looking statements because they involve known and unknown risks, uncertainties, and other factors, many of which are beyond Moderna's control and which could cause actual results to differ materially from those expressed or implied by these forward-looking statements. These risks, uncertainties, and other factors include, among others, those risks and uncertainties described under the heading "Risk Factors" in Moderna's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, filed with the U.S. Securities and Exchange Commission (SEC), and in subsequent filings made by Moderna with the SEC, which are available on the SEC's website at www.sec.gov. Except as required by law, Moderna disclaims any intention or responsibility for updating or revising any forward-looking statements contained in this presentation in the event of new information, future developments or otherwise. These forward-looking statements are based on Moderna's current expectations and speak only as of the date of this presentation.

Financial figures in this presentation as of, and for the quarterly periods ended, March 31, 2023, and March 31, 2022, are unaudited.

I 1Q23 earnings call agenda



Business Review

Stéphane Bancel, CEO



R&D/Clinical Programs

Stephen Hoge, M.D., President



Commercial Market

Arpa Garay, CCO



Financials

Jamey Mock, CFO



Looking Forward

Stéphane Bancel, CEO

1 Q23 financial highlights

1 Q23 GAAP financial results



Revenue:
\$1.9 billion



Net income:
\$79 million



**Diluted earnings
per share:**
\$0.19



**Cash and
investments:**
\$16.4 billion

Capital allocation highlights

Reinvest in the business

- \$1.1 billion R&D
- \$0.3 billion SG&A
- \$0.1 billion capital expenditures

External investment opportunities (licenses and/or M&A)

2023: OriCiro, CytomX,
Life Edit, Generation Bio

Return capital to shareholders

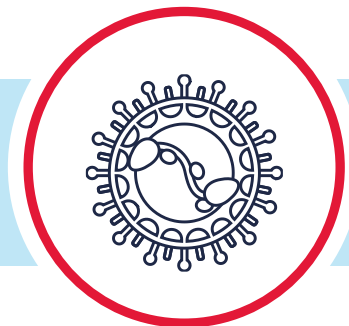
Repurchased 3.6 million
shares for \$526 million in
1 Q23 (avg. price
~\$145/share)

Commercial 1Q23 updates



2023 COVID market

- Reiterating a minimum of ~\$5 billion in COVID vaccine sales from previously announced APAs
- In active negotiations with key customers in major markets
 - U.S. (commercial & government)
 - Japan
 - EU
 - Other key countries



RSV pre-launch and medical activity

- Educating medical community on the health burden of RSV
- Manufacturing mRNA-1345 in pre-filled syringes for 2024 launch



Individualized Neoantigen Therapy (INT)

- Scaling manufacturing to support clinical development and commercial markets
- Commercial team working to prioritize additional cancer indications

Pipeline highlights and advances



Respiratory vaccines

- **RSV:** Topline data released in Q1; additional updates presented at major medical meetings - RSVVW & ECCMID
- **Flu:** mRNA-1010 Phase 3 P303 initiated
- **COVID-19:** mRNA-1283 Phase 3 initiated
- **New combination program:** mRNA-1083 (COVID-19 + flu) dosing participants
- **Pandemic influenza:** mRNA-1018



Latent vaccines

- **CMV:** Phase 3 trial continued progress >50% enrolled
- **EBV:** mRNA-1189 Phase 1 adult and adolescent studies fully enrolled. mRNA-1195 dosing participants in Phase 1
- **HIV:** Presented interim Phase 1 data at Vaccines Day



Emerging vaccines

- **Norovirus:** Program announced
- **Lyme:** Program announced, our first example of applying mRNA technology to a bacterial pathogen



Therapeutics

- **Individualized Neoantigen Therapy (INT):** Presented detailed data from our Phase 2 study in adjuvant melanoma patients at AACR; received FDA Breakthrough Designation and EMA PRIME designation
- **PA:** Dose expansion ongoing; ASGCT abstract released

Moderna as of May 2023

Pipeline	Commercial Moderna COVID-19 Vaccine/Spikevax®	5 in Phase 3 COVID boosters, Flu, RSV, CMV, Next-generation COVID-19	8 in Phase 2 INT, Zika, PA, VEGF-A, Next-gen Flu	47 development programs
Programs in development	Respiratory vaccines - COVID-19; next-gen COVID-19 - Older adults RSV; pediatric RSV - Flu; next-gen flu; pandemic flu - Flu + COVID-19, flu + COVID-19 + RSV and flu + RSV - Next-gen combinations - hMPV + PIV3 - RSV + hMPV, endemic HCoV		Latent vaccines - CMV - EBV - HIV - VZV - HSV	mRNA therapeutics 15 medicines in 4 therapeutic areas 5 Immuno-Oncology 7 Rare Diseases 2 Cardiovascular Diseases 1 Autoimmune Diseases
			Emerging vaccines - Zika - Nipah - Norovirus - Lyme	
Foundations	~4,350 employees ¹	 Officially recognized as a Great Place to Work in the U.S. by Great Place To Work®	17 commercial subsidiaries across North America, Europe and Asia Pacific	~\$16.4B of cash and investments ¹

I 1Q23 earnings call agenda



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Looking Forward

Stéphane Bancel, CEO

Respiratory vaccines pipeline overview

Commercial and Phase 3 programs



PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

COVID-19 (mRNA-1273.214/.222)



PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Older adults RSV (mRNA-1345)



PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Flu (mRNA-1010)

Next-gen programs

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

COVID-19 variant boosters and next-gen booster (mRNA-1283)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Flu (mRNA-1011/-1012)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Flu (mRNA-1020/-1030)

Combination programs

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

COVID-19 + flu (mRNA-1073/-1083)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

COVID-19 + flu + RSV (mRNA-1230)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

RSV + flu (mRNA-1045)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Pediatric hMPV + PIV3 (mRNA-1653)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Pediatric RSV + hMPV (mRNA-1365)

Current FDA COVID-19 vaccination update; new recommendations expected on June 15



FDA COVID-19 vaccines update

- Omicron-targeting bivalent COVID-19 vaccine (targeting the original and BA.4/5 strains) is now the only authorized formulation in the U.S.
- Individuals 65+ years of age and those with certain kinds of immunocompromise are eligible for additional doses of the bivalent vaccine
- New recommendations are expected following the June 15 strain-selection meeting

**We are preparing to share data with regulators
on multiple potential strains and formulations**

RSV: mRNA-1345 older adult program updates



Phase 3 RSV clinical data shared at recent medical meetings

- mRNA-1345 showed consistently high efficacy across the clinical spectrum of RSV disease in adults aged ≥ 60 years
 - Demonstrated vaccine efficacy of 83.7%¹ against RSV lower respiratory tract disease, defined by two or more symptoms in older adults
 - Detailed data at medical presentations show that vaccine is consistently high across all age groups and in participants with pre-existing comorbidities¹
- mRNA-1345 has a favorable tolerability profile with adverse events (AEs) mostly grade 1 and 2
- No cases of Guillain-Barré syndrome (GBS) or other demyelinating events have been reported to date
- Rates of serious adverse events (SAEs) were balanced between vaccine and placebo groups

¹ [RSVW data](#)

Flu: Preliminary immunogenicity data from Phase 3 P302 efficacy trial for mRNA-1010 confirm Phase 2 data

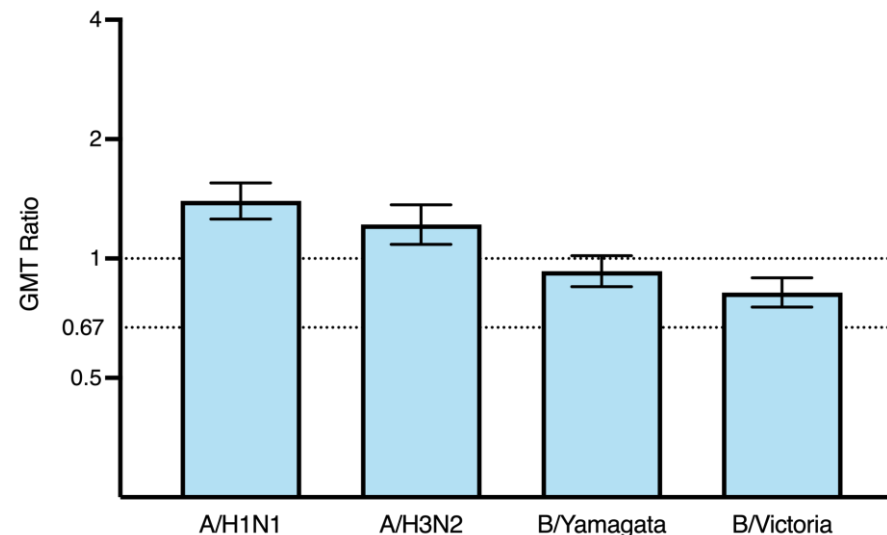
P302 interim analysis did not accrue sufficient cases to declare early success and the independent DSMB recommended continuation of the efficacy follow-up

Samples of approximately 900 study participants from the U.S. were collected for immunogenicity analysis

The lower bound of the 95% confidence intervals exceeded 0.667 for all 4 strains, further exceeding a value of 1 for both influenza A/H1N1 and A/H3N2

Given that primary intent of P302 is demonstration of efficacy, **success criteria for immunogenicity endpoints were not pre-specified**

P302 geometric mean titer ratio over standard dose comparator (50 µg; 50 years and older)



Study will follow participants until the end of season according to the protocol

Flu: mRNA-1010 Phase 3 P303 study dosing participants



Design
Randomized, observer-blind, active-controlled study



Number of participants
2,400 medically stable adults ≥ 18 years old



Vaccination schedule
Randomization 1:1 to mRNA-1010 or active comparator



Duration: 6 months
Enrollment period: April –June 2023
Study participants will be followed up for 6 months after study injection



Site location
Northern Hemisphere (United States)

P303 will test the immunogenicity of an updated formulation of mRNA-1010 that is expected to lead to improved immune responses against influenza B strains and is intended to enable licensure of mRNA-1010 through accelerated approval

Latent vaccines

Phase 3 CMVictory study is >50% enrolled; study of primary prevention in adolescents is enrolling

Phase 3 programs



PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

CMV (mRNA-1647)

Early clinical programs

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

EBV (mRNA-1189; mRNA-1195)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

HIV (mRNA-1644; mRNA-1574)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

VZV (mRNA-1468)

Pre-clinical programs

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

HSV (mRNA-1608)

mRNA therapeutics

Detailed INT data presented at AACR; PA dose expansion ongoing

Immuno-oncology

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Individualized Neoantigen Therapy (INT)

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Checkpoint vaccine

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Triplet

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

IL-12

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

KRAS

Cardiovascular

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

Relaxin

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

VEGF-A

Autoimmune

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

PD-L1

Rare Disease

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

PA

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
----	-------	-------	-------	-------

MMA

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
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GSD1a

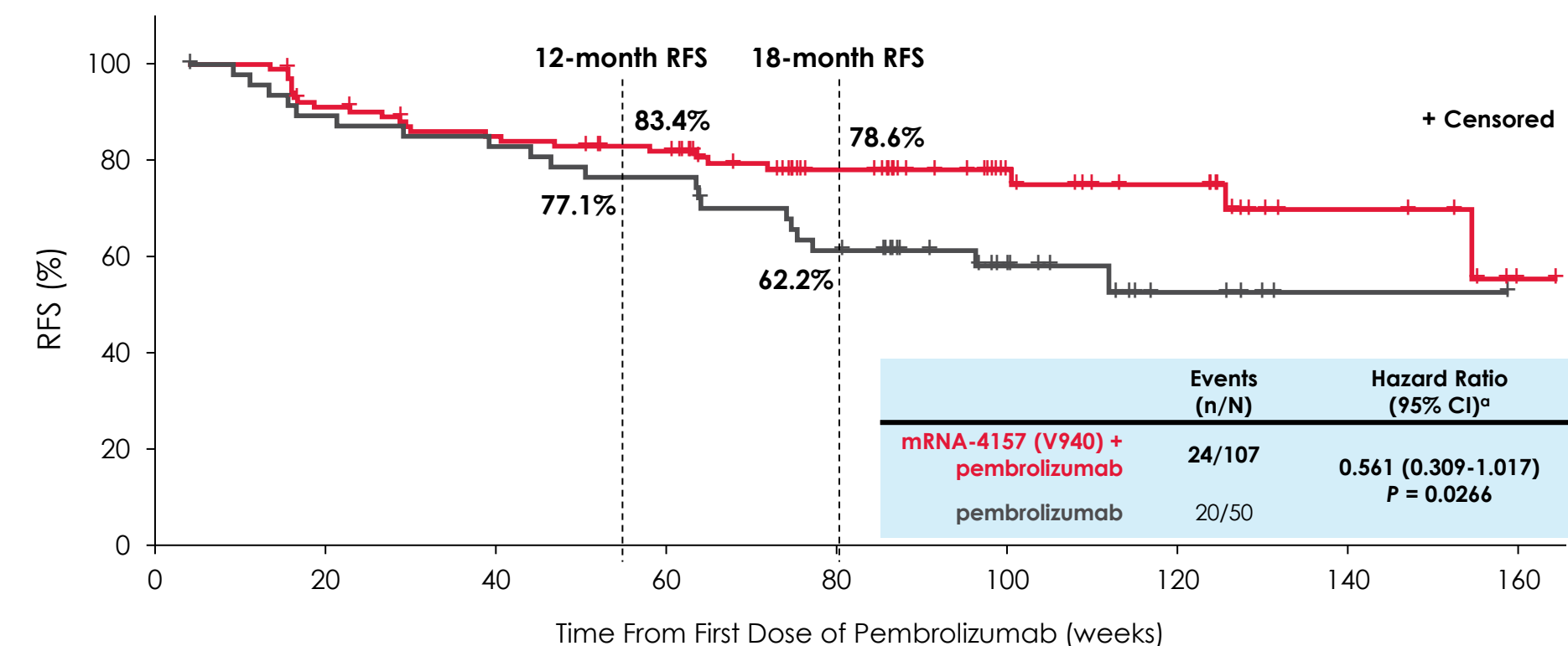
PC	Ph. 1	Ph. 2	Ph. 3	Comm.
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CF

PC	Ph. 1	Ph. 2	Ph. 3	Comm.
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OTC, PKU, CN-1

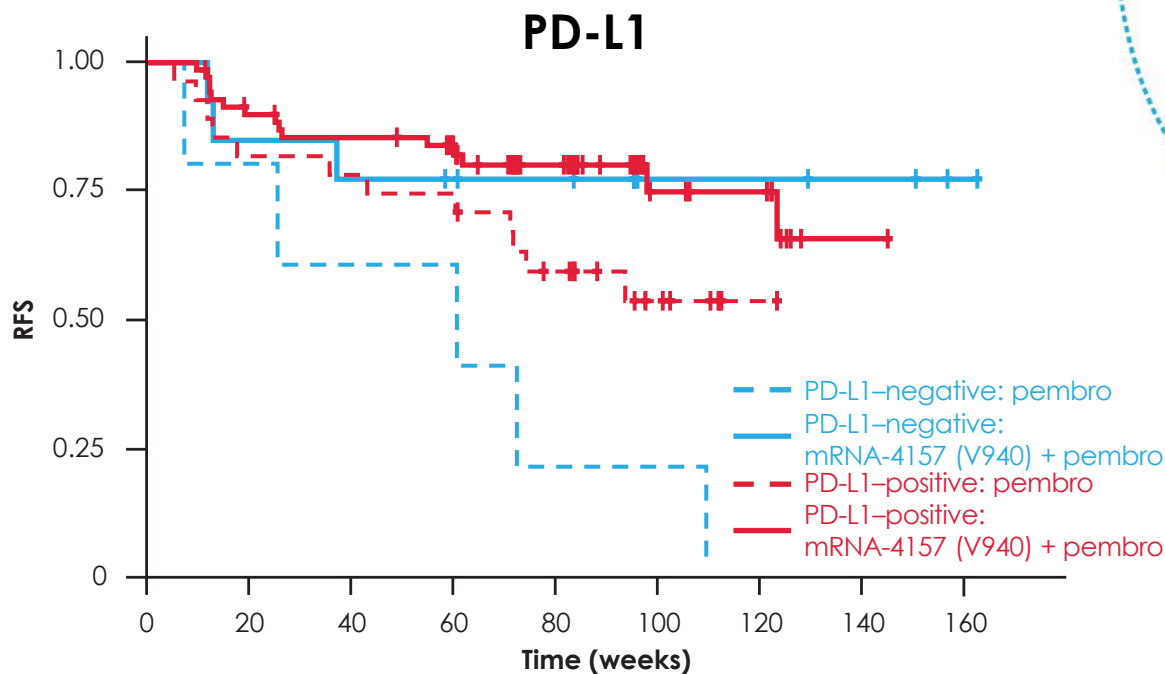
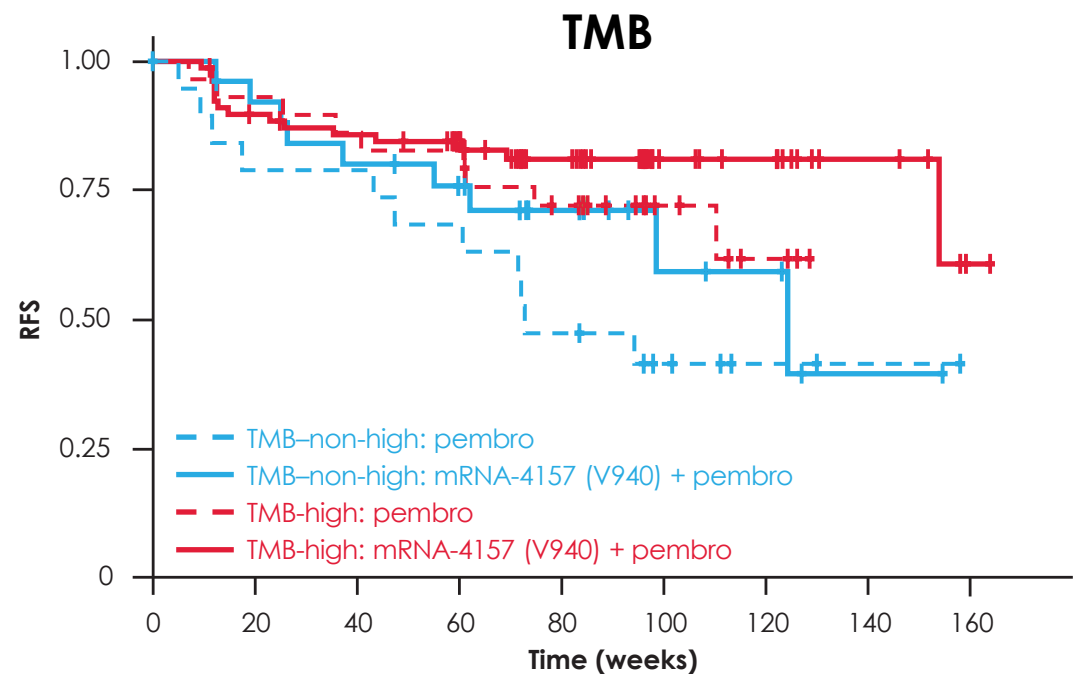
INT: mRNA-4157 (V940) and pembrolizumab demonstrated an improvement in recurrence-free survival (RFS) vs pembrolizumab



	Number at Risk									
mRNA-4157 (V940) + pembrolizumab	107	92	85	73	49	24	20	8	1	
pembrolizumab	50	42	40	37	28	13	6	1	0	

CI, confidence interval; RFS, recurrence-free survival. Adjuvant melanoma.
^aThe hazard ratio and 95% CI for mRNA-4157 (V940) plus pembrolizumab versus pembrolizumab is estimated using a Cox proportional hazards model with treatment group as a covariate, stratified by disease stage (stages IIIB or IIIC or IIID vs stage IV) used for randomization. The P value is based on a 1-sided log-rank test stratified by disease stage (stages IIIB or IIIC or IIID vs stage IV) used for randomization.

INT: mRNA-4157 (V940) and pembrolizumab combination treatment demonstrated an improvement in RFS irrespective of tumor mutational burden (TMB) or PD-L1 status



mRNA-4157 (V940) + pembro vs pembro HR (95% CI)

TMB – high	0.652 (0.284,1.494)
TMB – non-high	0.586 (0.243,1.415)

mRNA-4157 (V940) + pembro vs pembro HR (95% CI)

PD-L1 – positive	0.485 (0.226, 1.039)
PD-L1 - negative	0.162 (0.038, 0.685)

INT: Additional Phase 2 mRNA-4157 (V940) data to be shared at upcoming medical meetings



Analyses to include

Distant metastasis-free survival at ASCO

Treatment outcomes by BRAF status

Other translational analyses as well as RFS with ≥ 51 events



Longer follow-up

mRNA-4157-P201/KEYNOTE-942 to evaluate **durability**

Breakthrough Therapy Designation from FDA and **PRIME Designation** from EMA facilitates frequent dialogue with regulatory agencies with the aim to rapidly make it available to patients

ASCO: American Society of Clinical Oncology
BRAF: is a common gene mutation in melanoma

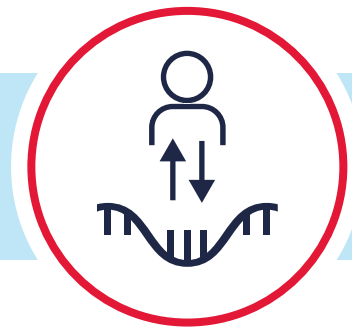
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moderna

INT: Phase 3 adjuvant melanoma study to begin this year; studies in additional tumor types to follow



Initiate INT¹ Phase 3 study in adjuvant melanoma in 2023 and rapidly expand to **additional tumor types** including non-small cell lung cancer



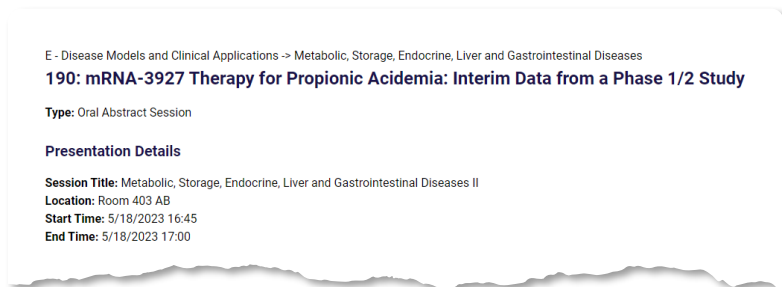
Plan to **explore opportunities with strong biological rationale and unmet need**, within KEYTRUDA-approved indications and beyond, in early-stage disease and metastatic settings

¹ Moderna and Merck have 50-50 partnership on Individualized Neoantigen Therapy program

PA: mRNA-3927 Phase 1/2 trial dose expansion ongoing; interim clinical data to be presented at ASGCT on May 18

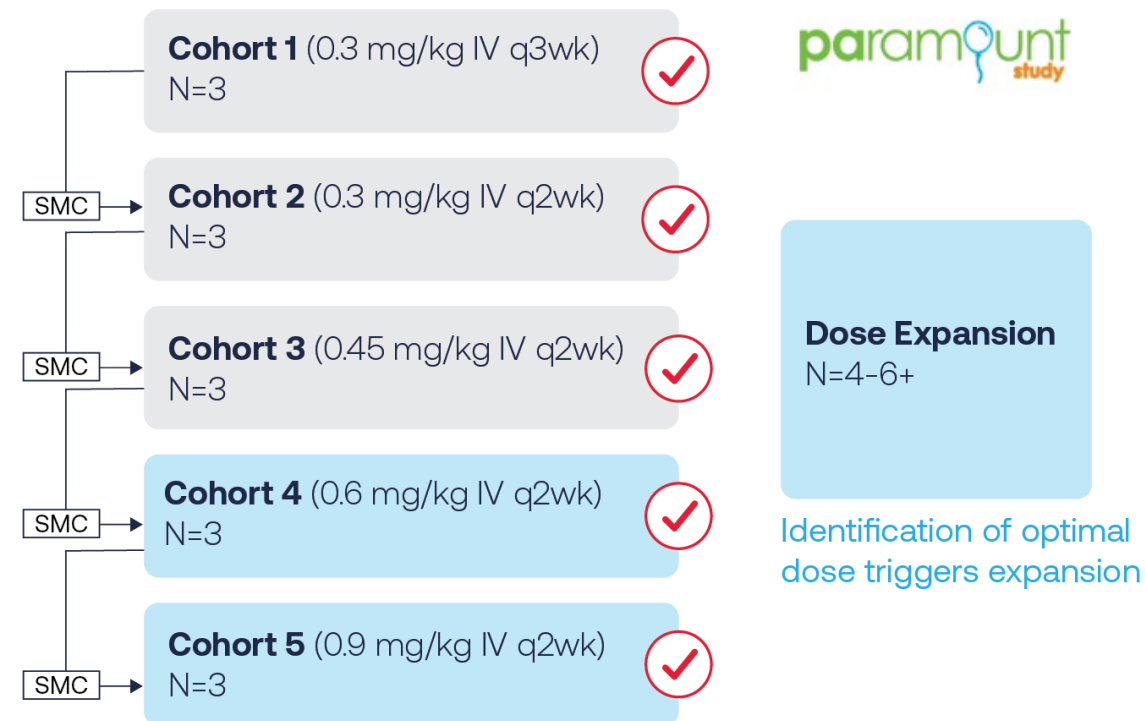
Program Updates

- **The Paramount study is ongoing**, currently enrolling patients in cohort 5 (0.9mg/kg) with no DLTs observed to date
- **Encouraging clinical benefit observed** to date, showing reductions metabolic decompensation events (MDEs), as well as biomarker responses
- **All eligible participants continue to opt-in** for the Open Label Expansion Participation



[Link to ASGCT Abstract](#)

Phase 1/2 Trial Design



ASGCT: American Society of Gene & Cell Therapy
 PA: Propionic acidemia
 DLT: Dose limiting toxicity

I 1Q23 earnings call agenda



Business Review

Stéphane Bancel, CEO



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Commercial Market

Arpa Garay, CCO



Financials

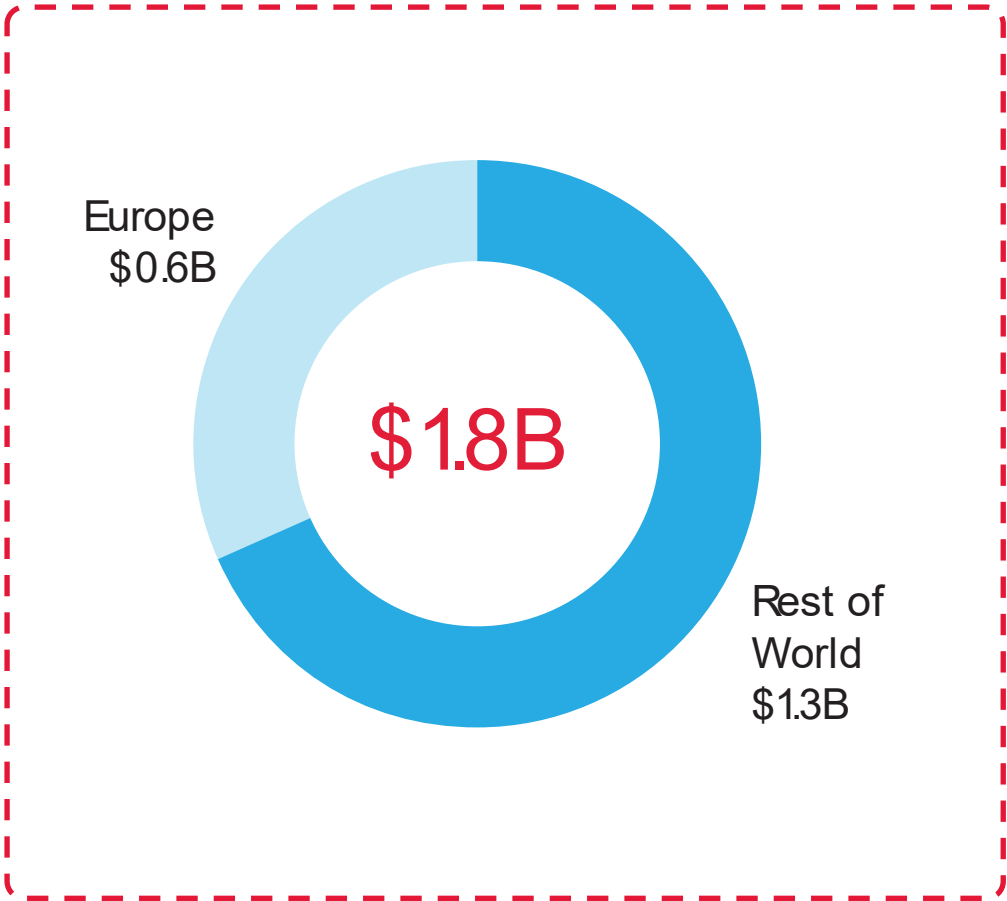
Jamey Mock, CFO



Looking Forward

Stéphane Bancel, CEO

Recorded \$1.8B of COVID-19 vaccine sales in 1Q23



1Q23 sales comprised mainly of ex-US regions:

- 
 Europe: \$0.6 billion
- 
 RoW: \$1.3 billion

\$1.8 billion¹ of vaccine sales from previously announced APAs were delivered in 1Q23, representing the majority of the \$2 billion expected in 1H23

U.S. sales expected beginning in 2H23 from novel, strain-matched COVID-19 vaccine

¹ Note that figures may not sum due to rounding

Reiterating 2023 minimum sales of ~\$5B from previously announced COVID-19 APAs; positive ongoing discussions for additional contracts

Previously announced APAs	
1H deliveries	2H deliveries
 European Union	 Canada
 Japan	 Kuwait
 South Korea	 Switzerland
 Other countries	 Taiwan
	 United Kingdom

Expected new sales for 2H deliveries

- United States (commercial & government)
- Japan
- European Union
- Asia & Latin America

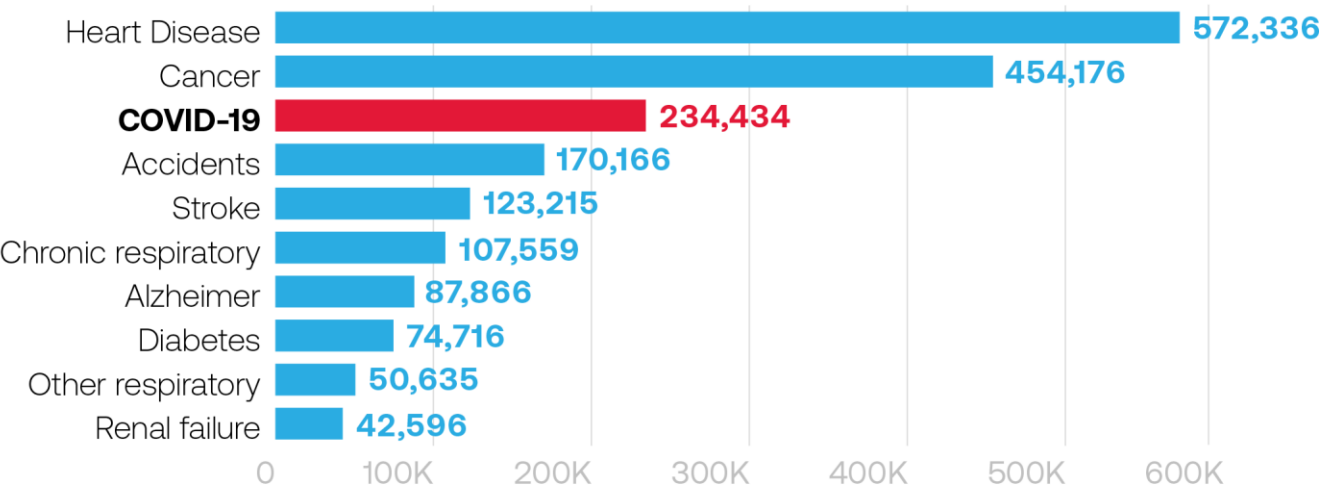
Signed 2023 contract

- ✓ Australia

COVID-19 is a substantial health burden in the United States

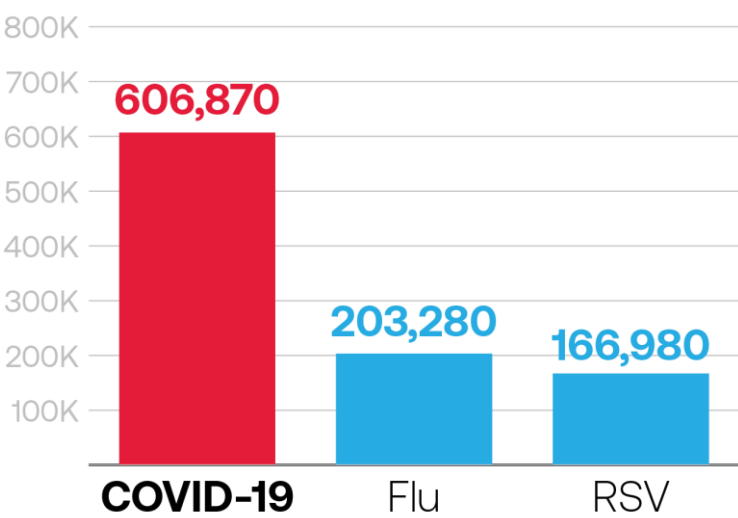
In the most recent fall/winter season, COVID-19 was the leading cause of hospitalizations in the United States among viral respiratory infections

COVID-19 was the third leading cause of death in the U.S. from January to September 2022



SOURCE: <https://www.healthsystemtracker.org/brief/covid-19-leading-cause-of-death-ranking/#Total%20deaths%20in%20the%20United%20States%20from%20COVID-19%20and%20other%20leading%20causes,%202020-2022>

Total hospitalizations in current 22/23 season to date (10/1/2022 – 4/16/2023)



SOURCE: RESP-NET – Respiratory Virus Hospitalizations Surveillance Network – CDC

Progress on 2023 U.S. COVID-19 commercial launch



In active supply discussions with customers throughout the U.S.

- ✓ National/regional pharmacies
- ✓ Integrated delivery networks (IDNs)
- ✓ Government health providers (VA, CDC, DOD, etc.)
- ✓ Occupational health providers
- ✓ Employers
- ✓ Physicians



Contracting with Group Purchasing Organizations (GPOs) and Physician Buying Groups (PBGs)



Establishing a national distribution infrastructure via Moderna Direct ecommerce site and distribution agreements with national wholesalers & distributors



Global supply chain to provide our COVID-19 vaccine in single-dose vials and pre-filled syringes in time to meet vaccination needs this fall

2023 U.S. COVID market is estimated to be ~100M doses

Key variables that will impact COVID volumes:



Viral evolution



Regulatory recommendations



Vaccine uptake

COVID-19 fall launch marketing activities

Omni Channel Approach
via tailored
digital messaging to
health care providers



Partnering with Customer Base
to assist with identifying patients
and simplifying vaccination
experience

Fall Campaigns
to support COVID-19 vaccinations along
with annual influenza campaigns

2024 RSV launch preparations



Launch preparations in progress

- **Generating and communicating evidence** on health & economic burden of symptoms of RSV in older adults
- **Scientific exchange with KOLs** via Phase 3 data presentations at key congresses, such as RSVVW / ECCMID; future presentations planned
- **Engagements with payers and NITAGs globally** to ensure access upon launch
- **Local commercial market launch planning** well underway
- **Building digital-first capabilities** to educate customers on key product attributes upon approval
- **Began manufacturing mRNA-1345** in pre-filled syringes

Phase 3 ConquerRSV trial delivered clinical evidence of efficacy in vulnerable older adult populations¹

88.4% efficacy in participants with comorbidities

95.4% efficacy in participants aged 70-79 years

83.7% efficacy in the overall study population

¹ [RSVVW data](#)

NITAGs: National Immunization Technical Advisory Groups

Respiratory franchise addresses sizable markets

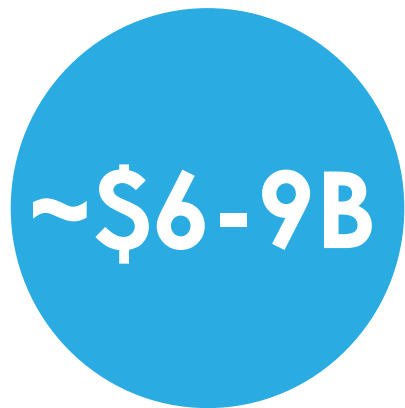
Estimated global COVID total addressable market¹



Estimated global RSV total addressable market (older adults)¹



Estimated global flu total addressable market¹



Preparing for RSV and flu launches in 2024

1. Internal estimates

INT: Identifying eligible populations to potentially benefit from Individualized Neoantigen Therapy

Announced adjuvant indications for Phase 3

Melanoma

~30K
eligible patients

Non-Small Cell Lung Cancer

~101K
eligible patients

Potential other tumor types in adjuvant and neoadjuvant

Neoadjuvant market opportunity

Tumor	Eligible patients
TNBC	23,200
MIBC	17,400
GEJ	3,700

Adjuvant market opportunity

Tumor	Eligible patients
TNBC	37,400
SCCHN	8,500
RCC	33,600
MIBC	32,800
GEJ	7,400

Clinical and commercial teams collaborating to identify largest unmet addressable markets

Source: Morgan Stanley research; US and EU populations
 NSCLC: Non-small cell lung cancer; TNBC: Triple negative breast cancer; SCCHN: Squamous cell carcinoma head & neck; RCC: Renal cell carcinoma; MIBC: Muscle invasive bladder cancer; GEJ: Gastroesophageal junction adenocarcinoma

I 1Q23 earnings call agenda



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First quarter 2023 financial results

In \$ millions, except per share amounts

	Q1 2023	Q1 2022	Change (Q1'23 vs. Q1'22)	
Product sales	\$ 1,828	\$ 5,925	\$ (4,097)	(69)%
Other revenue ¹	34	141	(107)	(76) %
Total revenue	1,862	6,066	(4,204)	(69)%
Cost of sales	792	1,017	(225)	(22) %
Research and development	1,131	554	577	104 %
Selling, general and administrative	305	268	37	14 %
Total operating expenses	2,228	1,839	389	21 %
(Loss) income from operations	(366)	4,227	(4,593)	(109)%
Other income, net	61	2	59	NM
(Benefit from) provision for income taxes	(384)	572	(956)	(167) %
Net income	\$ 79	\$ 3,657	\$ (3,578)	(98)%
Earnings per share – Diluted	\$ 0.19	\$ 8.58	\$ (8.39)	(98) %
Weighted average shares – Diluted	405	426	(21)	(5) %
Effective tax rate	126 %	14 %		

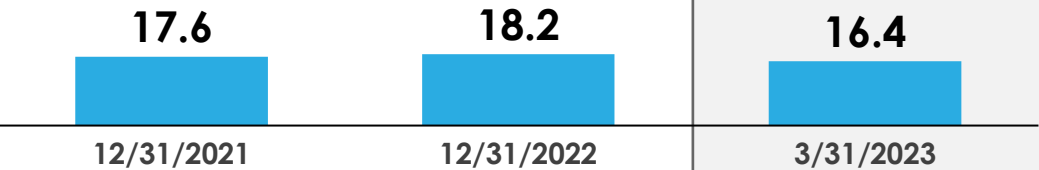
¹ Includes grant revenue and collaboration revenue

Cash / investments and cash deposits

Cash / investments

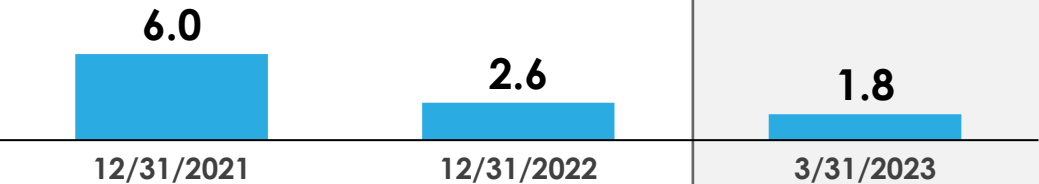
In USD Billions

Cash, cash equivalents and investments



Cash, cash equivalents and investments as of March 31, 2023, at \$16.4 billion, down from \$18.2 billion as of December 31, 2022

Balance of cash deposits for future product supply

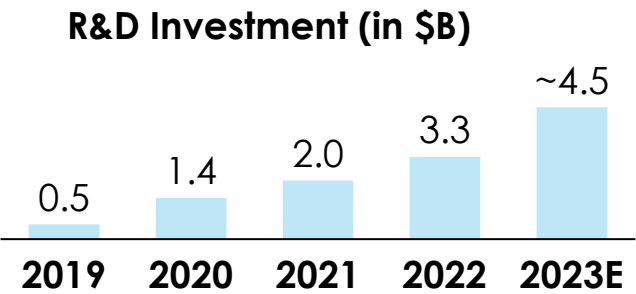


Balance of cash deposits for future product supply as of December 31, 2023, at \$1.8 billion, below prior quarter driven by product deliveries against customer deposits

Cash and investments decreased, primarily driven by a reduction of cash deposits and share buyback activity in 1Q23

Moderna's capital allocation priorities

Reinvest in the business and accelerate investment in R&D, manufacturing infrastructure and company buildout



- **Phase 3 trials:** COVID boosters, Flu, RSV, CMV, Next-generation COVID
- **Individualized Neoantigen Therapy**
- **47 development programs**

Seek attractive external investment opportunities (licenses and/or M&A) to further expand the reach of Moderna's technology



Return capital to shareholders

- Repurchased 3.6 million shares for \$526 million in 1Q23 (avg. price ~\$145/share)
- \$2.3 billion remaining capacity under the \$3.0 billion August 2022 authorization as of March 31, 2022

2023 updated financial framework

Sales

- **Reiterating 2023 minimum sales of ~\$5 billion from previously announced COVID-19 APAs**
- **Active negotiations for additional sales** in the U.S., Japan, EU and other key markets
- **Continue** to expect product sales in 1H 2023 of ~\$2.0 billion (2Q estimated: \$0.2 billion to \$0.3 billion)

Cost of sales

- **Continue** to expect FY 2023 reported **cost of sales to be ~35-40 percent of sales**, which includes **combined royalties of ~5 percent of sales**
- **2Q estimated cost of sales** \$0.5 billion to \$0.6 billion

R&D & SG&A Expenses

- **Continue** to expect full year **R&D and SG&A expenses of ~\$6 billion**, with **~\$4.5 billion in R&D**

Tax

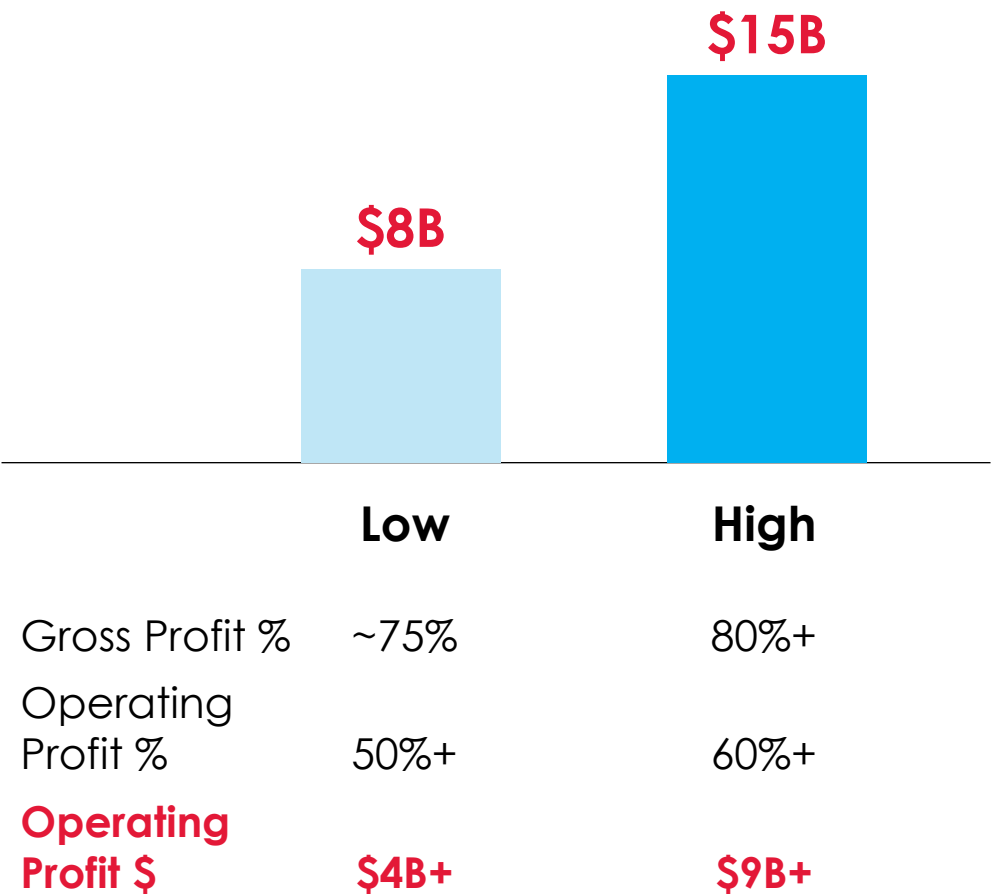
- **We now anticipate a full year tax benefit of ~\$0.3 billion to \$0.5 billion**, driven by R&D credits, international provisions, and nonrecurring items

Capital Expenditures

- **Continue** to expect **capital expenditures of ~\$1.0 billion**

Our respiratory franchise (COVID, RSV, flu) is expected to become a significant source of cash generation by 2027

Estimated 2027 Respiratory Product Sales Range



Factors affecting revenue range:

- Vaccination rates
- Strong vaccine efficacy
- Standalone versus combination share

Continued room for growth beyond 2027

Leverageable, efficient and flexible cost base

Low Capex intensity

- Reinvestment ratio below 0.5x

I 1Q23 earnings call agenda



Business Review

Stéphane Bancel, CEO



R&D/Clinical Programs

Stephen Hoge, M.D., President



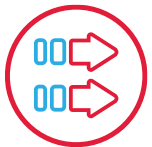
Commercial Market

Arpa Garay, CCO



Financials

Jamey Mock, CFO



Looking Forward

Stéphane Bancel, CEO

Commercial outlook

COVID sales



In active negotiations with key customers in major markets

- U.S.
- Japan
- E.U.
- Other countries



Continuing to expect minimum ~\$5 billion in COVID vaccine sales from previously announced APAs

RSV pre-launch



Generating and communicating evidence on health and economic burden of RSV



Manufacturing RSV mRNA underway

Oncology



Comprehensive plan to expand manufacturing scale while reducing needle-to-needle time frames



Working with our partner Merck to assess prioritization beyond melanoma



Commercial team working to evaluate unmet medical need and opportunity in additional tumor types

Anticipated pipeline milestones in 2023



COVID booster vaccines

VRBPAC will meet on June 15 for new strain selection

Expect to launch a new strain-matched vaccine for fall 2023



RSV vaccine

Plan to submit for regulatory approval globally



Flu vaccines

mRNA-1010 P303 study to continue enrollment, expect data in 4Q



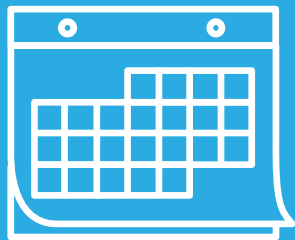
Individualized Neoantigen Therapy (INT)

Initiate a Phase 3 study in adjuvant melanoma in 2023 and rapidly expand to additional tumor types including non-small cell lung cancer. Additional Phase 2 updates expected at upcoming medical meetings



PA

Present Phase 1/2 update in ASGCT meeting in May



Save the Date

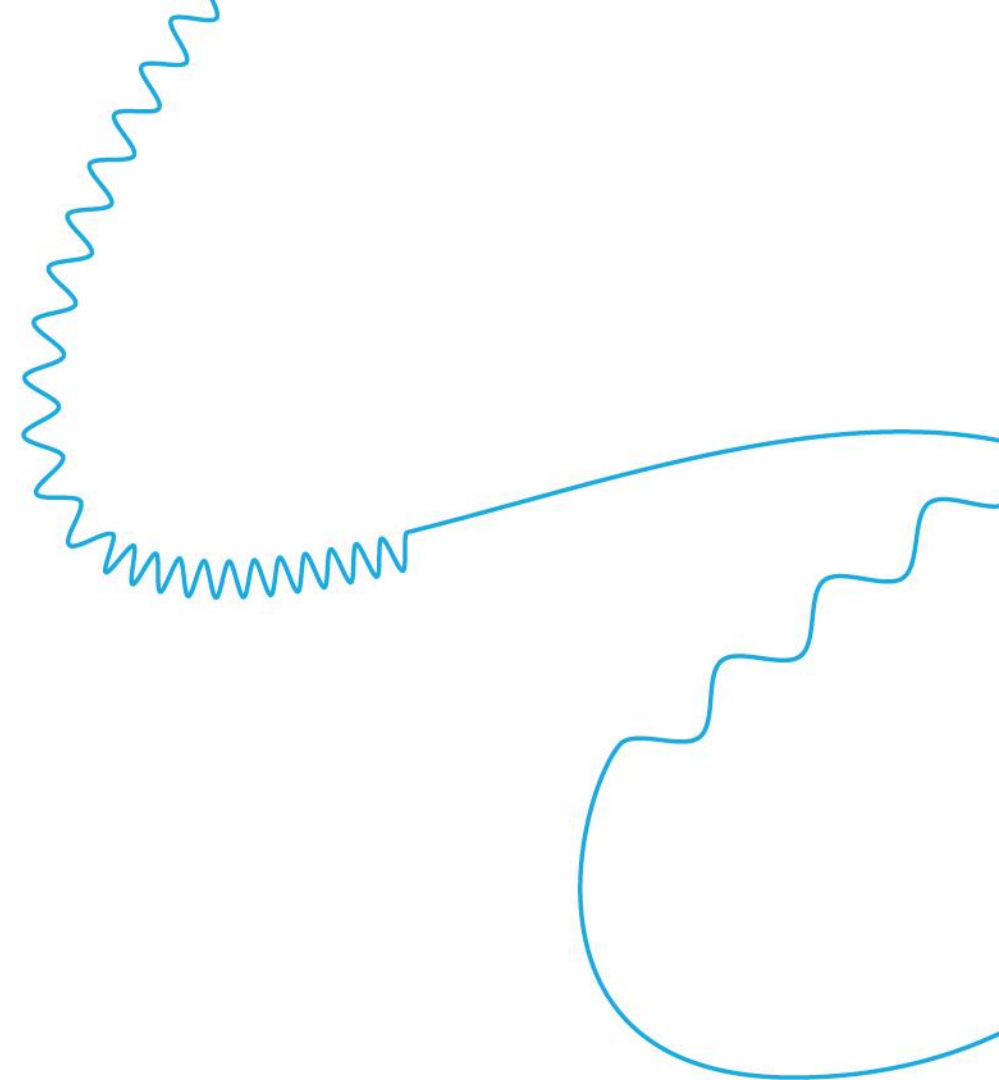
Events in 2023

> **R&D Day**
September 13th

> **ESG Day**
December 7th

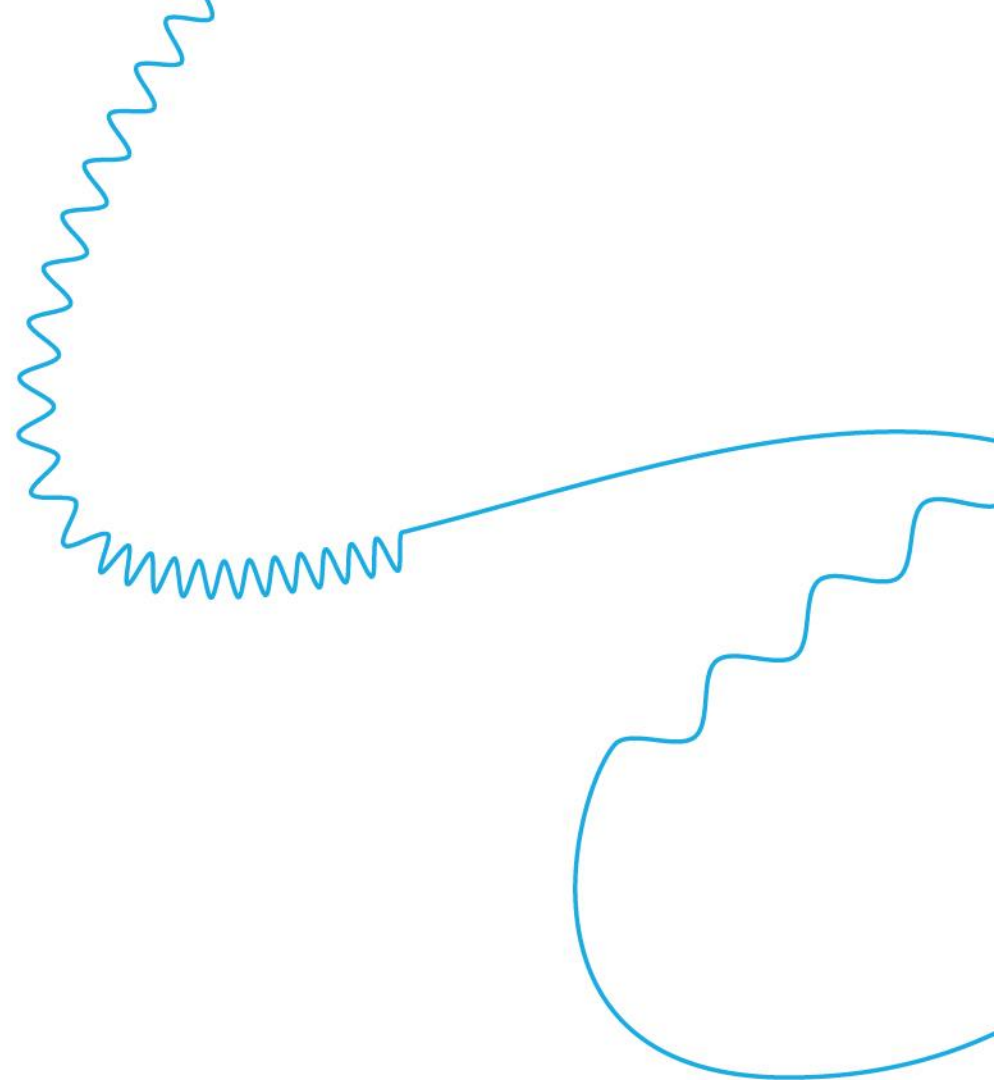
Our Mission

Deliver the greatest possible impact to people through mRNA medicines.

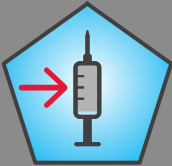


Q&A

Thank you



Moderna's Respiratory Vaccines (Pipeline 1/3)

Modality	Program	ID #	Preclinical development	Phase 1	Phase 2	Phase 3	Commercial	Moderna rights
Adults  Infectious disease vaccines	COVID-19 vaccine	Spikevax®/mRNA-1273.214/.222						Worldwide
		mRNA-1283	Next generation (2-5 °C)					Worldwide
	Flu vaccine	mRNA-1010						Worldwide
		mRNA-1020						Worldwide
		mRNA-1030						Worldwide
		mRNA-1011						Worldwide
		mRNA-1012						Worldwide
	Older adults RSV vaccine	mRNA-1345						Worldwide
	COVID + Flu vaccine	mRNA-1073						Worldwide
	COVID + Flu vaccine	mRNA-1083						Worldwide
	COVID + Flu + RSV vaccine	mRNA-1230						Worldwide
	Flu + RSV vaccine	mRNA-1045						Worldwide
	Endemic HCoV vaccine	mRNA-1287						
	Pandemic Flu	mRNA-1018						Worldwide
Adolescents & Pediatrics	COVID-19 vaccine (adolescents)	mRNA-1273.222/.214	TeenCOVE					Worldwide
	COVID-19 vaccine (pediatrics)	mRNA-1273.222/.214	KidCOVE					Worldwide
	Pediatric RSV vaccine	mRNA-1345						Worldwide
	Pediatric hMPV + PIV3 vaccine	mRNA-1653						Worldwide
	Pediatric RSV + hMPV vaccine	mRNA-1365						Worldwide

Moderna's Latent & Emerging Vaccines (Pipeline 2/3)

Modality	Program	ID #	Preclinical development	Phase 1	Phase 2	Phase 3	Commercial	Moderna rights
Latent  Infectious disease vaccines	CMV vaccine	mRNA-1647						Worldwide
	EBV vaccine (to prevent infectious mononucleosis)	mRNA-1189						Worldwide
	EBV vaccine (to address EBV sequelae)	mRNA-1195						Worldwide
	HSV vaccine	mRNA-1608						Worldwide
	VZV vaccine	mRNA-1468						Worldwide
	HIV vaccines	mRNA-1644						Worldwide IAVI funded
		mRNA-1574						Worldwide IAVI/others funded
Enteric	Norovirus vaccines	mRNA-1403						Worldwide
		mRNA-1405						Worldwide
Bacterial	Lyme vaccines	mRNA-1975						Worldwide
		mRNA-1982						Worldwide
Public health	Zika vaccine	mRNA-1893						Worldwide BARDA funded
	Nipah vaccine	mRNA-1215						Worldwide NIH funded

Moderna's Therapeutics (Pipeline 3/3)

Modality	Program	ID #	Preclinical development	Phase 1	Phase 2	Phase 3	Commercial	Moderna rights
 Systemic secreted & cell surface therapeutics	Relaxin <i>Heart failure</i>	mRNA-0184						Worldwide
	PD-L1 <i>Autoimmune hepatitis</i>	mRNA-6981						Worldwide
 Cancer vaccines & therapeutics	Individualized neoantigen therapy (INT)	mRNA-4157						50-50 global profit sharing with Merck
	KRAS vaccine	mRNA-5671						Worldwide
	Checkpoint vaccine	mRNA-4359						Worldwide
 Intratumoral immunology	OX40L/IL-23/IL-36γ (Triplet) <i>Solid tumors/lymphoma</i>	mRNA-2752						Worldwide
	IL-12 <i>Solid tumors</i>	MEDI1191						Worldwide
 Localized regenerative therapeutics	VEGF-A <i>Myocardial ischemia</i>	AZD8601						Worldwide
	Propionic acidemia (PA)	mRNA-3927						Worldwide
	Methylmalonic acidemia (MMA)	mRNA-3705						Worldwide
 Systemic intracellular therapeutics	Glycogen storage disease type 1a (GSD1a)	mRNA-3745						Worldwide
	Ornithine transcarbamylase deficiency (OTC)	mRNA-3139						Worldwide
	Phenylketonuria (PKU)	mRNA-3283						Worldwide
 Inhaled pulmonary therapeutics	Crigler-Najjar syndrome type 1 (CN-1)	mRNA-3351						Provided to ILCM free of charge
	Cystic fibrosis (CF)	VX-522						Vertex to pay milestones and royalties