

PROFESSIONAL EXPERIENCE

General Atomics Aeronautical Systems, Inc.

2006-Present

Program Manager (2021-Present)

Currently support multiple contracts as the prime Program Manager

- Manage all phases of several program(s) from conceptualization through completion, including acquisition, planning, and managing technical performance to ensure quality, business, and financial objectives are attained.
- Responsible for the management of cost, schedule, and technical maturation of programs under my prevue.
- Develop and coordinated program plans.
- Participate with technical staff and/or Division/Group executive management to develop and implement current, annual, and long-term technical, schedule, quality, business, and financial objectives for the program(s).
- Lead engineering teams to establish design concepts, criteria, and engineering efforts.
- Interact with internal and external representatives at various levels concerning resolution of technical and scheduling issues.
- Manage preparation of proposals, business plans, proposal work statements and specifications, operating budgets, and financial terms/conditions of contract(s). Influence contract acquisitions, negotiations, and modifications.

Project Engineer (2017-2021)

Served as the lead project engineer for multiple contracts. Served as primary technical point of contact to the program office.

- Developed engineering basis of estimates for proposals along with direct involvement in negotiations, created counter-offer estimates with rationale and actively participated in face-to-face negotiations.
- Led functional engineering development and execution to plans, tracking and reporting of progress, and forecast development.
- Key contributor to risk management efforts including risk identification, total impact estimation, and likelihood assessment along with continual monitoring and mitigation as applicable.

Systems Engineer (2006-2017)

Served as lead systems engineer/engineering lead for multiple contracts.

- Served as CAM for systems and project engineering.
- Developed the Systems Verification Review (SVR) process.
- Developed and presented technical content for various design reviews.
- Analyzed stakeholder requirements to decompose and allocate requirements to lower-level specifications.
- Managed system, hardware and software requirements and requirements change processes.
- Authored technical content for proposals and created Basis of Estimates (BOE) for systems engineering tasks.

Education

San Diego State University, San Diego, CA

August 2003

Bachelor of Applied Arts and Science, Computer Engineering