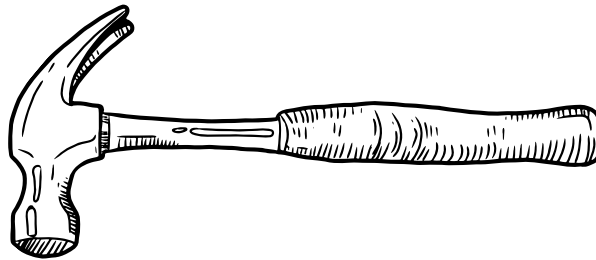




BUILDING THE AMERICAN DREAM

The Springfield Area Home Builders Association



Potential Member Packet

P.O. Box 255 - Rochester, IL 62563
217-698-4941 - www.springfieldareahba.com

About the SAHBA

The Springfield Area Home Builders Association is a non-profit trade association promoting the building industry and related trades in Sangamon, Christian, Montgomery, Macoupin, Scott, Morgan, Cass, Menard, Mason and Logan counties.

What does it mean to be a non-profit? That is our tax status. A 501(c)(6) organization is one that is granted tax-exempt status by the IRS provided that it is not created as a for-profit business. Earnings of the 501(c)(6) organization do not benefit a private shareholder or individual. Any earnings must be put back into the organization to further its cause.

HOWEVER...In another manner, we ARE a FOR profit association--we are FOR THE PROFIT OF OUR MEMBERS. We strive for our members to succeed and pledge to promote their development, which breeds greater success.

What type of companies belong to the SAHBA? Anybody that has anything to do with the building industry. Some examples include:

- | | | | |
|---------------|----------------|------------------|----------------|
| ✓ Builders | ✓ Flooring | ✓ Windows | ✓ Insurance |
| ✓ Remodelers | ✓ Garage Doors | ✓ Insulation | ✓ Painters |
| ✓ HVAC | ✓ Decks | ✓ Plumbers | ✓ Realtors |
| ✓ Roofers | ✓ Developers | ✓ Bankers | ✓ Cabinets |
| ✓ Appliances | ✓ Electrical & | ✓ Siding | ✓ Marketing |
| ✓ Landscaping | Lighting | ✓ Security | ✓ Auto Dealers |
| ✓ Foundations | ✓ Closets | ✓ Land Surveyors | |

Our formal Mission Statement is:

The Springfield Area Home Builders Association is a not-for-profit professional trade association representing and promoting its members and its various programs while addressing the interests, needs and professional growth of the building industry and its communities.

Membership Types:

Builder - Anyone who is, or has been, in the business of building, rebuilding or remodeling homes, apartments, schools, commercial, industrial, or other structures normally related and pertinent to a community.

Associate - Any individual who is engaged in any allied trade, industry or profession.

Affiliate - An additional member from a company who is already a Builder or Associate member.

3 in 1 Membership



When you become a member of the SAHBA, you automatically become a member of the Home Builders and Remodelers Association of Illinois (HBRAI) and the National Association of Home Builders (NAHB).

Here is the breakdown of your dues:

Total Builder and Associate dues = \$625

Paid to NAHB = \$198

Paid to HBRAI = \$195

Kept by SAHBA = \$232

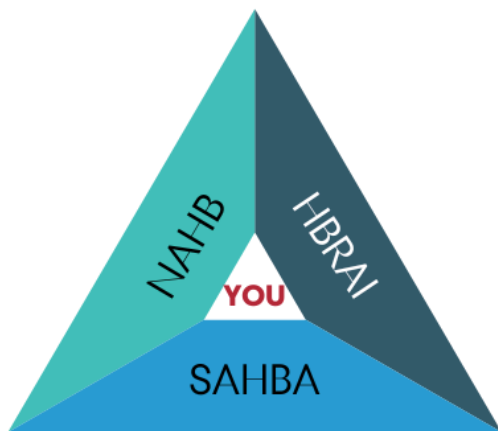
Total Affiliate dues = \$120

Paid to NAHB = \$15

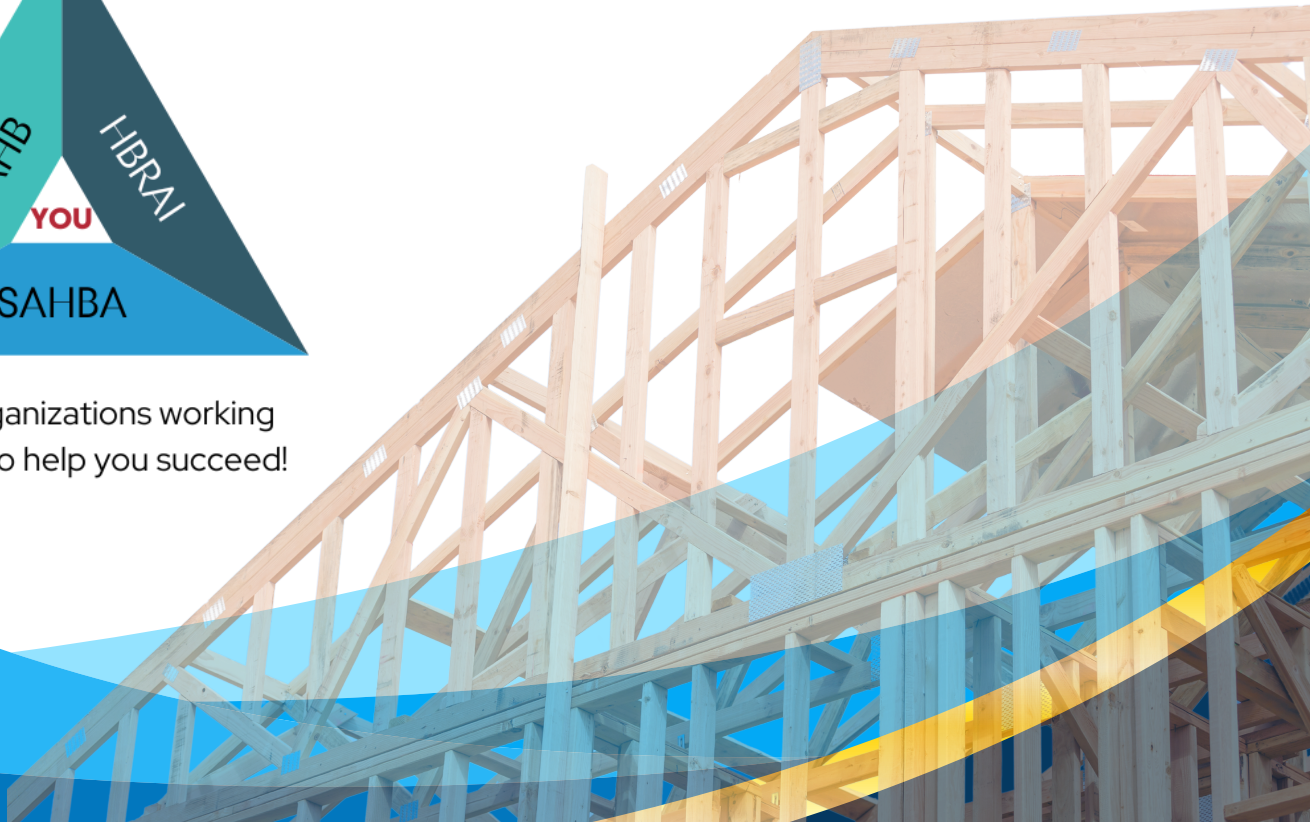
Paid to HBRAI = \$55

Kept by SAHBA = \$50

There are many benefits at ALL THREE levels! Read on...



Three organizations working together to help you succeed!



What's in it for me?

ADVOCACY

Advocacy is a broad programmatic “tool” used by citizens to influence public policy at all levels of government. Advocacy is all encompassing and may incorporate political action, legislative, regulatory, grassroots, legal, and media strategies -- all for positive change in government.

One of the largest components, are arguably the most important aspect, of an advocacy program is government affairs, the act of being engaged in both legislative and regulatory governmental action. Legislative affairs refer to matters that come before legislative bodies such as a city council, state legislature or the U.S. Congress.

The SAHBA has its own government affairs committee. We also meet quarterly with local building department officials, including the City of Springfield, Sangamon County, Chatham and Rochester. Communication with Williamsville and Sherman is maintained on a regular basis as well.

HBRAI has a lobbyist on contract who regularly meets with our local legislators and lobbies for or against laws that affect the building industry.

NAHB has numerous lobbyists at the national level who also lobby on behalf of the building industry. NAHB also has an E-newsletter you can subscribe to called, the Washington Update to stay up to date on what is going on in our nation's capital. This newsletter is published twice a month, and the stories cover issues from appraisals and fall protection to immigration reform and stormwater regulations.

HBRAI annually holds Lobby Day which is our opportunity to meet face-to-face with our local legislators. **THIS DOES MAKE A DIFFERENCE!**









Q1 2026 MEMBER SAVINGS PROGRAM




BUSINESS SAVINGS AT A GLANCE | nahb.org/savings




AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	MERCEDES-BENZ VANS	Save up to \$500 on select vans, combinable with advertised sales incentives offered by Mercedes-Benz Vans.	Mercedes	nahb.org/mbvans
	GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear
	NISSAN	Save \$900 to \$11,000 on sedans, crossovers, SUVs and trucks.	Nissan	nahb.org/nissan
	RAM	Save up to \$1,000 on select vehicles, stackable with advertised discounts offered by RAM	RAM	nahb.org/ram
	FORD	Save \$500-\$5,000 on Ford Pro's trucks, vans and SUV's.	Ford	nahb.org/ford
	HOLMAN	Members can receive a free first-month lease payment.	Vehicle leasing and fleet management	nahb.org/holman

Appliances, Building Materials & Home Technology

	COMPANY	SAVINGS	PRODUCTS	INFO
	LOWE'S	NAHB members can save MORE with MyLowe's Pro Rewards with Member Volume Discounts over \$2,000, up to 10% off online and much MORE. Plus get 5% off every day plus 2% statement credit with a MyLowe's Pro Rewards or Commercial Account Credit Card. See Lowe.com/Terms .	Building Materials	lowes.com/nahb 877-435-2440
	BEST BUY BUSINESS	NAHB members get member-exclusive pricing on thousands of appliances and smart-home technology.	Appliances, smart-home technology, and whole-home audio from top brands.	nahb.org/bestbuy
	DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442

WIRELESS

	COMPANY	SAVINGS	PRODUCTS	INFO
	T-MOBILE	Save 12% on wireless. Extend discount to employees with Employee Work Perks program.	Cell Phones, Internet, Plans & More	nahb.org/t-mobile

FUEL

	COMPANY	SAVINGS	PRODUCTS	INFO
	VOYAGER	Save on Fuel with Voyager card for Business. Savings anywhere Mastercard is accepted.	Fuel Savings & Fleet Management	usbank.com/splash/corporate-payments/transportation/nahb.html

NAHB Members Saved over
\$40,000,000 last year

Q1 2026 MEMBER SAVINGS PROGRAM

BUSINESS SAVINGS AT A GLANCE | nahb.org/savings



BUSINESS MANAGEMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	ODP BUSINESS SOLUTIONS	Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50.	Office Supplies	officediscounts.org/nahb 855-337-6811 x2897
	HEARTLAND	Merchant processing and payroll solutions at reduced fees for NAHB Members.	Payment & POS Solutions	go.heartlandpaymentsystems.com/nahb 800-613-0148
	INDEED	Register a new account and get a \$250 credit towards sponsored job postings.	Job Board and Hiring Resources	nahb.org/indeed
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 221.	Microsoft Apps	nahb.org/office
	QUICKBOOKS	Save up to 50% on select new QuickBooks Online and QuickBooks Desktop Solutions.	Accounting and financial management	nahb.org/quickbooks
	RINGCENTRAL	Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.	Message, Video & Phone	ringcentral.com/nahb 800-417 0930
	UPS SHIPPING	Save 65% on domestic UPS Next Day and 42% on UPS Ground shipping.	Business Shipping	1800member.com/nahb 800-MEMBERS
	TFORCE FREIGHT	At least 75% off Less Than Truckload (LTL) shipping over 150lbs.	Freight Shipping	1800member.com/nahb 800-MEMBERS

NAHB ASSOCIATION DISCOUNTS

	COMPANY	SAVINGS	PRODUCTS	INFO
	NAHB INTERNATIONAL BUILDERS' SHOW®	Up to \$200 off show registration. Up to \$3.75 per sq. ft. off exhibit space.	Trade Show	buildersshow.com
	STRUCTURE PRODUCTIONS	Discounts on professional video and television production services.	Visual Media	structure-productions.com
	NAHB CONTRACTS	Up to 30% off contract rates.	Legal	nahb.org/nahbcontracts
	HOUSINGECONOMICS	\$100 off annual subscription.	Economic & Housing Data	housingeconomics.com
	BUILDERBOOKS	10% off books. Up to 45% off research.	Books	builderbooks.com
	ONLINE EDUCATION	Up to 30% off webinars; Up to 50% off online courses.	Education	nahb.org/education



*Discounts are as of 1/1/2026 & subject to change at any time Visit nahb.org/savings for the latest deals & limited time offers.

Q1 2026 MEMBER SAVINGS PROGRAM

PERSONAL SAVINGS AT A GLANCE | nahb.org/savings



AUTO

	COMPANY	SAVINGS	PRODUCTS	INFO
	BMW	Earn up to \$1,500 on a new BMW or up to \$500 on a new MINI	BMW	memberdeals.com/nahb/shopping.php?action=view&sub=bmw&login=1
	GOODYEAR	Members must log into NAHB.org to save 15% on Goodyear Tires.	Goodyear Tires & Services	nahb.org/goodyear

TRAVEL & ENTERTAINMENT

	COMPANY	SAVINGS	PRODUCTS	INFO
	AVIS	Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.	Rental Cars	avis.com/nahb 800-331-1212 AWD #G572900
	BUDGET	Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.	Rental Cars	budget.com/nahb 800-283-4387 BCD #Z536900
	WALT DISNEY WORLD	Explore Walt Disney World Resorts at special member discounts	Theme Parks	nahb.org/savings Click on "Walt Disney World" button under "Personal Savings"
	HERTZ	Save up to 25% on everyday base rates and additional program benefits with Hertz Gold Plus	Rental Cars	nahb.org/hertz
	HOTELPLANNER	NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.	Hotels	nahb.hotelplanner.com 800-497-2175
	MEMBER DEALS	Up to 50% off.	Theme Parks, Movie Tickets, Concerts, Water Parks & Gift Cards	memberdeals.com/nahb/?login=1 877-579-1201
	SAM'S CLUB	Save over 60% on a new membership plus receive travel and entertainment credit	Club Membership	nahb.org/savings Click on "Sam's Club" button under "Personal Savings"
	SIRIUSXM	Get a free four-month trial to SiriusXM's Platinum streaming	Music	nahb.org/xm

Health & Wellness

	COMPANY	SAVINGS	PRODUCTS	INFO
	ACTIVE & FIT DIRECT	Find your perfect gym for \$28/month.	Fitness Membership	nahb.org/AFD

ELECTRONICS & SOFTWARE

	COMPANY	SAVINGS	PRODUCTS	INFO
	DELL	Up to 40% off Dell computer servers, electronics & accessories. Free IT consultations for members.	Computers & Hardware	dell.com/nahb 800-757-8442
	MICROSOFT OFFICE	Up to 90% discount on a one-time purchase of Microsoft Office Home & Business 2019 and 2021	Microsoft Apps	nahb.org/office

NAHB Members Saved over **\$40,000,000** last year

*Discounts are as of 1/1/2026 & subject to change at any time Visit nahb.org/savings for the latest deals & limited time offers.

Want To Start Getting Money Back for Products You Already Use?

HBArebates.com



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR
**PARTICIPATING
MANUFACTURERS**

THE AVERAGE REBATE PER
BUILDER/REMODELER COMPANY WHO
PARTICIPATED IN 2024 WAS:

\$1,650.24

1

Register

2

Submit a
Rebate Claim

3

Receive a
Rebate Check

PARTICIPATING MANUFACTURERS



Contact Us:

HBArebates.com

info@HBArebates.com

866.849.8400

@HBArebates



What's in it for me?



FORGE FINANCIAL

SAVE 15-25% ON HEALTH INSURANCE

SAHBA is proud to partner with **Forge Financial & Clearwater Benefits** to bring members affordable, high-quality health plans designed for independent contractors and small businesses.



WORKING FOR YOU

Members receive EXCLUSIVE MEMBER PRICING on an advanced intelligence platform that targets households actively searching for specific home services. CHPP reaches potential customers at the right place and time to deliver non-skippable video commercials when they are most engaged - streaming their favorite movies, tv shows, local news or live sports! Members are also eligible to receive complimentary production services with minimum commitment.

Being informed:

- Avoiding costly fines from OSHA (can be up to \$40,000).
- Avoiding costly fines from EPA (\$37,500 per instance per day).
- FREE legal advice from NAHB Legal Department
 - Will review contracts, research case law, anything except come to court to represent you.
- Monthly newsletter and blast emails to keep you informed.

And now for the fun stuff...

General Members Meetings:

Offers the opportunity to network and get to know your fellow members. If they know your name and face, you are the one they will call when they need something. Membership meetings also offer education and community information.

Golf Outing and Sport Clay Shoot:

A fun day to spend with your customers, employees, and friends with food and awards!

New Home and Remodeling Show:

An opportunity to get your products/services in front of thousands of consumers over a weekend.





MEMBERSHIP APPLICATION

Company Name: _____

New Member's Name: _____

Mailing Address: _____

City/State/Zip _____

Phone #: _____ Fax #: _____ Cell #: _____

E-mail: _____ Website: _____

Spike Credit: (Who told you about the SAHBA?) _____

- ☐ Builder Member (Builder, Remodeler or Developer) = \$625
- ☐ Associate Member (Other than Builder, Remodeler or Developer) = \$625
- ☐ Affiliate Member (Additional Member from a company who already has a membership) = \$120

SAHBA Political Action Committee * (optional) ____ \$20 ____ \$25 ____ \$50 ____ \$75 ____ \$100 ____ Other

New Member Dues: _____

SAHBA PAC investment: _____

Total amount enclosed: _____

Send completed membership application and payment to:

Springfield Area Home Builders Association

P.O. Box 255

Rochester, IL 62563

Credit Card - MC VISA AM/EX (Circle One)

Card # _____

Exp Date: _____ V-Code# _____

MEMBERSHIP AGREEMENT

In submitting this application, I agree to abide to the Code of Ethics, Constitution and By-laws of the Springfield Area Home Builders Association, Home Builders Association of Illinois and the National Association of Home Builders. In the event my membership terminates, I promise to pay all unpaid dues and assessments, and discontinue use of all Association identification. Attached is my remittance representing dues in the local, state and national association. In accordance with the applicable provisions of the By-Laws, I understand the failure to meet my financial obligations to the Association may jeopardize my Member-in-Good Standing status. I understand that this membership shall be effective as of the date of signing this application, subject only to subsequent approval of the Board of Directors.

Signature: _____

Date: _____

Dues payments to SAHBA are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to an exclusion for lobbying activities. Because a portion of your dues is used for lobbying by NAHB and HBRAI, 15% of national dues and 33% of state dues, or \$93.95 of Builder and Associate dues and \$20.40 of Affiliate dues is not deductible for income tax purposes. Please see your tax advisor.

* SAHBA Political Action Committee is a voluntary contribution not limited to the suggested amount. A copy of our report is filed with the State Board of Elections, Springfield, Illinois 62704. All contributions are solely for state elections.

COMPANY PROFILE:

Please mark all categories you would like your company to be listed under in the member directory and SAHBA web directory.

<input type="checkbox"/> Accessibility Products	<input type="checkbox"/> Decorating & Interior Design	<input type="checkbox"/> Occupational Medicine
<input type="checkbox"/> Accounting/Tax Preparation	<input type="checkbox"/> Developer	<input type="checkbox"/> Organizations
<input type="checkbox"/> Alarm & Security Systems	<input type="checkbox"/> Electrical & Lighting	<input type="checkbox"/> Painting & Wall Coverings
<input type="checkbox"/> Appliance Suppliers	<input type="checkbox"/> Engineers	<input type="checkbox"/> Paving Contractors
<input type="checkbox"/> Audio/Visual	<input type="checkbox"/> Event Services	<input type="checkbox"/> Plumbing Contractors
<input type="checkbox"/> Brick, Stone, Concrete, Masonry & Sand	<input type="checkbox"/> Financial Services/Mortgage Banking	<input type="checkbox"/> Power Washing
<input type="checkbox"/> Suppliers	<input type="checkbox"/> Fireplace Contractor	<input type="checkbox"/> Printing & Blueprints
<input type="checkbox"/> Builder/Remodeler	<input type="checkbox"/> Flooring & Floor Coverings	<input type="checkbox"/> Real Estate Sales & Marketing
<input type="checkbox"/> Building Materials	<input type="checkbox"/> Foundations	<input type="checkbox"/> Refrigeration
<input type="checkbox"/> Cabinets	<input type="checkbox"/> Furniture	<input type="checkbox"/> Restaurant/Catering Services
<input type="checkbox"/> CAPS- Certified Aging In Place	<input type="checkbox"/> Garage Builders/Doors	<input type="checkbox"/> Restoration, Air Duct Cleaning & Mold
<input type="checkbox"/> Specialist	<input type="checkbox"/> Gas/Oil/Propane	<input type="checkbox"/> Remediation
<input type="checkbox"/> Carpenters	<input type="checkbox"/> Glass & Mirror Products	<input type="checkbox"/> Roofing Contractors
<input type="checkbox"/> CGB- Certified Graduate Builders	<input type="checkbox"/> Golf Course	<input type="checkbox"/> Septic Tanks & Installation
<input type="checkbox"/> CGP- Certified Green Professionals	<input type="checkbox"/> Gutters & Soffits	<input type="checkbox"/> Steel Fabrication
<input type="checkbox"/> CGR- Certified Graduate Remodeler	<input type="checkbox"/> Heating & Air Conditioning Contractors	<input type="checkbox"/> Storage & Moving
<input type="checkbox"/> Cleaning Services	<input type="checkbox"/> Home Repair & Handy Man	<input type="checkbox"/> Title Companies
<input type="checkbox"/> Closet Design	<input type="checkbox"/> Hotel Management	<input type="checkbox"/> Truss Systems
<input type="checkbox"/> Communication Services	<input type="checkbox"/> ICF Home Construction	<input type="checkbox"/> Utilities/Waste Removal Services
<input type="checkbox"/> Concrete Contractors & Finishers	<input type="checkbox"/> Industry Union	<input type="checkbox"/> Wholesale Suppliers
<input type="checkbox"/> Construction Equipment/Hardware	<input type="checkbox"/> Insulation Contractors	<input type="checkbox"/> Windows & Doors
<input type="checkbox"/> Countertops	<input type="checkbox"/> Insurance	<input type="checkbox"/> Other: _____
	<input type="checkbox"/> Irrigation Systems	_____
	<input type="checkbox"/> Kitchen & Bath Remodeling	_____
	<input type="checkbox"/> Landscape, Lawn & Garden	_____
	<input type="checkbox"/> Marble/Granite Supplier & Services	_____
	<input type="checkbox"/> Masonry Contractors	_____
	<input type="checkbox"/> Media (Advertising, Marketing & Public	_____
	<input type="checkbox"/> Relations)	

Dollar Volume: Annual Dollar Volume (check one)

☐ Under \$500,000 ☐ Under \$500,000-\$999,999
☐ \$1 mil-\$4,999,999 ☐ \$5 mil-\$9,999,999
☐ \$10 mil or more ☐ No construction activity

Number of New Residential units built in last 12 months _____

Member's Business Title _____

Number of Employees _____

How many years in business: _____

Expected Member Responsibilities:

As a potential member of the Springfield Home Builders Association, I/we believe in and accept the responsibilities and obligations inherent in providing housing and its related infrastructure. We support the following objectives:

- Adhere to and promote the Mission Statement, Strategic Plan and Bylaws of the Springfield Area Home Builders Association.
- Members will conduct all business transactions responsibly and professionally with honesty and candor, making faith efforts to meet contractual, moral and ethical obligations and commitments regarding their business activities.
- No member shall attempt to damage with malicious intent, either directly or indirectly, the professional reputation, customer prospects, business, or employment of another member of the Association.
- Each member has the responsibility to keep informed regarding all laws, regulations, public policies, production and manufacturing processes, and other essential information which affects their business interests and those of the housing industry.
- Members will not intentionally or negligently fail to comply with all federal, state and local laws and building codes relating to health, safety and welfare of the community in building or remodeling homes. In addition, we shall endeavor to maintain quality control at all times during construction.
- In the best interests of society of their associates, and of their own business, Members shall be loyal to the Association and shall refrain from engaging in activities which are counter-productive to the work of the association and the interests of the housing industry.
- Us of Springfield Area Home Builders Association Quality Assurance Builders Standards as our basic guidelines for building quality homes and quality remodeling projects. We realize that we are free to go above and beyond these standards to further enhance the value of the home and project to our customers.
- No member shall seek an unfair advantage over fellow members.

Potential new members assume these responsibilities freely and solemnly and are mindful that they are part of the obligations of members of the SAHBA.



Board of Directors Approval _____

Date _____



Still have questions?

Please contact our
Executive Officer, Kathy Ridley

P.O. Box 255
Rochester, IL 62563
p: (217) 698-4941
c: (217) 836-8282
www.springfieldareahba.com
Kathy@springfieldareahba.com