Physicians Mutual®

MED SUPP MONTHLY BONUS PROGRAM

Your Success. **OUR REWARD.**

MORE SALES. MORE REWARDS. MORE POSSIBILITIES.

PROGRAM PERIOD: OCTOBER 1, 2026 – DECEMBER 31, 2026

Earn monthly bonuses on Med Supp policies sold during this period.

MONTHLY BONUS

Per Med Supp Eligible Issued Policy

$250	for every Underwritten Med Supp policy sold (Plan F, Innovative Plan G, Plan G, Plan N)
$200	for every Open Enrollment Innovative Plan G policy sold
$50	for every Underwritten High Deductible G Med Supp policy sold
$25	for every Open Enrollment High Deductible G Med Supp policy sold
$30	for every other Open Enrollment Med Supp policy sold (other plans)

BONUS PAID ON FIRST POLICY SALE
AFTER MINIMUM 5 IS MET (EACH MONTH)

EXCLUSIONS & ELIGIBLE PRODUCTION

- Net issued sales only
- Medicare Supplement business exclusions: Internal Replacements, Guarantee Issue SEP (including Birthday and Anniversary Rule), and Underage sales.
- Individual's personal Med Supp production only

STATE SPECIALS:



IN and WI

- All plan types pay $50 per sale.
- Internal replacements pay $0 per sale.



SC

- $200 pays for every Open Enrollment Innovative Plan G policy sold.
- High Deductible Plan G pays $25 per sale.
- Plan A and Internal Replacements pay $0 per sale.

ALL STATES

Combo App (Dental, Life or Cancer policy sold with a Med Supp Policy).
Primary Insured Name and Application Date must match on both policies.

$25 for 1 additional product	$40 for 2 additional products ($80 total)	$50 for 3 additional products ($150 total)

THANK YOU FOR PARTNERING WITH PHYSICIANS MUTUAL.