Physicians Mutual Insurance Company
Dental Commission Schedule

Agent

Effective: September 28, 2026

	Levels and Rolls		New Business (P154 and C254)			Internal Replacement		
	Pay Level	**Roll Name**	**Year 1**	**Year 2**	**Year 3+**	**Year 1**	**Year 2**	**Year 3+**
*	**Level 5**	**Agent (street)**	**25.00%**	**5.00%**	**5.00%**	**5.00%**	**5.00%**	**5.00%**
	Level 0	LOA or PLOA	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

*** Total commission available per inforce policy; actual commission paid is net of commissions paid to the downline**

Commissionable Premium

1.) Based on the policy sold and premium at the time of issue.

Commission Chargeback Rules

1.) Unearned advances on lapses, cancellations and not takens are charged back.

Internal Replacement Commissions are:

1.) Payable to and only if the new policy was written by one of the writing agents on the prior policy.

2.) Paid on the new policy's commissionable premium.

3.) Based on the new policy's effectve date and commission schedule.