





Benefit/Premium Pressures

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2026 Blue Cross MA Plans | Where Do Health Insurance Premiums go?



Hospital Inpatient and outpatient hospital and ambulatory care

21¢

Pharmacy Prescription Drugs

Administration

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Health Insurance

Company Cost This portion of the health care dollar accounts for staffing, equipment, technology, marketing and other resources

25¢

Professional Doctors and other medical professionals

Taxes, Fees and Commissions

-O- For every \$1 BCBSM took during 2024, it paid out \$1.04 in member care.

1

2026 Blue Cross MA Plans | Why Blue







Access to more than 74,000 active providers



\$0 PCP copays on all plans



\$0 premium MAPD plans available statewide and premium based products with richer benefits



During travel, access our nationwide network of Blue plan doctors and hospitals with MA PPO and HMO-POS plans



Non-Medicare covered world-wide emergency coverage and transportation



Silver sneakers fitness program on most plans



Advantage dollars - OTC + food on most plans



User-friendly mobile app







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Closed plans

2026 Blue Cross MA Plans | Plan Updates







3 Plans to be Closed

Community Value

Local HMO

Part B Credit



3 Plans to Reduce Footprint

Prime Value

Essential

+Meijer



3 New Plans to be Launched

Value

Secure

Giveback





Our new plans offer a \$0 premium or a Part-B giveback.







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2026 Michigan Bid Strategy | NEW Plans to be Launched





New Plan Footprints

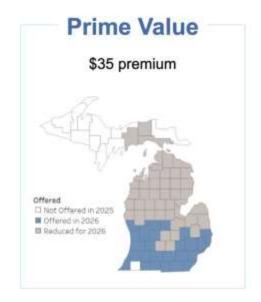


Value				Secure and Giveback Plans	
Alcona	Delta	Gogebic	Newaygo	Allegan	Livingston
Alger	Dickinson	Grand Traverse	Oceana	Barry	Macomb
Alpena	Eaton	Houghton	Ogemaw	Berrien	Monroe
Antrim	Emmet	Huron	Ontonagon	Branch	Montcalm
Arenac	Gladwin	Ingham	Osceola	Calhoun	Muskegon
Baraga	losco	Mackinac	Oscoda	Cass	Oakland
Bay	Iron	Manistee	Otsego	Genesee	Ottawa
Benzie	Isabella	Marquette	Presque Isle	Gratiot	St. Clair
Charlevoix	Kalkaska	Mason	Roscommon	Hillsdale	St. Joseph
Cheboygan	Keweenaw	Mecosta	Saginaw	Ionia	Shiawassee
Chippewa	Lake	Menominee	Sanilac	Jackson	Van Buren
Clare	Lapeer	Midland	Schoolcraft	Kalamazoo	Washtenaw
Clinton	Leelanau	Missaukee	Tuscola	Kent	Wayne
Crawford	Luce	Montmorency	Wexford	Lenawee	





Prime Value, Essential, and +Meijer are adding a premium and reducing footprints







*Exception of Huron and Lapeer counties

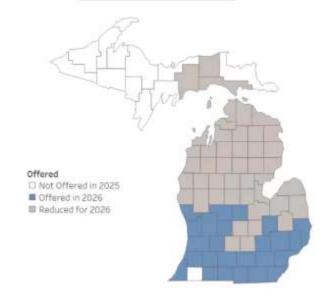
Must pay premiums within 30 days or be termed. They can make payments online or by phone

2026 Michigan Bid Strategy | Plans to Reduce Footprint - Prime Value





Prime Value Footprint

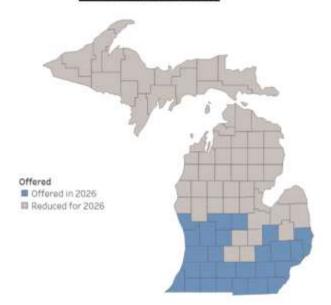


Alcona	Huron	Montmorency
Alpena	Ingham	Newaygo
Antrim	losco	Oceana
Arenac	Isabella	Ogemaw
Bay	Kalkaska	Osceola
Benzie	Lake	Oscoda
Charlevoix	Lapeer	Otsego
Cheboygan	Leelanau	Presque Isle
Clare	Luce	Roscommon
Clinton	Mackinac	Saginaw
Crawford	Manistee	Sanilac
Eaton	Mason	Schoolcraft
Emmet	Mecosta	Shiawassee
Gladwin	Midland	Tuscola
Grand Traverse	Missaukee	Wexford





Essential Footprint



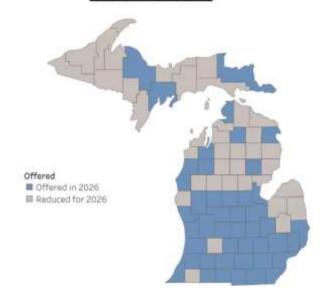
Alcona	Dickinson	Lapeer	Ontonagon
Alger	Eaton	Leelanau	Osceola
Alpena	Emmet	Luce	Oscoda
Antrim	Gladwin	Mackinac	Otsego
Arenac	Gogebic	Manistee	Presque Isle
Baraga	Grand Traverse	Marquette	Roscommon
Bay	Houghton	Mason	Saginaw
Benzie	Huron	Mecosta	Sanilac
Charlevoix	Ingham	Menominee	Schoolcraft
Cheboygan	losco	Midland	Shiawassee
Chippewa	Iron	Missaukee	Tuscola
Clare	Isabella	Montmorency	Wexford
Clinton	Kalkaska	Newaygo	
Crawford	Keweenaw	Oceana	
Delta	Lake	Ogemaw	

2026 Michigan Bid Strategy | Plans to Reduce Footprint - +Meijer





+Meijer Footprint



Alcona	Gladwin	Menominee
Alger	Gogebic	Missaukee
Antrim	Houghton	Montmorency
Arenac	Huron	Oceana
Baraga	losco	Ontonagon
Barry	Iron	Osceola
Benzie	Kalkaska	Oscoda
Cass	Keweenaw	Presque Isle
Charlevoix	Lake	Roscommon
Cheboygan	Lapeer	Sanilac
Clare	Leelanau	Schoolcraft
Crawford	Luce	Tuscola
Dickinson	Mackinac	





In 2026, Blue Cross has some key plan updates that your members should be aware of when making their plan decisions.



Formulary

All plans will follow a single formulary and will be switching to Tier 3 coinsurance. Rx deductible on some plans (Tiers 3-5, except Value with Tiers 2-5)



Inpatient Hospital

The benefit period for inpatient hospital is being changed to a per stay period in place of 60-day readmittance.



Additional Benefits

Mobile app, 24-hour nurse line, discounted gym membership, Blue 365, Household discount, Medicare Advantage OSB* buy up, Well Being program

*Only available on select plans

Note that not all plans will have print marketing materials available. Digital materials will be available for all plans.

2026 Blue Cross MA Plans | Northern Michigan Plans





Northern Michigan Plans: From \$0 to Premium, Options for Every Need

Benefit	Value	Vitality	Assure
Premium	\$0	\$38.50 - \$84.70	\$191.60 - \$298.60
Med Deductible	\$675	No deductible	No deductible
RX Deductible	\$615	No deductible	No deductible
MOOP	\$6,750	\$5,000	\$4,000
Specialist	\$50	\$30	\$10
IP Hospital	\$430 (days 1-7)	\$250 (days 1-7)	\$100 (days 1-7)
отс	\$25/quarter	\$50/quarter	\$50/quarter
Dental	Preventive Only	\$1,500 max	\$1,500 max







From Giveback to Premium, Southern Michigan has it all



Benefit	Giveback	Secure	Vitality	Assure
Premium	\$70 Giveback	\$0	\$38.50 - \$84.70	\$191.60 - \$298.60
Medical Deductible	\$650	No deductible	No deductible	No deductible
RX Deductible	\$150	\$150	No deductible	No deductible
Medical Out Of Pocket	\$9,250	\$6,750	\$5,000	\$4,000
Specialist	\$55	\$45	\$30	\$10
IP Hospital	\$385 (days 1-7)	\$375 (days 1-7)	\$250 (days 1-7)	\$100 (days 1-7)
отс	Not covered	\$40/quarter	\$50/quarter	\$50/quarter
Dental	Preventive Only	\$1,000 max	\$1,500 max	\$1,500 max

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2026 Blue Cross MA Plans | Medicare Supplement





Two Medicare Supplement plans	May be best for
Plan G	Members who want comprehensive coverage with predictable costs and minimal out-of-pocket expenses
High-Deductible Plan G	Healthier members seeking lower monthly premiums and willing to cover more upfront costs before the plan pays

Service	What Members Pay	
Medicare Part A ho	ospital coverage	
Deductible	\$0	
First 60 days of care	\$0	
Emergency care outside of US	\$250 deductible	
Medicare Part B physician	and outpatient services	
Deductible (annual)	\$257	
Durable Medical Equipment	\$0	

While there are 10 standard Medigap plans and two high-deductible options available nationally, Blue Cross highlights Medicare Supplement Plan G and High-Deductible Plan G as recommended choices for most members.





To assist you with the increased change this year, we want to highlight some of the tools available to you when helping your member choose the best plan for them.



Member Profile

- Review medication coverages for current medications
- Review most utilized providers network status
- Compare cost sharing from year to year in the core benefits of the member's preferred plan



Agent Portal

- Quick and easy access to Commission Statements
- Stay up to date on news happening with Blue Cross
- Ability to submit Agent Support Requests to update agent information, book transfers, etc.



Agent Community

- Reporting available to help agents manage business including:
 - Forced to shop report to support disrupted members
 - BCN RFI report for any applications needing more information
- Quoting & Enrollment for Medicare business and case submissions

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No Crosswalks