Health Alliance Plan®
by Henry Ford Health



Alliance Medicare Supplement

2026 commission schedule for appointed and contracted insurance agents

The chart below shows commissions for enrollments effective Jan. 1 through Dec. 1, 2026.

Product line	Commission schedule*	
Alliance Medicare Supplement G, N, D	Year(s) 1 – 3 Years 4 – 10	$450 $160
Alliance Medicare Supplement A, C, F	Year 1 – 3	$150

General guidelines

- Renewal commissions require continued appointment with Health Alliance Plan.
- 2026 commission will be paid within 60 days of the effective date and will be paid monthly.
- All commissions are based on DIFS Interim Final Regulations. They are subject to change if Final Regulations or subsequent guidance change.
- IRS 1099 forms will be issued to agencies receiving over $600 in commission payments.
- If more than one agent or agency claims compensation for a sale, Health Alliance Plan shall have absolute discretion to resolve and settle the dispute.
- Health Alliance Plan may increase or decrease the commission schedule at any time by providing 30 days' written notice.
- Commission will not be paid on enrolled members under age 65.
- Contracted agents authorize and permit Health Alliance Plan to monitor their performance and marketing practices and will fully cooperate with any audits or investigations regarding market conduct or sales practices.

Alliance Health and Life Insurance Company is a wholly owned subsidiary of Health Alliance Plan (HAP).

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