



Commission Schedule Medicare Supplement Commissions*

The effective date of this schedule is August 01,2026.

Alaska, DC, Iowa, Nebraska, North Dakota, New Mexico, Ohio, Utah				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.75%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25.
CS 001-04 NATL ATT

Alabama, Arkansas, Louisiana, Mississippi, North Carolina, Rhode Island, South Dakota, Vermont				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
ALL PLANS	<65 Disability***	***	***	***
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.75%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

***Under age 65 Disability & GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25.
CS 001-04 NATL ATT

Arizona, Georgia, New Hampshire

Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability****	***	***	***
All Plans EXCEPT High G & N	65 - 79	20%	2%	2%
	80+	7%	1%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	24%	3%	1.5%
	80+	9%	1.5%	0%

***Under age 65 Disability & GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25.
CS 002-04 AZ-GA-NH ****AZ DOES NOT OFFER <65 DISABILITY

Maryland

Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
ALL PLANS	<65 Disability***	***	***	***
GI ALL PLANS	65+	2.5%	0%	0%
All Plans EXCEPT High G & N	65 - 79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	16%	16%	16%
	80+	7.5%	7.5%	7.5%

Anniversary/Birthday rule business will pay same as standard comp.
CS 003-04 MD ***Under age 65 Disability business will be paid at a one-time flat rate of \$25.

Deleware, Oklahoma, Kentucky, Virginia, West Virginia, Wyoming

Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
ALL PLANS	GI & <65 Disability***	***	***	***
All Plans EXCEPT High G & N	65 - 79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	16%	16%	16%
	80+	7.5%	7.5%	7.5%

***Under age 65 Disability & GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25.
Anniversary/Birthday rule business will pay same as standard comp.
CS 004-04 ***WY & WV DOES NOT OFFER <65 DISABILITY

Illinois				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	<65 Disability	2%	0.75%	0%
	65 - 79	22%	3%	1.75%
	80+	11%	1.75%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	<65 Disability	3%	1.25%	0%
	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25

CS 005-04 IL

Indiana				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	All Ages	14%	14%	14%

GI (Guaranteed Issue) & Anniversary/Birthday rule business will pay same as standard comp.

CS 006-04 IN PART B DEDUCTIBLE PREMIUM IS CONSIDERED COMMISSIONABLE PREMIUM

Oregon				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	All Ages	14%	14%	14%

GI (Guaranteed Issue) & Anniversary/Birthday rule business will pay same as standard comp.

CS 007-04 OR

Kansas				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
GI All plans	ALL AGES	1%	0%	0%
All Plans EXCEPT High G & N	<65 Disability	22%	3%	1.75%
	65 - 79	22%	3%	1.75%
	80+	11%	1.5%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	<65 Disability	26%	6%	1.75%
	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

CS 008-04 KS

Michigan					
Plan**	Age**	Policy Years 1 - 3	Policy Years 4-6	Policy Years 7-10	Policy Years 11+
All Plans EXCEPT High G & N	65 - 79	29%	5%	2%	1.75%
	80+	14.5%	2.5%	1%	0%
		Policy Years 1 - 3	Policy Years 4-6	Policy Years 7-10	Policy Years 11+
PLAN High G & N	65 - 79	33%	5%	2%	1.75%
	80+	16.5%	2.5%	1%	0%
GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25					
CS 009-04 MI					

Montana				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	All Ages	20%	3%	1.75%
GI (Guaranteed Issue) business will be paid same as standard comp				
CS 010-04 MT				

South Carolina				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.75%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%
GI (Guaranteed Issue) business will be paid same as standard comp				
CS 011-04 SC				

Tennessee				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability***	***	***	***
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.75%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

***Under age Disability business will be paid at a one-time flat rate of \$25
 GI (Guaranteed Issue) business will be paid same as standard comp
 CS 012-04 TN

Pennsylvania				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability & GI*	0%	0%	0%
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.5%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

CS 013-04 PA *GI (Guaranteed Issue)

New Jersey				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
Plans C & D	50-64	0%	0%	0%
All Plans EXCEPT High G & N	65 - 79	22%	3%	1.75%
	80+	11%	1.5%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	26%	6%	1.75%
	80+	13%	3%	0%

CS 014-04 NJ GI (Guaranteed Issue) business will be paid same comp as <65 DIS for all plans & ages

Wisconsin				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
Base Plan & Riders	<65 Disability	2%	0%	0%
Base Plan & Riders	65 - 79	22%	3%	1.75%
	80+	11%	1.5%	0%
GI (Guaranteed Issue) business will be paid same as standard comp				
CS 015-04 WI				

Texas				
Plan**	Age**	Policy Years 1 - 7	Policy Years 8 - 10	Policy Years 11+
All Plans	<65 Disability***	***	***	***
All Plans EXCEPT High G & N	65 - 79	20%	4%	1.5%
	80+	10%	2%	0%
		Policy Years 1 - 7	Policy Years 8 - 10	Policy Years 11+
PLAN High G & N	65 - 79	24%	5%	1.5%
	80+	12%	2.5%	0%
***Under age 65 Disability & GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25.				
CS 016-04 TX				

Nevada				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability***	***	***	***
All Plans EXCEPT High G & N	65 - 79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	16%	16%	16%
	80+	7.5%	7.5%	7.5%
GI (Guaranteed Issue) & Anniversary/Birthday rule business will pay same as standard comp.				
CS 017-04 NV ***<65 Disability will pay flat rate of \$25				

Idaho				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability	1%	0%	0%
All Plans EXCEPT High G & N	65 - 79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	16%	16%	16%
	80+	7.5%	7.5%	7.5%

GI (Guaranteed Issue) & Anniversary/Birthday rule business will pay same as standard comp.

CS 018-04 ID

Colorado				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans	<65 Disability	2%	1%	0%
All Plans	65-79	22%	3%	1.75%
	80+	13.4%	2.5%	1%

GI (Guaranteed Issue) business will be paid same as standard comp

CS 019-04 CO

Florida				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7-10	Policy Years 11+
All Plans EXCEPT High G & N	<65 Disability	2%	0.75%	0%
	65 - 79	20%	1.75%	1.5%
	80+	10%	0.875%	0%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	<65 Disability	3%	1.25%	0%
	65 - 79	24%	4%	1.75%
	80+	12%	2%	0%

GI (Guaranteed Issue) business will be paid same as standard comp

CS 020-04 FL

Missouri				
Plan	Age	Policy Years 1 - 6	Policy Years 7- 10	Policy Years 11+
All Plans EXCEPT High G & N	65+	13%	13%	13%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65+	15%	15%	15%
Under age 65, GI (Guaranteed Issue), Anniversary/Birthday rule business will pay same as standard comp.				
CS 021-04 MO				

Minnesota				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
Base Plan & Riders	<65 Disability & GI*	1%	1%	0%
Base Plan & Riders	65 - 79	22%	3%	1.75%
	80+	11%	1.5%	0%
CS 022-04 MN				
*GI (Guaranteed Issue)				

Maine				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	65 - 79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65 - 79	16%	16%	16%
	80+	7.5%	7.5%	7.5%
Under age 65 & GI (Guaranteed Issue) business will pay same as standard comp				
CS 023-04 ME				

California				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	65-79	14%	14%	14%
	80+	6.5%	6.5%	6.5%
		Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
PLAN High G & N	65-79	16%	16%	16%
	80+	7.5%	7.5%	7.5%
GI (Guaranteed Issue) business will be paid at a one-time flat rate of \$25				
CS 024-04 CA Underage 65 & Anniversary/Birthday Rule pays same as standard comp.				

Washington				
Plan**	Age**	Policy Years 1 - 6	Policy Years 7 - 10	Policy Years 11+
All Plans EXCEPT High G & N	65+	14%	14%	14%
PLAN High G & N	65+	16%	16%	16%
GI (Guaranteed Issue) & Anniversary/Birthday rule business will pay same as standard comp.				
CS 025-04 WA				

*Commissions are applied to commissionable premium only. Commissionable premium is the original gross premium less the initial policy fee, credit card processing fee (if applicable) and the premium designated by the Company to cover the Part B Deductible amount if applicable to the plan purchased. Commissions are not paid on any increases in premium including attained age increases or experience rate increases.

**All States, Plans or Ages may not be available. Please refer to individual rate sheets for availability.