

OPERATIONS NEWSLETTER
October 2026

- **PTO Bolt Torque & Retorque Reminder Guide**
- **PCI Reminder**
- **EXCLUSIVE TRUCK OFFER**
- **September's Top Performers**
- **September's Online Sales Leaders**
- **September Leaders Club**
- **Driver Leader Inspection - September**
- **Dumpster Maintenance, Refurbishment and Life-cycle Tips**
- **NORA Update**
- **2026 KPI Calculator**
- **PTO Problems**
- **FREE Complimentary Diagnostic of your Aftertreatment System**
- **Indeed ATS Change**
- **Docket Support**

PTO Bolt Torque & Retorque Reminder Guide

Proper PTO bolt torque is critical to prevent loose fasteners, vibration, leaks, and damage to the PTO or transmission. **The manufacturer requires this be done monthly to protect your warranty!**

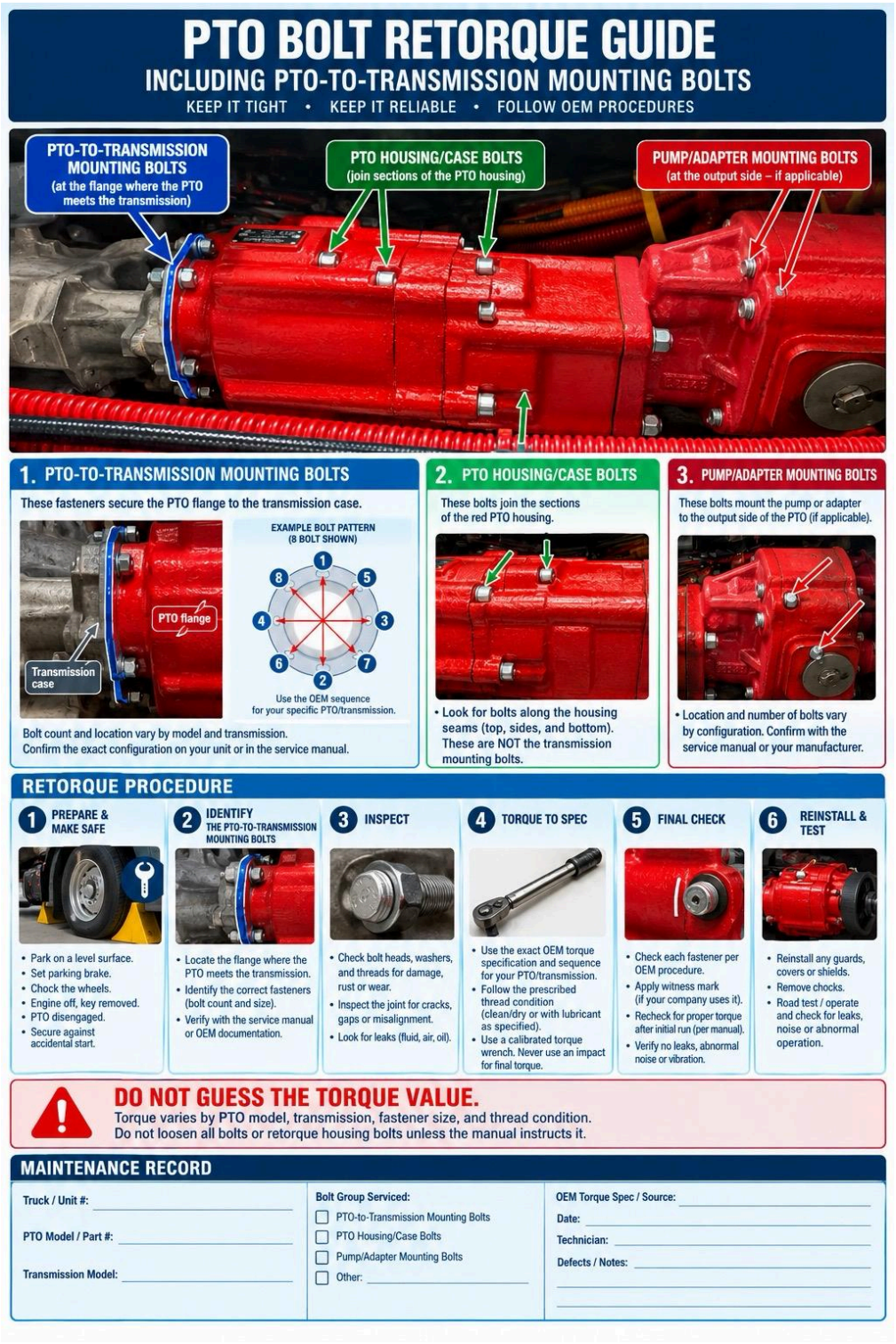
Before Torquing:

- Park safely, set the parking brake, and chock wheels.
- Shut the engine off and disengage the PTO.
- Inspect bolts, washers, threads, and mounting surfaces for damage or wear.
- Clean the mounting area as needed.

Torque Procedure:

1. Verify the **correct OEM torque specification** for the PTO and transmission. 45lb torque most common.
2. Start all bolts by hand and snug them evenly.
3. Torque the PTO-to-transmission mounting bolts in the **OEM-specified cross/star pattern**.
4. Use a calibrated torque wrench and torque in stages if specified by the manufacturer.
5. **Never guess the torque value or use an impact gun for final torque.**
6. Perform a final torque check and inspect for leaks, movement, or damaged hardware.

REMEMBER: Torque specifications can vary by PTO model, transmission, bolt size, and thread condition. **Always follow the OEM service manual.**



PCI Reminder

If you record phone calls, please remember that customers can never provide their credit card number over a recorded line while recording. Recording or storing credit card information can create unnecessary risk and may put your business out of compliance with PCI requirements.

The best practice is to direct customers to a secure payment link or another approved payment method that does not involve sharing their full credit card information over the phone. If you need to accept a payment by phone, make sure your process complies with

your payment processor's PCI requirements and that cardholder data is never recorded, written down, or stored.

Taking a few extra moments to protect your customers' payment information helps protect your business as well.

If you have any questions about PCI compliance or the best way to process payments, see the attached document or reach out to your RBC and credit card processor.

EXCLUSIVE TRUCK OFFER



September's Top Performers



#1 Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
(11 Trucks & 239 Containers)
689 Rentals

#2 Bisher & Team
redbox+ Dumpsters of BucksMont
(9 Trucks & 223 Containers)
624 Rentals

#3 Borden & Team
redbox+ Dumpsters of San Antonio
(6 Trucks & 158 Containers)
439 Rentals

#4 Nation, McKee & Team
redbox+ Dumpsters of South Florida
(10 Trucks & 164 Containers)
430 Rentals

#5 Kooi & Team
redbox+ Dumpsters of NW Indiana & South Chicagoland
(3 Trucks & 78 Containers)
385 Rentals



#1 Mitchell & Team
redbox+ Dumpsters of Southeast WI
(3 Trucks & 80 Containers)
4.44 Turns

#2 Teagarden & Team
redbox+ Dumpsters of Dallas
(3 Trucks & 57 Containers)
4.40 Turns

#3 Kooi & Team
redbox+ Dumpsters of NW Indiana & South Chicagoland
(3 Trucks & 78 Containers)
4.55 Turns

#4 Borden & Team
redbox+ Dumpsters of Houston West
(3 Trucks & 94 Containers)
3.68 Turns

#5 Hansen & Team
redbox+ Dumpsters of Northern Illinois
(5 Trucks & 77 Containers)
3.18 Turns

September's Online Sales Leaders

#1 Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
(11 Trucks & 239 Containers)
121 Online Sales

#2 Sperry & Team
redbox+ Dumpsters of St. Louis & St. Louis Metro East
(8 Trucks & 195 Containers)
37 Online Sales

#3 Bisher & Team
redbox+ Dumpsters of BucksMont
(9 Trucks & 223 Containers)
29 Online Sales

Docket
A ServiceCore Company

#4 Majchrowski & Team
redbox+ Dumpsters of Toledo
(7 Trucks & 150 Containers)
17 Online Sales

#5 Covell & Team
redbox+ Dumpsters of Orange County
(3 Trucks & 99 Containers)
17 Online Sales





September Leaders Club

LEADERS' CLUB redbox+ DUMPSTERS 600+

Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
689 Rentals

Bisher & Team
redbox+ Dumpsters of BucksMont
624 Rentals

LEADERS' CLUB redbox+ DUMPSTERS 400+

Borden & Team
redbox+ Dumpsters of San Antonio
439 Rentals

Nation, McKee & Team
redbox+ Dumpsters of South Florida
430 Rentals

LEADERS' CLUB redbox+ DUMPSTERS 300+

Kooi & Team
redbox+ Dumpsters of NW Indiana & South Chicagoland
385 Rentals

Sapp & Team
redbox+ Dumpsters of Indianapolis
383 Rentals

Sellers, Beals, & Team
redbox+ Dumpsters of Greater Columbus
362 Rentals

Mitchell & Team
redbox+ Dumpsters of Southeast WI
355 Rentals

Dedon & Team
redbox+ Dumpsters of Baton Rouge

LEADERS' CLUB redbox+ DUMPSTERS 200+

Ali, Karmi, & Team
redbox+ Dumpsters of North Boston
295 Rentals

Beery & Team
redbox+ Dumpsters of Madison, WI
289 Rentals

Davis & Team
redbox+ Dumpsters of Greater Austin
273 Rentals

Teagarden & Team
redbox+ Dumpsters of Dallas
251 Rentals

Moran & Team
redbox+ Dumpsters of Boston South Shore

351 Rentals

Borden & Team
redbox+ Dumpsters of Houston West
346 Rentals

Sperry & Team
redbox+ Dumpsters of St. Louis & St. Louis Metro East
345 Rentals

Majchrowski & Team
redbox+ Dumpsters of Toledo
328 Rentals



250 Rentals

Sosna & Team
redbox+ Dumpsters of Cincinnati
249 Rentals

Hansen & Team
redbox+ Dumpsters of Northern Illnois
245 Rentals

Glick & Team
redbox+ Dumpsters of Lancaster and Chester Counties
225 Rentals

Corning & Team
redbox+ Dumpsters of Metro Detroit
208 Rentals

Nersten & Team
redbox+ Dumpsters of Orlando, FL
203 Rentals

Driver Leader Inspection Leaders for September

Driver Name	Team Name	Inspections Count
John Ornelas	redbox + Dumpsters of Dallas	87
Luis Then	Redbox+ of Bucks County	82
Dwight Jenkins	redbox+ of Detroit Metro North	81
Doug Smith	redbox+ of Detroit Metro North	80
Joseph Matthews	Redbox+ of Bucks County	75
Joe Del Bosque	redbox+ of Twin Cities South Metro	74
Tyree Heckstall	Redbox+ of Bucks County	73
Terrance Jackson	redbox+ of Detroit Metro North	71
Kevin Bryson	Redbox+ of Bucks County	71
Fabian Garcia	Redbox+ of Bucks County	65
Francisco Jaramillo	Redbox+ of Denver	64
Luca Pizzo	Redbox+ of Bucks County	62
Luis Reveron	Redbox+ of Bucks County	61
Chris Martinez	Redbox + of San Antonio	49
Michael Bernos	redbox+ of Baton Rouge	48
Edwin Vasquez	redbox+ of Boston North	47
Chris Long	Redbox + of San Antonio	47
Jorge Guerra	redbox+ of Baton Rouge	47
Joshua Rangel	Redbox + of San Antonio	47
Angel Rivera	redbox+ of Lehigh Valley, PA	47
James Middleton	Redbox + of San Antonio	47
Eldon Witter	Redbox+ of Cape Fear	47
Michael Edwards	redbox+ of Odessa	46
Reymond De La Rosa	redbox+ Dumpsters of South Florida	46

NORA Update

From the NORA team:

Thank you for your time and the great discussion at the RAC meeting in Ann Arbor. We are consistently fielding viable leads so please continue to pass them along! The National Accounts Department is searching for prospects with the following qualifications: opportunities involving multiple owners, and those looking to streamline their work order management and invoicing.

redbox+ Dumpsters is excited to be represented at NARPM in Las Vegas! Stay tuned for updates soon.

Until then, send all leads to Terra Tuft. Email: Terra.Tuft@belfrangroup.com

Thank you,

Dumpster Maintenance, Refurbishment and Life-cycle Tips

To maximize your return on investment and keep your fleet operational, implementing a strict maintenance program is essential. Roll-off dumpsters are engineered from reinforced steel to withstand severe abuse, but constant exposure to heavy construction debris, friction, and moisture will cut their lifespan short without proper care.

The comprehensive framework below details a standard maintenance plan, refurbishment procedures, and critical lifecycle strategies.

Read the Full Document Here

2026 KPI Calculator

The KPI workbook has been updated (and simplified!) for 2026.

The KPI workbook is intended to provide one place for you to track metrics for your business with important brand and industry benchmarks included. Instructions and needed reports are also included.

Workbook Instructions:

1. Choose the file with the # of trucks your business has operating. Save the file to your computer.
2. Go to the green 'Instructions' tab and follow the steps.
3. Once complete, send to your Business Coach and schedule time to speak with them about the results.
4. If you're having issues, contact Amanda Cole.

1 truck KPI Calculator

2 truck KPI Calculator

3 truck KPI Calculator

4 truck KPI Calculator

5 truck KPI Calculator

9 & 10 truck KPI Calculator

PTO Problems

We are experiencing several loose bolts on PTOs. The warranty now requires PTO bolts to be torqued **monthly**. You can find detailed instructions here: **equipment vendors** under Marrell Corporation/Ampliroll.

FREE Complimentary Diagnostic of your Aftertreatment System

1. Tensor Planet has expertise in waste management and artificial intelligence (AI). They use AI to turn your existing telematics data and repair history into a three-step advantage for your fleet: **detect** early failure signals, **diagnose** what needs fixing, and **save** before a breakdown ever happens.
2. It consists of a fully remote setup: 15 minutes call to generate API keys (Whip Around + the telematics system). You see the results within a week.
3. We are looking for volunteers that are using a telematics program, i.e., Whip Around, Samsara, Motive, etc. If you are interested in participating, please send an email to **support@redboxplus.com** with your contact information, number of trucks, and the company/name of your telematics system.
4. Avoids customer disruptions due to vehicle breakdowns or costly aftertreatment repairs (DPF, DEF, SCR, NOx sensors..) by predicting failures 2 to 3 weeks before they happen.
5. No new hardware. Uses your existing telematics + maintenance logs.

6. Integrates directly with Whip Around and Samsara / Motive / Geotab / Verizon Connect, in addition to dozens of other systems.
7. Customers **save up to $10,500 annually per vehicle** through prevented repairs and avoided lost revenue. The cost is $19 per vehicle/month. Customers typically see **15-20x ROI**.

If you are interested in running a complimentary diagnostic to see the value first-hand please reach out to Steve Jahner.

View Tensor Planet Product Flyer Here

Indeed ATS Change

Team,

We wanted to flag an important policy change from Indeed that may already be affecting applicant flow across your network.

Indeed's New Single-Source Feed Policy (Effective March 31, 2026)

Indeed will only accept jobs from one primary source moving forward. If CareerPlug is not set as your exclusive source, your jobs may not sync properly with Indeed.
This issue can occur if you have ever:

- Posted jobs directly on Indeed
- Used a different ATS in the past
- Edited or reposted jobs outside of CareerPlug

Even one manual post on Indeed can override the connection and disrupt the integration.

Note: Even franchise networks that are fully set up on CareerPlug may still have individual locations with source overrides, so it's important to verify each account's configuration.

Next Steps:

- If you have a dedicated Indeed rep, please copy us on that email so we can confirm the sourcing setup across all your locations.
- If you don't have a dedicated Indeed rep, contact Indeed Employer Support directly at 800-462-5842 or email employer-support@indeed.com — just copy me and include your name, login email address, and a brief description of the issue so they can confirm your sourcing and account setup

Indeed is expected to release additional guidance soon. As we receive more details, we'll share updates and communicate directly with franchisees regarding any additional actions that may be required.

Docket Pricing Reminder

Please remember Docket has moved to a new pricing model, and all franchisees need to update their drivers to technicians immediately if you have not completed this already.

Docket Support

Remember that Docket Support is available. For assistance and help with Docket, please reach out to the following email address:

Crmsupport@belfrangroup.com

Thank you,

Your redbox+ Dumpsters Franchise Support Team

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redbox+ DUMPSTERS®

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Ann Arbor, MI 48108
www.redboxplus.com

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