



## OPERATIONS NEWSLETTER

### January 2026

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### EQUIPMENT MAINTENANCE ACADEMY UPDATE

We're excited to share the success of our **redbox+ Dumpsters Maintenance Academy**, held **December 9–11, 2025**. This multi-day training event brought together owners, general managers, and drivers for an in-depth learning experience focused on both new and existing equipment used across our franchise network.

The purpose of the academy was to strengthen equipment knowledge, improve maintenance awareness, and support smarter decision-making for our franchisees. Throughout the event, attendees gained valuable insights into equipment operation, safety, service intervals, and troubleshooting—knowledge they can immediately apply in their day-to-day operations.

We were thrilled with the strong turnout and engagement from attendees. The sessions were packed with practical information, and the feedback confirmed just how impactful the training was. The level of expertise shared by our speakers and vendors made this event a true success.

A special thank-you goes out to our outstanding speakers and vendor partners who generously shared their time and knowledge:

- DOT: Emmett Shami

- Upfitting: (Ampliroll/Marrel Corp) Tony Jansma
- Tires (Goodyear): Scott & Greg
- Safety: Steve Jahner
- Transmission (Allison): Rick Taylor
- Brakes (Bendix): Moe Alkholany
- Engines (Cummins): Greg Bohn & Rob Craig
- Truck (Kenworth): John Bush & Matt Dake
- Truck (Freightliner): Alex Lenane
- Drive Axle (Meritor): Peter Adair
- Suspension (PACCAR): Cam Hale
- Whip Around: Ginger Leppert
- Service Intervals (Kenworth): Bob Perry
- Electrical Troubleshooting & Diagnosis (Kenworth): Bob Perry

We sincerely appreciate each of you for contributing your expertise and helping make this academy such a valuable experience.

For those who were unable to attend—or who would like to revisit key takeaways—recordings of highlights from throughout the event are available at:

<https://redboxplusinsider.com/maintenance-academy>

Events like this reinforce our commitment to education, safety, and operational excellence, and we look forward to building on this success in future training opportunities. Thank you to everyone who attended and helped make the **redbox+ Dumpsters Maintenance Academy** a memorable and impactful event.

## December's Top Performers

### redbox+ DUMPSTERS Top Performers Rentals

#### #1 Galkin-Zhang & Team

redbox+ Dumpsters of Lehigh Valley  
(9 Trucks & 197 Containers)  
391 Rentals

#### #2 Bisher & Team

redbox+ Dumpsters of BucksMont  
(7 Trucks & 190 Containers)  
309 Rentals

#### #3 Nation, McKee & Team

redbox+ Dumpsters of North Miami  
(10 Trucks & 234 Containers)  
309 Rentals

#### #4 Dedon & Team

redbox+ Dumpsters of Baton Rouge  
(4 Trucks & 153 Containers)  
285 Rentals

### redbox+ DUMPSTERS Top Performers Turns

#### #1 Teagarden & Team

redbox+ Dumpsters of Dallas  
(3 Trucks & 57 Containers)  
2.98 Turns

#### #2 Marino & Team

redbox+ Dumpsters of Columbia  
(3 Trucks & 68 Containers)  
2.75 Turns

#### #3 Mitchell & Team

redbox+ Dumpsters of Southeast WI  
(3 Trucks & 74 Containers)  
2.58 Turns

#### #4 Borden & Team

redbox+ Dumpsters of Houston West  
(2 Trucks & 45 Containers)  
2.40 Turns

**#5 Borden & Team**

redbox+ Dumpsters of San Antonio  
(3 Trucks & 163 Containers)  
283 Rentals

**#5 Kooi & Team**

redbox+ Dumpsters of NW Indiana &  
South Chicagoland  
(2 Trucks & 60 Containers)  
2.37 Turns

## December's Online Sales Leaders

**#1 Galkin-Zhang & Team**

redbox+ Dumpsters of Lehigh Valley  
(9 Trucks & 197 Containers)  
62 Online Sales

**#2 Majchrowski & Team**

redbox+ Dumpsters of Toledo  
(5 Trucks & 120 Containers)  
28 Online Sales

**#2 Wood & Team**

redbox+ Dumpsters of Phoenix Southeast  
Valley  
(2 Trucks & 98 Containers)  
27 Online Sales

**#4 Sperry & Team**

redbox+ Dumpsters of St. Louis  
& St. Louis Metro East  
(7 Trucks & 169 Containers)  
27 Online Sales

**#5 Tinney & Team**

redbox+ Dumpsters of Eastern NC  
(3 Trucks & 75 Containers)  
12 Online Sales

## December Leaders Club

**Galkin-Zhang & Team**

redbox+ Dumpsters of Lehigh Valley  
391 Rentals

**Bisher & Team**

redbox+ Dumpsters of BucksMont  
309 Rentals

**Nation, McKee & Team**

redbox+ Dumpsters of North Miami  
309 Rentals

**Dedon & Team**

redbox+ Dumpsters of Baton Rouge  
285 Rentals

**Borden & Team**

redbox+ Dumpsters of San Antonio  
283 Rentals

**Davis & Team**

dumpster+ Dumpsters of Greater Austin  
254 Rentals

**Sapp & Team**

redbox+ Dumpsters of Indianapolis  
235 Rentals



**Sperry & Team**  
redbox+ Dumpsters of St. Louis & St.  
Louis Metro East  
235 Rentals

**Oglesby & Team**  
redbox+ Dumpsters of Greater Athens  
218 Rentals

**Sellers & Team**  
redbox+ Dumpsters of Greater Columbus  
209 Rentals

**Gilson & Team**  
redbox+ Dumpsters of Melbourne  
200 Rentals

## December Driver Inspection Leaders

redbox+ Dumpsters December 2025 Driver Leaders		
Driver Name	Team Name	Inspections Count
Joseph Matthews	Bucks County, PA	74
Kevin Bryson	Bucks County, PA	66
Francisco Jaramillo	Denver	62
Luis Then	Bucks County, PA	60
Tyree Heckstall	Bucks County, PA	55
Mike Ogg	Detroit Metro North	51
John France	Detroit Metro North	50
Jorge Guerra	Baton Rouge	45
Albert Hickmon	Columbia, SC	44
Steven Mayfield	Dallas	43
Travis Cleggett	St. Louis Metro East	43
Howard Brown	St. Louis Metro East	42
Jaime Gomez-Pichardo	South Florida	40
Jeff Borden	South Florida	40
Michael Edwards	Odessa, TX	40
Bob Hedrick	Louisville	39
Treveen Burrage	St. Louis Metro East	38
Gilbert Williams	St. Louis Metro East	38
Mario Cordero	South Florida	38
Edwin Vasquez	Boston North	37
Jose Hernandez	Detroit Metro North	37
Michael Bernos	Baton Rouge	36
Edgar Matos	SouthWest Florida	35
Frank Hickson	Lancaster & Chester Counties, PA	35

Congrats to the Top Drivers/Inspectors in December!

## DUMPSTER SALE! Heavy Duty and Minis

- Ten 10-yard and three 15-yard Minis at a \$400 discount, per container. That means the 10-yarders are priced at \$3,390/each and the 15-yarders are priced at \$4,934/each. Additionally, RBI will pay up to **\$2,000** toward shipping! All 13 will fit on one load out of Chatfield, MN (EZ Fab).

- Ten 10-yard HEAVY DUTY dumpsters for \$4,683/each with decals. That is an additional \$100 discount, per container, and RBI will pay up to **\$2,000** toward shipping from Commerce City, CO! All ten will fit on one trailer load. **\*\*\*HEAVY DUTY\*\*\* 10 CUBIC YARD - TUB STYLE - NOMINAL M# HD-107216C FLOOR: 1/4" STEEL PLATE SIDES, FRONT AND DOOR - 7 GAUGE STEEL PLATE CROSSMEMBERS 3"x3.5# CHANNEL 16" CENTERS SILLS (Bottom Rails) 6"x2"x1/4" HSS TUBING TOP RAILS 4"x3"x3/16" HSS TUBING REAR GROUND ROLLERS 8" DIA. X 10" WIDE STEEL CABLE LIFT SYSTEM / Body Tie Down per Redbox Drawing Finish: Industrial Enamel Paint**
- Eight 20-yard HEAVY DUTY dumpsters at \$6,021/each with decals: **SOLD!**
- Contact Steve Jahner for more details.

## EPA 2027 will Increase Truck Prices, Plan Ahead in 2026

EPA 2027 Will Increase Truck Prices — Plan Ahead in 2026. Read [HERE](#) to learn more.

## How oil analysis data refines your PM strategy

Fleets can fine-tune their oil drain intervals and better manage their fleet's help with oil diagnostic data, but only if they're willing to listen.

Click [HERE](#) to read more

## Monthly Whip Around Mobile App Training for Your Team

### Whip Around Driver App Training

To ensure your team is confident using the Whip Around mobile app, Whip Around is hosting an ongoing monthly training webinar designed to walk users through the core features of the app.

They are **every third Thursday of the month at 12 PM EST starting January 15!** Mark your calendars.

Whip Around Road Ready Sessions cover how to log in, navigate the dashboard, submit inspections and defects, manage the wallet, and communicate through defects. It's ideal for drivers and inspectors, but admins are welcome to attend as well for visibility into the mobile experience.

This webinar also includes live Q&A, making it a great resource to help reduce questions, improve inspection accuracy, and support smoother day-to-day operations.

You can share this training with your team or attend yourself - each session stands alone and is easy to join at any time.

Register [HERE](#) and encourage your team to attend whenever they can - every third Thursday at 12 PM EST.

ee," "personalized," "complimentary," or "customized." A sense of urgency often helps readers take action, so consider inserting phrases like "for a limited time only" or "only 7 remaining!"

## Winter-Ready Tarp Systems



Winter-Ready Tarp Systems: Simple Steps to Prevent Costly Failures and Downtime.

Click [HERE](#) to read more.

## Introducing Our New Regional Business Coach

Please join us in welcoming Bill Schwartz to the redbox+ Dumpsters team as our newest Regional Business Coach!

Bill brings years of experience as both a franchisor coach and a former multi-unit franchisee — giving him a unique perspective on the challenges and opportunities our owners navigate every day.

He's already hit the ground running, connecting with our team and preparing to support franchisees as we continue to grow and strengthen our system.



We're excited to have him on board. Welcome to the team, Bill!

Bill's Contact Information:

Email: [BSchwartz@redboxplus.com](mailto:BSchwartz@redboxplus.com)

Phone Number: **262-617-7138**

## NEW – Certified Environmentally Responsible Contractor (CERC)

You are encouraged to become a CERC. Certified Environmentally Responsible Contractor (CERC) is a certification program administered by Environmental Risk Professionals that recognizes contractors who train their employees to understand and mitigate the environmental risks associated with their business. CERC contractors fall into one of the following categories:

- Environmental Firms
- General and Trade Contractors
- Restoration Contractors
- Street Sweepers
- Transporters

When something goes wrong on a jobsite and an environmental incident occurs, a CERC will not only be trained to mitigate the risk, but they will also have adequate insurance coverage to protect themselves, the general contractor, and the project owner against claims that may arise due to their contracting operations. For more information, visit <https://c-e-r-c.com/> or [Certifications - Envriskpros](#) or other CERC sponsored locations. You may be able to get the certificate for free though your pollution insurance so check with your insurance company, also.

[Discover the Benefits of CERC Certification](#)

## Keep Your Team in the Loop – Add New Staff to Network Communications

Have a new staff member or General Manager joining your team?

Make sure to notify Max Leventis, your Marketing Coordinator, at [max.leventis@belfranguroup.com](mailto:max.leventis@belfranguroup.com) so they can be added to the Insider and network communications.

## DOT Random Drug Testing Compliance

This is a reminder that all CDL-holding employees, including drivers and managers who hold a CDL, are required to participate in the Department of Transportation (DOT) random drug and alcohol testing program.

### Key Points to Remember

- **Mandatory Compliance:** If an employee is selected for a random test, they must report and complete the test immediately.
- **No Substitutions:** Selected employees cannot be replaced by another driver or staff member.
- **Documentation:** Maintain proper testing records in case of DOT audit or inspection.
- **Consequences:** Failure to comply with DOT random testing requirements can result in fines, loss of CDL status, or suspension of operating authority.

### Franchisee Responsibility

It is the responsibility of each franchise owner to ensure:

- All CDL-holding employees are enrolled in a compliant DOT drug and alcohol testing consortium.
- Selected employees complete tests promptly as required.
- Records are kept current and available for review.

### Action Required

If you receive a notification that one of your drivers has been selected, please make sure they report to the designated testing facility without delay.

Your attention to this requirement protects both your business and the redbox+ brand by maintaining safety and compliance across our system. As a reminder, any failure to meet these safety requirements is a breach of your redbox+ franchise agreement which could result in the loss of your franchise. It is therefore imperative that you make this a top priority in your business.

The Federal Motor Carrier Safety Association (FMCSA) provides Drug and Alcohol Testing Program information here:

[Drug & Alcohol Testing Program | FMCSA](#)

What Employers Need to Know About DOT Drug and Alcohol Testing

## Docket Support

Remember that Docket Support is available. For assistance and help with Docket, please reach out to the following email address:

[Crmsupport@belfrangroup.com](mailto:Crmsupport@belfrangroup.com)

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Thank you,

Your redbox+ Dumpsters Franchise Support Team

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