



OPERATIONS NEWSLETTER

December 2025

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- **EQUIPMENT MAINTENANCE ACADEMY UPDATE**
- **November's Top Performers**
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- **Introducing Our New Regional Business Coach**
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- **Keep Your Team in the Loop – Add New Staff to Network Communications**
- **DOT Random Drug Testing Compliance**
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NEW – redbox+ Dumpsters Boxguard Vehicle Service Contract (VSC)

The program offering is officially LIVE!

Why choose NTP Vehicle Service Contracts (VSCs aka. extended warranties)?

- Reduce unexpected repair costs
- Benefit from the NTP mega-fleet buying power
- Simplify budgeting and improve cash flow
- Lower total cost of ownership (TCO)
- Boost resale value and protect your ROI

The full presentation is still available

at: <https://www.redboxplusinsider.com/equipment-vendors>

Scroll down to “NTP BOXGUARD PROGRAM” item #4 and click the link to

download the program.

What to expect next?

The NTP TruckIQ team has officially begun reaching out to each individual franchisee to answer any questions, provide quotes, and process orders as you wish.

Ready to get started now? Call NTP at (877) 950-3200 for immediate assistance.

Select option 3 & mention you are calling for a quote on **aredbox+** vehicle.

Prefer email? Request your personalized quote by sending the following details to jsartin@ntpc.com:

- Your Full Name
- Phone Number
- Email Address
- Company: Redbox+
- Business Name
- Full Business Address
- VIN & Current Mileage (on each vehicle)

Secure coverage and keep your vehicles running strong!

EQUIPMENT MAINTENANCE ACADEMY UPDATE

We can't wait to see everyone next week at the redbox+ Dumpsters Equipment Maintenance Academy! We still have room for a few more attendees. If you'd like to join us, please reach out to Jeff Mayes at jmayes@redboxplus.com or 734-787-3420.

Click below for the agenda!

[View Draft Agenda Here](#)

November's Top Performers

redbox+
DUMPSTERS
Top Performers
Rentals

#1 Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
(9 Trucks & 197 Containers)
468 Rentals

#2 Bisher & Team

redbox+
DUMPSTERS
Top Performers
Turns

#1 Mitchell & Team
redbox+ Dumpsters of Southeast WI
(3 Trucks & 74 Containers)
3.22 Turns

#2 Borden & Team

redbox+ Dumpsters of BucksMont
(7 Trucks & 190 Containers)
423 Rentals

#3 Sperry & Team

redbox+ Dumpsters of St. Louis
& St. Louis Metro East
(7 Trucks & 169 Containers)
333 Rentals

#4 Sellers & Team

redbox+ Dumpsters of Greater Columbus
(6 Trucks & 184 Containers)
310 Rentals

#5 Borden & Team

redbox+ Dumpsters of San Antonio
(3 Trucks & 163 Containers)
276 Rentals

redbox+ Dumpsters of Houston West
(2 Trucks & 40 Containers)
2.83 Turns

#3 Marino & Team

redbox+ Dumpsters of Columbia
(3 Trucks & 65 Containers)
2.63 Turns

#4 Teagarden & Team

redbox+ Dumpsters of Dallas
(3 Trucks & 57 Containers)
2.56 Turns

#5 Galkin-Zhang & Team

redbox+ Dumpsters of Lehigh Valley
(9 Trucks & 197 Containers)
2.38 Turns

November's Online Sales Leaders

#1 Galkin-Zhang & Team

redbox+ Dumpsters of Lehigh Valley
(9 Trucks & 197 Containers)
89 Online Sales



#2 Wood & Team

redbox+ Dumpsters of Phoenix Southeast Valley
(2 Trucks & 98 Containers)
34 Online Sales



#3 Majchrowski & Team

redbox+ Dumpsters of Toledo
(5 Trucks & 120 Containers)
33 Online Sales

#4 Sperry & Team

redbox+ Dumpsters of St. Louis
& St. Louis Metro East
(7 Trucks & 169 Containers)
29 Online Sales

#5 Bisher & Team

redbox+ Dumpsters of BucksMont
(7 Trucks & 190 Containers)
19 Online Sales



November Leaders Club



Galkin-Zhang & Team

redbox+ Dumpsters of Lehigh Valley
468 Rentals

Bisher & Team
redbox+ Dumpsters of BucksMont
423 Rentals



Sperry & Team
redbox+ Dumpsters of St. Louis & St. Louis
Metro East
333 Rentals

Sellers & Team
redbox+ Dumpsters of Greater Columbus
310 Rentals



Borden & Team
redbox+ Dumpsters of San Antonio
276 Rentals

Nation, McKee & Team
redbox+ Dumpsters of North Miami
271 Rentals

Dedon & Team
redbox+ Dumpsters of Baton Rouge
261 Rentals

Majchrowski & Team
redbox+ Dumpsters of Toledo
243 Rentals

Davis & Team
dumpster+ Dumpsters of Greater Austin
243 Rentals

Mitchell & Team
redbox+ Dumpsters of Southeast WI
238 Rentals

Sapp & Team
redbox+ Dumpsters of Indianapolis
223 Rentals

Beery & Team
redbox+ Dumpsters of Madison, WI
212 Rentals

November Driver Inspection Leaders

Driver Name	Location	Inspections Count
Joseph Matthews	Bucks County, PA	68
Kevin Bryson	Bucks County, PA	68
Howard Brown	St. Louis Metro East	61
Tyree Heckstall	Bucks County, PA	60
Luis Then	Bucks County, PA	58
Joe Del Bosque	Twin Cities South Metro, MN	54
Jose Hernandez	Detroit Metro North	53
John France	Detroit Metro North	50
Michael Abor	Dallas	50
Mike Ogg	Detroit Metro North	48
Steven Mayfield	Dallas	41
Jaime Gomez-Pichardo	South Florida	40
Bob Hedrick	Louisville	38
Reymond De La Rosa	South Florida	36
Travis Cleggett	St. Louis Metro East	36
Jeff Borden	South Florida	36
Frank Bertucelli	Lehigh Valley, PA	36
Edwin Vasquez	Boston North	36
Treveon Burrage	St. Louis Metro East	36
Joshua Martin	St. Louis Metro East	36
Frank Hickson	Lancaster & Chester Counties, PA	35
Chris Partello	Cape Fear, NC	35

Congrats to the Top Drivers/Inspectors in November!

DUMPSTER SALE! Heavy Duty and Minis

- **Ten 10-yard and three 15-yard Minis at a \$400 discount, per container.** That means the 10-yarders are priced at \$3,390/each and the 15-yarders are priced at \$4,934/each. **Additionally, RBI will pay up to \$1,500 toward shipping! All 13 will fit on one load out of Chatfield, MN (EZ Fab).**
- **Ten 10-yard HEAVY DUTY dumpsters for \$4,783/each with decals and RBI will pay up to \$1,500 toward shipping from Commerce City, CO!**All ten will fit on one trailer load. *****HEAVY DUTY***** 10 CUBIC YARD - TUB STYLE - NOMINAL M# HD-107216C FLOOR: 1/4" STEEL PLATE SIDES, FRONT AND DOOR - 7 GAUGE STEEL PLATE CROSSMEMBERS 3"x3.5# CHANNEL 16" CENTERS SILLS (Bottom Rails) 6"x2"x1/4" HSS TUBING TOP RAILS 4"x3"x3/16" HSS TUBING REAR GROUND ROLLERS 8" DIA. X 10" WIDE STEEL CABLE LIFT SYSTEM / Body Tie Down per Redbox Drawing Finish: Industrial Enamel Paint
- **Eight 20-yard HEAVY DUTY dumpsters at \$6,021/each with decals and RBI will pay up to \$1,500 toward shipping from Commerce City, CO!**All eight will fit on one trailer load. *****HEAVY DUTY***** 20 CUBIC YARD - TUB STYLE - NOMINAL - M#207222C FLOOR: 1/4" STEEL PLATE SIDES, FRONT AND DOOR - 7 GAUGE STEEL PLATE CROSSMEMBERS 3"x3.5# CHANNEL 16" CENTERS SILLS (Bottom Rails) 6"x2"x1/4" HSS TUBING TOP RAILS 4"x3"x3/16" HSS TUBING REAR GROUND ROLLERS 8" DIA. X 10" WIDE STEEL CABLE LIFT SYSTEM / Body Tie Down per Redbox Drawing Finish: Industrial Enamel Paint
- Contact Steve Jahner for more details.

Whip Around iOS App Freezing Issue – Resolved

Whip Around released an update that **resolves** the iOS app freezing issue a small number of drivers were experiencing.

Our mobile team has completed the rebuild work, and the fix is included in the latest version of the app (**v5.5.1**). To ensure the update applies correctly, please have your drivers:

1. Update the **Whip Around app to v5.5.1** from the **App Store**
2. Fully **close** the app
3. Restart the device, then open the app again

This will ensure the new build loads cleanly and prevents any lingering cache from the previous version. Since releasing this update, they've been closely monitoring inspection activity and backend logs, and everything is performing as expected.

NEW Whip Around Work Order Update

Your work orders just got smarter

What's New:

Custom Work Order Statuses:

Create workflows that fit your process.

Label, color-code, and reorder up to **five custom stages**

Approvals Made Easy:

Add checkpoints with **automatic notifications** to keep work moving

Attach Documents & Invoices:

Upload files directly to your work orders to keep everything in one place

Consistent Design:

Work faster with a unified layout across **Work Orders, Assets, Inspections, Vendors, and Inventory**

Why It Matters:

- No more chasing emails or waiting for updates
- These upgrades bring **structure, visibility, and speed** from **inspection to completion**



Introducing Our New Regional Business Coach

Please join us in welcoming Bill Schwartz to the redbox+ Dumpsters team as our newest Regional Business Coach!

Bill brings years of experience as both a franchisor coach and a former multi-unit franchisee — giving him a unique perspective on the challenges and opportunities our owners navigate every day.

He's already hit the ground running, connecting with our team and preparing to support franchisees as we continue to grow and strengthen our system.



We're excited to have him on board. Welcome to the team, Bill!

NEW – Certified Environmentally Responsible Contractor (CERC)

You are encouraged to become a CERC. Certified Environmentally Responsible Contractor (CERC) is a certification program administered by Environmental Risk Professionals that recognizes contractors who train their employees to understand and mitigate the environmental risks associated with their business. CERC contractors fall into one of the following categories:

- Environmental Firms
- General and Trade Contractors
- Restoration Contractors
- Street Sweepers
- Transporters

When something goes wrong on a jobsite and an environmental incident occurs, a CERC will not only be trained to mitigate the risk, but they will also have adequate insurance coverage to protect themselves, the general contractor, and the project owner against claims that may arise due to their contracting operations. For more information, visit <https://c-e-r-c.com/> or [Certifications - Envriskpros](#) or other CERC sponsored locations. You may be able to get the certificate for free though your pollution insurance so check with your insurance company, also.

Discover the Benefits of CERC Certification

Keep Your Team in the Loop – Add New Staff to Network Communications

Have a new staff member or General Manager joining your team?

Make sure to notify Max Leventis, your Marketing Coordinator, at max.leventis@belfranguroup.com so they can be added to the Insider and network communications.

DOT Random Drug Testing Compliance

This is a reminder that all CDL-holding employees, including drivers and managers who hold a CDL, are required to participate in the Department of Transportation (DOT) random drug and alcohol testing program.

Key Points to Remember

- **Mandatory Compliance:** If an employee is selected for a random test, they must report and complete the test immediately.
- **No Substitutions:** Selected employees cannot be replaced by another driver or staff member.
- **Documentation:** Maintain proper testing records in case of DOT audit or inspection.
- **Consequences:** Failure to comply with DOT random testing requirements can result in fines, loss of CDL status, or suspension of operating authority.

Franchisee Responsibility

It is the responsibility of each franchise owner to ensure:

- All CDL-holding employees are enrolled in a compliant DOT drug and alcohol testing consortium.
- Selected employees complete tests promptly as required.
- Records are kept current and available for review.

Action Required

If you receive a notification that one of your drivers has been selected, please make sure they report to the designated testing facility without delay.

Your attention to this requirement protects both your business and the redbox+ brand by maintaining safety and compliance across our system. As a reminder, any failure to meet these safety requirements is a breach of your redbox+ franchise agreement which could result in the loss of your franchise. It is therefore imperative that you make this a top priority in your business.

The Federal Motor Carrier Safety Association (FMCSA) provides Drug and Alcohol Testing Program information here:

[Drug & Alcohol Testing Program | FMCSA](#)

What Employers Need to Know About DOT Drug and Alcohol Testing

Docket Support

Remember that Docket Support is available. For assistance and help with Docket, please reach out to the following email address:

Crmsupport@belfrangroup.com

Thank you,

Your redbox+ Dumpsters Franchise Support Team

redbox+
DUMPSTERS®

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