



OPERATIONS NEWSLETTER

August 2026

- **PCI Reminder**
- **"Frozen but Focused" Winter Meeting**
- **Summit Series**
- **New Depot**
- **July's Top Performers**
- **July's Online Sales Leaders**
- **July Leaders Club**
- **Driver Leader Inspection - July**
- **NORA Update**
- **2026 KPI Calculator**
- **USA Mobile 3rd Quarter DER and Supervisor Training Webinars**
- **PTO Problems**
- **FREE Complimentary Diagnostic of your Aftertreatment System**
- **Premium 2000 Service Program is Paying Off!**
- **Indeed ATS Change**
- **Docket Support**

PCI Reminder

If you record phone calls, please remember that customers can never provide their credit card number over a recorded line while recording. Recording or storing credit card information can create unnecessary risk and may put your business out of compliance with PCI requirements.

The best practice is to direct customers to a secure payment link or another approved payment method that does not involve sharing their full credit card information over the phone. If you need to accept a payment by phone, make sure your process complies with your payment processor's PCI requirements and that cardholder data is never recorded, written down, or stored.

Taking a few extra moments to protect your customers' payment information helps protect your business as well.

If you have any questions about PCI compliance or the best way to process payments, see the attached document or reach out to your RBC and credit card processor.

"Frozen but Focused" Winter Meeting

Mark Your Calendars! To build on the success of last year's Maintenance Academy, we are hosting the next one on January 18-21, 2027. The location is Columbus, OH (thus "Frozen") and adding a Kenworth medium duty truck factory tour to the agenda! Mark Your Calendars! More details to follow.

Summit Series

redbox+ Dumpsters Nation,

After some discussions with the team and the RBCs, and after looking at ways to improve the Summit, we've decided we're better off offering more content, less often.

With that in mind, we're moving to a quarterly Summit schedule. Our goal is to make each session more valuable by focusing on topics that matter, bringing in guest speakers, and allowing more time for discussion and sharing best practices.



Our first quarterly Summit will be in **September**. Each Summit will run from 4:00–5:30 PM ET, and we'll send out calendar invites over the next few weeks.

We also won't be going dark in December anymore. We're hoping this new format provides more value and makes the time we spend together worthwhile.

As always, if you have ideas or topics you'd like us to cover, please reach out to your RBC. We want these Summits to be as valuable as possible, and your feedback will help us continue to improve them.

Stay tuned for more information!

New Depot

Exciting News!

We are excited to announce the transition of our branded merchandise program and Depot to Creative Studio Promotions & Technology (CSP&T).

As a Michigan-based, women-owned company and EcoVadis Gold-rated supplier, CSP&T specializes in branded merchandise, apparel, company stores, fulfillment, technology solutions, and promotional marketing programs. With a strong focus on customer service, innovation, and efficiency, CSP&T is committed to providing franchisees with a seamless ordering experience and access to high-quality branded products.

What Franchisees Can Expect

- A streamlined online ordering experience through our new company store
- Faster turnaround times on made-to-order items
- Easy access to approved branded apparel, promotional products, and marketing materials
- Responsive communication and dedicated customer support
- Expanded product offerings and sourcing capabilities
- Consistent brand standards across all merchandise and marketing materials

If there is an item you need that is not currently available on the site, my team and I would be happy to assist with a custom order. Requests can be sent directly to me using the contact information below or submitted through the Product Request Form. [Product Request Form](#)

Visit the New Ordering Portal
shopbelfranguroup.com

We are excited about this partnership and look forward to supporting you. If you have any questions or need assistance, our team is here to help.

Contact:

Heather Byers
hbyers@creativestudiopromo.com
419.276.2421

July's Top Performers

redbox+ **DUMPSTERS** **Top Performers** **Rentals**

#1 Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
(11 Trucks & 239 Containers)
697 Rentals

#2 Bisher & Team
redbox+ Dumpsters of BucksMont
(9 Trucks & 223 Containers)
641 Rentals

#3 Borden & Team
redbox+ Dumpsters of San Antonio
(6 Trucks & 182 Containers)
500 Rentals

#4 Dedon & Team
redbox+ Dumpsters of Baton Rouge
(4 Trucks & 172 Containers)
422 Rentals

#5 Nation, McKee & Team
redbox+ Dumpsters of South Florida
(10 Trucks & 164 Containers)
409 Rentals

redbox+ **DUMPSTERS** **Top Performers** **Turns**

#1 Borden & Team
redbox+ Dumpsters of Houston West
(3 Trucks & 62 Containers)
5.00 Turns

#2 Mitchell & Team
redbox+ Dumpsters of Southeast WI
(3 Trucks & 80 Containers)
4.74 Turns

#3 Kooi & Team
redbox+ Dumpsters of NW Indiana &
South Chicagoland
(3 Trucks & 68 Containers)
4.00 Turns

#4 Hansen & Team
redbox+ Dumpsters of Northern Illinois
(3 Trucks & 77 Containers)
3.71 Turns

#5 Teagarden & Team
redbox+ Dumpsters of Dallas
(3 Trucks & 57 Containers)
3.58 Turns

July's Online Sales Leaders

#1 Galkin-Zhang & Team
redbox+ Dumpsters of Lehigh Valley
(11 Trucks & 239 Containers)
137 Online Sales



#2 Sperry & Team

redbox+ Dumpsters of St. Louis
& St. Louis Metro East
(8 Trucks & 195 Containers)
45 Online Sales

#3 Covell & Team

redbox+ Dumpsters of Orange County
(3 Trucks & 99 Containers)
31 Online Sales

#4 Bisher & Team

redbox+ Dumpsters of BucksMont
(9 Trucks & 223 Containers)
29 Online Sales

#5 Majchrowski & Team

redbox+ Dumpsters of Toledo
(7 Trucks & 150 Containers)
26 Online Sales

**KEEP
IT
UP!**

**GREAT
JOB!**

July Leaders Club

LEADERS' CLUB
redbox+ DUMPSTERS **600+**

Galkin-Zhang & Team

redbox+ Dumpsters of Lehigh Valley
697 Rentals

Bisher & Team

redbox+ Dumpsters of BucksMont
641 Rentals

LEADERS' CLUB
redbox+ DUMPSTERS **500+**

Borden & Team

redbox+ Dumpsters of San Antonio
500 Rentals

LEADERS' CLUB
redbox+ DUMPSTERS **400+**

Dedon & Team

redbox+ Dumpsters of Baton Rouge
422 Rentals

Nation, McKee & Team

redbox+ Dumpsters of South Florida
409 Rentals

LEADERS' CLUB
redbox+ DUMPSTERS **300+**

Mitchell & Team

redbox+ Dumpsters of Southeast WI
379 Rentals

LEADERS' CLUB
redbox+ DUMPSTERS **200+**

Davis & Team

redbox+ Dumpsters of Greater Austin
297 Rentals

Sellers, Beals, & Team

redbox+ Dumpsters of Greater Columbus
373 Rentals

Sapp & Team

redbox+ Dumpsters of Indianapolis
371 Rentals

Sperry & Team

redbox+ Dumpsters of St. Louis & St.
Louis Metro East
370 Rentals

Beery & Team

redbox+ Dumpsters of Madison, WI
341 Rentals

Majchrowski & Team

redbox+ Dumpsters of Toledo
326 Rentals

Borden & Team

redbox+ Dumpsters of Houston West
310 Rentals

Hansen & Team

redbox+ Dumpsters of Northern Illinois
286 Rentals

Kooi & Team

redbox+ Dumpsters of NW Indiana & South
Chicagoland
272 Rentals

Ali, Karmi, & Team

redbox+ Dumpsters of North Boston
266 Rentals

Sosna & Team

redbox+ Dumpsters of Cincinnati
255 Rentals

Bullock & Team

redbox+ Dumpsters of Upstate SC
253 Rentals

Covell & Team

redbox+ Dumpsters of Orange County
236 Rentals

Oglesby & Team

redbox+ Dumpsters of Greater Athens
235 Rentals

Gilson & Team

redbox+ Dumpsters of Melbourne
226 Rentals

Glick & Team

redbox+ Dumpsters of Lancaster and
Chester Counties
222 Rentals

Vriend & Team

redbox+ Dumpsters of North Nashville
216 Rentals

Teagarden & Team

redbox+ Dumpsters of Dallas
204 Rentals



Driver Leader Inspection Leaders for July

July 2026 Inspection Leaders		
Driver Name	Team Name	Inspection Count
Dominick Camillo	Bucks County, PA	84
Luis Then	Bucks County, PA	81
Fabian Garcia	Bucks County, PA	74
Kevin Bryson	Bucks County, PA	72
Joseph Matthews	Bucks County, PA	71
Tyree Heckstall	Bucks County, PA	70
John Omelas	Dallas, TX	68
Dwight Jenkins	Detroit Metro North, MI	67
Joe Del Bosque	Twin Cities South Metro, MN	66
Rafiq Mapp	Bucks County, PA	58
Francisco Jaramillo	Denver, CO	57
Trudel Mccray	Baton Rouge, LA	51
Joshua Rangel	San Antonio, TX	50
Lou Gonzalez	San Antonio, TX	48
Edwin Vasquez	Boston North, MA	48
Klint Erickson	St. Louis Metro East, IL	47
James Middleton	San Antonio, TX	47
T.J. Hinterberg	Northern Illinois	47
Royce Green	San Antonio, TX	46
Terrance Jackson	Detroit Metro North, MI	46
Chris Martinez	San Antonio, TX	46

NORA Update

From the NORA team:

We are eagerly working to continue conversations with current NORA customers about our extended services available through redbox+ Dumpsters . Recent additions/renewals include FiveStar (BioOne) and VLHospitality. Updated details can be found within the Insider.

IRT and Streamline are in the pipeline. Stay tuned for updates. If you have qualified leads (multiple owners involved and streamlined invoicing), please forward them to the NORA team.

Main Contact: Terra.Tuft@belfrangroup.com

2026 KPI Calculator

The KPI workbook has been updated (and simplified!) for 2026.

The KPI workbook is intended to provide one place for you to track metrics for your business with important brand and industry benchmarks included. Instructions and needed reports are also included.

Workbook Instructions:

1. Choose the file with the # of trucks your business has operating. Save the file to your computer.
2. Go to the green 'Instructions' tab and follow the steps.
3. Once complete, send to your Business Coach and schedule time to speak with them about the results.
4. If you're having issues, contact Amanda Cole.

1 truck KPI Calculator

2 truck KPI Calculator

3 truck KPI Calculator

4 truck KPI Calculator

5 truck KPI Calculator

9 & 10 truck KPI Calculator

USA Mobile 3rd Quarter DER and Supervisor Training Webinars

These webinars provide an excellent opportunity to either generate additional revenue for your business or offer valuable complimentary (**FREE**) training to clients and prospective customers to strengthen relationships and create new business opportunities.

Please review all the information contained in the attached materials carefully. The resources and marketing tools have been provided to support your outreach efforts, and we encourage you to leverage them effectively to maximize your results throughout the quarter. All webinar events have been fully set up and are now open for customer registration.

- [2026 USAMDT | Q3 - Live DOT DER Training - Aug 27, 2026, 02:00 PM Eastern Time](#)
- [2026 USAMDT | Q3 - Live DOT Supervisor Training - Sep 10, 2026, 02:00 PM Eastern Time](#)
- [2026 USAMDT | Q3 - Non-DOT Supervisor Training - Drug-Free Workplace - Sep 24, 2026, 02:00 PM Eastern Time](#)

This information can also be found on the dashboard - [click here](#).

PTO Problems

We are experiencing several loose bolts on PTOs. The warranty now requires PTO bolts to be torqued **monthly**. You can find detailed instructions here: [equipment vendors](#) under Marrell Corporation/Ampliroll.

FREE Complimentary Diagnostic of your Aftertreatment System

1. Tensor Planet has expertise in waste management and artificial intelligence (AI). They use AI to turn your existing telematics data and repair history into a three-step advantage for your fleet: **detect** early failure signals, **diagnose** what needs fixing, and **save** before a breakdown ever happens.
2. It consists of a fully remote setup: 15 minutes call to generate API keys (Whip Around + the telematics system). You see the results within a week.
3. We are looking for volunteers that are using a telematics program, i.e., Whip Around, Samsara, Motive, etc. If you are interested in participating, please send an email to support@redboxplus.com with your contact information, number of trucks, and the company/name of your telematics system.
4. Avoids customer disruptions due to vehicle breakdowns or costly aftertreatment repairs (DPF, DEF, SCR, NOx sensors..) by predicting failures 2 to 3 weeks before they happen.
5. No new hardware. Uses your existing telematics + maintenance logs.
6. Integrates directly with Whip Around and Samsara / Motive / Geotab / Verizon Connect, in addition to dozens of other systems.
7. Customers **save up to \$10,500 annually per vehicle** through prevented repairs and avoided lost revenue. The cost is \$19 per vehicle/month. Customers typically

see **15-20x ROI**.

If you are interested in running a complimentary diagnostic to see the value first-hand please reach out to Steve Jahner.

[View Tensor Planet Product Flyer Here](#)

Premium 2000 Service Program is Paying Off!

1. We have 12 trucks enrolled in the National Truck Program's REDBOX+ BOXGUARD with vehicle service contracts. There have been 12 claims with payout to 11, totaling almost \$30,000. It appears to be a great investment for those that have enrolled. If you are interested in more information, please contact Jim Sartin at 336-837-6481 or jsartin@ntpco.com. See their presentation here: [equipment vendors](#).

Indeed ATS Change

Team,

We wanted to flag an important policy change from Indeed that may already be affecting applicant flow across your network.

Indeed's New Single-Source Feed Policy (Effective March 31, 2026)

Indeed will only accept jobs from one primary source moving forward. If CareerPlug is not set as your exclusive source, your jobs may not sync properly with Indeed.

This issue can occur if you have ever:

- Posted jobs directly on Indeed
- Used a different ATS in the past
- Edited or reposted jobs outside of CareerPlug

Even one manual post on Indeed can override the connection and disrupt the integration.

Note: Even franchise networks that are fully set up on CareerPlug may still have individual locations with source overrides, so it's important to verify each account's configuration.

Next Steps:

- If you have a dedicated Indeed rep, please copy us on that email so we can confirm the sourcing setup across all your locations.
- If you don't have a dedicated Indeed rep, contact Indeed Employer Support directly at 800-462-5842 or email employer-support@indeed.com — just copy me and include your name, login email address, and a brief description of the issue so they can confirm your sourcing and account setup

Indeed is expected to release additional guidance soon. As we receive more details, we'll share updates and communicate directly with franchisees regarding any additional actions that may be required.

Docket Pricing Reminder

Please remember Docket has moved to a new pricing model, and all franchisees need to update their drivers to technicians immediately if you have not completed this already.

Docket Support

Remember that Docket Support is available. For assistance and help with Docket, please reach out to the following email address:

Crmsupport@belfranguroup.com

Thank you,

Your redbox+ Dumpsters Franchise Support Team



5405 Data Ct
Ann Arbor, MI 48108
www.redboxplus.com

redbox+ Dumpsters | redboxplus.com



Having trouble viewing this email? [View as Webpage](#)

BELFOR Franchise Group | 731 Fairfield Ct. | Ann Arbor, MI 48108 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!