

Why become a Recruitment Partner?

- Ready for an exciting challenge that pushes your limits and sparks your passion?
- Excited about forging meaningful connections with clients and candidates that last?
- Dream of running your own recruitment business but want the support of experts behind you?
- Craving the freedom and flexibility to work on your terms?
- Want to unlock your full earning potential with no limits?
- Join us as a Recruitment Partner and be part of a dynamic, successful team that's shaping the future of recruitment!

"With years of success in placing property professionals across the UK, we're now growing faster than ever — and we want you to be part of our journey. Join us and enjoy the perfect blend of opportunity, support, and rewards. We offer the infrastructure you need to build your business and create the ideal work-life balance you've been looking for."



Barry

Barry Collins, Founder & CEO
Collins Property Recruitment

Who are we looking for?

Our Recruitment Partners are the heartbeat of our success, making a real impact every single day. As we accelerate our growth, we're expanding our network to meet the rising demands of our clients and propel our business to new heights. We're on the lookout for determined, ambitious, and exceptional recruiters: the top performers, the high achievers, and the trusted consultants who clients and candidates turn to time and time again.

Our model

- We offer more than just a job; we offer a true business partnership.
- Take control of your future in this self-employed opportunity with the freedom to run your own business, supported by us.
- Join a network of driven, like-minded recruiters who collaborate and thrive together, with the full backing of our proactive head office team, including Admin, Accounts, Business Development, and Marketing.
- With our unique structure and game-changing proposition, your earning potential is limitless. The more you bill, the more you earn—there is no cap on your success.
- The commission structure ranges from 55% to 65%.

Values

We believe in doing business with manners and building relationships that stand the test of time.



Belonging

Placing people in business where they can belong and not just work



Understanding

Being experts in our client's businesses and candidate's value



Performance

Aligning talent with businesses to deliver meaningful outcomes



Partnership

Looking after every detail of every experience and transaction



Responsibility

Operating sustainably, ensuring fairness and helping more people to succeed

Why us?

Benefits of Joining Collins Property Recruitment as a Self-Employed Consultant

Enhanced Earnings Potential

Receive 50% or more of your billings, significantly exceeding the typical 10–20% offered in traditional recruitment roles.

Flexible Working Model

Enjoy the freedom to work on your own terms, with complete autonomy over your schedule and working environment.

Independence with Full Backing

Operate as an independent recruiter while benefiting from the infrastructure, reputation, and credibility of an established and respected brand.

Comprehensive Business Support

Access best-in-class systems and resources, including Bullhorn CRM, job boards, administrative support, marketing tools, and finance services.

No KPIs or Micromanagement

Experience a results-focused culture, free from unnecessary targets and daily reporting. Trust and professionalism are at the heart of our model.

Unlimited Earning Capacity

With no cap on commission, your income is determined solely by your performance and ambition.

Direct Mentorship from Barry Collins

Benefit from personal guidance and mentorship from Barry Collins, who brings over two decades of property recruitment expertise and a strong track record in developing high-performing recruiters.

Collaborative and Supportive Culture

Join a network of like-minded professionals who support and encourage each other's growth, without internal competition or politics.

Optional Access to HQ Facilities

Make use of hot desk facilities and meeting spaces at our headquarters.

Regular Team Engagement and Events

Stay connected through quarterly team meetings and social events, including summer and Christmas celebrations, ensuring a sense of belonging and shared success.

Clients

ASTON CHASE

CBRE



C C LAND



Cowell Group

DERWENT
LONDON



GOLDSCHMIDT
Established 1888 HOWLAND

grainger

Hamptons
THE HOME EXPERTS

HOUSE
COLLECTIVE



VALOURAN

Winkworth

Our Team

Barry Collins – Founder & CEO

With 20 years in Property Recruitment, Barry founded Collins Property Recruitment in 2015, leveraging his deep industry knowledge across the UK.

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Caron Reinhold – Recruitment Partner

Caron brings 20 years of Recruitment expertise, having worked as Senior Consultant at Freedom Recruitment and MD of Seamless Recruitment.

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Danielle Lessell – Recruitment Partner

Danielle's 20+ years in Recruitment includes roles at Adecco as Consultant and TotalJobs as Account Director.

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Edward Weisz – Recruitment Partner

Ed has over 5 years in Recruitment, with senior consulting experience at tfconnect, alongside a strong customer service background.

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Emma Conway – Recruitment Partner

Emma's 20+ years in Recruitment include Senior Recruiter at Reed and leading in-house recruitment for a top financial services firm.

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Fiona Purves – Consultant FD/ Head of Finance

A Chartered Accountant with over 30 years' experience, Fiona brings expertise in accountancy, taxation, and business financial services.

Gemma Harris – Executive Assistant

Gemma has a wealth of experience in administration, PA support, and HR, with a background as a Recruitment Consultant at Hays.

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Martha Kiernan – Recruitment Partner

Martha is a seasoned property recruiter with over 6 years of experience, specialising in the Build-to-Rent sector across in-house and agency roles.

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Rachel Brenton – Office Administrator

An experienced administrator with a flair for content creation, Rachel holds a degree in English Literature and Creative Writing.

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Samantha Boyling – Recruitment Partner

With over 21 years in recruitment, Sammy is a 360 recruiter, specialising in finance, HR, and sales with a consultative approach tailored to client needs.

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Zamir Wheeler – Recruitment Partner

Zamir is a certified recruiter with 5+ years in London Property Recruitment and over 5 years in Estate Agency across Oxfordshire and London.

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Katie Leuw – Head of Marketing

With 6+ years in Recruitment Marketing, Katie brings experience from top recruitment firms and hit UK TV shows, along with sharp industry insight, strategy, and creativity.

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“

Partnering with Collins Property Recruitment has been a game-changer for my business. Running my own recruitment company under their trusted brand has given me the perfect balance of independence and support. I have the freedom to manage my own clients, build relationships, and drive my own success, all while benefiting from the credibility, resources, and industry expertise of an established name.

Collins provides invaluable guidance, a strong network, and a collaborative environment that allows me to thrive. Their reputation in the property sector opens doors, and their head-office support means I can focus on what I do best, connecting top talent with outstanding opportunities.

If you're looking for a recruitment partnership that empowers you to grow your business while leveraging a respected brand, Collins Property Recruitment is the perfect choice.

”



Emma

**Emma Conway –
Recruitment Partner**

FAQs

How are payments made?

After a placement is made and the candidate starts their new role, Collins Property Recruitment will invoice the client accordingly. Their typical payment terms are 21-30 days. Once payment is received from the client, we aim to pay the Recruitment Partner within 5 working days.

How often do we meet?

We have a weekly team meeting on zoom and where possible meet in person once a week.

Are other sources of personal income allowed?

Yes - other sources of personal income are allowed, providing they do not result in a conflict of interest.

Do Recruitment Partners need to be based in London?

No – although many of our clients and candidates are based in London. Our Recruitment Partners can be based anywhere in the UK or beyond.

How will market sectors be assigned?

Market sectors will be decided and allocated based on previous experience, market knowledge and the needs of the business.

Is there a minimum commitment to hours?

No – A Recruitment Partner is a business in their own right, so working hours and holidays can be tailored to suit their individual needs.

Is administrative support provided?

Yes - we provide some administrative support and have a central team, including an Administrator. We will support Recruitment Partners with invoicing, uploading job adverts, CV formatting, pre-employment and reference checks, CRM (Bullhorn) administration, and other administrative tasks where required. We have centrally managed marketing, social media, compliance, accounts, and IT support.

Is a monthly fee charged?

No - this is a business relationship, not a franchise, so we do not charge a monthly fee.

Is a personal Accountant needed?

Yes – a personal accountant is required. If desired, we can provide an introduction to our company accountant. They will offer an initial free 60-minute consultation to discuss employment status, Tax, VAT, and any other accountancy queries prior to engagement. They can also provide ongoing accountancy support.

Are KPI's set by the business?

No - we do not have formal KPI's or unrealistic targets, however, we do work with Recruitment Partners to agree quarterly and annual billing targets, which are realistic and achievable.

When will my first deal be done?

This depends on each individual. Some sign their first placement within 4 weeks and for others, it takes up to 12 weeks.

How much could I earn?

As you're self-employed, there's no base salary, but you'll earn 55% commission on billings up to £100,000, and 65% once you bill over £100,000. For example, £200,000 in annual billings would earn a Recruitment Partner £120,000. And the best part? There's no cap on your earnings.

What IT is required?

Recruitment Partners will need access to a phone, computer, and any other hardware that is needed to complete the role. The company provides access to all required software and programmes, such as Bullhorn (our CRM), Reed, Total Jobs, and PrimeResi. However, your own personal LinkedIn account is required.

Next Steps

Ready to be part of something exciting, forward-thinking, and innovative?

Forget lengthy, outdated interviews – we're all about a real conversation to see if we're the right fit for each other.

Give us a call or drop us an email, and we'll arrange a time that works for you to explore the opportunity and answer any questions you may have.

Contact Barry Collins, Founder & CEO

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