



November 2025 TOWN HALL MEETING

Building for the Future



Meeting Agenda

- Our Vision
- Golf in the Bay of Quinte Region
- Future Direction of the Course
- 2026 Course Routings
- 2026 Improvements
- The BQGCC Difference
- 2026 Golf Packages and Plans



**Thank you to our Turf Crew for delivering
outstanding course conditions during an
exceptionally hot and dry season.**



Our Vision

To provide a high quality golfing and social experience for our guests in a **friendly and welcoming environment.**



Golf in the Bay of Quinte Region

- In Partnership with Bay of Quinte Tourism, BQGCC, Trillium Wood, Timber Ridge and Black Bear Ridge have **collaborated on a marketing strategy** to promote the region as a golf destination
- Based on rounds booked by Golf Travel Agencies, the Quinte Region remains **Ontario's number one visited** stay and play destination



Future Direction of the Course

- Transitioning from a Semi Private Country Club to a Public Golf Resort — New Name, Logo and Corporate Structure in 2027
- 36 holes with two distinct 18 hole golf courses
- Unique guest services and amenities



Golf Course + Resort

Golf course property is zoned for recreational and resort use

- Increase rounds played by appealing to local and non local golfers
- Two golf courses at different price points
- Continue to offer packages and preferred rates for frequent play
- Offer specialized short term accommodations
- Add new recreational amenities available to all guests



Resort Benefits for the Local Community

The ability to offer a 'first class product' at an economical price for local players.

Resort lodging/amenities contribute to new revenue streams to fund continuous investment and long term sustainability.



2026 Course Routings

- Opening - April 30th
 - 18 hole South Course
- May 1st - June 4th
 - 20 hole routing
 - Separate 9 hole course
- June 5th - October 31st
 - 18 hole South Course
 - 18 hole North Course
- November - End of Season
 - 18 hole South Course

South Course - Par 70

- Affordability - Target 80% Local Play
- Front and Back Nine Hole Routings
- Monitored Flow and Pace of Play
 - Target - 4 hours 10 minutes or less
- Continuous cart paths and enhanced drainage measures to allow for an expanded season and faster drying conditions
- Original Bay of Quinte Course with New 18th hole Design

North Course - Par 72

- Modern Design Elements and Dynamic Layout
- String of 18 holes with a 13 hole Evening Routing
- Monitored Flow and Pace of Play
 - Target - 4 hours and 30 minutes or less
- Premium Golf Experience at an Affordable Price
- Cart included with Green Fee and optional for package holders at \$10 half cart rate



New Amenities

- Four Pickleball Courts
- 2027 New Luxury Stay and Play Accommodations
- 2025 New Practice Area Constructed
 - Original Putting Green and North Putting Green
 - Chipping Green & Short Game Area (Old 18th Green)
 - Two Warm Up Hitting Nets
- 2025 Expanded Parking Lot with capacity for 200 vehicles



2026 Improvements

Focus on Consistent Pace of Play

- Better flow with the final 18 hole course routings
- Full time player assistants
- Pace clocks stationed throughout the course
- South Course Target Pace - 4 hours and 10 minutes or less
- North Course Target Pace - 4 hours and 30 minutes or less



2026 Improvements

Cart Fleet

- Expanded Golf Cart Fleet
 - 120 GPS Equipped Electric Golf Carts
 - 24 New Carts with Upgraded Seats
- GPS carts for both courses



2026 Improvements

New reception desk and cart staging area for faster check in

Updated GPS routings for watches and apps by mid summer

Final Golf Canada course ratings for both courses

North Course walking path shortcuts

Focus on fast and consistent greens

Expanded tee decks



The BQGCC Difference

Exceptional Course Conditions and Maintenance Philosophy

- Modernized maintenance facilities and new equipment
- Access to water from the Bay of Quinte provides unmatched conditions despite exceptionally hot and dry weather
- North Course
 - Large greens and tees (average green size 6500+)
 - Addition of new tee decks during the 2025 season
 - 10,000 sq ft of tee deck on each par 3



The BQGCC Difference

Unmatched Accessibility

- Two 18 hole Courses
 - Better access to tee times for package holders and public players
 - 6:30am Friday to Sunday starts
- Equitable package offerings with low round commitment
- Focus on package holders, green fee and stay and play guests with limited number of shotgun tournaments



The BQGCC Difference

Focus on the Golf Experience

- 10 Minute Tee Time Intervals
- Continuous investment to improve course conditioning and customer experience
- Six tee blocks tailored to suit the skill level of all players
- Flexible Rate Structure
- Annual Town Hall Meeting to share course information and receive feedback from our players



2026 Golf Packages and Plans

Golf Plan — \$115.00

- Included with the purchase of all Multi-Round Packages
- Offers preferred rates on both courses
- Includes 2026 pickleball membership

South Course Golf Plan rates in effect for all rounds prior to June 5th



2026 Golf Packages and Plans

South Course

- Multi-Round Packages ranging from 10 to 60 rounds
- Unrestricted time and day of play for all packages
- Available to North Course package holders at golf plan rates

Multi-Round Packages offered at rates lower than in 2023



2026 Golf Packages and Plans

North Course

- Multi-Round Packages ranging from 10 to 40 rounds
- \$10 half cart rate for all package holders
- 10 Pack Limited offers reduced rates with time of play restrictions
- Available to South Course package holders at golf plan rates

Introductory pricing for the 2026 season



2026 Golf Packages and Plans

Double Play Packages

- Offer rounds for both courses at an unmatched value
- Multi-Round Packages ranging from 10 to 60 rounds
- Option to purchase additional rounds individually

Less than a 2% increase per round from 2025 rates with access to 36 holes